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Employer  
Health  
Benefits

2016  
ANNUAL SURVEY



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# Employer Health Benefits

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## SUMMARY OF FINDINGS

EMPLOYER-SPONSORED INSURANCE COVERS OVER HALF OF THE NON-ELDERLY POPULATION; APPROXIMATELY 150 MILLION NONELDERLY PEOPLE IN TOTAL.<sup>1</sup> TO PROVIDE CURRENT INFORMATION ABOUT EMPLOYER-SPONSORED HEALTH BENEFITS, THE KAISER FAMILY FOUNDATION (KAISER) AND THE HEALTH RESEARCH & EDUCATIONAL TRUST (HRET) CONDUCT AN ANNUAL SURVEY OF PRIVATE AND NONFEDERAL PUBLIC EMPLOYERS WITH THREE OR MORE WORKERS. THIS IS THE EIGHTEENTH KAISER/HRET SURVEY AND REFLECTS EMPLOYER-SPONSORED HEALTH BENEFITS IN 2016.

### HEALTH INSURANCE PREMIUMS AND WORKER CONTRIBUTIONS

In 2016, the average annual premiums for employer-sponsored health insurance are \$6,435 for single coverage and \$18,142 for family coverage. The average family premium rose 3% over the 2015 average premium while the increase in the premium for single coverage was not statistically significant. The average premium for family coverage is lower for covered workers in small firms (3-199 workers) than for workers in large firms (200 or more workers) (\$17,546 vs. \$18,395). Workers' wages

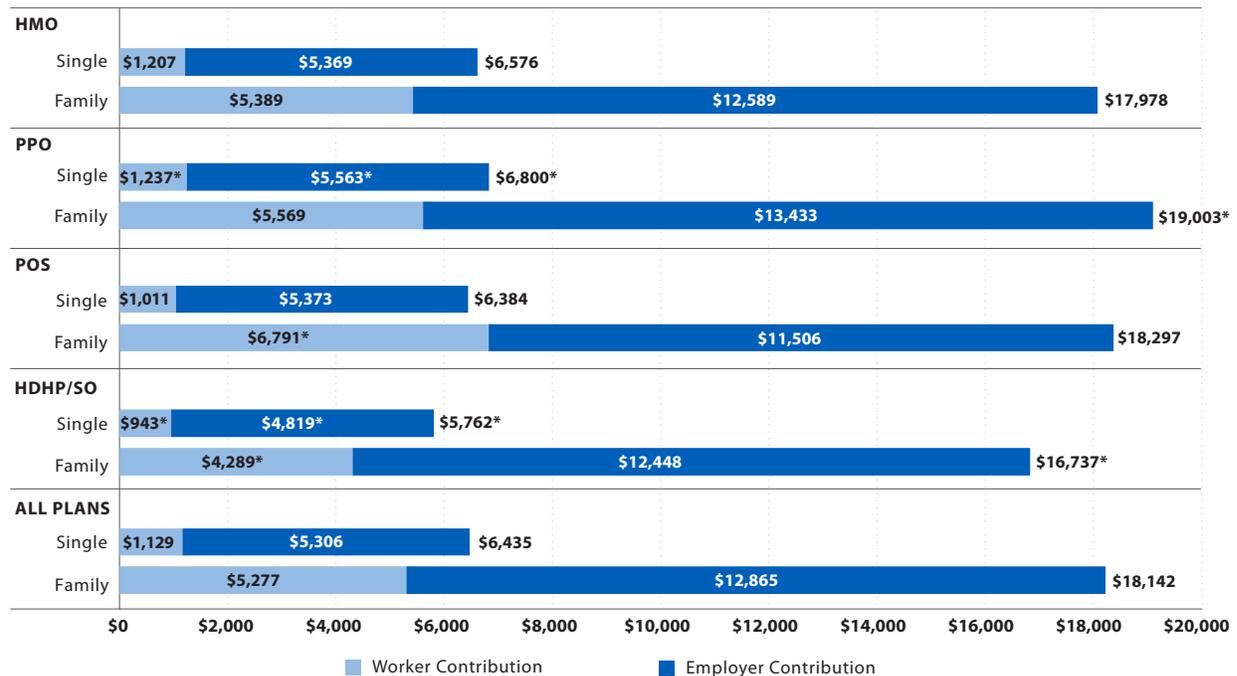
increased 2.5% and inflation increased 1.1% over the period.<sup>2</sup> Premiums for family coverage have increased 20% since 2011 and 58% since 2006. Average premiums for high-deductible health plans with a savings option (HDHP/SOs) are considerably lower than the overall average for all plan types for both single and family coverage, at \$5,762 and \$16,737 respectively (Exhibit A). These premiums do not include any employer contributions to workers' health savings accounts or health reimbursement arrangements. As discussed below, the share of covered workers with HDHP/SOs has grown eight percentage points over the last two years; this change in

enrollment has reduced the growth in single and family premiums by roughly a half percentage point each of the last two years.<sup>3</sup>

Premiums vary significantly around the averages for both single and family coverage, reflecting differences in health care costs and compensation decisions across regions and industries. Seventeen percent of covered workers are in plans with an annual total premium for family coverage of at least \$21,771 (120% or more of the average family premium), and 19% of covered workers are in plans where the family premium is less than \$14,514 (less than 80% of the average family premium) (Exhibit B).

### EXHIBIT A

Average Annual Firm and Worker Premium Contributions and Total Premiums for Covered Workers for Single and Family Coverage, by Plan Type, 2016

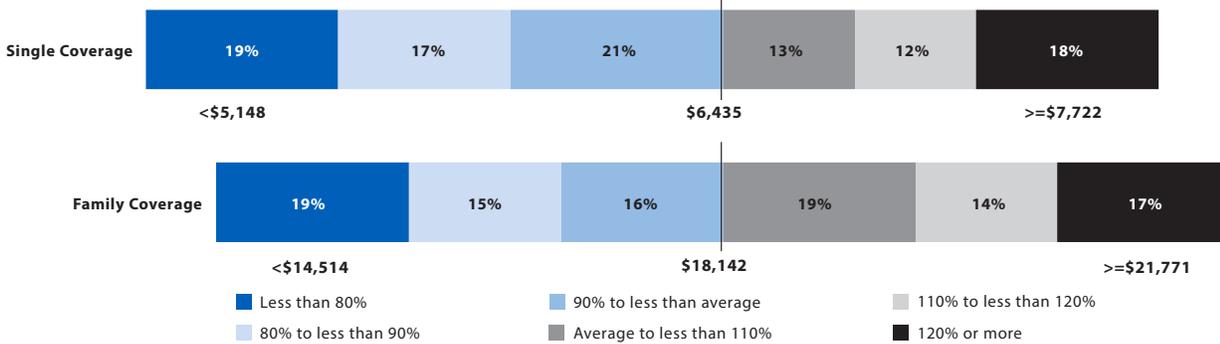


\* Estimate is statistically different from All Plans estimate by coverage type (p < .05).

SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

**EXHIBIT B**

**Distribution of Annual Premiums for Single and Family Coverage Relative to the Average Annual Single or Family Premium, 2016**



NOTE: The average annual premium is \$6,435 for single coverage and \$18,142 for family coverage. The premium distribution is relative to the average single or family premium. For example, \$5,148 is 80% of the average single premium, \$5,791 is 90% of the average single premium, \$7,078 is 110% of the average single premium, and \$7,722 is 120% of the average single premium. The same break points relative to the average are used for the distribution for family coverage.

SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Most covered workers make a contribution towards the cost of the premium for their coverage. On average, covered workers contribute 18% of the premium for single coverage and 30% of the premium for family coverage, similar percentages to the recent past. Workers in small firms contribute a higher average percentage of the premium for family coverage (39% vs. 26%) than workers in larger firms. Covered workers in firms with a relatively high percentage of lower-wage workers (at least 35% of workers earn \$23,000 a year or less) contribute higher percentages of the premium for single

(23% vs. 18%) and family (35% vs. 30%) coverage than workers in firms with a smaller share of lower-wage workers.

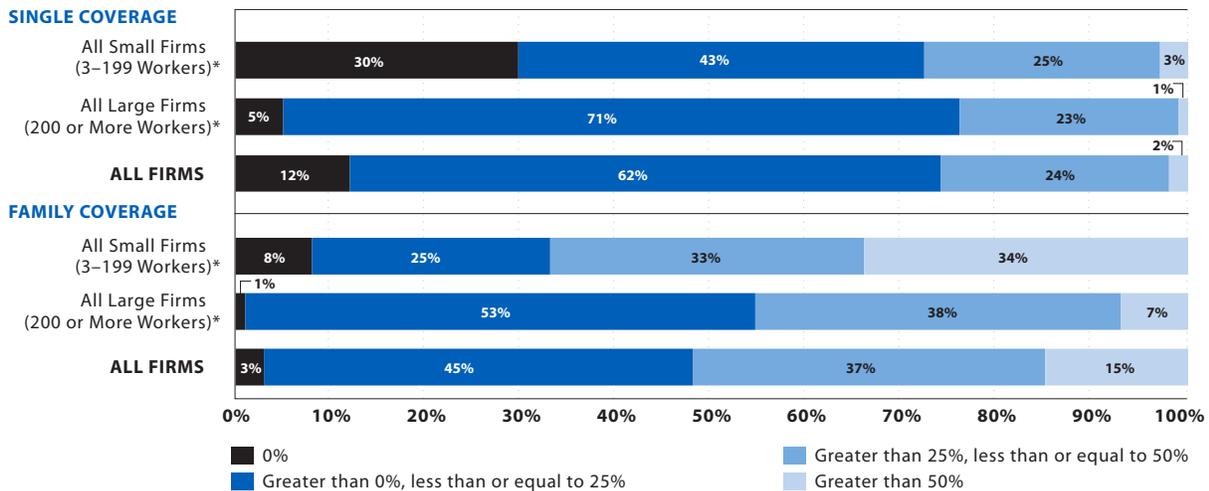
As with total premiums, the share of the premium contributed by workers varies considerably. For single coverage, 12% of covered workers are in plans that do not require them to make a contribution, 62% are in plans which require a contribution of 25% or less of the total premium, and 2% are in plans that require a contribution of more than half of the premium. For family coverage, 3% of covered workers are in plans that do not require them to make a contribution, 45% are in a plan that

requires a contribution of 25% or less of the total premium, and 15% are in plans that require more than half of the premium (Exhibit C). Covered workers in small firms are much more likely to be in a plan that requires the worker to contribute more than 50% of the total family premium than covered workers in larger firms (34% vs. 7%).

One reason for this variation is the different approaches that employers use to structure employee contributions, particularly for family coverage. Of firms that offer family coverage: 45% of small firms and 18% of large firms provide

**EXHIBIT C**

**Distribution of Percentage of Premium Paid by Covered Workers for Single and Family Coverage, by Firm Size, 2016**



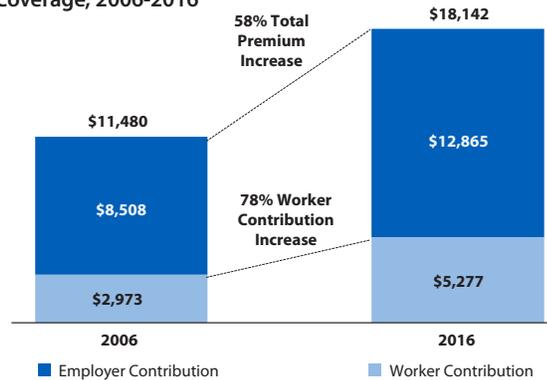
SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

the same dollar contribution for single and family coverage, which means that employees must pay the full additional premium cost to enroll family members in their plan; 45% of small firms and 67% of large firms make a higher dollar contribution for family coverage than for single coverage, 3% of small firms and 6% of large firms vary their approach with the class of the employee; and the remaining 7% of small firms and 9% of large firms take some other approach. Fifteen percent of covered workers are in a plan that requires tobacco users to contribute more towards the premium.

Looking at the dollar amounts that workers contribute, the average annual premium contributions for 2016 are \$1,129 for single coverage and \$5,277 for family coverage. Covered workers' average dollar contribution to family coverage has increased 78% since 2006 (Exhibit D) and 28% since 2011 (data not shown). Covered workers in small firms have lower average contributions for single coverage than workers in large firms (\$1,021 vs. \$1,176), but higher average contributions for family coverage (\$6,597 vs. \$4,719). Average contribution amounts for covered workers in HDHP/SOs are lower for single and family coverage than for covered workers in other plan types (Exhibit A).

## EXHIBIT D

Average Annual Health Insurance Premiums and Worker Contributions for Family Coverage, 2006-2016



SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

## PLAN ENROLLMENT

PPOs continue to be the most common plan type in 2016, enrolling 48% of covered workers. Twenty-nine percent of covered workers are enrolled in a high-deductible plan with a savings option (HDHP/SO), 15% in an HMO, 9% in a POS plan, and less than 1% in a conventional (also known as an indemnity) plan. Over the last two years, enrollment in PPOs has fallen 10 percentage points while enrollment in HDHP/SOs has increased 8 percentage points (Exhibit E).<sup>4</sup>

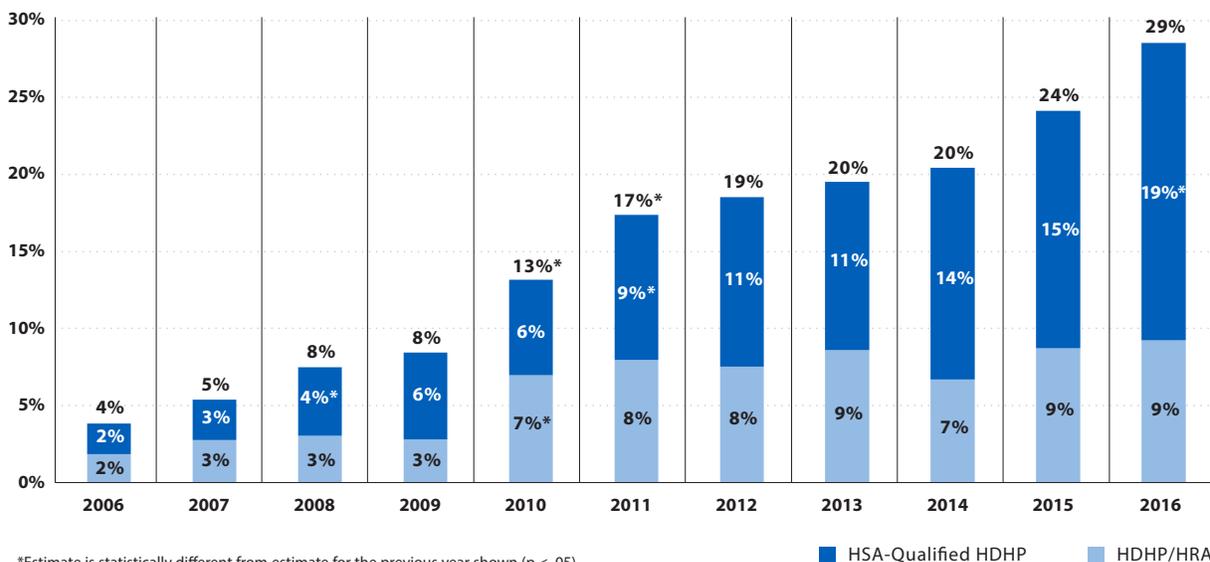
Plan enrollment differs with firm size: 52% of covered workers in large firms are enrolled in PPOs, compared to 39% percent in small firms; 18% percent of covered workers in small firms are enrolled in POS plans, compared to 4% in large firms.

## EMPLOYEE COST SHARING

Most covered workers must pay a share of the cost when they use health care services. Eighty-three percent of covered workers have a general annual deductible for single coverage that must be met before most services are

## EXHIBIT E

Percentage of Covered Workers Enrolled in an HDHP/HRA or HSA-Qualified HDHP, 2006-2016

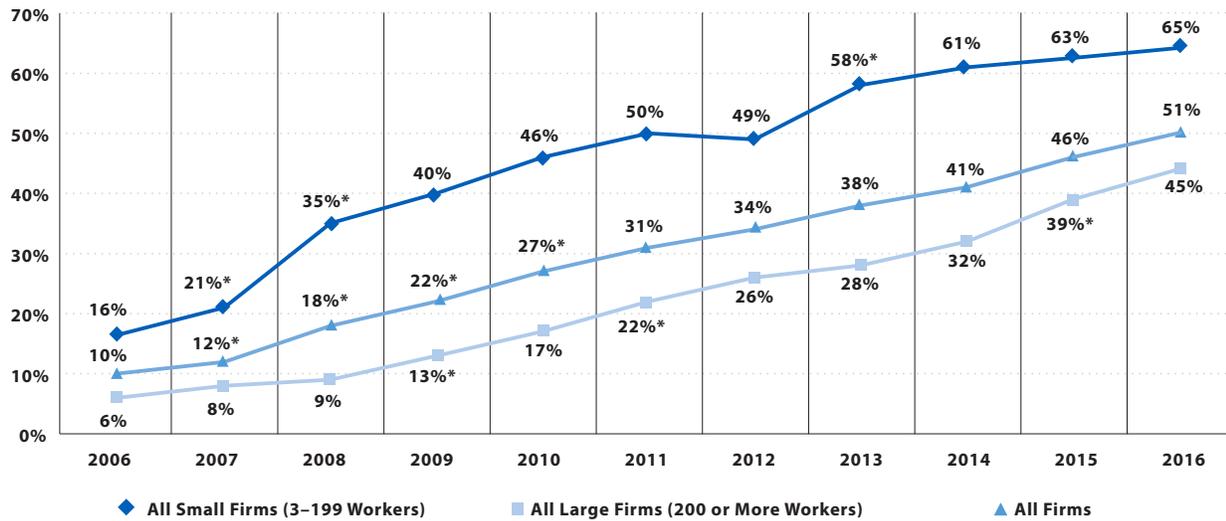


NOTE: Covered Workers enrolled in an HDHP/SO are enrolled in either an HDHP/HRA or a HSA-Qualified HDHP. For more information, see the Survey Methods Section. The percentages of covered workers enrolled in an HDHP/HRA and HSA-Qualified HDHP enrollment estimates due to rounding.

SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

## EXHIBIT F

### Percentage of Covered Workers Enrolled in a Plan with a General Annual Deductible of \$1,000 or More for Single Coverage, By Firm Size, 2006-2016



\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: These estimates include workers enrolled in HDHP/SO and other plan types. Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

paid for by the plan. Even workers without a general annual deductible often face other types of cost sharing when they use services, such as copayments or coinsurance for office visits and hospitalizations.

Among covered workers with a general annual deductible, the average deductible amount for single coverage is \$1,478, higher than the average deductible last year (\$1,318). Among all covered workers, those enrolled at firms with a deductible and those without the average deductible is \$1,221, significantly more than \$1,077 in 2015. The average deductible for covered workers is higher in small firms than in large firms (\$2,069 vs. \$1,238). Sixty-five percent of covered workers in small firms and 45% of covered workers in large firms are in a plan with a deductible of at least \$1,000 for single coverage, similar to the percentages last year (Exhibit F); a similar pattern exists for those in plans with a deductible of at least \$2,000 (41% for small firms vs. 16% for large firms).

Deductibles have increased in recent years due to higher deductible amounts within plan types (particularly PPO plans) and to higher enrollment in HDHP/SOs. While growing deductibles in PPOs and other plan types generally increases enrollee out-of-pocket liability, the shift in enrollment to HDHP/SOs does not

necessarily do so because most HDHP/SO enrollees receive an account contribution from their employers, which in essence reduces the high cost sharing in these plans. Fourteen percent of covered workers in an HDHP with a Health Reimbursement Arrangement (HRA) and 7% of covered workers in a Health Savings Account (HSA)-qualified HDHP receive an account contribution for single coverage at least equal to their deductible, while another 47% of covered workers in an HDHP with an HRA and 28% of covered workers in an HSA-qualified HDHP receive account contributions that, if applied to their deductible, would reduce their cost sharing to less than \$1,000. If we reduce the deductibles that workers face by employer account contributions, the percentage of covered workers with a deductible liability of \$1,000 or more would be reduced from 51% to 38% (Exhibit G).

Whether they face a general annual deductible or not, a large share of covered workers also pay a portion of the cost when they visit a physician. For primary care, 67% of covered workers face a copayment (a fixed dollar amount) when they visit a doctor and 25% face coinsurance (a percentage of the covered amount). For specialty care, 66% face a copayment and 26% face coinsurance.

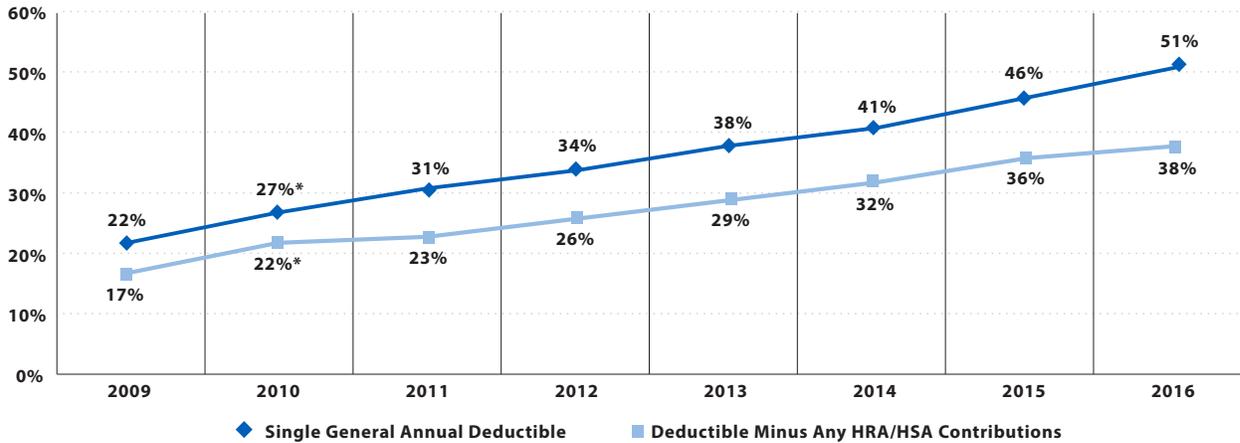
The average in-network copayments are \$24 for primary care and \$38 for specialty care. The average in-network coinsurance is 18% for primary and 19% for specialty care. These amounts are similar to those in 2015.

Most workers also face additional cost sharing for a hospital admission or an outpatient surgery episode. After any general annual deductible is met, 64% of covered workers have a coinsurance and 14% have a copayment for hospital admissions. Lower percentages have per day (per diem) payments (6%), a separate hospital deductible (1%), or both copayments and coinsurance (10%). The average coinsurance rate for hospital admissions is 19%. The average copayment is \$282 per hospital admission, the average per diem charge is \$281, and the average separate annual hospital deductible is \$898. The cost sharing provisions for outpatient surgery follow a similar pattern to those for hospital admissions; most covered workers have either coinsurance (66%) or copayments (17%). For covered workers with cost sharing for outpatient surgery, the average coinsurance rate is 19% and the average copayment is \$170.

While almost all (98%) covered workers are in plans with a limit on in-network cost sharing (called an "out-of-pocket maximum") for single coverage, there is

## EXHIBIT G

Percentage of Covered Workers Enrolled in a Plan Where the Single Coverage Deductible and Out-of-Pocket Liability After HRA/HSA Contributions is \$1,000 or More, 2009-2016



\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: These estimates include workers enrolled in HDHP/SO and other plan types. Account contributions include an employer's contribution to an HSA or HRA. The net liability for covered workers enrolled in a plan with an HSA or HRA is calculated by subtracting the account contribution from the single coverage deductible. Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services. HRAs are notional accounts, and employers are not required to actually transfer funds until an employee incurs expenses.

SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2009-2016.

considerable variation in the actual dollar limits. Fourteen percent of these workers are in a plan with an annual out-of-pocket maximum for single coverage of less than \$2,000 while 18% are in a plan with an out-of-pocket maximum of \$6,000 or more.

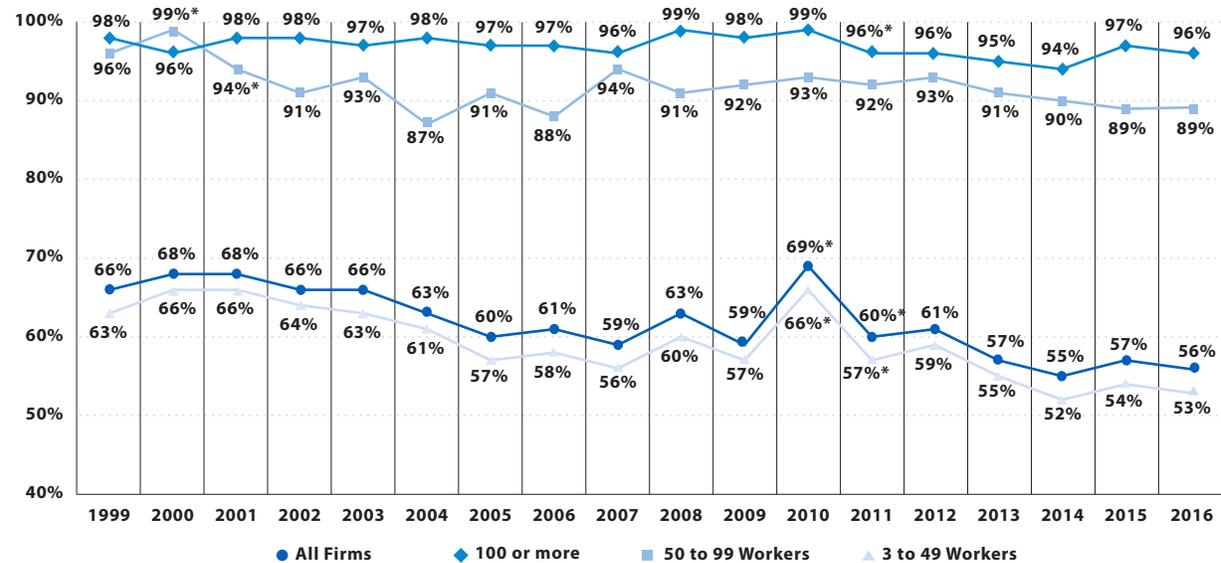
## AVAILABILITY OF EMPLOYER-SPONSORED COVERAGE

Fifty-six percent of firms offer health benefits to at least some of their workers, similar overall to percentages in recent years

(Exhibit H). The percentages of smaller firms (10 to 49 workers) offering coverage, however, has fallen since 2011 and years before. This trend precedes the ACA coverage expansions and is consistent with longer-term trends reported elsewhere.

## EXHIBIT H

Percentage of Firms Offering Health Benefits, by Firm Size, 1999-2016



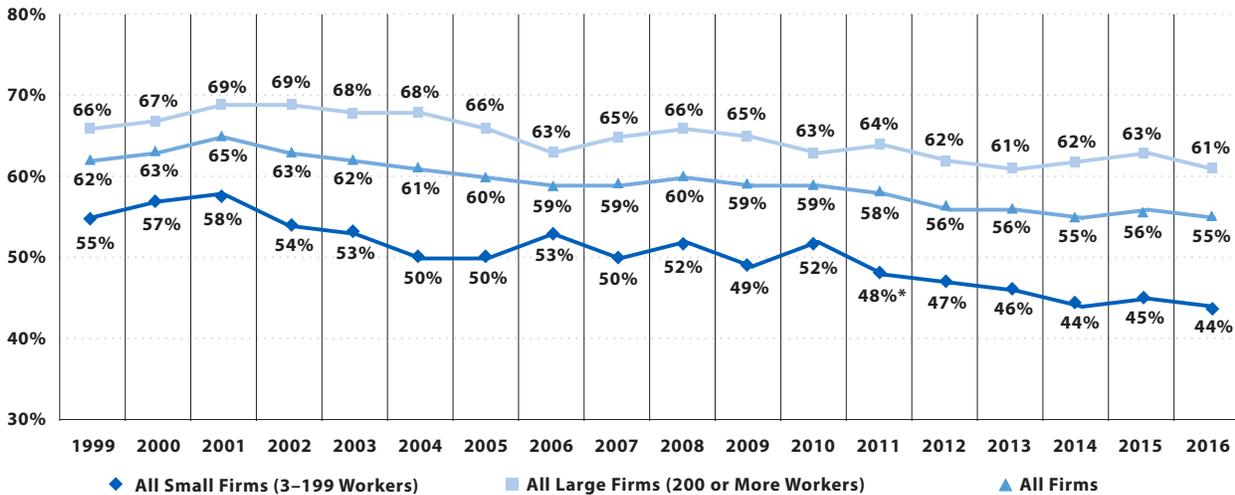
\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: Estimates presented in this exhibit are based on the sample of both firms that completed the entire survey and those that answered just one question. For more information, see the Survey Methods Section.

SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

## EXHIBIT I

Percentage of All Workers Covered by Their Employers' Health Benefits, in Firms Both Offering and Not Offering Health Benefits, by Firm Size, 1999-2016



\*Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

The likelihood of offering health benefits differs significantly by firm size, with only 46% of employers with 3 to 9 workers offering coverage while virtually all employers with 1,000 or more workers offer coverage. Eighty-nine percent of workers are in a firm that offers health benefits to at least some of its employees, similar to recent years.

Even when firms do offer health benefits, not all of their workers are covered there. Some workers are not eligible to enroll (e.g., waiting periods or part-time or temporary work status) and others who are eligible choose not to enroll (e.g., they feel the coverage is too expensive or they are covered through another source). In firms that offer coverage, an average of 79% of workers are eligible for the health benefits offered by the firm, and of those eligible, 79% take up the firm's offer, resulting in 62% of workers in offering firms having coverage through their employer. If we look across workers both in firms that offer and those that do not offer health benefits, 55% of workers are covered by health plans offered by their employer. All of these percentages are similar to 2015. Over the longer term, however, the percentage of workers in all firms covered by a health plan from their employer has fallen from 59% in 2006 and 58% in 2011 to 55% in 2016 (Exhibit I).

The Affordable Care Act (ACA) provision requiring employers with at least 50 full-time equivalent employees (FTEs) to offer health benefits that meet minimum standards for value and affordability to their full-time workers or pay a penalty took full effect in 2016. Ninety-seven percent of firms with at least 50 FTEs reported that they offer coverage to at least 95% of their employees who work on average 30 hours per week or more, and 96% responded that they offer at least one plan that met the ACA standards for affordability and minimum value.

These firms were also asked about changes they planned to make or had made in the past year in response to the employer responsibility requirement. Two percent said they changed or planned to change the job classifications of some employees from full-time to part-time so that they would not be eligible for health benefits, while 7% said they changed or planned to change job classifications of some employees from part-time to full-time so that they would become eligible for health benefits. Other actions included 4% reducing or planning to reduce the number of full-time employees that they intended to hire because of the cost of providing health benefits to them, 2% increasing or planning to increase the waiting period before new employees become eligible for benefits, 12% extending or planning

to extend eligibility for health benefits to workers who were not previously eligible, and 2% extending or planning to extend eligibility for more comprehensive benefits to employees previously eligible only for limited benefit plans.

Coverage for Spouses and Unmarried Partners. Virtually all firms offering health benefits offer coverage for spouses, although 13% of small firms and 5% of large firms say that spouses are ineligible to enroll if a spouse is offered coverage from another source, and an additional five percent of small firms and eight percent of large firms say that spouses offered coverage from other sources can enroll only under certain conditions.

Twelve percent of firms offering coverage to spouses have a higher contribution or cost sharing for spouses who are eligible for coverage from another source, while 10% of firms offering coverage give additional compensation to employees who choose to enroll in their spouse's plan. Two percent of firms offering coverage to spouses report that they made a significant reduction in the amount that they contributed for covering employees' spouses during the last year. All of these percentages are similar for small and large firms.

Among firms offering family coverage, 32% offer coverage to same-sex unmarried partners, with an additional 33% saying they

do not know or have not encountered the situation. Large firms are more likely to offer coverage to same-sex unmarried partners than small firms (49% vs. 32%); small firms are much more likely to say they do not know or have not encountered the situation (34% vs. 5%). Twenty-seven percent of firms offering family coverage offer to unmarried opposite-sex partners, with an additional 28% saying that do know or have not encountered the situation. Large firms are more likely to offer coverage to unmarried opposite-sex partners than smaller firms (42% vs. 26%); small firms are more likely to report they do not know or have not encountered the situation (28% vs. 2%).

## RETIREE COVERAGE

Of the large firms offering health benefits in 2016, 24% also offer health benefits to retirees, similar to the percentage in 2015 (23%). Among large firms that offer retiree health benefits, 92% offer health benefits to early retirees (workers retiring before age 65) and 72% offer health benefits to Medicare-age retirees. Six percent of large firms offering retiree benefits offer some retiree benefits through a corporate or private exchange, and 17% (down from 26% in 2015) report they are considering changing the way they offer retiree coverage because of the new health insurance exchanges established by the ACA.

## WELLNESS, HEALTH RISK ASSESSMENTS AND BIOMETRIC SCREENINGS

Employers continue to show interest in programs that encourage employees to identify health issues and to take steps to improve their health (Exhibit J). A large share now offer health screening programs including health risk assessments, which are questionnaires asking employees about lifestyle, stress or physical health, and in-person examinations such as biometric screenings. Many employers have incentive programs that reward or penalize employees for completing assessments, participating in wellness programs, or meeting biometric outcomes. These survey questions on these topics were revised for 2016 and are asked only of firms offering health benefits. Because there was considerable uncertainty among small firms on some questions, particularly those related to incentives, findings are reported only for large firms in some instances.

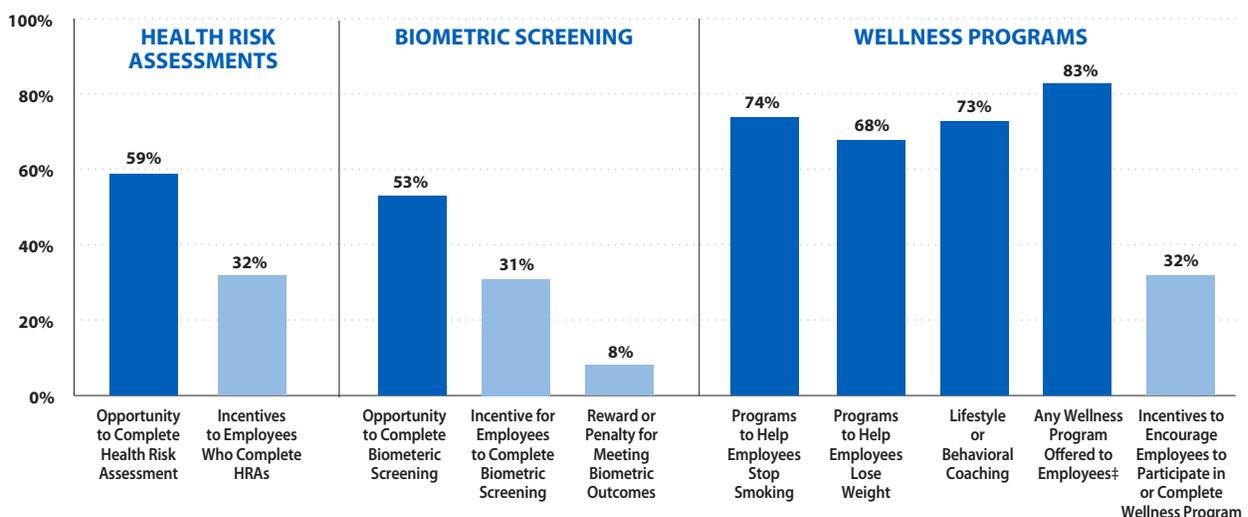
**Health Risk Assessments.** Among firms offering health benefits, 32% of small firms and 59% of large firms provide employees with an opportunity to complete a health risk assessment. A health risk assessment includes questions about a person's medical history, health status, and lifestyle. Fifty-

four percent of large firms with a health risk assessment program offer a financial incentive to encourage employees to complete the assessment. Among large firms with an incentive, the incentives include: lower premium contributions or cost sharing (51% of firms); requiring a completed health risk assessment to be eligible for other wellness incentives (44% of firms); and cash, contributions to health-related savings accounts, or merchandise (60% of firms).

**Biometric Screening.** Twenty percent of small firms and 53% of large firms offering health benefits offer employees the opportunity to complete biometric screening. Biometric screening is a health examination that measures an employee's risk factors such as body weight, cholesterol, blood pressure, stress, and nutrition. Fifty-nine percent of large firms with biometric screening programs offer employees an incentive to complete the screening. Among large firms with an incentive, the incentives include: lower premium contributions or cost sharing (52% of firms); requiring a completed biometric screening to be eligible for other wellness incentives (32% of firms); and cash, contributions to health-related savings accounts, or merchandise (56% of firms). In addition, 14% of large employers

### EXHIBIT J

Among Large Firms (200 or More workers) Offering Health Benefits, Percentage of Firms Offering Incentives for Various Wellness and Health Promotion Activities, 2016



NOTE: Among large firms that offer a health risk assessment, 54% had incentives or penalties to encourage employees to complete it. Among large firms that offer biometric screening, 59% had incentives or penalties to encourage employees to complete it and 14% had incentives or penalties for employees to meet a biometric outcome. Among large firms that offer a wellness program, 42% had incentives or penalties to encourage employees to complete it.

\* Firms that offer either "Programs to Help Employees Stop Smoking", "Programs to Help Employees Lose Weight", or "Other Lifestyle or Behavioral Coaching".

SOURCE: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

with biometric screening programs have financial incentives tied to whether or not employees met or were able to meet specified biometric outcomes, such as a targeted body mass index (BMI) or cholesterol level.

#### **Health and Wellness Promotion Programs.**

Many employers offer wellness or health promotion programs to help employees improve their health and avoid unhealthy behaviors. Forty-six percent of small firms and 83% of large firms offer a program in at least one of these areas: smoking cessation; weight management; behavioral or lifestyle coaching. Three percent of small firms and 16% of large firms report collecting health information from employees through wearable devices such as a Fitbit or Apple Watch. Forty-two percent of large firms with one of these health and wellness programs offer employees a financial incentive to participate in or complete the program. Among large firms with an incentive for completing wellness programs, incentives include: lower premium contributions or cost sharing (34% of firms); cash, contributions to health-related savings accounts, or merchandise (76% of firms); some other type of incentive (14% of firms).

Some firms separate financial incentives for different programs and some others have incentives that require participation in more than one type of program (e.g., completing an assessment and participating in a health promotion activity). We asked firms that had any incentives for health risk assessments, biometric screening or the specified health and wellness promotion programs what the maximum financial incentive was for a worker for all of their programs combined. Among large firms with any type of incentive, 26% have a maximum financial incentive of less than \$150, 35% have a maximum incentive between \$150 and \$500, 23% have a maximum incentive between \$500 and \$1,000, 9% have a maximum incentive between \$1,000 and \$2,000, and 7% have a maximum incentive of \$2,000 or more.

#### **SITES OF CARE**

**Telemedicine.** Thirty-nine percent of large firms that offer health benefits cover the provision of some health care services through telecommunication in their largest health plan. We revised our questions for 2016 to clarify that we were asking about payment for services and not just the electronic exchange of information.

Among these firms, 33% reported that workers have a financial incentive to receive services through telemedicine as instead of visiting a physician's office.

**Retail Health Clinics.** Sixty percent of small firms and 73% of large firms cover services offering health benefits provided in retail health clinics, such as those found in pharmacies and supermarkets, in their largest health plan. Among large firms covering services in retail clinics, 10% reported that workers had a financial incentive to receive services in a retail clinic instead of visiting a traditional physician's office.

**On-Site Health Clinics.** Among firms with at least 50 employees offering health benefits, five percent provide health services to employees through an on-site health clinic in at least one of their major locations. Eighty-six percent of these firms provided some services for non-work-related illnesses through the on-site clinic. Firms with at least 1,000 workers were more likely to have an on-site health clinic than smaller firms (25% vs. 4%).

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#### **PROVIDER NETWORKS**

##### **High Performance or Tiered Networks.**

Fourteen percent of large firms offering health benefits have high performance or tiered networks in their largest health plan, down from 24% last year. These programs identify providers that are more efficient or have higher quality care, and may provide financial or other incentives for enrollees to use the selected providers.

**Narrow Networks.** Seven percent of firms offering health benefits offer a health plan that they consider to have a narrow network (i.e., a network they would consider more restrictive than a standard HMO network), similar to the percentage reported last year. There is no difference between small and large firms on this measure.

Six percent of firms reported that they or their insurer had eliminated a hospital or health system from any of their plans' networks in order to reduce costs. There is no difference between small and large firms on this measure.

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#### **OTHER TOPICS**

**Self-Funding.** Thirteen percent of covered workers in small firms and 82% in large firms are enrolled in plans that are either partially or completely self-funded, similar to last year. Overall, 61% of covered

workers are enrolled in a plan that is either partially or completely self-funded, 57% of whom are covered by additional insurance against high claims, sometimes known as stop loss coverage.

**Private Exchanges.** Two percent of firms offering health benefits with at least 50 employees offer health benefits through a private exchange. Private exchanges are arrangements, usually created by consultants, brokers or insurers, which allow employers to offer their employees a choice of different benefit options, often from different insurers. Among firms offering health benefits that do not currently offer through a private exchange, 18% with at least 50 workers, including 28% with at least 5,000 workers, say they have considered offering coverage through a private exchange.

##### **Professional Employment Organization.**

Some firms provide for health and other benefits by entering into a co-employment relationship with a Professional Employer Organization (PEO). Under this arrangement, the firm manages the day-to-day responsibilities of employees, but the PEO hires the employees and acts as the employer for insurance, benefits, and other administrative purposes. Four percent of small firms offering health benefits offer coverage through a PEO, similar to last year.

**Grandfathered Health Plans.** The ACA exempts "grandfathered" health plans from a number of its provisions, such as the requirement to cover preventive benefits without cost sharing or the new rules for small employers' premiums ratings and benefits. An employer-sponsored health plan can be grandfathered if it covered a worker when the ACA became law (March 23, 2010) and if the plan has not made significant changes that reduce benefits or increase employee costs.<sup>5</sup> Twenty-three percent of firms offering health benefits offer at least one grandfathered health plan in 2016, down from 35% last year. Twenty-three percent of covered workers are enrolled in a grandfathered health plan, similar to the percentage in 2015.

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#### **EXCISE TAX ON HIGH-COST HEALTH PLANS**

Under the ACA, employer health plans in 2020 will be subject to an excise tax of 40% on the amount by which their cost exceeds specified thresholds.<sup>6</sup> The tax was scheduled to take effect in 2018, but

its effective date was delayed two years. The tax is calculated with respect to each employee based on the combination of health benefits received by that employee, including the employer and employee share of health plan premiums and account contributions. Of firms offering health benefits, 15% of small firms and 64% of large firms say they have conducted an analysis to determine if they will exceed the thresholds, with 29% of the small firms and 27% of the large firms saying that their largest health plan would exceed the threshold in 2020.

Some plans report planning or taking action in the last year in anticipation of the assessment: four percent of small firms and 15% of large firms increased cost sharing; three percent of small firms and nine percent of large firms switched to a lower cost plan or eliminated a plan option; three percent of small firms and eight percent of large firms moved benefit options to an account-based plan; and four percent of small firms and two percent of large firms selected a plan with a smaller network of providers.

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## CONCLUSION

This is the fifth straight year of relatively low premium growth (family coverage growing between 3 and 4 percentage points each year), but the stability for premiums belies some other changes that have occurred during the period. Deductibles continued to grow in 2016; over the last five years, the percentage of covered workers facing a general annual deductible has grown from 74% to 83%, while the average single deductible amount (among those facing a deductible) increased from \$991 to \$1,478. These higher deductibles likely contributed to the moderating premium increases over this period.

The higher deductibles have resulted, in part, by growing enrollment in HDHP/SOs, where enrollment has gone from 17% of covered workers in 2011 to 29% in 2016. Just in the last two years, enrollment in HDHP/SOs has grown by eight percentage points while PPO enrollment has declined by 10. More enrollment in HDHP/SOs has several implications for costs: they have higher deductibles than other plan types, but many enrollees also receive contributions to their HSA or HRAs that offset some or all of the cost sharing; they have lower total premiums and worker contribution

amounts, although contributions by employers toward enrollee HRAs and HSAs offset some of the impact of the lower premiums for employers.

There has been a reduction in offering for firms with 10 to 49 workers over the period, decreasing from 74% in 2011 (and 76% in 2012) to 66% in 2016. This change precedes the introduction of public marketplaces and premium tax credits, and other sources show a longer term reduction in offer rates among small private firms. Across all workers (both in firms that offer and do not offer coverage) during the period, the percentage of workers with coverage from their own employer has fallen from 58% in 2011 to 55% in 2016.

Employers, particularly larger ones who employ most workers, continue to show interest in programs to improve health and in new delivery options. Significant shares of small and large employers offer employees the opportunity to complete health risk assessments or biometric screening or to participate in lifestyle coaching or other health promotion programs; many large employers provide employees with financial incentives to complete assessments or participate in programs. Employers also are covering services through new venues, such as retail health clinics and telemedicine, sometimes providing financial incentives for employees to use these new options.

Finally, the continuing implementation of the ACA does not appear to be causing major disruptions in employer market. The employer responsibility provision was fully implemented in 2016, with virtually all employers with 50 or more FTEs saying that they offer coverage to full-time employees that meets affordability and minimum value standards. Relatively few employers made changes to working hours or hiring as a result of the provision, with more taking actions that increased coverage offers than reducing them, similar to the results last year. Most large employers, but few small employers, have analyzed how the high cost plan tax will affect them when it takes effect in 2020, with about 12% of offering firms saying they have taken some action in response to the tax.

Looking forward, there are several emerging issues to watch. One is growth of HDHP/SOs, which after a lull, have seen significant enrollment growth in the last two years. These plans have relatively high cost sharing, but as discussed above,

some workers receive significant account contributions to offset some of these costs. Another issue is whether the share of smaller firms offering coverage continues to fall. These firms are not required to offer coverage under the ACA, and in some cases, their workers might have more affordable options in public marketplaces than through work, which could encourage employers to stop offering. And, while the high-cost plan excise tax has been delayed until 2020, a meaningful share of employers estimates that they will be subject to the assessment. Only small shares of firms have reacted so far, but this may accelerate over the next couple of years if the 2020 date remains in place.

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## METHODOLOGY

The Kaiser Family Foundation/Health Research & Educational Trust 2016 Annual Employer Health Benefits Survey (Kaiser/HRET) reports findings from a telephone survey of 1,933 randomly selected public and private employers with three or more workers. Researchers at the Health Research & Educational Trust, NORC at the University of Chicago, and the Kaiser Family Foundation designed and analyzed the survey. National Research, LLC conducted the fieldwork between January and June 2016. In 2016, the overall response rate is 40%, which includes firms that offer and do not offer health benefits. Among firms that offer health benefits, the survey's response rate is also 40%.

We asked all firms with which we made phone contact, even if the firm declined to participate in the survey: "Does your company offer a health insurance program as a benefit to any of your employees?" A total of 3,110 firms responded to this question (including the 1,933 who responded to the full survey and 1,177 who responded to this one question). Their responses are included in our estimates of the percentage of firms offering health benefits. The response rate for this question is 65%.

Since firms are selected randomly, it is possible to extrapolate from the sample to national, regional, industry, and firm size estimates using statistical weights. In calculating weights, we first determine the basic weight, then apply a nonresponse adjustment, and finally apply a post-stratification adjustment. We use the U.S. Census Bureau's Statistics of U.S. Businesses as the basis for the stratification

and the post-stratification adjustment for firms in the private sector, and we use the Census of Governments as the basis for post-stratification for firms in the public sector. Some numbers in the report's exhibits do not sum up to totals because of rounding effects, and, in a few cases, numbers from distribution exhibits referenced in the text may not add due to rounding effects. Unless otherwise noted, differences referred to in the text and exhibits use the 0.05 confidence level as the threshold for significance.

For more information on the survey methodology, please visit the Methodology section at <http://ehbs.kff.org/>.

The Kaiser Family Foundation, a leader in health policy analysis, health journalism and communication, is dedicated to filling the need for trusted, independent information on the major health issues facing our nation and its people. The Foundation is a non-profit private operating foundation based in Menlo Park, California.

The Health Research & Educational Trust (HRET) Founded in 1944, the Health Research & Educational Trust (HRET) is the not-for-profit research and education affiliate of the American Hospital Association (AHA). HRET's mission is to transform health care through research and education. HRET's applied research seeks to create new knowledge, tools and assistance in improving the delivery of health care by providers and practitioners within the communities they serve.

<sup>1</sup> Kaiser Commission on Medicaid and the Uninsured. The uninsured: A primer—key facts about health insurance and the uninsured in America [Internet]. Washington (DC): The Commission; 2015 Nov [cited 2016 Aug 1]. <http://kff.org/uninsured/report/the-uninsured-a-primer/>. See supplemental tables - Table 1: 270.2 million non-elderly people, 55.5% of whom are covered by ESI.

<sup>2</sup> Kaiser/HRET surveys use the April-to-April time period, as do the sources in this and the following note. The inflation numbers are not seasonally adjusted. Bureau of Labor Statistics. Consumer Price Index - All Urban Consumers: Department of Labor; 2015. [cited 2016 July 28] [http://data.bls.gov/timeseries/CUUR0000SA0?output\\_view=pct\\_1mth](http://data.bls.gov/timeseries/CUUR0000SA0?output_view=pct_1mth). Wage data are from the Bureau of Labor Statistics and based on the change in total average hourly earnings of production and nonsupervisory employees. Employment, hours, and earnings from the Current Employment Statistics survey: Department of Labor; 2016 [cited 2016 July 28]. <http://data.bls.gov/timeseries/CES0500000008>

<sup>3</sup> The change in enrollment in HDHP/SO between 2014 (20%) and 2016 (29%) is 8% due to rounding.

<sup>4</sup> The change in enrollment in HDHP/SO between 2014 (20%) and 2016 (29%) is 8% due to rounding.

<sup>5</sup> Federal Register. Vol. 75, No. 221, November 17, 2010. <http://www.gpo.gov/fdsys/pkg/FR-2010-11-17/pdf/2010-28861.pdf>

<sup>6</sup> Internal Revenue Service. Section 4980I—Excise Tax on High Cost Employer-Sponsored Health Coverage: Notice 2015-16. <https://www.irs.gov/pub/irs-drop/n-15-16.pdf>

EMPLOYER HEALTH BENEFITS  
2016 ANNUAL SURVEY

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Survey Design  
and  
Methods

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## SURVEY DESIGN AND METHODS

THE KAISER FAMILY FOUNDATION AND THE HEALTH RESEARCH & EDUCATIONAL TRUST (KAISER/HRET) CONDUCT THIS ANNUAL SURVEY OF EMPLOYER-SPONSORED HEALTH BENEFITS. HRET, A NONPROFIT RESEARCH ORGANIZATION, IS AN AFFILIATE OF THE AMERICAN HOSPITAL ASSOCIATION. THE KAISER FAMILY FOUNDATION DESIGNS, ANALYZES, AND CONDUCTS THIS SURVEY IN PARTNERSHIP WITH HRET, AND ALSO FUNDS THE STUDY. KAISER CONTRACTS WITH RESEARCHERS AT NORC AT THE UNIVERSITY OF CHICAGO (NORC) TO WORK WITH THE KAISER AND HRET RESEARCHERS IN CONDUCTING THE STUDY. KAISER/HRET RETAINED NATIONAL RESEARCH, LLC (NR), A WASHINGTON, D.C.-BASED SURVEY RESEARCH FIRM, TO CONDUCT TELEPHONE INTERVIEWS WITH HUMAN RESOURCE AND BENEFITS MANAGERS USING THE KAISER/HRET SURVEY INSTRUMENT. FROM JANUARY TO JUNE 2016, NR COMPLETED FULL INTERVIEWS WITH 1,933 FIRMS.

### SURVEY TOPICS

Kaiser/HRET asks each participating firm as many as 400 questions about its largest health maintenance organization (HMO), preferred provider organization (PPO), point-of-service (POS) plan, and high-deductible health plan with a savings option (HDHP/SO).<sup>1</sup> We treat exclusive provider organizations (EPOs) and HMOs as one plan type and report the information under the banner of “HMO”; if an employer sponsors both an HMO and an EPO, they are asked about the attributes of the plan with the larger enrollment. Similarly, starting in 2013, plan information for conventional (or indemnity) plans was collected within the PPO battery. Less than 1% of firms that completed the PPO section had more enrollment in a conventional plan than in a PPO plan.

The survey includes questions on the cost of health insurance, health benefit offer rates, coverage, eligibility, enrollment patterns, premium contributions,<sup>2</sup> employee cost sharing, prescription drug benefits, retiree health benefits, and wellness benefits.

Firms are asked about the attributes of their current plans during the interview. While the survey’s fielding period begins in January, many respondents may

have a plan whose 2016 plan year has not yet begun (Exhibit M.4). In some cases, plans may report the attributes of their 2015 plans and some plan attributes (such as HSA deductible limits) may not meet the calendar year regulatory requirements.

### RESPONSE RATE

After determining the required sample from U.S. Census Bureau data, Kaiser/HRET drew its sample from a Survey Sampling Incorporated list (based on an original Dun and Bradstreet list) of the nation’s private employers and from the Census Bureau’s Census of Governments list of public employers with three or more workers. To increase precision, Kaiser/HRET stratified the sample by ten industry categories and six size categories. Kaiser/HRET attempted to repeat interviews with prior years’ survey respondents (with at least ten employees) who participated in either the 2014 or the 2015 survey, or both. Firms with 3-9 employees are not included in the panel to minimize the impact of panel effects on the offer rate statistic. As a result, 1,457 of the 1,933 firms that completed the full survey also participated in either the 2014 or 2015 surveys, or both.<sup>3</sup> The overall response rate is 40%.<sup>4</sup> To increase response rates, firms with 3-9 employees were offered an incentive of \$75 in cash or as a donation to a charity of their choice to complete the full survey.

#### NOTES:

<sup>1</sup> HDHP/SO includes high-deductible health plans with a deductible of at least \$1,000 for single coverage and \$2,000 for family coverage and that offer either a Health Reimbursement Arrangement (HRA) or a Health Savings Account (HSA). Although HRAs can be offered along with a health plan that is not an HDHP, the survey collected information only on HRAs that are offered along with HDHPs. For specific definitions of HDHPs, HRAs, and HSAs, see the introduction to Section 8.

<sup>2</sup> HDHP/SO premium estimates do not include contributions made by the employer to Health Savings Accounts or Health Reimbursement Arrangements.

<sup>3</sup> In total, 124 firms participated in 2014, 269 firms participated in 2015, and 1,064 firms participated in both 2014 and 2015.

<sup>4</sup> Response rate estimates are calculated by dividing the number of completes over the number of refusals and the fraction of the firms with unknown eligibility to participate estimated to be eligible. Firms determined to be ineligible to complete the survey are not included in the response rate calculation.

The vast majority of questions are asked only of firms that offer health benefits. A total of 1,687 of the 1,933 responding firms indicated they offered health benefits. The response rate for firms that offer health benefits is also 40%.

We asked one question of all firms in the study with which we made phone contact but where the firm declined to participate. The question was, “Does your company offer a health insurance program as a benefit to any of your employees?” A total of 3,110 firms responded to this question (including 1,933 who responded to the full survey and 1,177 who responded to this one question). These responses are included in our estimates of the percentage of firms offering health benefits.<sup>5</sup> The response rate for this question is 65%. In 2012, the calculation of the response rates was adjusted to be slightly more conservative than previous years.

Beginning in 2014, we collected whether firms with a non-final disposition code (such as a firm that requested a callback at a later time or date) offered health benefits. By doing so we attempt to mitigate any potential non-response bias of firms either offering or not offering health benefits on the overall offer rate statistic. In 2016, 353 of the 1,173 firm responses that solely answered the offer question were obtained through this pathway.

#### FIRM SIZE CATEGORIES AND KEY DEFINITIONS

Throughout the report, exhibits categorize data by size of firm, region, and industry. Firm size definitions are as follows: small firms: 3 to 199 workers; and large firms: 200 or more workers. (Exhibit M.1) shows selected characteristics of the survey sample. A firm’s primary industry classification is determined from Survey Sampling International’s (SSI) designation on the sampling frame and is based on the U.S. Census Bureau’s North American Industry Classification System (NAICS). A firm’s ownership category and other firm characteristics used in exhibits such as 3.3 and 6.21 are based on respondents’ answers. While there is considerable overlap in firms in the “State/Local Government” industry category and those in the “public” ownership category, they are not identical. For example, public school districts are included in the service industry even though they are publicly owned.

(Exhibit M.3) presents the breakdown of states into regions and is based on the U.S. Census Bureau’s categorizations. State-level data are not reported both because the sample size is insufficient in many states and we only collect information on where a firm is headquartered rather than where workers are actually employed. Some mid- and large-size employers have employees in more than one state, so the location of the headquarters may not match the location of the plan for which we collected premium information.

(Exhibit M.2) displays the distribution of the nation’s firms, workers, and covered workers (employees receiving coverage from their employer). Among the over three million firms nationally, approximately 60.8% employ 3 to 9 workers; such firms employ 7.9% of workers, and 3.3% of workers covered by health insurance. In contrast, less than 1% of firms employ 5,000 or more workers; these firms employ 35.4% of workers and 38.9% of covered workers. Therefore, the smallest firms dominate any statistics weighted by the number of employees. For this reason, most statistics about firms are broken out by size categories. In contrast, firms with 1,000 or more workers are the most influential employer group in calculating statistics regarding covered workers, since they employ the largest percentage of the nation’s workforce.

Throughout this report, we use the term “in-network” to refer to services received from a preferred provider. Family coverage is defined as health coverage for a family of four.

The survey asks firms what percentage of their employees earn less than a specified amount in order to identify the portion of a firm’s workforce that has relatively low wages. This year, the income threshold is \$23,000 per year for lower-wage workers and \$59,000 for higher-wage workers. These thresholds are based on the 25th and 75th percentile of workers’ earnings as reported by the Bureau of Labor Statistics using data from the Occupational Employment Statistics (OES) (2015).<sup>6</sup> The cutoffs were inflation-adjusted and rounded to the nearest thousand. Prior to 2013, wage cutoffs were calculated using the now-eliminated National Compensation Survey.

#### NOTES:

<sup>5</sup> Estimates presented in Exhibits 2.1, 2.2, 2.3 and 2.5 are based on the sample of both firms that completed the entire survey and those that answered just one question about whether they offer health benefits.

<sup>6</sup> General information on the OES can be found at [www.bls.gov/oes/oes\\_emp.htm#scope](http://www.bls.gov/oes/oes_emp.htm#scope). A comparison between the OES and the NCS is available at [www.bls.gov/oes/oes\\_ques.htm](http://www.bls.gov/oes/oes_ques.htm)

## ROUNDING AND IMPUTATION

Some exhibits in the report do not sum to totals due to rounding. In a few cases, numbers from distribution exhibits may not add to the numbers referenced in the text due to rounding. Although overall totals and totals for size and industry are statistically valid, some breakdowns may not be available due to limited sample sizes or a high relative standard error. Where the unweighted sample size is fewer than 30 observations, exhibits include the notation “NSD” (Not Sufficient Data). Many breakouts by subsets may have a large standard error, meaning that even large differences are not statistically different.

To control for item nonresponse bias, Kaiser/HRET imputes values that are missing for most variables in the survey. On average, 6% of observations are imputed. All variables are imputed following a hotdeck approach. The hotdeck approach replaces missing information with observed values from a firm similar in size and industry to the firm for which data are missing. In 2016, there were 12 variables where the imputation rate exceeded 20%; most of these cases were for individual plan level statistics—when aggregate variables were constructed for all of the plans, the imputation rate is usually much lower. There are a few variables that Kaiser/HRET has decided not to impute; these are typically variables where “don’t know” is considered a valid response option (for example, firms’ opinions about the effectiveness of incentives to encourage worker participation in health and wellness programs). In addition, there are several variables in which missing data are calculated based on respondents’ answers to other questions (for example, employer contributions to premiums are calculated from the respondent’s premium and the worker contribution to premiums).

Starting in 2012, the method to calculate missing premiums and contributions was revised; if a firm provides a premium for single coverage or family coverage, or a worker contribution for single coverage or family coverage, that information is used in the imputation. For example, if a firm provided a worker contribution for family coverage but no premium information, a ratio between the family premium and family contribution was imputed and then the family premium was calculated. In addition, in cases where premiums or contributions for both family and single coverage were missing, the hotdeck procedure was revised to draw all four responses from a single firm. The change in the imputation method did not have a significant impact on the premium or contribution estimates.

Starting in 2014, we estimate separate single and family coverage premiums for firms that provide premium amounts as the average cost for all covered workers, instead of differentiating between single and family coverage. This method more accurately accounts for the portion that each type of coverage contributes to the total cost for the 0.4% of covered workers who are enrolled at firms affected by this adjustment.

## SAMPLE DESIGN

We determined the sample requirements based on the universe of firms obtained from the U.S. Census Bureau. Prior to the 2010 survey, the sample requirements were based on the total counts provided by Survey Sampling Incorporated (SSI) (which obtains data from Dun and Bradstreet). Over the years, we found the Dun and Bradstreet frequency counts to be volatile due to duplicate listings of firms, or firms that are no longer in business. These inaccuracies vary by firm size and industry. In 2003, we began using the more consistent and accurate counts provided by the Census Bureau’s Statistics of U.S. Businesses and the Census of Governments as the basis for post-stratification, although the sample was still drawn from a Dun and Bradstreet list. In order to further address this concern at the time of sampling, starting in 2009, we use Census Bureau data to determine the number of firms to attempt to interview within each size and industry category.

Starting in 2010, we defined Education as a separate sampling category for the purposes of sampling, rather than as a subgroup of the Service category. In the past, Education firms were a disproportionately large share of Service firms. Education is controlled for during post-stratification, and adjusting the sampling frame to also control for Education allows for a more accurate representation of both the Education and Service industries.

In past years, both private and government firms were sampled from the Dun and Bradstreet database. Beginning in 2009, Government firms were sampled from the 2007 Census of Governments. This change was made to eliminate the overlap of state agencies that were frequently sampled from the Dun and Bradstreet database. The sample of private firms is screened for firms that are related to state/local governments, and if these firms are identified in the Census of Governments, they are reclassified as government firms and a private firm is randomly drawn to replace the reclassified firm. The federal government is not included in the sample frame.

Finally, the data used to determine the 2016 Employer Health Benefits Survey sample frame include the U.S. Census' 2012 Statistics of U.S. Businesses and the 2012 Census of Governments. At the time of the sample design (December 2015), these data represented the most current information on the number of public and private firms nationwide with three or more workers. As in the past, the post-stratification is based on the most up-to-date Census data available (the 2013 update to the Census of U.S. Businesses was purchased during the survey fielding period).

#### WEIGHTING AND STATISTICAL SIGNIFICANCE

Because Kaiser/HRET selects firms randomly, it is possible through the use of statistical weights to extrapolate the results to national (as well as firm size, regional, and industry) averages. These weights allow us to present findings based on the number of workers covered by health plans, the number of total workers, and the number of firms. In general, findings in dollar amounts (such as premiums, worker contributions, and cost sharing) are weighted by covered workers. Other estimates, such as the offer rate, are weighted by firms. Specific weights were created to analyze the HDHP/SO plans that are offered with a Health Reimbursement Arrangement (HRA) or that are Health Savings Account (HSA)-qualified. These weights represent the proportion of employees enrolled in each of these arrangements.

Calculation of the weights follows a common approach. We trimmed the weights in order to reduce the influence of weight outliers. First, we grouped firms into size and offer categories of observations. Within each strata, we identified the median and the interquartile range of the weights and calculated the trimming cut point as the median plus six times the interquartile range ( $M + [6 * IQR]$ ). Weight values larger than this cut point are trimmed to the cut point. In all instances, very few weight values were trimmed. Finally, we calibrated the weights to U.S. Census Bureau's 2013 Statistics of U.S. Businesses for firms in the private sector, and the 2012 Census of Governments as the basis for calibration/post-stratification for public sector firms. Historic employer-weighted statistics were updated in 2011.

We conducted a follow-up survey of those firms with 3 to 49 workers that refused to participate in the full survey and conducted a McNemar test to verify that the results of the follow-up survey are comparable to the results from the original survey.

Between 2006 and 2012, only limited information was collected on conventional plans. Starting in 2013, information on conventional plans is collected under the PPO section and therefore, the covered worker weight is representative of all plan types for which the survey collects information.

The survey contains a few questions on employee cost sharing that are asked only of firms that indicate in a previous question that they have a certain cost-sharing provision. For example, copayment amounts for physician office visits are asked only of those that report they have copayments for such visits. Because the composite variables (using data from across all plan types) are reflective of only those plans with the provision, separate weights for the relevant variables were created in order to account for the fact that not all covered workers have such provisions.

To account for design effects, the statistical computing package R and the library package "survey" were used to calculate standard errors.<sup>7,8</sup> All statistical tests are performed at the .05 confidence level, unless otherwise noted. For figures with multiple years, statistical tests are conducted for each year against the previous year shown, unless otherwise noted. No statistical tests are conducted for years prior to 1999. In 2012, the method to test the difference between distributions across years was changed to use a Wald test, which accounts for the complex survey design. In general, this method is more conservative than the approach used in prior years.

Statistical tests for a given subgroup (firms with 25-49 workers, for instance) are tested against all other firm sizes not included in that subgroup (all firm sizes NOT including firms with 25-49 workers, in this example). Tests are done similarly for region and industry; for example, Northeast is compared to all firms NOT in the Northeast (an aggregate of firms in the Midwest, South, and West). However, statistical tests for estimates compared across plan

#### NOTES:

<sup>7</sup> Analysis of the 2011 survey data using both R and SUDAAN (the statistical package used prior to 2012) produced the same estimates and standard errors.

<sup>8</sup> A supplement with standard errors for select estimates can be found online at Technical Supplement: Standard Error Tables for Selected Estimates, <http://ehbs.kff.org>.

types (for example, average premiums in PPOs) are tested against the “All Plans” estimate. In some cases, we also test plan-specific estimates against similar estimates for other plan types (for example, single and family premiums for HDHP/SOs against single and family premiums for HMO, PPO, and POS plans); these are noted specifically in the text. The two types of statistical tests performed are the t-test and the Wald test. The small number of observations for some variables resulted in large variability around the point estimates. These observations sometimes carry large weights, primarily for small firms. The reader should be cautioned that these influential weights may result in large movements in point estimates from year to year; however, these movements are often not statistically significant.

#### 2016 SURVEY

Between 2015 and 2016, we conducted a series of focus groups that led us to the conclusion that human resource and benefit managers at firms with between 20 and 49 employees think about health insurance premiums more similarly to benefit managers at smaller firms than larger firms. Therefore, starting in 2016, we altered the health insurance premium question pathway for firms with between 20-49 employees to match that of firms with 3-19 employees rather than firms with 50 or more employees. This change affected firms representing 8% of the total covered worker weight. We believe that these questions produce comparable responses and that this edit does not create a break in trend.

Firms with 50 or more workers were asked: “Does your firm offer health benefits for current employees through a private or corporate exchange?” Employers were still asked for plan information about their HMO, PPO, POS and HDHP/SO plan regardless of whether they purchased health benefits through a private exchange or not.

Starting in 2015, employers were asked how many full-time equivalent workers (FTEs) they employed. In cases in which the number of full-time equivalents was relevant to the question, interviewer skip patterns may have depended on the number of FTEs. In 2016, questions were added to ask firms to estimate the number of hours that a typical part-time worker averaged over the course of one week in order to more accurately determine which firms might be subject to the Employer Shared Responsibility Provision of the Affordable Care Act. In cases where a firm did not

know how many FTEs it employed, we calculated the number based on the number of part-time hours the firm reported. In all cases, we assumed that firms with more than 250 full time employees had more than 50 FTEs.

Starting in 2016, we made significant revisions to how the survey asks employers about their prescription drug coverage. In most cases, information reported in Prescription Drug Benefits (Section 9) is not comparable with previous years’ findings. First, in addition to the four standard tiers of drugs (generics, preferred, non-preferred, and lifestyle), we began asking firms about cost sharing for a drug tier that covers only specialty drugs. This new tier pathway in the questionnaire has an effect on the trend of the four standard tiers, since respondents to the 2015 survey might have previously categorized their specialty drug tier as one of the other four standard tiers. We did not modify the question about the number of tiers a firm’s cost-sharing structure has, but in cases in which the highest tier covered exclusively specialty drugs we reported it separately. For example, in Exhibits 9.3 and 9.4, a firm with three tiers may only have copays or coinsurances for two tiers because their third tier copay or coinsurance is being reported as a specialty tier. Furthermore, in order to reduce survey burden, firms were asked about the plan attributes of only their plan type with the most enrollment. Therefore, in most cases, we no longer make comparisons between plan types. Lastly, prior to 2016, we required firms’ cost sharing tiers to be sequential, meaning that the second tier copay was higher than the first tier, the third tier was higher than the second, and the fourth was higher than the third. As drug formularies have become more intricate, many firms have minimum and maximums attached to their copays and coinsurances, leading us to believe it was no longer appropriate to assume that a firm’s cost sharing followed this sequential logic.

In cases where a firm had multiple plans, they were asked about their strategies for containing the cost of specialty drugs for the plan type with the largest enrollment. Between 2015 and 2016, we modified the series of ‘Select All That Apply’ questions regarding cost containment strategies for specialty drugs. In 2016, we elected to impute firms’ responses to these questions. We removed the option “Separate cost sharing tier for specialty drugs” and added specialty drugs as their own drug tier questionnaire pathway. We added question options on mail order drugs and prior authorization.

We discovered that the HRA and HSA distribution cutoff thresholds presented in prior years' High Deductible Health Plan Section (Section 8) were calculated using each firm's covered worker weight rather than the HRA- or HSA-specific enrollment weights. Starting in 2016, the means and their subsequent distributions are now calculated using these plan-specific enrollment weights and therefore those thresholds are not directly comparable to prior-year statistics.

In our 2015 calculation of out-of-pocket (OOP) maximums, we mistakenly included plans in our calculations with \$0 OOP maximums, representing 2.4% the total of covered worker weight, which pushed the distribution downward in 2015 Exhibit 7.31. In the same 2016 Exhibit (7.36), firms with \$0 OOP maximums have been excluded.

Twenty-five firms reported allowing flexible spending account (FSA) employee contributions above the legal limit of \$2,550 in 2016. Although these firms were asked to confirm that their maximum contributions were above \$2,550, we nonetheless recoded their responses to the legal ceiling of \$2,550 and intend to provide additional clarification that we are interested in only a firm's health FSA in the future.

In 2016, we modified our questions about telemedicine to clarify that we were interested in the provision of health care services, and not merely the exchange of information, through telecommunication. We also added dependent and spousal questions to our health risk assessment question pathway.

In 2016, we ceased publication of the slide "Percentage of Firms Offering Health Benefits, by Firm Characteristics" (Exhibit 2.4 in the 2015 EHBS report). Since firm characteristics are not collected from respondents that solely answer the offer question, this Exhibit had been calculated using the employer weight derived from only firms that had completed the full survey.

Annual inflation estimates are usually calculated from April to April. The 12 month percentage change for May to May was 1%.<sup>9</sup>

#### HISTORICAL DATA

Data in this report focus primarily on findings from surveys jointly authored by the Kaiser Family Foundation and the Health Research & Educational Trust, which have been conducted since 1999. Prior to 1999, the survey was conducted by the Health Insurance Association of America (HIAA) and KPMG using a similar survey instrument, but data are not available for all the intervening years. Following the survey's introduction in 1987, the HIAA conducted the survey through 1990, but some data are not available for analysis. KPMG conducted the survey from 1991-1998. However, in 1991, 1992, 1994, and 1997, only larger firms were sampled. In 1993, 1995, 1996, and 1998, KPMG interviewed both large and small firms. In 1998, KPMG divested itself of its Compensation and Benefits Practice, and part of that divestiture included donating the annual survey of health benefits to HRET.

This report uses historical data from the 1993, 1996, and 1998 KPMG Surveys of Employer-Sponsored Health Benefits and the 1999-2015 Kaiser/HRET Survey of Employer-Sponsored Health Benefits. For a longer-term perspective, we also use the 1988 survey of the nation's employers conducted by the HIAA, on which the KPMG and Kaiser/HRET surveys are based. The survey designs for the three surveys are similar.

#### NOTE:

<sup>9</sup> Bureau of Labor Statistics, Consumer Price Index, U.S. City Average of Annual Inflation (April to April), 2000-2016; [data.bls.gov/timeseries/CUUR0000SA0?output\\_view=pct\\_1mth](http://data.bls.gov/timeseries/CUUR0000SA0?output_view=pct_1mth).

## EXHIBIT M.1

## Selected Characteristics of Firms in the Survey Sample, 2016

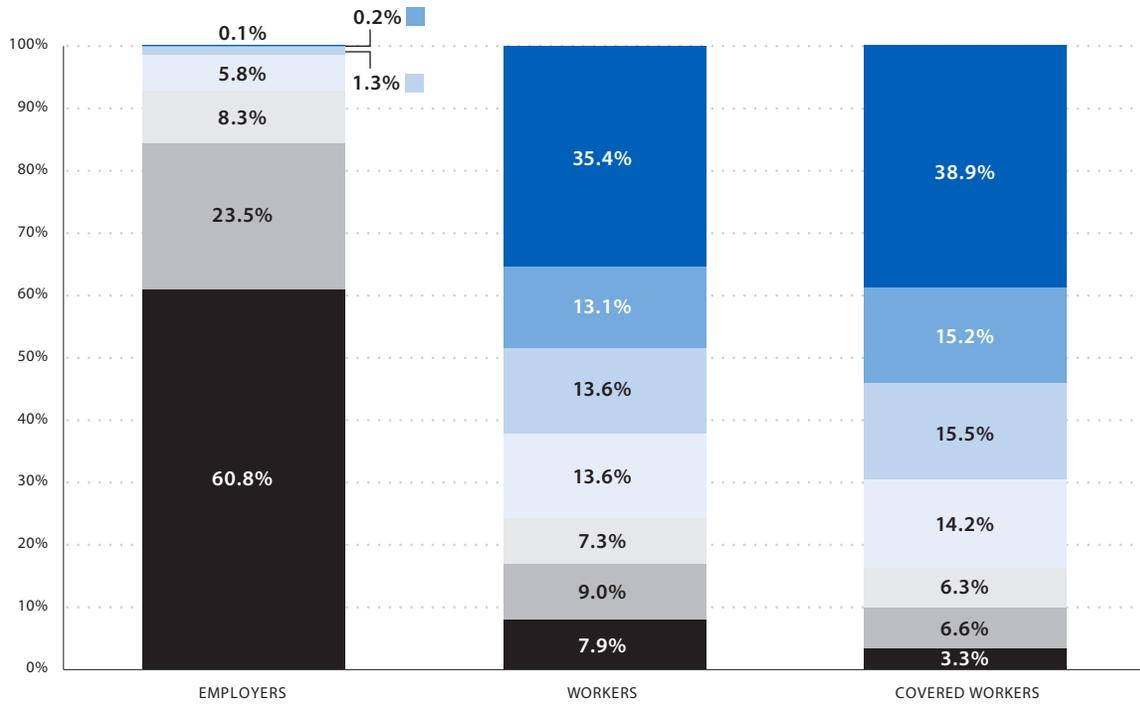
	Sample Size	Sample Distribution After Weighting	Percentage of Total for Weighted Sample
<b>FIRM SIZE</b>			
3-9 Workers	115	1,913,666	60.80%
10-24 Workers	174	739,694	23.5
25-49 Workers	182	261,653	8.3
50-199 Workers	254	182,334	5.8
200-999 Workers	441	42,139	1.3
1,000-4,999 Workers	438	7,854	0.2
5,000 or More Workers	329	2,089	0.1
<b>ALL FIRM SIZES</b>	<b>1,933</b>	<b>3,149,429</b>	<b>100%</b>
<b>REGION</b>			
Northeast	353	627,643	19.90%
Midwest	575	701,928	22.3
South	640	1,082,125	34.4
West	365	737,733	23.4
<b>ALL REGIONS</b>	<b>1,933</b>	<b>3,149,429</b>	<b>100%</b>
<b>INDUSTRY</b>			
Agriculture/Mining/Construction	81	323,942	10.30%
Manufacturing	202	177,968	5.7
Transportation/Communications/Utilities	104	119,393	3.8
Wholesale	91	172,891	5.5
Retail	175	376,203	11.9
Finance	136	202,310	6.4
Service	700	1,316,970	41.8
State/Local Government	135	47,308	1.5
Health Care	309	412,446	13.1
<b>ALL INDUSTRIES</b>	<b>1,933</b>	<b>3,149,429</b>	<b>100%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

EXHIBIT M.2

Distribution of Employers, Workers, and Workers Covered by Health Benefits, by Firm Size, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: Data are based on a data request to the U.S. Census Bureau for their most recent (2013) Statistics of U.S. Businesses data on private sector firms. State and local government data are from the Census Bureau's 2012 Census of Governments.

- 5,000 OR MORE WORKERS
- 1,000-4,999 WORKERS
- 200-999 WORKERS
- 50-199 WORKERS
- 25-49 WORKERS
- 10-24 WORKERS
- 3-9 WORKERS

## EXHIBIT M.3

## States by Region, 2016

Northeast	Midwest	South	West
Connecticut	Illinois	Delaware	Arizona
Maine	Indiana	District of Columbia	Colorado
Massachusetts	Michigan	Florida	Idaho
New Hampshire	Ohio	Georgia	Montana
Vermont	Wisconsin	Maryland	Nevada
Rhode Island	Iowa	North Carolina	New Mexico
New Jersey	Kansas	South Carolina	Utah
New York	Minnesota	Virginia	Wyoming
Pennsylvania	Missouri	West Virginia	Alaska
	Nebraska	Alabama	California
	North Dakota	Kentucky	Hawaii
	South Dakota	Mississippi	Oregon
		Tennessee	Washington
		Louisiana	
		Oklahoma	
		Texas	
		Arkansas	

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016. From U.S. Department of Commerce, Economics and Statistics Administration, U.S. Census Bureau, available at [http://www2.census.gov/geo/pdfs/maps-data/maps/reference/us\\_regdiv.pdf](http://www2.census.gov/geo/pdfs/maps-data/maps/reference/us_regdiv.pdf).

## EXHIBIT M.4

## Among Firms Offering Health Benefits, Month in Which Plan Year Begins, 2016

PLAN EFFECTIVE MONTH	Percentage of Firms	Percentage of Covered Workers
January	64%	31%
February	1	3
March	2	11
April	2	4
May	2	7
June	2	4
July	9	3
August	2	7
September	4	4
October	3	8
November	2	3
December	6%	15%

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.



EMPLOYER HEALTH BENEFITS

2016 ANNUAL SURVEY

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Cost of  
Health  
Insurance

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SECTION

1

## COST OF HEALTH INSURANCE

THE AVERAGE ANNUAL PREMIUMS IN 2016 ARE \$6,435 FOR SINGLE COVERAGE AND \$18,142 FOR FAMILY COVERAGE. THE AVERAGE FAMILY PREMIUMS INCREASED APPROXIMATELY 3% SINCE 2015. THE AVERAGE FAMILY PREMIUM HAS INCREASED 58% SINCE 2006 AND 20% SINCE 2011. THE AVERAGE FAMILY PREMIUM FOR COVERED WORKERS IN SMALL FIRMS (3-199 WORKERS) (\$17,546) IS SIGNIFICANTLY LOWER THAN AVERAGE FAMILY PREMIUMS FOR WORKERS IN LARGE FIRMS (200 OR MORE WORKERS) (\$18,395).

### PREMIUM COSTS FOR SINGLE AND FAMILY COVERAGE

- ▶ The average premium for single coverage in 2016 is \$536 per month, or \$6,435 per year. The average premium for family coverage is \$1,512 per month or \$18,142 per year (Exhibit 1.1).
- ▶ The average annual premiums for covered workers in HDHP/SOs are lower for single (\$5,762) and family coverage (\$16,737) than the overall average premiums for covered workers. The average premiums for covered workers enrolled in PPO plans are higher for single (\$6,800) and family coverage (\$19,003) than the overall plan average (Exhibit 1.1).
- ▶ The average annual premium for family coverage for covered workers in small firms (\$17,546) is lower than the average premium for covered workers in large firms (\$18,395) (Exhibit 1.2).
- ▶ The average family premium for covered workers is lower in the South (\$17,429) than the average premium for covered workers in all other regions (Exhibit 1.3).
- ▶ The average single premium for covered workers employed in the retail industry (\$5,807) is lower than the average premium for covered workers in all other industries. The average single premium for covered workers employed in the state/local government industry (\$7,218) is higher than the average premium for covered workers in all other industries (Exhibit 1.4).
- ▶ The average family premium for covered workers employed in the retail industry (\$16,321) is lower than the average premium for covered workers in all other industries (Exhibit 1.4).

- ▶ The average single premium for covered workers in firms with a larger share of younger workers (where 35% or more of the workers are age 26 or younger) is lower than the average premium for covered workers in firms with a lower share of younger workers (\$6,047 vs. \$6,472) (Exhibit 1.5).
- ▶ The average family premium for covered workers in firms with some union workers (\$18,906) is higher than the average premium for covered workers in firms without union workers (\$17,748) (Exhibit 1.6).

### THE DISTRIBUTION OF PREMIUMS

- ▶ There is considerable variation in premiums for both single and family coverage.
  - Eighteen percent of covered workers are employed in a firm with a single premium at least 20% higher than the average single premium, while 19% of covered workers are in firms with a single premium less than 80% of the average single premium (Exhibits 1.7 and 1.8).
  - For family coverage, 17% of covered workers are employed in a firm with a family premium at least 20% higher than the average family premium, while 19% of covered workers are in firms with a family premium less than 80% of the average family premium (Exhibits 1.7 and 1.8).
- ▶ Seven percent of covered workers are in a firm with a premium of \$9,000 a year or more for single coverage (Exhibit 1.9). Nine percent of covered workers are in a firm with a premium of \$24,000 a year or more for family coverage (Exhibit 1.10).

**PREMIUM CHANGES OVER TIME**

- ▶ The 2016 average family coverage premiums are three percent higher than the average premiums (Exhibit 1.11).
  - The \$18,142 average family premium in 2016 is 20% higher than the average family premium in 2011 and 58% higher than the average family premium in 2006 (Exhibit 1.11) and (Exhibit 1.16). The 20% family premium growth in the last five years is smaller than the 31% growth between 2006 and 2011, or the 63% premium growth between 2001 and 2006 (Exhibit 1.16).
  - The average family premiums for both small and large firms have seen a similar increase since 2011 (24% for small and 19% for large). For small firms (3 to 199 workers), the average family premium rose from \$14,098 in 2011 to \$17,546 in 2016. For large firms (200 or more workers), the average family premium rose from \$15,520 in 2011 to \$18,395 in 2016 (Exhibit 1.13).
- The rates of growth for the average family premiums in small firms and large firms since 2006 also have been similar. Since 2006, the average family premium for small firms increased 55% (\$17,546 in 2016 vs. \$11,306 in 2006), and the average family premium for large firms increased 59% (\$18,395 in 2016 vs. \$11,575 in 2006) (Exhibit 1.13).
- ▶ For covered workers in large firms, the average family premium in firms that are fully insured has grown between 2011 to 2016 at a similar rate to premiums for workers in fully or partially self-funded firms (21% for fully insured plans and 18% for self-funded firms) (Exhibit 1.17).

## EXHIBIT 1.1

## Average Monthly and Annual Premiums for Covered Workers, Single and Family Coverage, by Plan Type, 2016

	Monthly	Annual
<b>HMO</b>		
Single Coverage	\$548	\$6,576
Family Coverage	\$1,498	\$17,978
<b>PPO</b>		
Single Coverage	\$567*	\$6,800*
Family Coverage	\$1,584*	\$19,003*
<b>POS</b>		
Single Coverage	\$532	\$6,384
Family Coverage	\$1,525	\$18,297
<b>HDHP/SO</b>		
Single Coverage	\$480*	\$5,762*
Family Coverage	\$1,395*	\$16,737*
<b>ALL PLAN TYPES</b>		
Single Coverage	\$536	\$6,435
Family Coverage	\$1,512	\$18,142

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from All Plans estimate (p&lt;.05).

## EXHIBIT 1.2

## Average Monthly and Annual Premiums for Covered Workers, by Plan Type and Firm Size, 2016

	Monthly		Annual	
	Single Coverage	Family Coverage	Single Coverage	Family Coverage
<b>HMO</b>				
All Small Firms (3-199 Workers)	\$558	\$1,440	\$6,700	\$17,282
All Large Firms (200 or More Workers)	543	1,526	6,513	18,318
<b>ALL FIRM SIZES</b>	<b>\$548</b>	<b>\$1,498</b>	<b>\$6,576</b>	<b>\$17,978</b>
<b>PPO</b>				
All Small Firms (3-199 Workers)	\$549	\$1,511	\$6,590	\$18,137
All Large Firms (200 or More Workers)	572	1,607	6,870	19,283
<b>ALL FIRM SIZES</b>	<b>\$567</b>	<b>\$1,584</b>	<b>\$6,800</b>	<b>\$19,003</b>
<b>POS</b>				
All Small Firms (3-199 Workers)	\$511	\$1,463	\$6,136	\$17,561
All Large Firms (200 or More Workers)	569	1,629	6,823	19,543
<b>ALL FIRM SIZES</b>	<b>\$532</b>	<b>\$1,525</b>	<b>\$6,384</b>	<b>\$18,297</b>
<b>HDHP/SO</b>				
All Small Firms (3-199 Workers)	\$518*	\$1,401	\$6,215*	\$16,809
All Large Firms (200 or More Workers)	466*	1,392	5,590*	16,709
<b>ALL FIRM SIZES</b>	<b>\$480</b>	<b>\$1,395</b>	<b>\$5,762</b>	<b>\$16,737</b>
<b>ALL PLANS</b>				
All Small Firms (3-199 Workers)	\$536	\$1,462*	\$6,429	\$17,546*
All Large Firms (200 or More Workers)	536	1,533*	6,438	18,395*
<b>ALL FIRM SIZES</b>	<b>\$536</b>	<b>\$1,512</b>	<b>\$6,435</b>	<b>\$18,142</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different within plan and coverage types between All Small Firms and All Large Firms (p&lt;.05).

## EXHIBIT 1.3

## Average Monthly and Annual Premiums for Covered Workers, by Plan Type and Region, 2016

	Monthly		Annual	
	Single Coverage	Family Coverage	Single Coverage	Family Coverage
<b>HMO</b>				
Northeast	\$596	\$1,563	\$7,151	\$18,754
Midwest	515	1,423	6,184	17,070
South	528	1,494	6,340	17,924
West	543	1,486	6,515	17,828
<b>ALL REGIONS</b>	<b>\$548</b>	<b>\$1,498</b>	<b>\$6,576</b>	<b>\$17,978</b>
<b>PPO</b>				
Northeast	\$604*	\$1,757*	\$7,247*	\$21,080*
Midwest	570	1,642	6,842	19,702
South	540*	1,474*	6,484*	17,690*
West	595	1,616	7,143	19,389
<b>ALL REGIONS</b>	<b>\$567</b>	<b>\$1,584</b>	<b>\$6,800</b>	<b>\$19,003</b>
<b>POS</b>				
Northeast	\$553	\$1,622	\$6,639	\$19,467
Midwest	518	1,572	6,216	18,869
South	526	1,379*	6,307	16,552*
West	535	1,592	6,423	19,106
<b>ALL REGIONS</b>	<b>\$532</b>	<b>\$1,525</b>	<b>\$6,384</b>	<b>\$18,297</b>
<b>HDHP/SO</b>				
Northeast	\$468	\$1,360	\$5,614	\$16,315
Midwest	492	1,429	5,902	17,147
South	490	1,410	5,879	16,919
West	466	1,375	5,597	16,500
<b>ALL REGIONS</b>	<b>\$480</b>	<b>\$1,395</b>	<b>\$5,762</b>	<b>\$16,737</b>
<b>ALL PLANS</b>				
Northeast	\$550	\$1,572	\$6,594	\$18,859
Midwest	538	1,557	6,461	18,690
South	525	1,452*	6,302	17,429*
West	541	1,512	6,487	18,145
<b>ALL REGIONS</b>	<b>\$536</b>	<b>\$1,512</b>	<b>\$6,435</b>	<b>\$18,142</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan and coverage types from estimate for all firms not in the indicated region ( $p < .05$ ).

## EXHIBIT 1.4

## Average Monthly and Annual Premiums for Covered Workers, by Plan Type and Industry, 2016

	Monthly		Annual	
	Single Coverage	Family Coverage	Single Coverage	Family Coverage
<b>HMO</b>				
Agriculture/Mining/Construction	NSD	NSD	NSD	NSD
Manufacturing	545	1,405	6,544	16,862
Transportation/Communications/Utilities	533	1,354	6,399	16,252
Wholesale	NSD	NSD	NSD	NSD
Retail	567	1,520	6,806	18,244
Finance	559	1,603	6,713	19,239
Service	536	1,489	6,432	17,864
State/Local Government	NSD	NSD	NSD	NSD
Health Care	546	1,512	6,557	18,149
<b>ALL INDUSTRIES</b>	<b>\$548</b>	<b>\$1,498</b>	<b>\$6,576</b>	<b>\$17,978</b>
<b>PPO</b>				
Agriculture/Mining/Construction	\$526	\$1,476	\$6,312	\$17,718
Manufacturing	578	1,676	6,931	20,113
Transportation/Communications/Utilities	543	1,456	6,521	17,467
Wholesale	565	1,668	6,781	20,016
Retail	485*	1,362*	5,817*	16,339*
Finance	583	1,654	6,999	19,852
Service	562	1,594	6,742	19,129
State/Local Government	606*	1,497	7,272*	17,967
Health Care	587	1,652	7,040	19,827
<b>ALL INDUSTRIES</b>	<b>\$567</b>	<b>\$1,584</b>	<b>\$6,800</b>	<b>\$19,003</b>
<b>POS</b>				
Agriculture/Mining/Construction	NSD	NSD	NSD	NSD
Manufacturing	NSD	NSD	NSD	NSD
Transportation/Communications/Utilities	NSD	NSD	NSD	NSD
Wholesale	NSD	NSD	NSD	NSD
Retail	NSD	NSD	NSD	NSD
Finance	NSD	NSD	NSD	NSD
Service	537	1,539	6,447	18,464
State/Local Government	NSD	NSD	NSD	NSD
Health Care	509	1,459	6,114	17,508
<b>ALL INDUSTRIES</b>	<b>\$532</b>	<b>\$1,525</b>	<b>\$6,384</b>	<b>\$18,297</b>

Continued on next page

EXHIBIT 1.4 *Continued from previous page*

## Average Monthly and Annual Premiums for Covered Workers, by Plan Type and Industry, 2016

	Monthly		Annual	
	Single Coverage	Family Coverage	Single Coverage	Family Coverage
<b>HDHP/SO</b>				
Agriculture/Mining/Construction	NSD	NSD	NSD	NSD
Manufacturing	486	1,315	5,831	15,781
Transportation/Communications/Utilities	457	1,382	5,489	16,580
Wholesale	470	1,395	5,635	16,738
Retail	413*	1,205*	4,955*	14,459*
Finance	429	1,338	5,152	16,058
Service	496	1,466*	5,951	17,588*
State/Local Government	569*	1,498	6,831*	17,973
Health Care	516*	1,467	6,190*	17,607
<b>ALL INDUSTRIES</b>	<b>\$480</b>	<b>\$1,395</b>	<b>\$5,762</b>	<b>\$16,737</b>
<b>ALL PLANS</b>				
Agriculture/Mining/Construction	\$513	\$1,410	\$6,161	\$16,923
Manufacturing	540	1,535	6,481	18,419
Transportation/Communications/Utilities	513	1,437	6,159	17,247
Wholesale	532	1,577	6,382	18,919
Retail	484*	1,360*	5,807*	16,321*
Finance	504	1,459	6,050	17,511
Service	538	1,536	6,452	18,428
State/Local Government	601*	1,526	7,218*	18,315
Health Care	557	1,570	6,681	18,844
<b>ALL INDUSTRIES</b>	<b>\$536</b>	<b>\$1,512</b>	<b>\$6,435</b>	<b>\$18,142</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan type from estimate for all firms not in the indicated industry ( $p < .05$ ).

NSD: Not Sufficient Data.

## EXHIBIT 1.5

## Average Annual Premiums for Covered Workers with Single Coverage, by Firm Characteristics and Firm Size, 2016

	All Small Firms (3-199 Workers)	All Large Firms (200 or More Workers)	All Firms
<b>Lower-Wage Level</b>			
Less Than 35% Earn \$23,000 a Year or Less	\$6,445	\$6,459*	\$6,454
35% or More Earn \$23,000 a Year or Less	\$6,255	\$6,118*	\$6,168
<b>Higher-Wage Level</b>			
Less Than 35% Earn \$58,000 a Year or More	\$6,303	\$6,391	\$6,358
35% or More Earn \$58,000 a Year or More	\$6,609	\$6,471	\$6,504
<b>Unions</b>			
Firm Has At Least Some Union Workers	\$7,115	\$6,555	\$6,590
Firm Does Not Have Any Union Workers	\$6,378	\$6,340	\$6,356
<b>Younger Workers</b>			
Less Than 35% of Workers Are Age 26 or Younger	\$6,477	\$6,470	\$6,472*
35% or More Workers Are Age 26 or Younger	\$5,886	\$6,110	\$6,047*
<b>Older Workers</b>			
Less Than 35% of Workers Are Age 50 or Older	\$5,982*	\$6,344	\$6,237*
35% or More Workers Are Age 50 or Older	\$6,931*	\$6,551	\$6,670*
<b>Funding Arrangement</b>			
Fully Insured	\$6,323	\$6,645	\$6,428
Self-Funded	\$7,124	\$6,391	\$6,440
<b>Firm Ownership</b>			
Private For-Profit	\$6,164*	\$6,021*	\$6,074*
Public	\$7,543*	\$7,060*	\$7,116*
Private Not-for-Profit	\$7,124*	\$6,863*	\$6,930*
<b>ALL FIRMS</b>	<b>\$6,429</b>	<b>\$6,438</b>	<b>\$6,435</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different from each other within firm size category ( $p < .05$ ).

## EXHIBIT 1.6

## Average Annual Premiums for Covered Workers with Family Coverage, by Firm Characteristics and Firm Size, 2016

	All Small Firms (3-199 Workers)	All Large Firms (200 or More Workers)	All Firms
<b>Lower-Wage Level</b>			
Less Than 35% Earn \$23,000 a Year or Less	\$17,555	\$18,437	\$18,177
35% or More Earn \$23,000 a Year or Less	\$17,429	\$17,750	\$17,644
<b>Higher-Wage Level</b>			
Less Than 35% Earn \$59,000 a Year or More	\$17,254	\$18,048	\$17,755
35% or More Earn \$59,000 a Year or More	\$17,957	\$18,647	\$18,486
<b>Unions</b>			
Firm Has At Least Some Union Workers	\$19,741	\$18,850	\$18,906*
Firm Does Not Have Any Union Workers	\$17,375	\$18,016	\$17,748*
<b>Younger Workers</b>			
Less Than 35% of Workers Are Age 26 or Younger	\$17,712	\$18,422	\$18,210
35% or More Workers Are Age 26 or Younger	\$15,670	\$18,119	\$17,444
<b>Older Workers</b>			
Less Than 35% of Workers Are Age 50 or Older	\$16,527*	\$18,448	\$17,892
35% or More Workers Are Age 50 or Older	\$18,691*	\$18,329	\$18,440
<b>Funding Arrangement</b>			
Fully Insured	\$17,236*	\$18,861	\$17,778
Self-Funded	\$19,494*	\$18,290	\$18,370
<b>Firm Ownership</b>			
Private for-Profit	\$17,146*	\$18,050	\$17,722*
Public	\$19,434	\$17,907	\$18,084
Private Not-for-Profit	\$18,483	\$19,652*	\$19,357*
<b>ALL FIRMS</b>	<b>\$17,546</b>	<b>\$18,395</b>	<b>\$18,142</b>

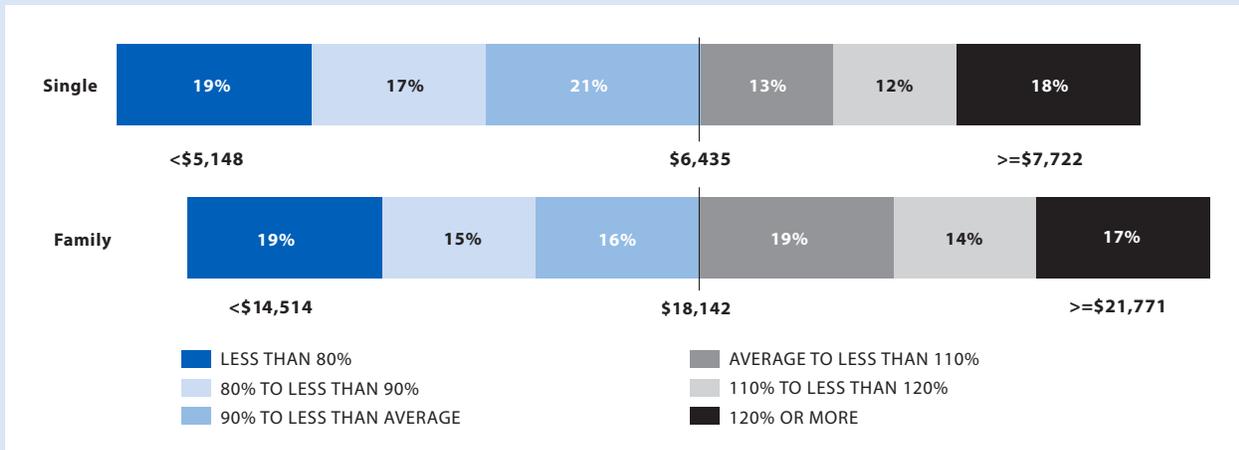
## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different from each other within firm size category ( $p < .05$ ).

**EXHIBIT 1.7**

**Distribution of Annual Premiums for Single and Family Coverage Relative to the Average Annual Single or Family Premium, 2016**



**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: The average annual premium is \$6,435 for single coverage and \$18,142 for family coverage. The premium distribution is relative to the average single or family premium. For example, \$5,148 is 80% of the average single premium, \$5,791 is 90% of the average single premium, \$7,078 is 110% of the average single premium, and \$7,722 is 120% of the average single premium. The same break points relative to the average are used for the distribution for family coverage.

**EXHIBIT 1.8**

**Distribution of Premiums for Single and Family Coverage Relative to the Average Annual Single or Family Premium, 2016**

Premium Range, Relative to Average Premium	Single Coverage		Family Coverage	
	Premium Range, Dollar Amount	Percentage of Covered Workers in Range	Premium Range, Dollar Amount	Percentage of Covered Workers in Range
Less than 80%	Less Than \$5,148	19%	Less Than \$14,514	19%
80% to Less Than 90%	\$5,148 to < \$5,791	17%	\$14,514 to < \$16,328	15%
90% to Less Than Average	\$5,791 to < \$6,435	21%	\$16,328 to < \$18,142	16%
Average to Less Than 110%	\$6,435 to < \$7,078	13%	\$18,142 to < \$19,957	19%
110% to Less Than 120%	\$7,078 to < \$7,722	12%	\$19,957 to < \$21,771	14%
120% or More	\$7,722 or More	18%	\$21,771 or More	17%

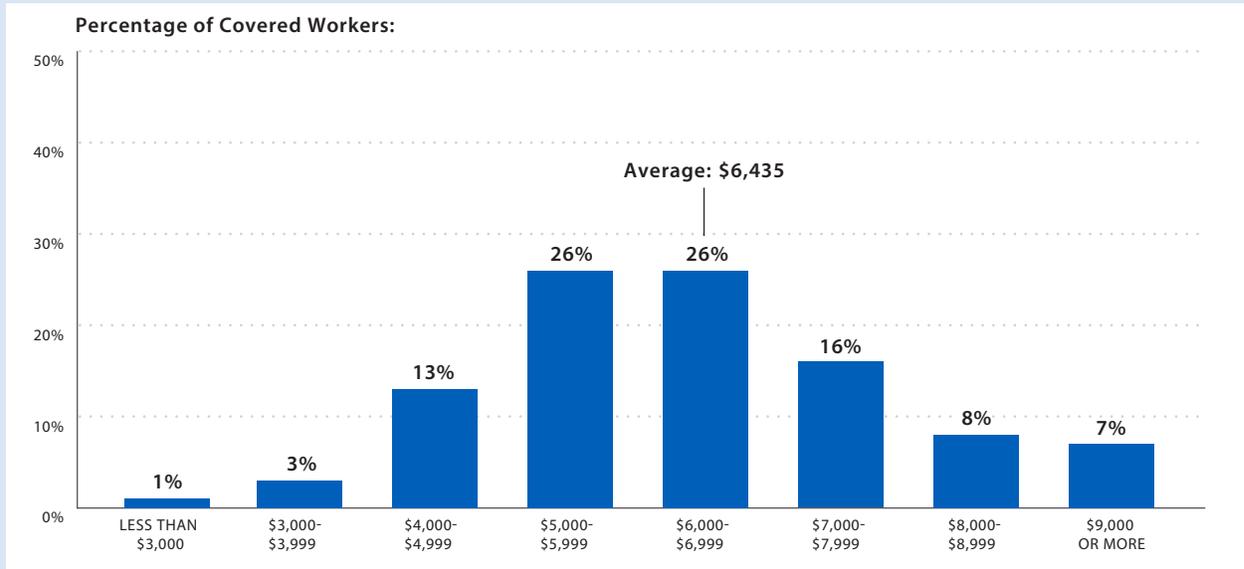
**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: The average annual premium is \$6,435 for single coverage and \$18,142 for family coverage. The premium distribution is relative to the average single or family premium. For example, \$5,148 is 80% of the average single premium, \$5,791 is 90% of the average single premium, \$7,078 is 110% of the average single premium, and \$7,722 is 120% of the average single premium. The same break points relative to the average are used for the distribution for family coverage.

**EXHIBIT 1.9**

Distribution of Annual Premiums for Covered Workers with Single Coverage, 2016

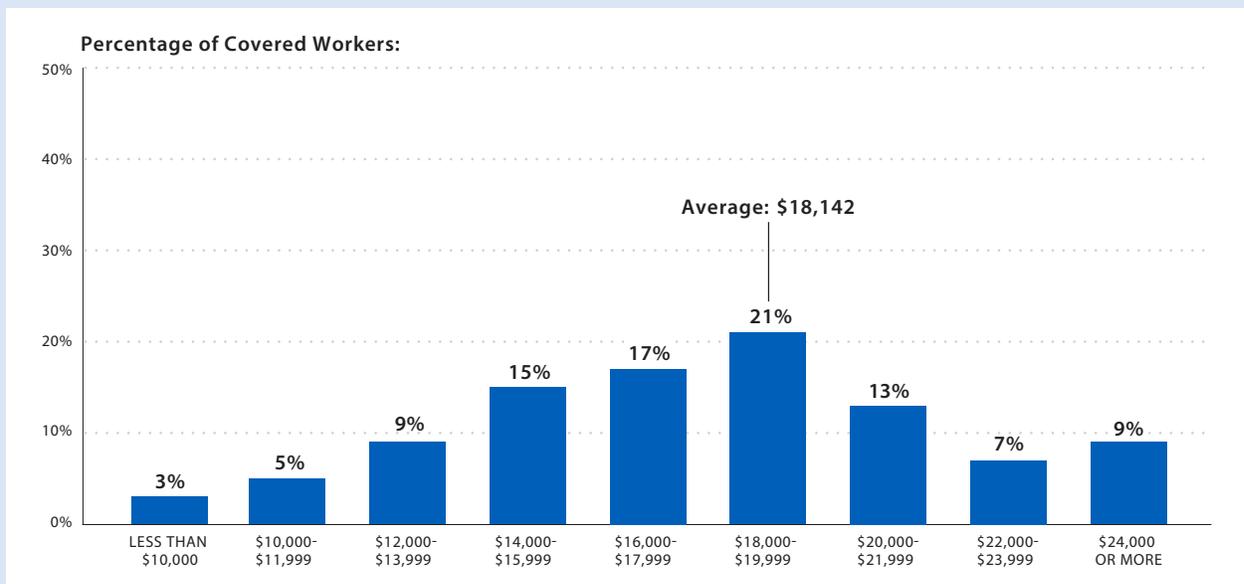


SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

**EXHIBIT 1.10**

Distribution of Annual Premiums for Covered Workers with Family Coverage, 2016

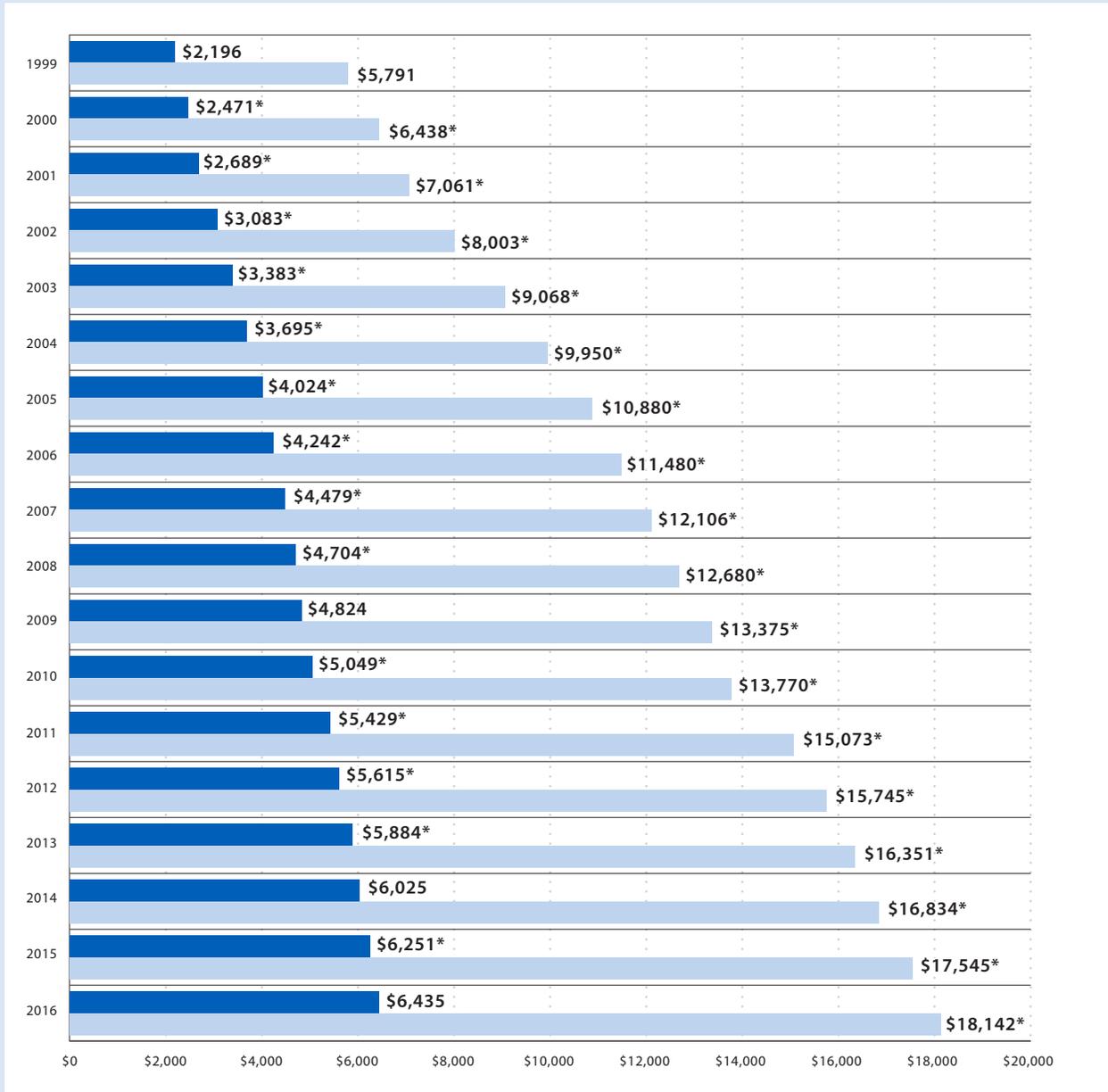


SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

EXHIBIT 1.11

Average Annual Premiums for Single and Family Coverage, 1999-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

■ SINGLE COVERAGE  
■ FAMILY COVERAGE

\* Estimate is statistically different from estimate for the previous year shown (p<.05).

EXHIBIT 1.12

Average Annual Premiums for Covered Workers with Family Coverage, by Firm Size, 1999-2016

	All Small Firms (3-199 Workers)	All Large Firms (200 or More Workers)
1999	\$5,683	\$5,845
2000	\$6,521	\$6,395
2001	\$6,959	\$7,113
2002*	\$7,781	\$8,109
2003	\$8,946	\$9,127
2004	\$9,737	\$10,046
2005*	\$10,587	\$11,025
2006	\$11,306	\$11,575
2007	\$11,835	\$12,233
2008*	\$12,091	\$12,973
2009*	\$12,696	\$13,704
2010*	\$13,250	\$14,038
2011*	\$14,098	\$15,520
2012*	\$15,253	\$15,980
2013*	\$15,581	\$16,715
2014*	\$15,849	\$17,265
2015*	\$16,625	\$17,938
2016*	\$17,546	\$18,395

SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different between All Small Firms and All Large Firms within year (p<.05).

EXHIBIT 1.13

Average Annual Premiums for Covered Workers with Family Coverage, by Firm Size, 1999-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown (p<.05).

— ALL SMALL FIRMS (3-199 WORKERS)  
 — ALL LARGE FIRMS (200 OR MORE WORKERS)

EXHIBIT 1.14

Average Annual Premiums for Covered Workers with Single Coverage, by Firm Wage Level, 1999-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

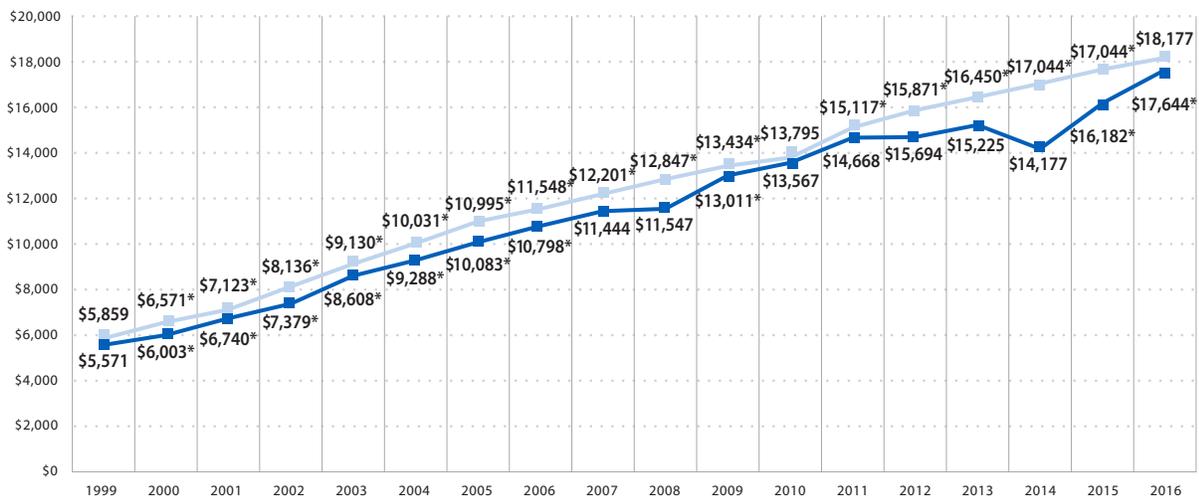
\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: Lower-Wage Level is defined as the 25th percentile of workers' earnings for the indicated year. Firms with many lower-wage workers were those where 35% or more earn \$23,000 a year or less.

— LESS THAN 35% ARE LOWER-WAGE LEVEL  
— 35% OR MORE ARE LOWER-WAGE LEVEL

EXHIBIT 1.15

Average Annual Premiums for Covered Workers with Family Coverage, by Firm Wage Level, 1999-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

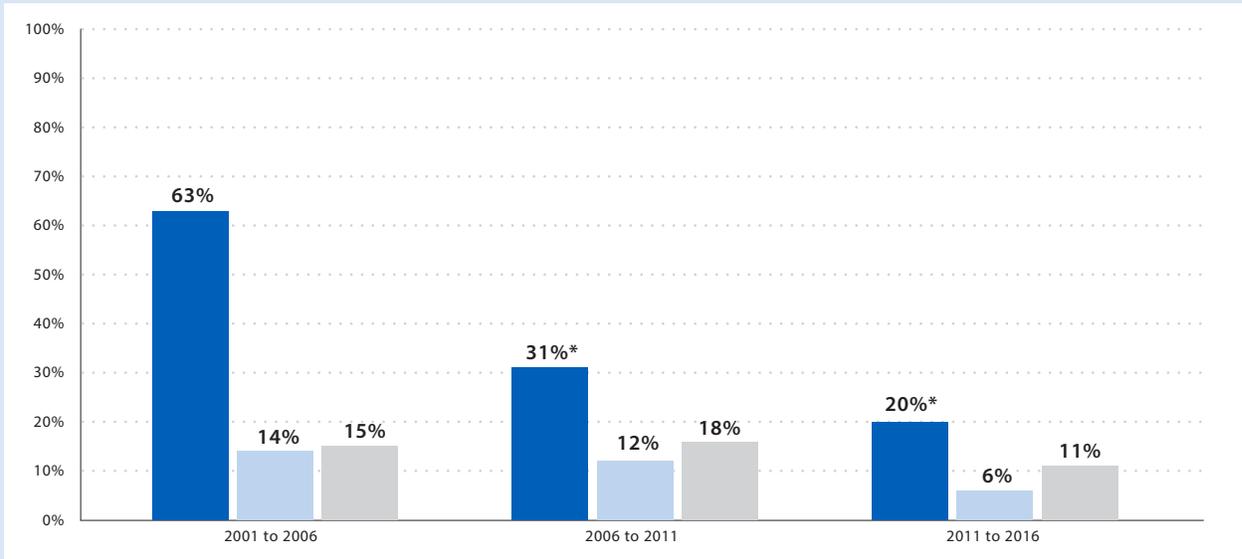
\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: Lower-Wage Level is defined as the 25th percentile of workers' earnings for the indicated year. Firms with many lower-wage workers were those where 35% or more earn \$23,000 a year or less.

— LESS THAN 35% ARE LOWER-WAGE LEVEL  
— 35% OR MORE ARE LOWER-WAGE LEVEL

EXHIBIT 1.16

Total Premium Increases for Covered Workers with Family Coverage, 2001-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2001-2016. Bureau of Labor Statistics, Consumer Price Index, U.S. City Average of Annual Inflation (April to April), 2001-2016; Bureau of Labor Statistics, Seasonally Adjusted Data from the Current Employment Statistics Survey, 2001-2016 (April to April).

- PREMIUM INCREASES
- OVERALL INFLATION
- WORKERS' EARNINGS

\* Percentage change in family premium is statistically different from previous five year period shown (p <.05).

## EXHIBIT 1.17

Among Workers in Large Firms (200 or More Workers), Average Annual Health Insurance Premiums for Family Coverage, by Funding Arrangement, 1999-2016

Funding Arrangement	Fully Insured	Self-Funded
1999	\$5,769	\$5,896
2000	\$6,315*	\$6,430*
2001	\$7,169*	\$7,086*
2002	\$7,950*	\$8,192*
2003	\$9,070*	\$9,149*
2004	\$10,217*	\$9,984*
2005	\$10,870*	\$11,077*
2006	\$11,222	\$11,673*
2007	\$11,968*	\$12,315*
2008	\$13,029*	\$12,956*
2009	\$13,870*	\$13,655*
2010	\$14,678*	\$13,903
2011	\$15,533*	\$15,517*
2012	\$16,292*	\$15,907
2013	\$16,694	\$16,719*
2014	\$17,423	\$17,229
2015	\$17,935	\$17,939*
2016	\$18,861	\$18,290

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: For definitions of Self-Funded and Fully Insured Plans, see the introduction to Section 10. Due to a change in the survey questionnaire, funding status was not asked of firms with conventional plans in 2006. Therefore, conventional plan funding status is not included in the averages shown in this exhibit for 2006.



EMPLOYER HEALTH BENEFITS

2016 ANNUAL SURVEY

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Health  
Benefits  
Offer Rates

---

SECTION

2

## HEALTH BENEFITS OFFER RATES

WHILE NEARLY ALL LARGE FIRMS (200 OR MORE WORKERS) OFFER HEALTH BENEFITS TO AT LEAST SOME EMPLOYEES, SMALL FIRMS (3-199 WORKERS) ARE SIGNIFICANTLY LESS LIKELY TO DO SO. THE PERCENTAGE OF ALL FIRMS OFFERING HEALTH BENEFITS IN 2016 (56%) IS SIMILAR TO THE PERCENTAGES OF FIRMS OFFERING HEALTH BENEFITS IN 2006 (61%) AND 2011 (60%). THE PERCENTAGES OF SMALLER FIRMS (10 TO 49 WORKERS) OFFERING COVERAGE, HOWEVER, HAS FALLEN SINCE 2011 AND YEARS BEFORE. THIS TREND PRECEDES THE ACA COVERAGE EXPANSIONS AND IS CONSISTENT WITH LONGER-TERM TRENDS REPORTED ELSEWHERE.

FIRMS NOT OFFERING HEALTH BENEFITS CONTINUE TO CITE COST AS THE MOST IMPORTANT REASON THEY DO NOT DO SO. ALMOST ALL FIRMS THAT OFFER COVERAGE OFFER TO DEPENDENTS SUCH AS CHILDREN AND THE SPOUSES OF ELIGIBLE EMPLOYEES.

- ▶ In 2016, 56% of firms offer health benefits, similar to the 57% who reported doing so in 2015 (Exhibit 2.1).
  - Ninety-eight percent of large firms offer health benefits to at least some of their workers (Exhibit 2.3). In contrast, only 55% of small firms offer health benefits in 2016. The percentage of both small and large firms offering health benefits to at least some of their workers is similar to last year (Exhibit 2.2).
  - Since most firms in the country are small, variation in the overall offer rate is driven largely by changes in the percentages of the smallest firms (3-9 workers) offering health benefits. For more information on the distribution of firms in the country, see the Survey Design and Methods Section and Exhibit M1.<sup>1</sup>
  - Ninety-six percent of firms with 100 or more workers offer health benefits to at least some of their employees in 2016. Eighty-nine percent of firms with 50 to 99 workers offer benefits to at least some workers (Exhibit 2.4).
  - The percentages of smaller firms (10 to 49 workers) offering coverage has fallen since 2011 and years before.
- The overall percentage of firms offering coverage in 2016 is similar to the percentage offering coverage in 2011 (60%) and 2006 (61%).
- ▶ Offer rates vary across different types of firms.
  - Small firms are less likely to offer health insurance: 46% of firms with 3 to 9 workers offer coverage, compared 80% of firms with 25 to 49 workers, and 91% of firms with 50 to 199 employees (Exhibit 2.3).
  - Offer rates throughout different firm size categories in 2016 remain similar to those reported in 2015 (Exhibit 2.2).

### PART-TIME AND TEMPORARY WORKERS

- ▶ Among firms offering health benefits, relatively few offer benefits to their part-time and temporary workers.
  - The Affordable Care Act (ACA) defines part-time workers as those who on average work fewer than 30 hours per week. The employer shared responsibility provision of the ACA requires that large firms offer full-time employees a minimum standard of coverage or be assessed a penalty.<sup>2</sup> Beginning in 2015, we modified the survey to explicitly ask employers whether they offered benefits to employees working fewer

#### NOTE:

<sup>1</sup> Because surveys only collect information from a portion of the total number of firms in the country, there is uncertainty in any estimate. Since there are so many small firms, sometimes even seemingly large differences are not statistically different. For more information on the Employer Health Benefits Survey's weighting and design please see the Survey Design and Methods section.

<sup>2</sup> Internal Revenue Code. 26 U.S. Code § 4980H - Shared responsibility for employers regarding health coverage. 2011. [www.gpo.gov/fdsys/pkg/USCODE-2011-title26/pdf/USCODE-2011-title26-subtitleD-chap43-sec4980H.pdf](http://www.gpo.gov/fdsys/pkg/USCODE-2011-title26/pdf/USCODE-2011-title26-subtitleD-chap43-sec4980H.pdf)

than 30 hours. Our previous question did not include a definition of “part-time”. For this reason, historical data on part-time offer rates are shown, but we did not test whether the differences between 2014 and 2015 were significant. Many employers may work with multiple definitions of part-time; one for their compliance with legal requirements and another for internal policies and programs.

- In 2016, 16% of all firms that offer health benefits offer them to part-time workers (Exhibit 2.7). Large firms are more likely to offer health benefits to part-time employees than small firms (33% vs. 15%) (Exhibit 2.9).

- ▶ A small percentage (4%) of firms offering health benefits offer them to temporary workers (Exhibit 2.8). More large firms offering health benefits elect to offer temporary workers coverage than small firms (17% vs. 3%) (Exhibit 2.10). The percentage of large firms offering health benefits to temporary workers is higher than the 11% reported in 2015.

#### SPouses, Dependents and Domestic Partner Benefits

- ▶ The majority of firms offering health benefits offer to spouses and dependents, such as children. In 2016, 89% of small firms and 99% of large firms offering health benefits offer coverage to spouses (Exhibit 2.11). Fewer small firms offer coverage to spouses in 2016 than did in 2015 (98%). Eighty-eight percent of small firms and 100% of large firms offering health benefits cover other dependents, such as children, similar to last year. Eleven percent of small firms offering health benefits offer only single coverage to employees, higher than the 2% of small firms last year.
- ▶ Employers were also asked whether same-sex or opposite-sex domestic partners were allowed to enroll in the firm’s coverage. While definitions may vary, employers often define domestic partners as an unmarried couple who has lived together for a specified period of time. Firms may define domestic partners separately from any legal requirements a state may have, and also, employers may have a different policy in different parts of the country.
  - In 2016, 27% of firms offering health benefits offer coverage to opposite-sex domestic partners, similar to the 28% who did so in 2015. Thirty-

two percent of firms offering health benefits offer coverage to same-sex domestic partners, similar to the 42% who did so last year (Exhibit 2.13).

- When we ask employers if they offer health benefits to opposite or same-sex domestic partners, many firms report that they have not encountered this issue. At many small firms, the firm may not have formal human resource policies on domestic partners simply because none of the firm’s employees have asked to cover a domestic partner. Regarding health benefits for opposite-sex domestic partners, 28% of firms report in 2016 that they have not encountered this request or that the question was not applicable (Exhibit 2.12). The vast majority of firms in the United States are small businesses; 61% of firms have between 3 and 9 employees and 98% have between 3 and 199 employees (Exhibit M.1). Therefore, statistics about the percentage of firms that offer domestic partner benefits are largely determined by small businesses. More small firms (28%) compared to large firms (2%) indicate that they have not encountered this request or that the question was not applicable (Exhibit 2.12). Regarding health benefits for same-sex domestic partners, 33% of firms report that they have not encountered the request or that the question was not applicable. More small firms (34%) than large firms (5%) report that they have not encountered the issue of offering benefits to same-sex domestic partners (Exhibit 2.12).
- ▶ Virtually all firms offering family coverage offer coverage to spouses. Among firms offering health benefits to spouses, 13% do not allow an employee’s spouse to enroll in the firm’s plan if that spouse is offered coverage from another source, and an additional 5% allow the spouse to enroll subject to conditions (Exhibit 2.14). Among firms offering health benefits to spouses, 12% require an employee’s spouse to contribute more to the coverage if that spouse is offered coverage from another source. Very large firms (5,000 or more workers) are more likely than smaller firms to require higher spousal contributions when the spouse is offered coverage elsewhere (26% vs. 12%).
  - Among firms offering health benefits to spouses, 2% have made a significant reduction in the amount they contribute to cover an employee’s spouse in the last year, with no difference between small and large firms (Exhibit 2.15).

- ▶ Among all firms that offer health benefits, 10% report providing additional compensation or benefits to employees if they enroll in a spouse's plan, and 9% provide additional compensation or benefits to employees if they do not participate in the firm's health benefits (Exhibit 2.16).

#### FIRMS NOT OFFERING HEALTH BENEFITS

- ▶ The survey asks firms that do not offer health benefits if they have offered insurance or shopped for insurance in the recent past, and about their most important reasons for not offering coverage. Because such a small percentage of large firms report not offering health benefits, we present responses for small non-offering firms only.
  - The cost of health insurance remains the primary reason cited by firms for not offering health benefits. Among small firms not offering health benefits, 34% cite high cost as "the most important reason" for not doing so, followed by "employees are generally covered under another plan" (24%) (Exhibit 2.17). Relatively few small employers indicate that they do not offer because they believe that employees will get a better deal on the health insurance exchanges (1%).
- ▶ Many non-offering small firms have either offered health insurance in the past five years, or shopped for health insurance in the past year. Nineteen percent of non-offering small firms have offered health benefits in the past five years, while 23% have shopped for coverage in the past year (Exhibit 2.18). The 19% of non-offering small firms that have offered coverage in the past five years is similar to the 25% reported last year.
- ▶ Thirty percent of non-offering small firms that report that they stopped offering coverage within the last five years stopped offering coverage within the last year.

- ▶ Among non-offering small firms, 11% report that they provide funds to their employees to purchase health insurance on their own in the individual market or through a health insurance exchange (Exhibit 2.19). The IRS has issued guidance limiting the circumstances in which employers can contribute to an employee's non-group plan going forward.<sup>3</sup>

#### SHOP EXCHANGES

The Small Business Health Options Program (SHOP) is federal or state sponsored exchanges in which employers may offer and contribute to health insurance provided to their employees. Firms with 50 or fewer full-time equivalent workers (FTEs) are eligible to participate in a SHOP exchange. Beginning in 2016, states have the option to expand SHOP to include firms with up to 100 FTEs. Some employers are eligible for tax credits when purchasing coverage on the exchanges.

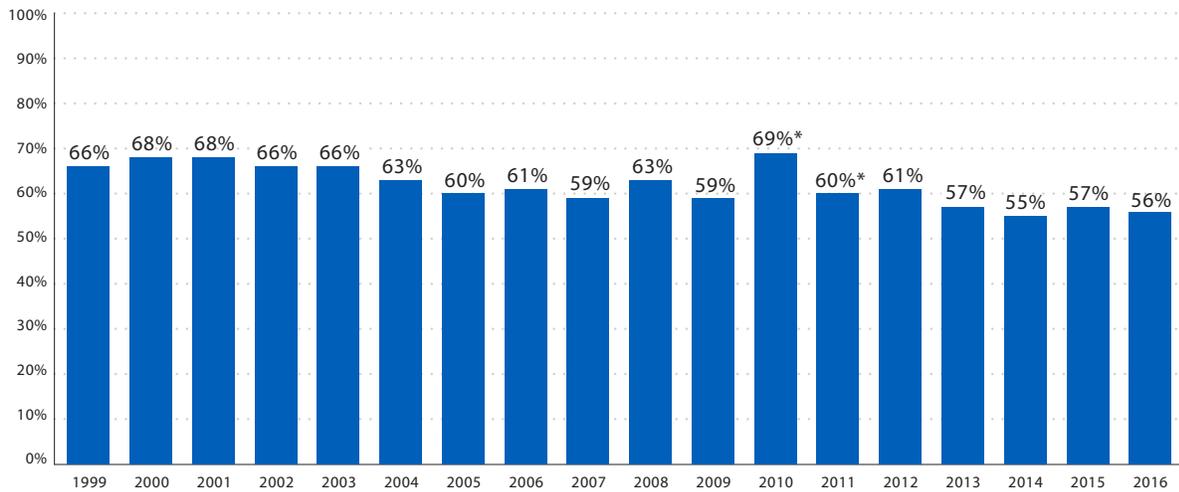
- ▶ Eighteen percent of firms with 3 to 50 FTEs who do not offer health benefits said they looked at coverage on a SHOP exchange (Exhibit 2.20).
- ▶ Thirteen percent of firms with 3 to 50 FTEs who offer health benefits said they looked at coverage on a SHOP exchange (Exhibit 2.20).
- ▶ Among non-offering firms with 50 or fewer FTEs that looked at coverage but chose not to purchase on a SHOP exchange, 70% reported they did not do so because the plans were too expensive (Exhibit 2.21).
- ▶ Among offering firms with 50 or fewer FTEs that looked at coverage but chose not to purchase on a SHOP exchange, their reasons included that they like their current insurer or broker (67%) and that they got a better deal elsewhere (64%) (Exhibit 2.22).

#### NOTE:

<sup>3</sup> Internal Revenue Service. "Employer Health Care Arrangements". Last updated March 4, 2016. [www.irs.gov/Affordable-Care-Act/Employer-Health-Care-Arrangements](http://www.irs.gov/Affordable-Care-Act/Employer-Health-Care-Arrangements)

## EXHIBIT 2.1

## Percentage of Firms Offering Health Benefits, 1999-2016



## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: As noted in the Survey Design and Methods section, estimates presented in this exhibit are based on the sample of both firms that completed the entire survey and those that answered just one question about whether they offer health benefits.

## EXHIBIT 2.2

## Percentage of Firms Offering Health Benefits, by Firm Size, 1999-2016

FIRM SIZE	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
3-9 Workers	55%	57%	58%	58%	55%	52%	47%	49%	45%	50%	47%	59%*	48%*	50%	45%	44%	47%	46%
10-24 Workers	74	80	77	70*	76	74	72	73	76	78	72	76	71	73	68	64	63	61
25-49 Workers	88	91	90	87	84	87	87	87	83	90*	87	92	85*	87	85	83	82	80
50-199 Workers	97	97	96	95	95	92	93	92	94	94	95	95	93	94	91	91	92	91
<b>All Small Firms (3-199 Workers)</b>	<b>65%</b>	<b>68%</b>	<b>67%</b>	<b>65%</b>	<b>65%</b>	<b>62%</b>	<b>59%</b>	<b>60%</b>	<b>59%</b>	<b>62%</b>	<b>59%</b>	<b>68%*</b>	<b>59%*</b>	<b>61%</b>	<b>57%</b>	<b>54%</b>	<b>56%</b>	<b>55%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>99%</b>	<b>99%</b>	<b>99%</b>	<b>98%</b>	<b>97%</b>	<b>98%</b>	<b>97%</b>	<b>98%</b>	<b>99%</b>	<b>99%</b>	<b>98%</b>	<b>99%</b>	<b>99%</b>	<b>98%</b>	<b>99%</b>	<b>98%</b>	<b>98%</b>	<b>98%</b>
<b>ALL FIRMS</b>	<b>66%</b>	<b>68%</b>	<b>68%</b>	<b>66%</b>	<b>66%</b>	<b>63%</b>	<b>60%</b>	<b>61%</b>	<b>59%</b>	<b>63%</b>	<b>59%</b>	<b>69%*</b>	<b>60%*</b>	<b>61%</b>	<b>57%</b>	<b>55%</b>	<b>57%</b>	<b>56%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: As noted in the Survey Design and Methods section, estimates presented in this exhibit are based on the sample of both firms that completed the entire survey and those that answered just one question about whether they offer health benefits.

## EXHIBIT 2.3

## Percentage of Firms Offering Health Benefits, by Firm Size, Region, and Industry, 2016

	Percentage of Firms Offering Health Benefits
<b>FIRM SIZE</b>	
3-9 Workers	46%*
10-24 Workers	61
25-49 Workers	80*
50-199 Workers	91*
200-999 Workers	97*
1,000-4,999 Workers	100*
5,000 or More Workers	100*
<b>All Small Firms (3-199 Workers)</b>	<b>55%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>98%*</b>
<b>REGION</b>	
Northeast	63%
Midwest	58
South	52
West	54
<b>INDUSTRY</b>	
Agriculture/Mining/Construction	50%
Manufacturing	52
Transportation/Communications/Utilities	75*
Wholesale	53
Retail	43*
Finance	68
Service	59
State/Local Government	79*
Health Care	51
<b>ALL FIRMS</b>	<b>56%</b>

## SOURCE:

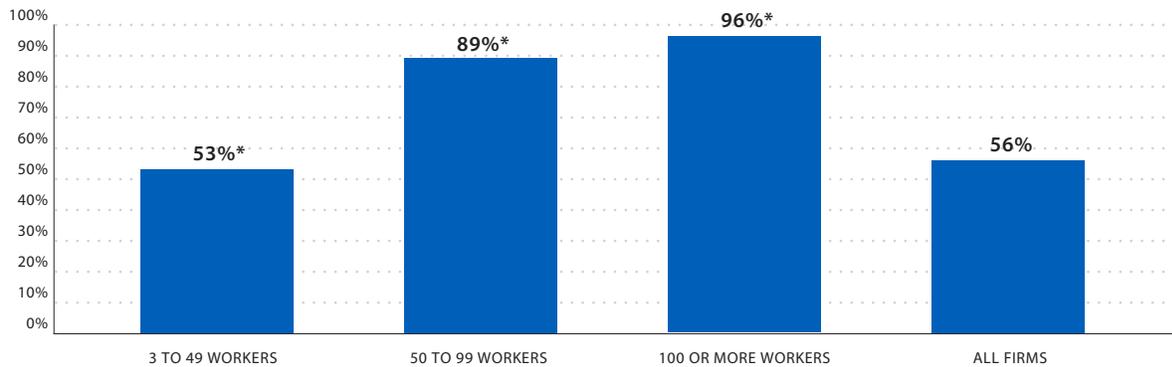
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size, region, or industry category ( $p < .05$ ).

NOTE: As noted in the Survey Design and Methods section, estimates presented in this exhibit are based on the sample of both firms that completed the entire survey and those that answered just one question about whether they offer health benefits.

EXHIBIT 2.4

Percentage of Firms Offering Health Benefits to At Least Some of Their Workers, by Firm Size, 2016



SOURCE:

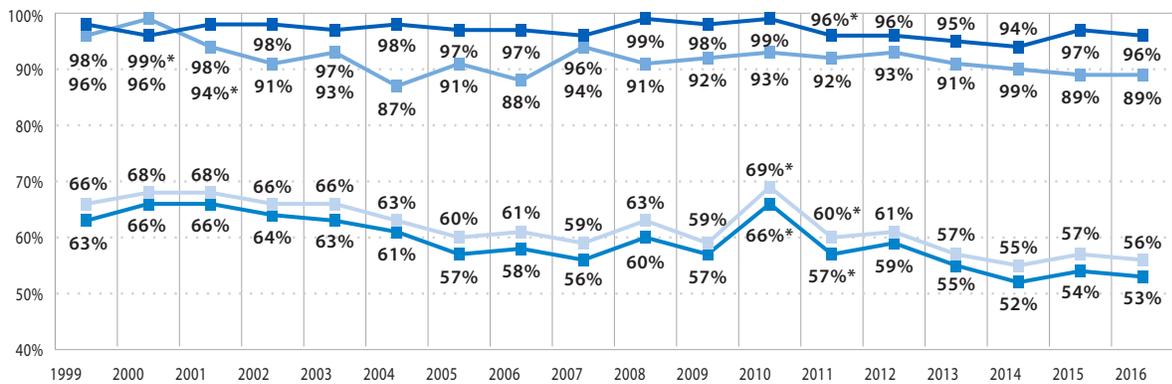
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size, region, or industry category ( $p < .05$ ).

NOTE: Estimates presented in this exhibit are based on the sample of both firms that completed the entire survey and those that answered just one question about whether they offer health benefits. Firm size categories are determined by the number of workers at a firm, which may include full-time and part-time employees. FTEs are the average number of employees who work 30 or more hours per week.

EXHIBIT 2.5

Percentage of Firms Offering Health Benefits, by Firm Size, 1999-2016

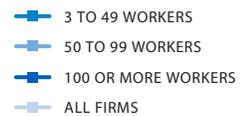


SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: Estimates presented in this exhibit are based on the sample of both firms that completed the entire survey and those that answered just one question. For more information, see the Methods Section.



## EXHIBIT 2.6

Among Firms Offering Health Benefits, Percentage That Offer Health Benefits to Part-Time Workers, by Firm Size, 1999-2016

FIRM SIZE	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
3-24 Workers	20%	21%	17%	22%	24%	20%	27%	31%	23%	22%	31%	24%	12%	27%*	24%	22%	19%	15%
25-199 Workers	25	24	31	29	29	29	28	28	25	30	27	28	26	30	28	28	17	18
200-999 Workers	35	34	42	43	38	41	33	40*	38	40	44	35*	40	41	45	44	30	28
1,000-4,999 Workers	52	48	55	60	57	51	46	55*	54	53	55	55	50	61*	55	55	52	48
5,000 or More Workers	61	52	60	58	57	60	61	63	63	67	60	61	59	66	68	58*	68	56*
<b>All Small Firms (3-199 Workers)</b>	<b>21%</b>	<b>22%</b>	<b>20%</b>	<b>23%</b>	<b>25%</b>	<b>22%</b>	<b>27%</b>	<b>30%</b>	<b>23%</b>	<b>24%</b>	<b>30%</b>	<b>25%</b>	<b>15%</b>	<b>28%*</b>	<b>25%</b>	<b>24%</b>	<b>18%</b>	<b>15%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>39%</b>	<b>37%</b>	<b>45%</b>	<b>46%</b>	<b>42%</b>	<b>43%</b>	<b>36%*</b>	<b>43%*</b>	<b>41%</b>	<b>43%</b>	<b>46%</b>	<b>39%*</b>	<b>42%</b>	<b>45%</b>	<b>47%</b>	<b>46%</b>	<b>35%</b>	<b>33%</b>
<b>ALL FIRMS</b>	<b>21%</b>	<b>22%</b>	<b>20%</b>	<b>24%</b>	<b>26%</b>	<b>23%</b>	<b>27%</b>	<b>31%</b>	<b>24%</b>	<b>25%</b>	<b>31%</b>	<b>25%</b>	<b>16%</b>	<b>28%*</b>	<b>25%</b>	<b>24%</b>	<b>19%</b>	<b>16%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: Prior to 2015, each respondent defined part-time according to their firm's policies; starting in 2015, respondents were asked whether employees working fewer than 30 hours per week were eligible for benefits. Due to this change, no statistical testing was conducted between the 2014 and 2015 estimates.

## EXHIBIT 2.7

Among Firms Offering Health Benefits, Percentage of Firms That Offer to Part-Time Workers, by Firm Size, 2016

FIRM SIZE	Firm Offers Health Benefits to Part-Time Workers
3-24 Workers	15%
25-199 Workers	18
200-999 Workers	28*
1,000-4,999 Workers	48*
5,000 or More Workers	56*
<b>All Small Firms (3-199 Workers)</b>	<b>15%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>33%*</b>
<b>ALL FIRMS</b>	<b>16%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size category ( $p < .05$ ).

EXHIBIT 2.8

Among Firms Offering Health Benefits, Percentage That Offer Health Benefits to Temporary Workers, by Firm Size, 1999-2016

FIRM SIZE	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
3-24 Workers	5%	2%	4%	3%	1%	4%	2%	3%	2%	3%	4%	1%	4%	2%	2%	6%	3%	1%
25-199 Workers	3	7	3	4	4	3	5	4	4	3	3	4	4	2	5	4	4	9
200-999 Workers	3	9	6	5	9	8	5	5	7	4	4	6	6	6	6	8	11	16
1,000-4,999 Workers	7	8	9	8	7	6	5	9	9	7	7	8	5	5	5	11*	12	23*
5,000 or More Workers	9	8	8	7	10	7	9	11	6*	8	9	8	4	8	8	8	13*	20
All Small Firms (3-199 Workers)	4%	3%	4%	3%	2%	3%	3%	3%	2%	3%	3%	1%	4%	2%	3%	5%	3%	3%
All Large Firms (200 or More Workers)	4%	9%	7%	6%	9%	8%	5%	6%	7%	5%	5%	6%	6%	6%	6%	9%	11%	17%*
ALL FIRMS	4%	3%	4%	3%	2%	4%	3%	3%	2%	3%	3%	1%	4%	2%	3%	5%	3%	4%

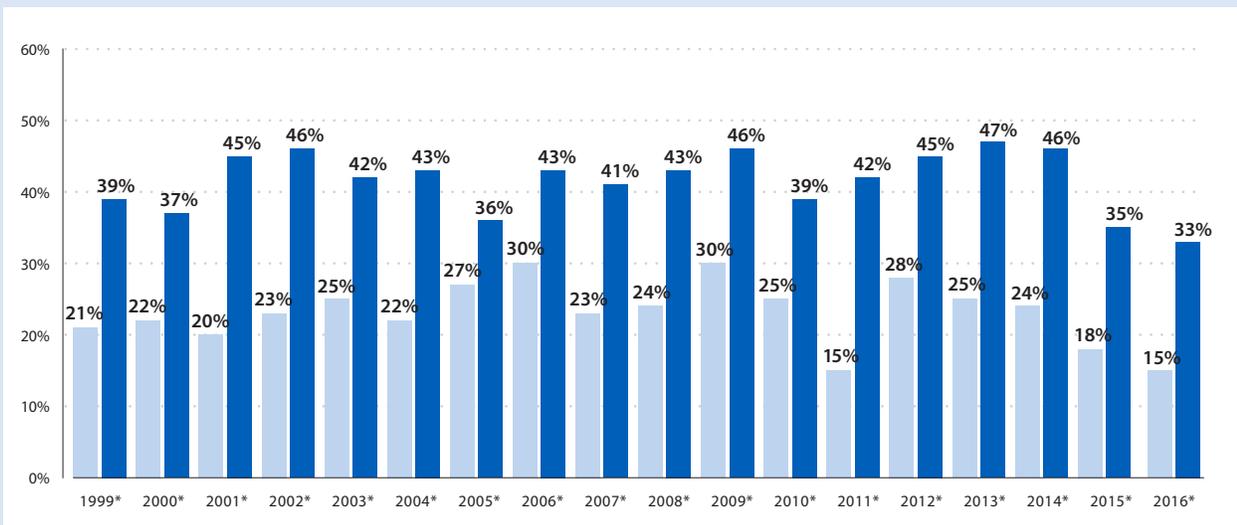
SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown (p<.05).

EXHIBIT 2.9

Among Firms Offering Health Benefits, Percentage That Offer Health Benefits to Part-Time Workers, by Firm Size, 1999-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

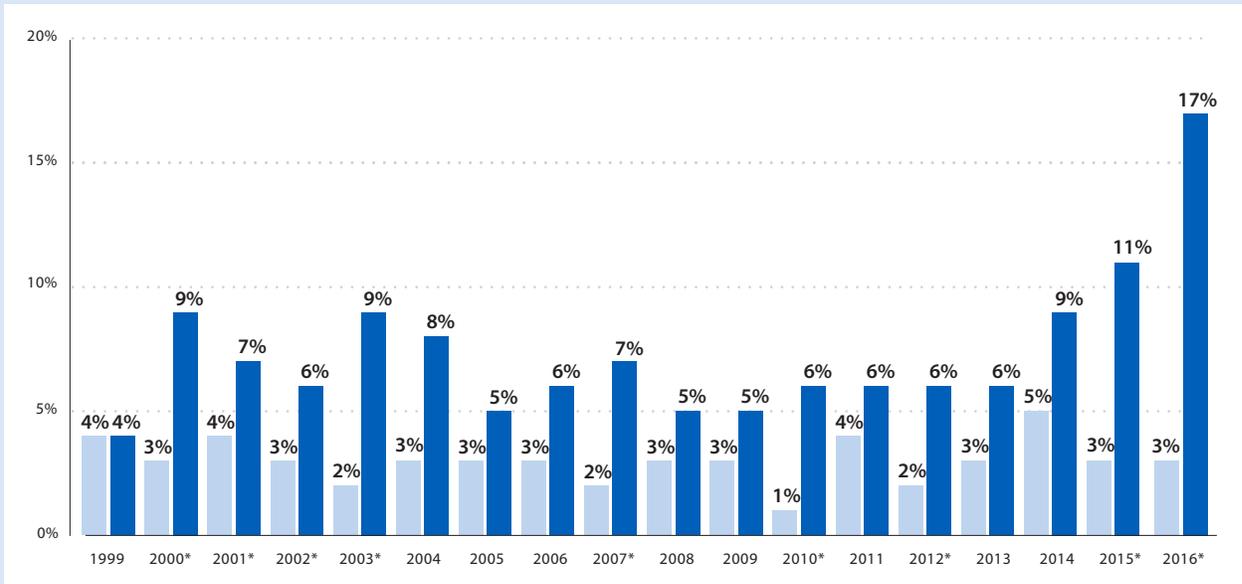
■ ALL SMALL FIRMS (3-199 WORKERS)  
■ ALL LARGE FIRMS (200 OR MORE WORKERS)

\* Estimate is statistically different between All Small Firms and All Large Firms within year (p<.05).

NOTE: Prior to 2015, each respondent defined "part-time" according to their firm's policies; starting in 2015, respondents were asked whether employees working fewer than 30 hours per week were eligible for benefits.

EXHIBIT 2.10

Among Firms Offering Health Benefits, Percentage That Offer Health Benefits to Temporary Workers, by Firm Size, 1999-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

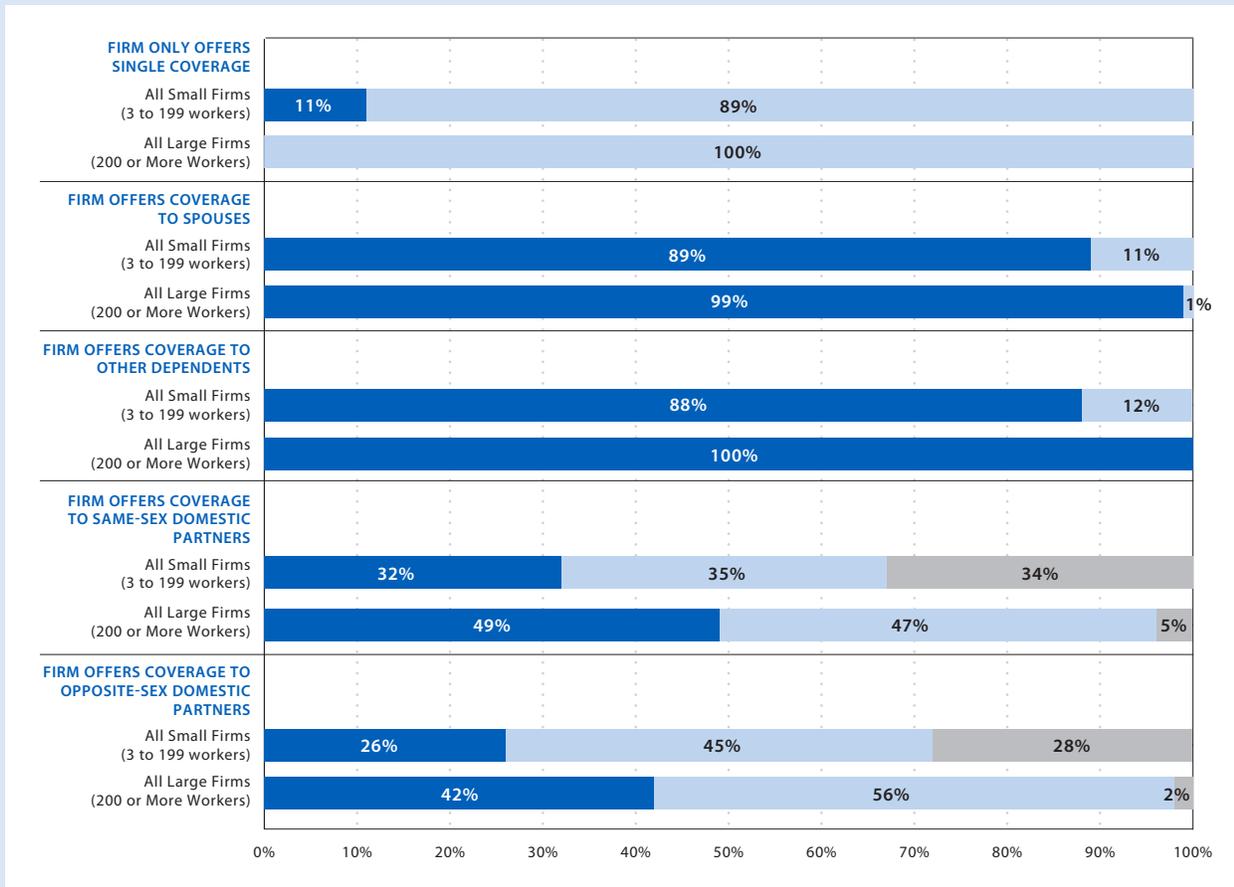
ALL SMALL FIRMS (3-199 WORKERS)  
ALL LARGE FIRMS (200 OR MORE WORKERS)

\* Estimate is statistically different between All Small Firms and All Large Firms within year ( $p < .05$ ).

NOTE: Prior to 2016, each respondent defined "part-time" according to their firm's policies; starting in 2016, respondents were asked whether employees working fewer than 30 hours per week were eligible for benefits. Due to this change, no statistical testing was conducted between the 2014 and 2016 estimates.

EXHIBIT 2.11

Among Firms Offering Benefits, Percentage of Firms That Offer Coverage to Spouses, Dependents and Partners, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

■ YES  
■ NO  
■ NOT ENCOUNTERED

NOTE: "Not encountered" refers to firms where no workers requested domestic partner benefits and there is no corporate policy on coverage for that classification of domestic partners.

## EXHIBIT 2.12

Among Firms Offering Benefits, Percentage of Firms That Offer Coverage to Same-Sex and Opposite-Sex Domestic Partners, by Firm Size, Region, and Industry, 2016

	Firm Offers Coverage to Same-Sex Domestic Partners			Firm Offers Coverage to Opposite-Sex Domestic Partners		
	Yes	No	Not Encountered	Yes	No	Not Encountered
<b>FIRM SIZE</b>						
3-24 Workers	27%*	36%	38%*	22%*	45%	33%*
25-199 Workers	46*	32	22*	40*	45	15*
200-999 Workers	48*	46	6*	41*	56	3*
1,000-4,999 Workers	47*	52*	< 1*	43*	57	< 1*
5,000 or More Workers	57*	42	1*	49*	49	2*
<b>All Small Firms (3-199 Workers)</b>	<b>32%*</b>	<b>35%*</b>	<b>34%*</b>	<b>26%*</b>	<b>45%</b>	<b>28%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>49%*</b>	<b>47%*</b>	<b>5%*</b>	<b>42%*</b>	<b>56%</b>	<b>2%*</b>
<b>REGION</b>						
Northeast	44%	42%	14%*	27%	62%	11%*
Midwest	21	53*	26	20	65*	15
South	26	36	38	24	40	36
West	41	10*	49	37	18*	45
<b>INDUSTRY</b>						
Agriculture/Mining/Construction	28%	32%	40%	23%	45%	32%
Manufacturing	21	40	39	17	62	20
Transportation/Communications/Utilities	21	27	52	21	54	25
Wholesale	29	54	18	26	58	16
Retail	73*	7*	20	31	48	21
Finance	36	29	35	34	32	34
Service	30	33	37	29	40	31
State/Local Government	13*	19	68*	12*	27	61*
Health Care	24	65*	11*	21	67*	12*
<b>ALL FIRMS</b>	<b>32%</b>	<b>35%</b>	<b>33%</b>	<b>27%</b>	<b>46%</b>	<b>28%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size, region, or industry category ( $p < .05$ ).

NOTE: "Not encountered" refers to firms where no workers requested domestic partner benefits and there is no corporate policy on coverage for that classification of domestic partners.

## EXHIBIT 2.13

Among Firms Offering Health Benefits, Percentage of Employers That Offer Health Benefits to Unmarried Same-Sex and Opposite-Sex Domestic Partners, by Firm Size, 2008-2016

	2008	2009	2012	2014	2015	2016
<b>Same-Sex Domestic Partners</b>						
All Small Firms (3-199 Workers)	22%	21%	31%	39%	42%	32%
All Large Firms (200 or More Workers)	32%	34%	42%*	49%	47%	49%
<b>ALL FIRMS</b>	<b>22%</b>	<b>21%</b>	<b>31%</b>	<b>39%</b>	<b>42%</b>	<b>32%</b>
<b>Opposite-Sex Domestic Partners</b>						
All Small Firms (3-199 Workers)	24%	31%	37%	39%	28%	26%
All Large Firms (200 or More Workers)	32%	34%	39%	39%	36%	42%
<b>ALL FIRMS</b>	<b>24%</b>	<b>31%</b>	<b>37%</b>	<b>39%</b>	<b>28%</b>	<b>27%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2008-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: "Not encountered" refers to firms where no workers requested domestic partner benefits and there is no corporate policy on coverage for that classification of domestic partners. See Exhibit 2.12 for the percentage of firms indicating 'no' and 'not encountered'. These questions were not asked in the 2010, 2011, and 2013 surveys.

## EXHIBIT 2.14

Among Firms Offering Health Benefits to Spouses, Firm's Approach to Spousal Coverage, by Firm Size, 2016

FIRM SIZE	Employee's spouse ability to enroll in the firm's plan if offered coverage from another source		Employee's spouse required to contribute more to coverage if offered coverage from another source <sup>‡</sup>
	Not eligible to enroll	Eligible to enroll, but with some conditions	
200-999 Workers	5%*	7*	13%
1,000-4,999 Workers	10	10	16
5,000 or More Workers	5	11	26*
<b>All Small Firms (3-199 Workers)</b>	<b>13%</b>	<b>5%</b>	<b>12%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>5%</b>	<b>8%</b>	<b>14%</b>
<b>ALL FIRMS</b>	<b>13%</b>	<b>5%</b>	<b>12%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all firms not in the indicated size category ( $p < .05$ ).

‡ Among firms that allow spouses to enroll when they are offered coverage from another source.

## EXHIBIT 2.15

Among Firms Offering Health Benefits to Spouses, Percentage of Firms That Have Made a Significant Reduction in the Amount They Contribute to Cover an Employee's Spouse in the Last Year, by Firm Size, Region, and Industry, 2016

	Percentage of Firms That Have Made a Significant Reduction in the Amount That They Contribute to Cover an Employee's Spouse in the Last Year
<b>FIRM SIZE</b>	
3-24 Workers	1%
25-199 Workers	4
200-999 Workers	2
1,000-4,999 Workers	4
5,000 or More Workers	2
<b>All Small Firms (3-199 Workers)</b>	<b>2%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>2%</b>
<b>REGION</b>	
Northeast	1%
Midwest	4
South	2
West	1
<b>INDUSTRY</b>	
Agriculture/Mining/Construction	< 1%*
Manufacturing	2
Transportation/Communications/Utilities	12
Wholesale	1
Retail	3
Finance	< 1*
Service	2
State/Local Government	3
Health Care	1
<b>ALL FIRMS</b>	<b>2%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size, region, or industry category ( $p < .05$ ).

## EXHIBIT 2.16

Among Firms Offering Benefits, Percentage of Firms That Provide Additional Incentives to Employees for Various Enrollment Decisions, by Firm Size, 2016

	Additional incentives for enrolling in a spouse's plan	Additional incentives for not participating in firm's health benefits
<b>FIRM SIZE</b>		
3-49 Workers	10%	9%
50-199 Workers	13	13
200-999 Workers	12	16
1,000-4,999 Workers	12	15
5,000 or More Workers	7	11
<b>All Small Firms (3-199 Workers)</b>	<b>10%</b>	<b>9%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>12%</b>	<b>15%*</b>
<b>ALL FIRMS</b>	<b>10%</b>	<b>9%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all firms not in the indicated size category ( $p < .05$ ).

## EXHIBIT 2.17

Among Small Firms Not Offering Health Benefits, Most Important Reason for Not Offering, 2016

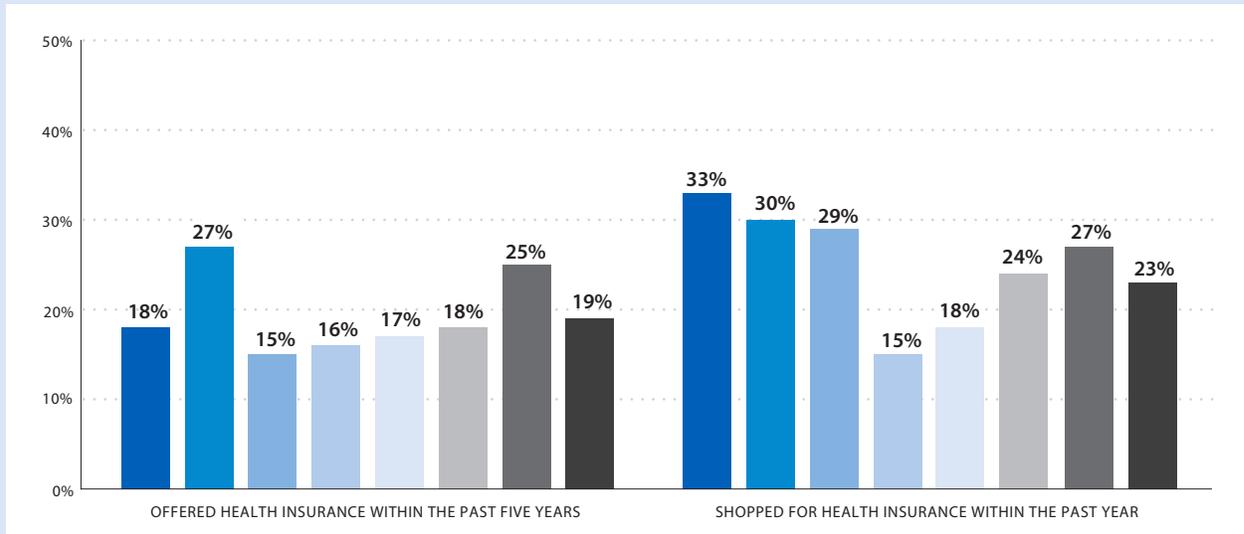
	3-9 Workers	10-199 Workers	All Small Firms (3-199 Workers)
Cost of health insurance is too high	29%	50%	34%
The firm is too small	24	9	20
Employees are covered under another plan, including coverage on a spouse's plan	26	16	24
Employees will get a better deal on health insurance exchanges	< 1	4	1
Employee turnover is too great	3	3	3
No interest/Employees don't want it	4	8	5
Most employees are part-time or temporary workers	9	9	9
Other	4	1	4
Don't know	1%	0%	1%

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

**EXHIBIT 2.18**

Among Small Firms (3-199 Workers) Not Offering Health Benefits, Percentage of Firms That Report the Following Actions, 2009-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2009-2016.

\* Estimate is statistically different from estimate for the previous year shown (p<.05).



**EXHIBIT 2.19**

Among Small Firms Not Offering Health Benefits, Percentage of Firms That Provide Employees Funds to Purchase Non-Group Insurance, by Firm Size, 2012-2016

	2012	2013	2014	2015	2016
3-9 Employees	9%	8%	5%*	14%	11%
10-199 Employees	11%	16%	17%*	25%	10%
<b>ALL SMALL FIRMS (3-199 Workers)</b>	<b>9%</b>	<b>10%</b>	<b>7%</b>	<b>17%</b>	<b>11%</b>

SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2012-2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size category (p < .05).

NOTE: Starting in 2014, this question was modified to "Does your firm provide funds for employees to purchase insurance on their own in the individual market, or through a health insurance exchange?"

**EXHIBIT 2.20**

Among Firms With 3-50 Full-Time Equivalents (FTEs) Not Offering and Offering Health Benefits, Percentage of Firms That Looked at Coverage Through a SHOP Exchange, by Firm Size, 2016

	Among Non-Offering Firms			Among Offering Firms		
	Yes	No	Don't Know	Yes	No	Don't Know
<b>Firms with 3-50 FTEs</b>	<b>18%</b>	<b>70%</b>	<b>12%</b>	<b>13%</b>	<b>85%</b>	<b>3%</b>

**SOURCE:**

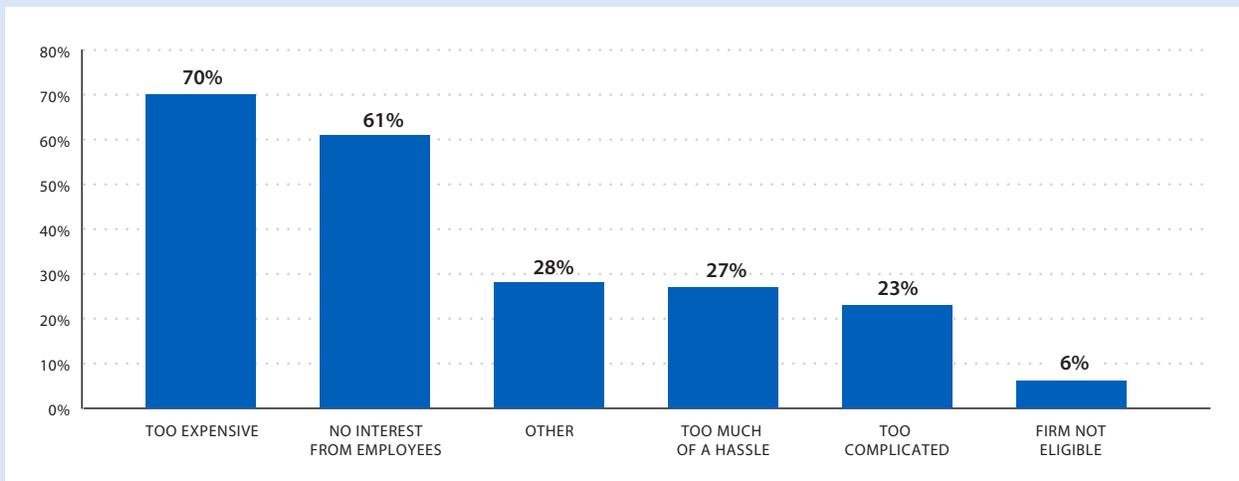
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTES: Among the 13% of offering firms with 3 to 50 FTEs that looked at purchasing coverage through a SHOP exchange, 7% did purchase and 93% did not.

The Small Business Health Options Program (SHOP) is federal or state sponsored exchanges in which employers may offer and contribute to health insurance provided to their employees. Firms with 50 or fewer FTEs are eligible to purchase coverage through SHOP. FTEs are the average number of employees who work 30 or more hours per week. Beginning in 2016, states have the option to expand SHOP to include firms with up to 100 FTEs.

**EXHIBIT 2.21**

Among Firms With 3-50 Full-Time Equivalents (FTEs) Not Offering Health Benefits Who Looked at Coverage Through a SHOP Exchange, Reasons Why They Did Not Purchase a Plan, 2016



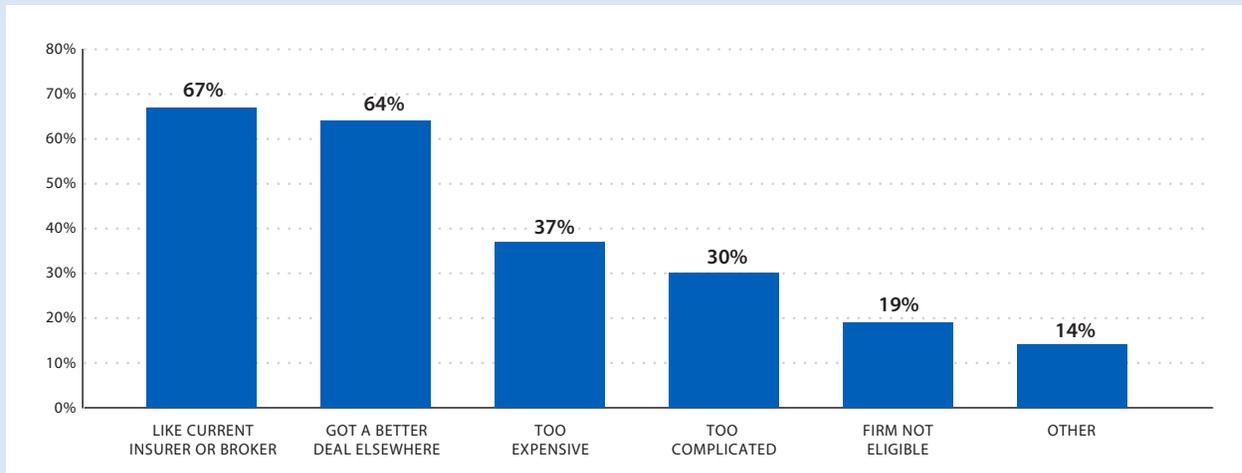
**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: The Small Business Health Options Program (SHOP) is federal or state sponsored exchanges in which employers may offer and contribute to health insurance provided to their employees. Firms with 50 or fewer FTEs are eligible to purchase coverage through SHOP. FTEs are the average number of employees who work 30 or more hours per week. Beginning in 2016, states have the option to expand SHOP to include firms with up to 100 FTEs.

## EXHIBIT 2.22

Among Firms With 3-50 Full-Time Equivalents (FTEs) Offering Health Benefits Who Looked at Coverage Through a SHOP Exchange, Reasons Why They Did Not Purchase a Plan, 2016



## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: The Small Business Health Options Program (SHOP) is federal or state sponsored exchanges in which employers may offer and contribute to health insurance provided to their employees. Firms with 50 or fewer FTEs are eligible to purchase coverage through SHOP. FTEs are the average number of employees who work 30 or more hours per week. Beginning in 2016, states have the option to expand SHOP to include firms with up to 100 FTEs.

EMPLOYER HEALTH BENEFITS

2016 ANNUAL SURVEY

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Employee  
Coverage,  
Eligibility, and  
Participation

---

SECTION

3

## EMPLOYEE COVERAGE, ELIGIBILITY, AND PARTICIPATION

EMPLOYERS ARE THE PRINCIPAL SOURCE OF HEALTH INSURANCE IN THE UNITED STATES, PROVIDING HEALTH BENEFITS FOR ABOUT 150 MILLION NON-ELDERLY PEOPLE IN AMERICA.<sup>1</sup> MOST WORKERS ARE OFFERED HEALTH COVERAGE AT WORK, AND THE MAJORITY OF WORKERS WHO ARE OFFERED COVERAGE TAKE IT. WORKERS MAY NOT BE COVERED BY THEIR OWN EMPLOYER FOR SEVERAL REASONS: THEIR EMPLOYER MAY NOT OFFER COVERAGE, THEY MAY BE INELIGIBLE FOR THE BENEFITS OFFERED BY THEIR FIRM, THEY MAY ELECT TO RECEIVE COVERAGE THROUGH THEIR SPOUSE'S EMPLOYER, OR THEY MAY REFUSE COVERAGE FROM THEIR FIRM. BEFORE ELIGIBLE EMPLOYEES MAY ENROLL, ALMOST THREE-QUARTERS (72%) OF COVERED WORKERS FACE A WAITING PERIOD, ALTHOUGH THE AVERAGE LENGTH WAITING PERIODS FOR COVERED WORKERS WITH WAITING PERIODS HAS DECREASED SINCE 2014 WHEN AN ACA PROVISION PRESCRIBING A MAXIMUM WAITING PERIOD OF 90 DAYS WAS IMPLEMENTED.

- ▶ Among workers at firms offering health benefits, 62% percent of workers are covered by health benefits through their own employer (Exhibit 3.2).
- ▶ Among workers in all firms, including those that offer and those that do not offer health benefits, 55% of workers are covered by health benefits offered by their employer, similar to the percentage (56%) last year. The coverage rate in 2016 is lower than the coverage rate in 2006 (59%) and in 2011 (58%) (Exhibit 3.1).
- Seventy-nine percent of workers in firms offering health benefits are eligible for the coverage offered by their employer. The percentage of eligible workers is higher in small firms than in large firms (82% vs. 78%) (Exhibit 3.2).
- Eligibility varies considerably by wage level. Employees in firms with a larger share of higher-wage workers (35% or more earn \$59,000 or more annually) are more likely to be eligible for health benefits than employees in firms with a smaller share of higher-wage workers (86% vs. 73%) (Exhibit 3.3).

### ELIGIBILITY

- ▶ Not all employees are eligible for the health benefits offered by their firm, and not all eligible employees “take up” (i.e., elect to participate in) the offer of coverage. The share of workers covered in a firm is a product of both the percentage of workers who are eligible for the firm's health insurance and the percentage that choose to take up the benefit. The percentage of workers eligible for health benefits at offering firms in 2016 is similar to last year for both small firms and large firms (Exhibit 3.6).

- Eligibility also varies by the age of the workforce. Those in firms with a smaller share of younger workers (less than 35% of workers are age 26 or younger) are more likely to be eligible for health benefits than those in firms with a larger share of younger workers (81% vs. 64%) (Exhibit 3.3).
- The average eligibility rate is particularly low (55%) in retail firms (Exhibit 3.2).

### TAKE-UP RATE

- ▶ Employees who are offered health benefits generally elect to take up the coverage. In 2016, 79% of eligible workers take up coverage when it is offered to them, unchanged from last year (Exhibit 3.6).<sup>2</sup>

### NOTES:

<sup>1</sup> Kaiser Commission on Medicaid and the Uninsured. The uninsured: A primer—key facts about health insurance and the uninsured in America [Internet]. Washington (DC): The Commission; 2015 Nov [cited 2016 Aug 1]. <http://kff.org/uninsured/report/the-uninsured-a-primer/>. See supplemental tables - Table 1: 270.2 million non-elderly people, 55.5% of whom are covered by ESI.

<sup>2</sup> In 2009, Kaiser/HRET began weighting the percentage of workers that take up coverage by the number of workers eligible for coverage. The historical take up estimates have also been updated. See the Survey Design and Methods section for more information.

- The likelihood of a worker accepting a firm's offer of coverage also varies with the workforce's wage level. Eligible employees in firms with a smaller share of lower-wage workers are more likely to take up coverage than eligible employees in firms with a larger share of lower-wage workers (35% or more of workers earn \$23,000 or less annually) (80% vs. 61%). A similar pattern exists in firms with a larger share of higher-wage workers, with workers in these firms being more likely to take up coverage than those in firms with a smaller share of higher-wage workers (84% vs. 73%) (Exhibit 3.4).
- The percentage of eligible workers taking up benefits in offering firms varies considerably by industry (Exhibit 3.2).

#### COVERAGE

- ▶ The percentage of workers at firms offering health benefits that are covered by their firm's health plan in 2016 is 62%. The coverage rate at firms offering health benefits is similar to last year for both small firms and large firms (Exhibit 3.6).
- ▶ There is significant variation by industry in the coverage rate among workers in firms offering health benefits. For example, only 37% of workers in retail firms offering health benefits are covered by the health benefits offered by their firm, compared to 77% of workers in manufacturing, and 77% of workers in the state/local government industry category (Exhibit 3.2).
- ▶ Among workers in firms offering health benefits, those in firms with a smaller share of lower-wage workers (less than 35% of workers earn \$23,000 or less annually) are more likely to be covered by their own firm than workers in firms with a larger share of lower-wage workers (64% vs. 45%). A comparable pattern exists in firms with a larger share of higher-wage workers (35% or more earn \$59,000 or more annually), with workers in these firms more likely to be covered by their employer's health benefits than those in firms with a smaller share of higher-wage workers (72% vs. 54%) (Exhibit 3.5).
- ▶ Among workers in firms offering health benefits, those in firms with a smaller share of younger workers (less than 35% of workers are age 26 or younger) are more likely to be covered by their own firm than those in firms with a larger share of younger workers (65% vs. 43%) (Exhibit 3.5).
- ▶ Among workers in all firms, including those that offer and those that do not offer health benefits, 55% of workers are covered by health benefits offered by their employer, similar to the percentage (56%) last year. The coverage rate in 2016 is lower than the coverage rate in 2006 (59%) and in 2011 (58%).

#### WAITING PERIODS

- ▶ Waiting periods are a specified length of time after beginning employment before employees are eligible to enroll in health benefits. With some exceptions, the Affordable Care Act requires that waiting periods cannot exceed 90 days.<sup>3</sup> For example, employers are permitted to have orientation periods before the waiting period begins which, in effect, means an employee is not eligible for coverage 3 months after hire. If an employee is eligible to enroll on the 1st of the month after three months of employment, this survey rounds up and considers the firm's waiting period four months. For these reasons, some employers still have waiting periods exceeding the 90-day maximum.
- ▶ Seventy-two percent of covered workers face a waiting period before coverage is available, similar to last year (Exhibit 3.9). Covered workers in small firms (3-199 workers) are more likely than those in large firms to have a waiting period (78% vs. 70%) (Exhibit 3.7).
- ▶ The average waiting period among covered workers who face a waiting period is 1.9 months (Exhibit 3.7). A small percentage (3%) of covered workers with a waiting period have a waiting period of more than 3 months.
  - Among firms with a waiting period of greater than 4 months, a majority of firms indicated that they have an employee measurement period.<sup>4</sup>

#### NOTES:

<sup>3</sup> Variable hour employees may have a measurement period of up to 12 months before it is determined if they are eligible for benefits. Employers may require a cumulative service requirement of up to 1,200 hours before an employee may enroll. Federal Register. Vol. 79, No. 36. Feb 12, 2014. <https://www.gpo.gov/fdsys/pkg/FR-2014-02-24/pdf/2014-03809.pdf>

<sup>4</sup> Under the ACA, employers may determine whether or not an employee is a full-time employee by looking back at the number of hours an employee has worked during a defined period. See <https://www.irs.gov/affordable-care-act/employers/identifying-full-time-employees>

## EXHIBIT 3.1

Percentage of All Workers Covered by Their Employers' Health Benefits, in Firms Both Offering and Not Offering Health Benefits, by Firm Size, 1999-2016

FIRM SIZE	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
3-24 Workers	50%	50%	49%	45%	44%	43%	41%	45%	42%	43%	39%	44%	38%	36%	36%	33%	35%	32%
25-49 Workers	56	63	62	57	59	56	55	55	51	57	54	59	49	54	53	52	49	47
50-199 Workers	61	62	67	64	61	56	59	62	59	60	59	60	59	58	57	55	54	57
200-999 Workers	69	69	71	69	68	69	65	66	65	67	63	61	63	61	63	60	61	62
1,000-4,999 Workers	68	68	69	70	69	68	69	68	69	69	67	66	66	66	67	66	66	63
5,000 or More Workers	64	66	69	68	68	67	66	60	63	64	65	63	64	61	58	61	63	60
<b>All Small Firms (3-199 Workers)</b>	<b>55%</b>	<b>57%</b>	<b>58%</b>	<b>54%</b>	<b>53%</b>	<b>50%</b>	<b>50%</b>	<b>53%</b>	<b>50%</b>	<b>52%</b>	<b>49%</b>	<b>52%</b>	<b>48%*</b>	<b>47%</b>	<b>46%</b>	<b>44%</b>	<b>45%</b>	<b>44%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>66%</b>	<b>67%</b>	<b>69%</b>	<b>69%</b>	<b>68%</b>	<b>68%</b>	<b>66%</b>	<b>63%</b>	<b>65%</b>	<b>66%</b>	<b>65%</b>	<b>63%</b>	<b>64%</b>	<b>62%</b>	<b>61%</b>	<b>62%</b>	<b>63%</b>	<b>61%</b>
<b>ALL FIRMS</b>	<b>62%</b>	<b>63%</b>	<b>65%</b>	<b>63%</b>	<b>62%</b>	<b>61%</b>	<b>60%</b>	<b>59%</b>	<b>59%</b>	<b>60%</b>	<b>59%</b>	<b>59%</b>	<b>58%</b>	<b>56%</b>	<b>56%</b>	<b>55%</b>	<b>56%</b>	<b>55%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimates are significantly different from estimate for the previous year shown ( $p < .05$ ).

## EXHIBIT 3.2

Eligibility, Take-Up Rate, and Coverage in Firms Offering Health Benefits, by Firm Size, Region, and Industry, 2016

	Percentage of Workers Eligible For Health Benefits Offered by Their Employer	Percentage of Eligible Workers Who Participate in Their Employers' Plan (Take-Up Rate)	Percentage of Workers Covered by Their Employers' Health Benefits
<b>FIRM SIZE</b>			
3-24 Workers	84%	78%	65%
25-49 Workers	81	76	62
50-199 Workers	81	76	62
200-999 Workers	81	79	64
1,000-4,999 Workers	81	79	64
5,000 or More Workers	75*	80	60
<b>All Small Firms (3-199 Workers)</b>	<b>82%*</b>	<b>77</b>	<b>63%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>78%*</b>	<b>79</b>	<b>62%</b>
<b>REGION</b>			
Northeast	79%	78%	62%
Midwest	76	76	58*
South	80	79	63
West	80	82	65
<b>INDUSTRY</b>			
Agriculture/Mining/Construction	82%	68%	56%
Manufacturing	94*	82*	77*
Transportation/Communications/Utilities	79	88*	70
Wholesale	90*	81	73*
Retail	55*	66*	37*
Finance	90*	82	74*
Service	77	76*	59*
State/Local Government	86*	90*	77*
Health Care	81	80	64
<b>ALL FIRMS</b>	<b>79%</b>	<b>79%</b>	<b>62%</b>

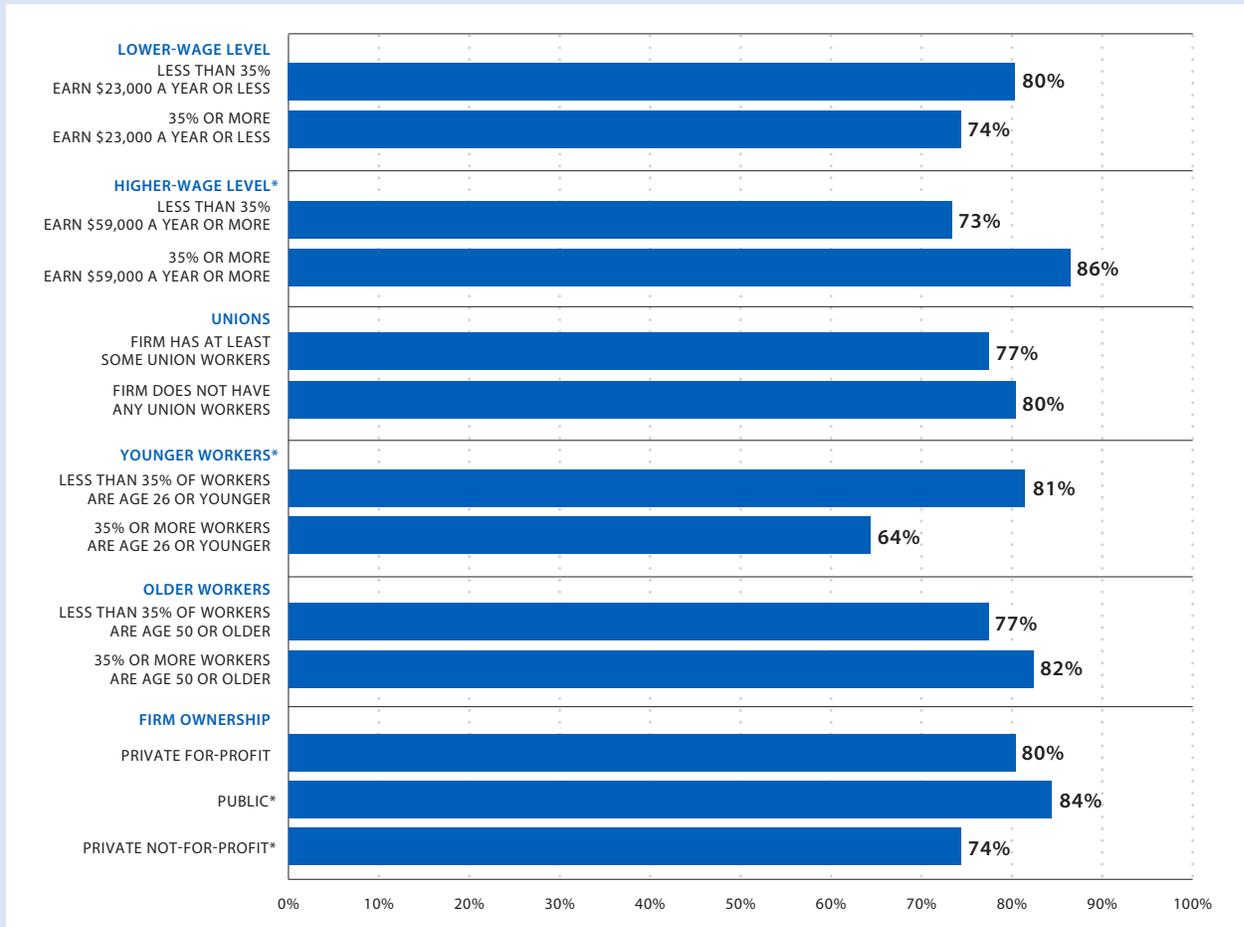
## SOURCE:

Source: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate for eligibility, take-up rate, or coverage is statistically different from all other firms not in the indicated size, region, or industry category (p < .05).

EXHIBIT 3.3

Among Workers in Firms Offering Health Benefits, Percentage of Workers Eligible for Health Benefits Offered by Their Firm, by Firm Characteristics, 2016



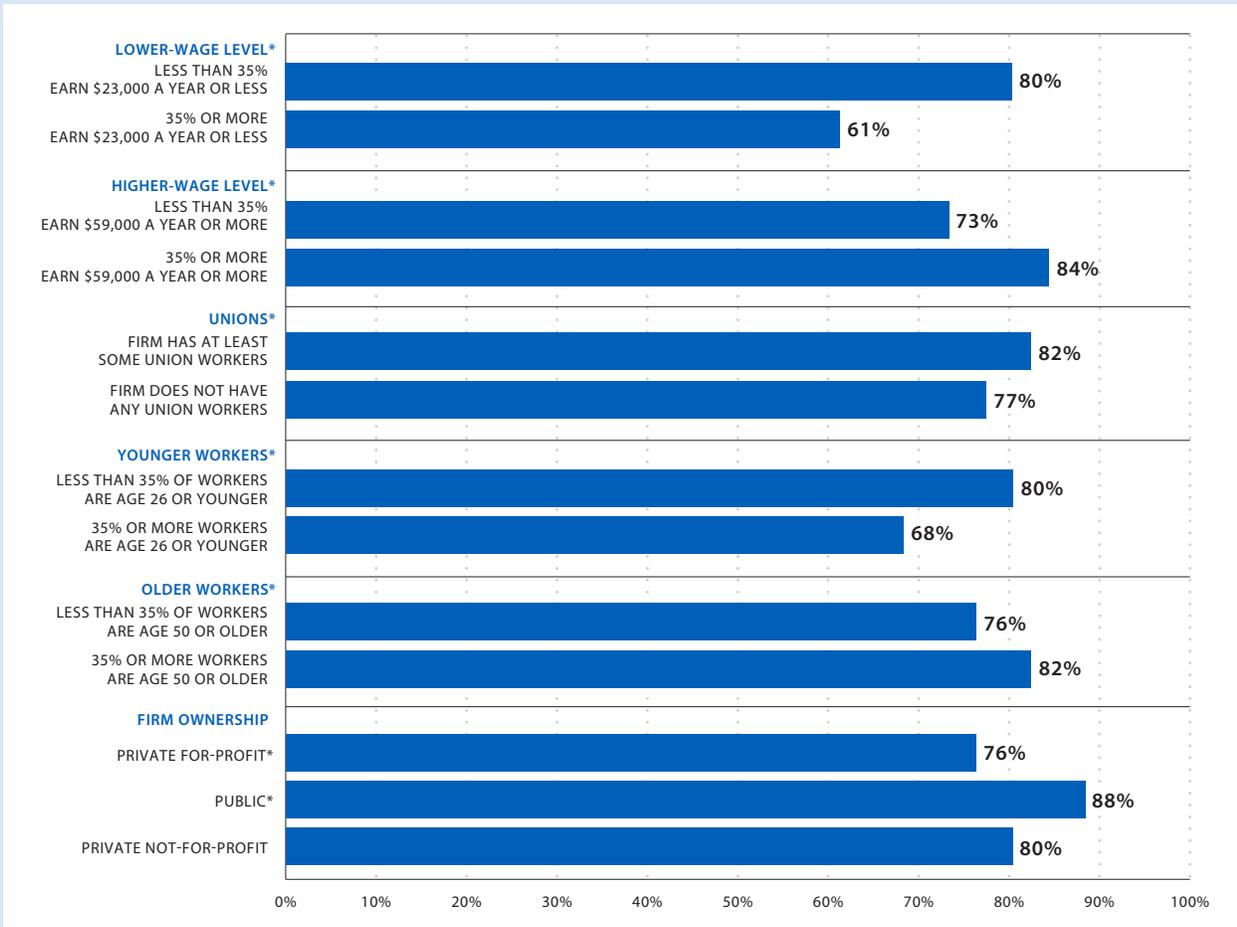
SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different from each other within category (p < .05).

EXHIBIT 3.4

Among Workers in Firms Offering Health Benefits, Percentage of Eligible Workers Who Take Up Health Benefits Offered by Their Firm, by Firm Characteristics, 2016



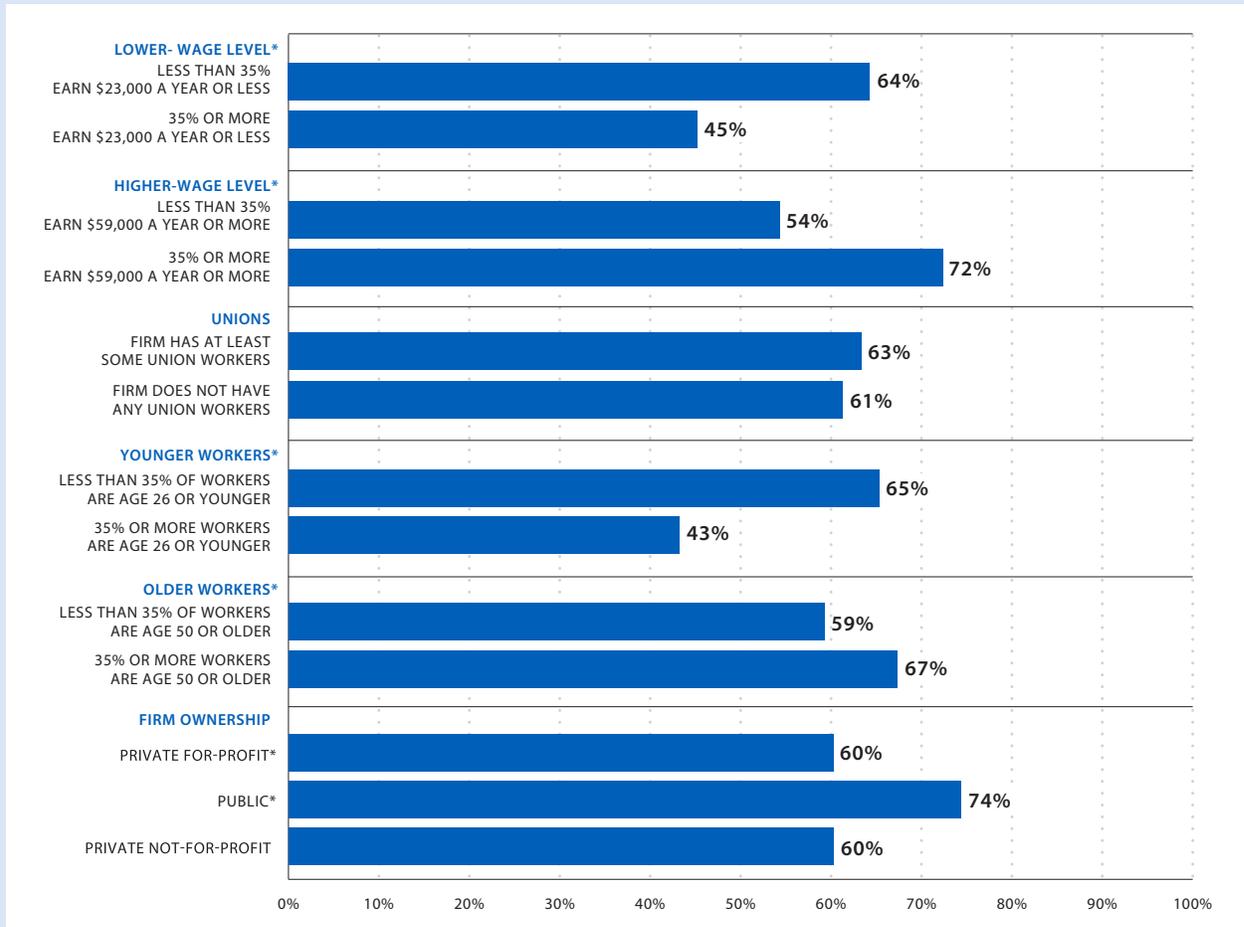
SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different from each other within category ( $p < .05$ ).

EXHIBIT 3.5

Among Workers in Firms Offering Health Benefits, Percentage of Workers Covered by Health Benefits Offered by Their Firm, by Firm Characteristics, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different from each other within category (p < .05).

## EXHIBIT 3.6

## Eligibility, Take-Up Rate, and Coverage for Workers in Firms Offering Health Benefits, by Firm Size, 1999-2016

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Percentage Eligible</b>																		
All Small Firms (3-199 Workers)	81%	82%	85%	82%*	84%	80%	81%	83%	80%	81%	81%	82%	83%	78%*	80%	79%	81%	82%
All Large Firms (200 or More Workers)	78	80	82	80	80	81	79	76	78	79	79	77	78	76	76	76	79	78
<b>ALL FIRMS</b>	<b>79%</b>	<b>81%</b>	<b>83%</b>	<b>81%*</b>	<b>81%</b>	<b>80%</b>	<b>80%</b>	<b>78%</b>	<b>79%</b>	<b>80%</b>	<b>79%</b>	<b>79%</b>	<b>79%</b>	<b>77%</b>	<b>77%</b>	<b>77%</b>	<b>79%</b>	<b>79%</b>
<b>Percentage of Eligible That Take Up</b>																		
All Small Firms (3-199 Workers)	83%	83%	83%	82%	81%	80%	81%	81%	80%	80%	79%	77%	78%	78%	77%	77%	76%	77%
All Large Firms (200 or More Workers)	86	84	85	86	85	84	85	84	84	84	82	82	83	82	81	81	81	79
<b>ALL FIRMS</b>	<b>85%</b>	<b>84%</b>	<b>84%</b>	<b>85%</b>	<b>84%</b>	<b>83%</b>	<b>83%</b>	<b>83%</b>	<b>82%</b>	<b>82%</b>	<b>81%</b>	<b>80%</b>	<b>81%</b>	<b>81%</b>	<b>80%</b>	<b>80%</b>	<b>79%</b>	<b>79%</b>
<b>Percentage Covered</b>																		
All Small Firms (3-199 Workers)	67%	68%	71%	67%*	68%	64%	65%	67%	64%	65%	64%	63%	65%	61%	62%	61%	61%	63%
All Large Firms (200 or More Workers)	66	67	69	69	68	68	67	63	65	66	65	63	65	62	62	62	63	62
<b>ALL FIRMS</b>	<b>66%</b>	<b>68%</b>	<b>70%</b>	<b>68%</b>	<b>68%</b>	<b>67%</b>	<b>66%</b>	<b>65%</b>	<b>65%</b>	<b>65%</b>	<b>65%</b>	<b>63%</b>	<b>65%</b>	<b>62%</b>	<b>62%</b>	<b>62%</b>	<b>63%</b>	<b>62%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

Note: In 2009, Kaiser/HRET began weighting the percentage of workers that take up coverage by the number of workers eligible for coverage. The historical take-up estimates have also been updated. See the Survey Design and Methods section for more information.

## EXHIBIT 3.7

Percentage of Covered Workers in Firms with a Waiting Period for Coverage and Average Waiting Period in Months, by Firm Size, Region, and Industry, 2016

	Percentage of Covered Workers in Firms with a Waiting Period	Among Covered Workers with a Waiting Period, Average Waiting Period (Months)
<b>FIRM SIZE</b>		
All Small Firms (3-199 Workers)	78%*	2.1*
All Large Firms (200 or More Workers)	70%*	1.9*
<b>REGION</b>		
Northeast	71%	2
Midwest	74	1.8*
South	66	2
West	81*	1.9
<b>INDUSTRY</b>		
Agriculture/Mining/Construction	86%*	2.1
Manufacturing	77	2
Transportation/Communications/Utilities	48*	2.2
Wholesale	93*	2.1
Retail	95*	2.3*
Finance	76	1.5*
Service	64*	1.9
State/Local Government	58	1.4*
Health Care	82	1.8
<b>ALL FIRMS</b>	<b>72%</b>	<b>1.9</b>

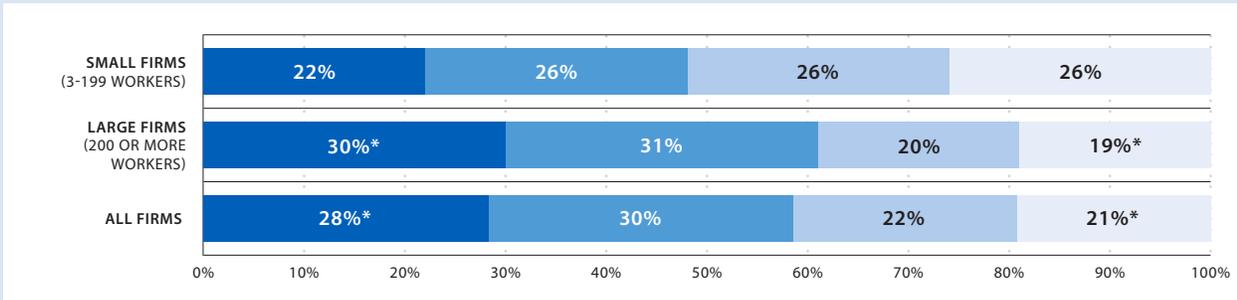
## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size, region, or industry category ( $p < .05$ ).

**EXHIBIT 3.8**

Distribution of Covered Workers with the Following Waiting Periods for Coverage, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size category (p < .05).  
NOTE: See Section 3 for more information on waiting periods of 3 or more months.



**EXHIBIT 3.9**

Percentage of Covered Workers in Firms with a Waiting Period for Coverage and Average Waiting Period in Months, by Firm Size, 2002-2016

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Percentage of Covered Workers in Firms with a Waiting Period</b>															
All Small Firms (3-199 Workers)	86%	82%	82%	80%	81%	78%	78%	81%	76%	79%	81%	83%	83%	81%	78%
All Large Firms (200 or More Workers)	71	77	65*	72	69	73	73	70	73	68	70	74	72	71	70
<b>ALL FIRMS</b>	<b>76%</b>	<b>78%</b>	<b>70%*</b>	<b>75%</b>	<b>73%</b>	<b>75%</b>	<b>75%</b>	<b>74%</b>	<b>74%</b>	<b>72%</b>	<b>74%</b>	<b>77%</b>	<b>75%</b>	<b>74%</b>	<b>72%</b>
<b>Among Covered Workers with a Waiting Period, Average Waiting Period (Months)</b>															
All Small Firms (3-199 Workers)	2.6	2.8	2.6	2.5	2.5	2.6	2.5	2.5	2.5	2.5	2.7	2.6	2.3*	2.2	2.1
All Large Firms (200 or More Workers)	2.0	1.9	2.0	2.1	2.0	2.0	1.9	2.0	2.0	2.0	2.1	2.1	2.0	1.8*	1.9
<b>ALL FIRMS</b>	<b>2.2</b>	<b>2.2</b>	<b>2.2</b>	<b>2.2</b>	<b>2.2</b>	<b>2.2</b>	<b>2.1</b>	<b>2.2</b>	<b>2.2</b>	<b>2.2</b>	<b>2.3</b>	<b>2.3</b>	<b>2.1*</b>	<b>2.0*</b>	<b>1.9</b>

SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2002-2016.

\* Estimates are significantly different from estimate for the previous year shown (p < .05).



EMPLOYER HEALTH BENEFITS

2016 ANNUAL SURVEY

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Types of  
Plans  
Offered

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SECTION

4

## TYPES OF PLANS OFFERED

MOST FIRMS THAT OFFER HEALTH BENEFITS OFFER ONLY ONE TYPE OF HEALTH PLAN (83%) (SEE TEXT BOX). LARGE FIRMS (200 OR MORE WORKERS) ARE MORE LIKELY TO OFFER MORE THAN ONE TYPE OF HEALTH PLAN THAN SMALL FIRMS (3-199 WORKERS). EMPLOYERS ARE MOST LIKELY TO OFFER THEIR WORKERS A PPO PLAN AND ARE LEAST LIKELY TO OFFER A CONVENTIONAL PLAN (SOMETIMES KNOWN AS INDEMNITY INSURANCE).

- ▶ Eighty-three percent of firms offering health benefits in 2016 offer only one type of health plan. Large firms are more likely to offer more than one plan type than small firms (53% vs. 16%) (Exhibit 4.1).

The survey collects information on a firm's plan with the largest enrollment in each of the plan types. While we know the number of plan types a firm has, we do not know the total number of plans a firm offers workers. In addition, firms may offer different types of plans to different workers. For example, some workers might be offered one type of plan at one location, while workers at another location are offered a different type of plan.

**HMO** is health maintenance organization.

**PPO** is preferred provider organization.

**POS** is point-of-service plan.

**HDHP/SO** is high-deductible health plan with a savings option such as an HRA or HSA.

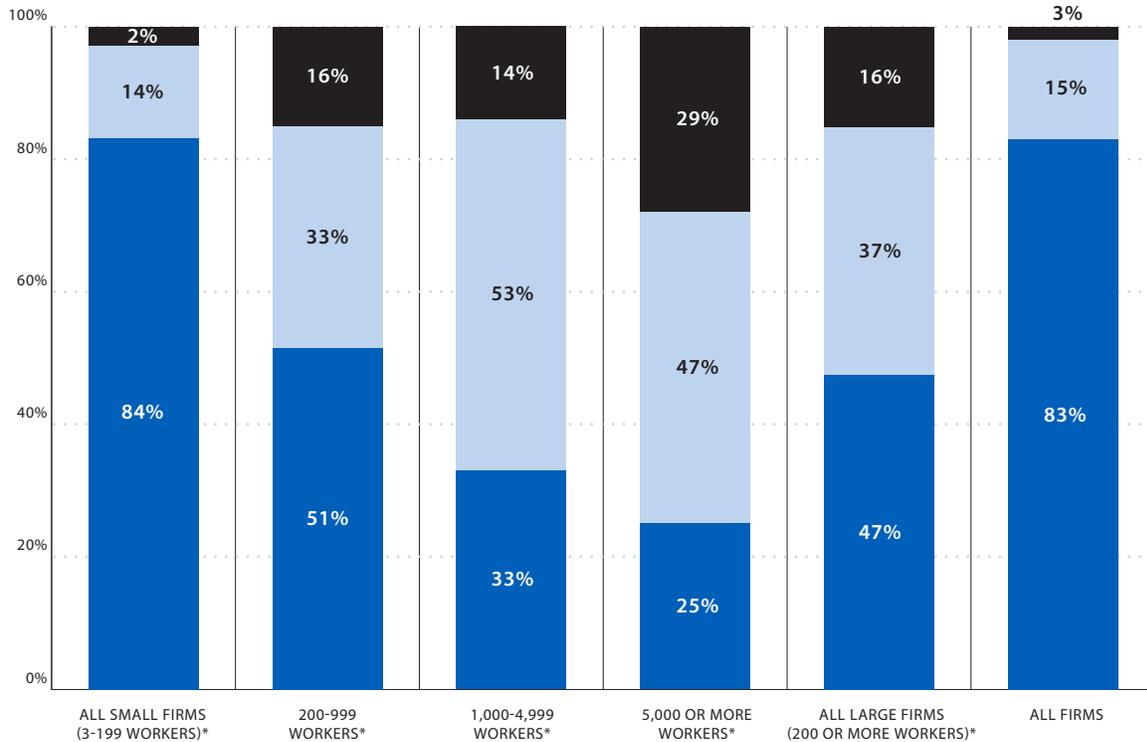
- ▶ In addition to looking at the percentage of firms that offer multiple plan types, the percentage of covered workers at firms that offer multiple plan types can also be analyzed. Fifty-nine percent of covered workers are employed in a firm that offers more than one health plan type. Sixty-nine percent of covered workers in large firms are employed by a firm that offers more than one plan type, compared to 35% in small firms (Exhibit 4.2).
- ▶ Nearly three quarters (74%) of covered workers in firms offering health benefits work in firms that offer one or more PPO plans; 56% work in firms that offer one or more HDHP/SO plans; 33% work in firms that offer one or more HMO plans; 13% work in firms that offer one or more POS plans; and 2% work in firms that offer one or more conventional plans (Exhibit 4.4).<sup>1</sup>
- ▶ Among firms offering only one type of health plan, covered workers in large firms are more likely to be offered PPO plans than covered workers in small firms (62% vs. 39%), while covered workers in small firms are more likely to be offered HMO (12%) and POS (22%) plans than covered workers in large firms (3% and 4%, respectively) (Exhibit 4.5).
- ▶ Among firms offering only one type of health plan, 29% of covered workers are in firms that only offer an HDHP/SO and 51% of covered workers are in firms that only offer a PPO (Exhibit 4.5).

### NOTE:

<sup>1</sup> Starting in 2010, we included firms that said they offer a plan type even if there are no covered workers enrolled in that plan type.

EXHIBIT 4.1

Among Firms Offering Health Benefits, Percentage of Firms That Offer One, Two, or Three or More Plan Types, by Firm Size, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

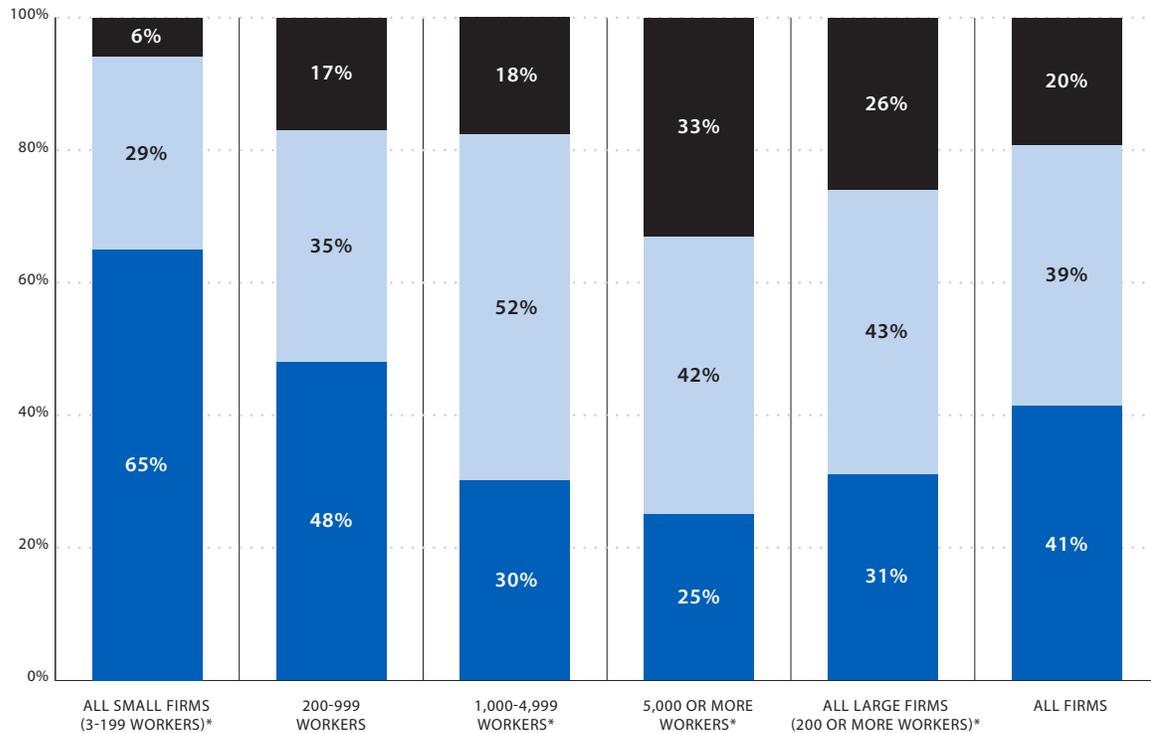
\* Distribution is statistically different from distribution for all other firms not in the indicated size category ( $p < .05$ ).

NOTE: The survey collects information on a firm's plan with the largest enrollment in each of the plan types. While we know the number of plan types a firm has, we do not know the total number of plans a firm offers. In addition, firms may offer different types of plans to different workers. For example, some workers might be offered one type of plan at one location, while workers at another location are offered a different type of plan. Although firms may offer more than one of each plan type, the survey asks how many are offered among the following types: Conventional, HMO, PPO, POS, and HDHP/SO.

- THREE OR MORE PLAN TYPES
- TWO PLAN TYPES
- ONE PLAN TYPE

EXHIBIT 4.2

Percentage of Covered Workers in Firms Offering One, Two, or Three or More Plan Types, by Firm Size, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

THREE OR MORE PLAN TYPES  
 TWO PLAN TYPES  
 ONE PLAN TYPE

\* Distribution is statistically different from distribution for all other firms not in the indicated size category (p < .05).

NOTE: The survey collects information on a firm's plan with the largest enrollment in each of the plan types. While we know the number of plan types a firm has, we do not know the total number of plans a firm offers. In addition, firms may offer different types of plans to different workers. For example, some workers might be offered one type of plan at one location, while workers at another location are offered a different type of plan. Although firms may offer more than one of each plan type, the survey asks how many are offered among the following types: Conventional, HMO, PPO, POS, and HDHP/SO.

## EXHIBIT 4.3

Among Firms Offering Health Benefits, Percentage of Firms That Offer the Following Plan Types, by Firm Size, 2016

	Conventional	HMO	PPO	POS	HDHP/SO
<b>FIRM SIZES</b>					
3-24 Workers	2%	23%	26%*	36%*	24%*
25-199 Workers	1	20	56*	22%	37
200-999 Workers	2	26	70*	18*	49*
1,000-4,999 Workers	1	31	84*	12*	55*
5,000 or More Workers	3	44*	81*	10*	67*
<b>All Small Firms (3-199 Workers)</b>	<b>2%</b>	<b>22%</b>	<b>34%*</b>	<b>33%*</b>	<b>27%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>2%</b>	<b>27%</b>	<b>73%*</b>	<b>17%*</b>	<b>51%*</b>
<b>ALL FIRMS</b>	<b>2%</b>	<b>23%</b>	<b>35%</b>	<b>32%</b>	<b>28%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan type from estimate for all other firms not in the indicated size category ( $p < .05$ ).

Note: The survey collects information on a firm's plan with the largest enrollment in each of the plan types. While we know the number of plan types a firm has, we do not know the total number of plans a firm offers. In addition, firms may offer different types of plans to different workers. For example, some workers might be offered one type of plan at one location, while workers at another location are offered a different type of plan.

## EXHIBIT 4.4

Among Firms Offering Health Benefits, Percentage of Covered Workers in Firms That Offer the Following Plan Types, by Firm Size, 2016

	Conventional	HMO	PPO	POS	HDHP/SO
<b>FIRM SIZES</b>					
3-199 Workers	1%	23%*	55%*	23%*	39%*
200-999 Workers	2	28	76	14	50
1,000-4,999 Workers	1	31	87*	9*	60
5,000 or More Workers	4	44*	82*	8*	72*
<b>All Small Firms (3-199 Workers)</b>	<b>1%</b>	<b>23%*</b>	<b>55%*</b>	<b>23%*</b>	<b>39%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>3%</b>	<b>37%*</b>	<b>82%*</b>	<b>9%*</b>	<b>64%*</b>
<b>ALL FIRMS</b>	<b>2%</b>	<b>33%</b>	<b>74%</b>	<b>13%</b>	<b>56%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan type from estimate for all other firms not in the indicated size category ( $p < .05$ ).

Note: The survey collects information on a firm's plan with the largest enrollment in each of the plan types. While we know the number of plan types a firm has, we do not know the total number of plans a firm offers. In addition, firms may offer different types of plans to different workers. For example, some workers might be offered one type of plan at one location, while workers at another location are offered a different type of plan.

## EXHIBIT 4.5

Among Firms Offering Only One Type of Health Plan, Percentage of Covered Workers in Firms That Offer the Following Plan Type, by Firm Size, 2016

	Conventional	HMO	PPO	POS	HDHP/SO
<b>FIRM SIZES</b>					
All Small Firms (3-199 Workers)	1%	12%*	39%*	22%*	27%
All Large Firms (200 or More Workers)	0%	3%*	62%*	4%*	31%
<b>ALL FIRMS</b>	<1%	7%	51%	13%	29%

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan type from estimate for all other firms not in the indicated size category ( $p < .05$ ).

Note: The survey collects information on a firm's plan with the largest enrollment in each of the plan types. While we know the number of plan types a firm has, we do not know the total number of plans a firm offers. In addition, firms may offer different types of plans to different workers. For example, some workers might be offered one type of plan at one location, while workers at another location are offered a different type of plan.

EMPLOYER HEALTH BENEFITS

2016 ANNUAL SURVEY

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Market  
Shares of  
Health Plans

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SECTION

5

## MARKET SHARES OF HEALTH PLANS

ENROLLMENT REMAINS HIGHEST IN PPO PLANS, COVERING JUST UNDER HALF OF COVERED WORKERS, FOLLOWED BY HDHP/SOs, HMO PLANS, POS PLANS, AND CONVENTIONAL PLANS. ENROLLMENT DISTRIBUTION VARIES BY FIRM SIZE: FOR EXAMPLE, PPOs ARE RELATIVELY MORE POPULAR FOR COVERED WORKERS AT LARGE FIRMS (200 OR MORE WORKERS) THAN SMALL FIRMS (3-199 WORKERS) (52% VS. 39%) AND POS PLANS ARE RELATIVELY MORE POPULAR AMONG SMALL FIRMS THAN LARGE FIRMS (18% VS. 4%). ENROLLMENT IN HDHP/SOs HAS INCREASED SIGNIFICANTLY OVER THE PAST TWO YEARS WHILE ENROLLMENT IN PPOs HAS FALLEN.

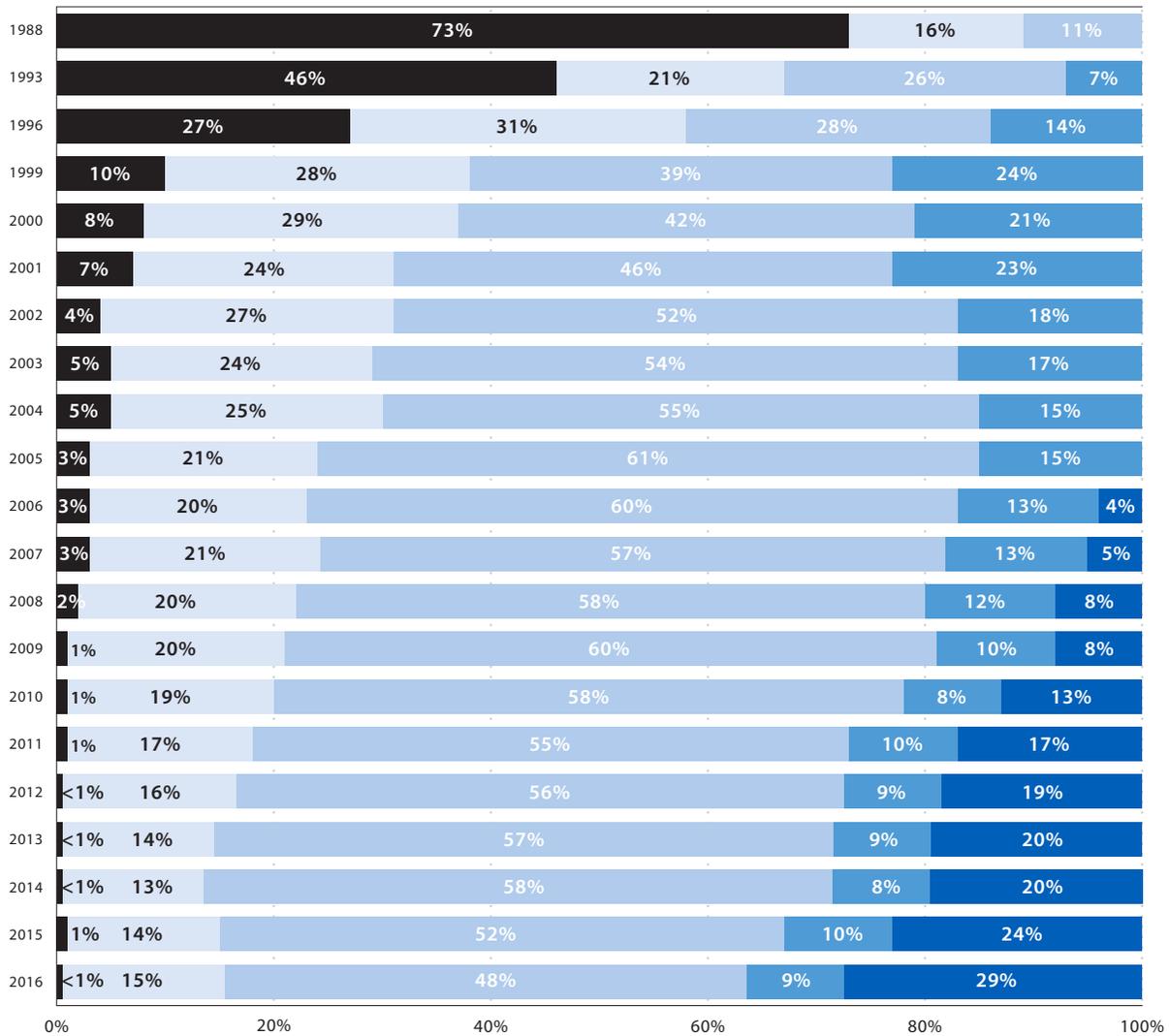
- ▶ Forty-eight percent of covered workers are enrolled in PPOs, followed by HDHP/SOs (29%), HMOs (15%), POS plans (9%), and conventional plans (< 1%) (Exhibit 5.1). More covered workers are enrolled in HDHP/SO plans than in HMOs in both small firms and large firms (Exhibit 5.2).
- ▶ The percentage of covered workers enrolled in HDHP/SOs is similar to last year but has grown significantly since 2014 (29% vs. 20%).<sup>1</sup> Since 2014, enrollment in PPOs has fallen significantly (48% vs. 58%) (Exhibit 5.1).
- ▶ Plan enrollment patterns vary by firm size.
  - Covered workers in large firms are more likely than covered workers in small firms to enroll in PPOs (52% vs. 39%). Covered workers in small firms are more likely than covered workers in large firms to enroll in POS plans (18% vs. 4%) (Exhibit 5.2).
  - The share of covered workers in HDHP/SOs is similar for large firms and small firms (Exhibit 5.2).
- ▶ Plan enrollment patterns also differ across regions.
  - HMO enrollment is significantly higher in the West (30%) and significantly lower in the South (10%) and Midwest (6%) (Exhibit 5.3).
  - Covered workers in the South (57%) are more likely to be enrolled in PPOs than workers in other regions; covered workers in the West (35%) and the Northeast (39%) are less likely to be enrolled in a PPO (Exhibit 5.3).
- Enrollment in HDHP/SOs is similar across regions (Exhibit 5.3).
- ▶ Plan enrollment patterns differ by industry as well.
  - Covered workers in the agriculture/mining/construction, (5%), manufacturing (8%) and finance (8%) are less likely to be enrolled in an HMO plan than covered workers in other industries. Covered workers in the service industry (20%) are more likely to be enrolled in an HMO than covered workers in other industries (Exhibit 5.3).
  - Covered workers in the state/local government (64%) are more likely to be enrolled in a PPO plan than covered workers in other industries. Covered workers in the finance industry (32%) are less likely to be enrolled in a PPO than covered workers in other industries (Exhibit 5.3).
  - Covered workers in the state/local government (19%) and agriculture/mining/construction industries (15%) are less likely to be enrolled in an HDHP/SO plan than covered workers in other industries. Covered workers in the finance industry (49%) are more likely to be enrolled in an HDHP/SO than covered workers in other industries

### NOTE:

<sup>1</sup> The change in enrollment in HDHP/SO between 2014 (20%) and 2016 (29%) is 8% due to rounding.

EXHIBIT 5.1

Distribution of Health Plan Enrollment for Covered Workers, by Plan Type, 1988-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016; KPMG Survey of Employer-Sponsored Health Benefits, 1993, 1996; The Health Insurance Association of America (HIAA), 1988.

NOTE: Information was not obtained for POS plans in 1988. A portion of the change in plan type enrollment for 2005 is likely attributable to incorporating more recent Census Bureau estimates of the number of state and local government workers and removing federal workers from the weights. See the Survey Design and Methods section from the 2005 Kaiser/HRET Survey of Employer-Sponsored Health Benefits for additional information.

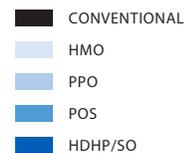
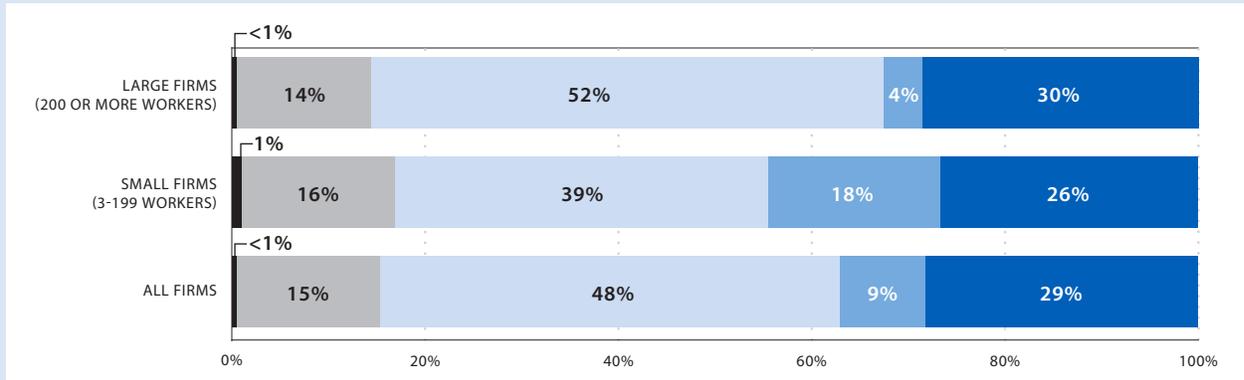


EXHIBIT 5.2

Distribution of Health Plan Enrollment for Covered Workers, by Plan Type and Firm Size, 2016

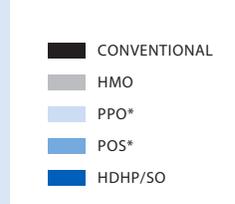


SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Enrollment in plan type is statistically different between Large and Small Firms ( $p < .05$ ).

NOTE: HMO is health maintenance organization. PPO is preferred provider organization. POS is point-of-service plan. HDHP/SO is high-deductible health plan with a savings option, such as a health reimbursement arrangement (HRA) and health savings account (HSA).



## EXHIBIT 5.3

## Distribution of Health Plan Enrollment for Covered Workers, by Firm Size, Region, and Industry, 2016

	Conventional	HMO	PPO	POS	HDHP/SO
<b>FIRM SIZE</b>					
3-24 Workers	1%	22%	30%*	30%*	17%*
25-49 Workers	2	18	42	16	22
50-199 Workers	2	12	43	11	34
200-999 Workers	<1	13	55*	8	24
1,000-4,999 Workers	<1	15	59*	3*	23*
5,000 or More Workers	<1	14	47	3*	35*
<b>All Small Firms (3-199 Workers)</b>	<b>1%</b>	<b>16%</b>	<b>39%*</b>	<b>18%*</b>	<b>26%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>&lt;1%</b>	<b>14%</b>	<b>52%*</b>	<b>4%*</b>	<b>30%</b>
<b>REGION</b>					
Northeast	<1%	16%	39%*	9%	36%
Midwest	1	6*	54	9	30
South	<1	10*	57*	7	26
West	<1*	30*	35*	9	26
<b>INDUSTRY</b>					
Agriculture/Mining/Construction	<1%	5%*	51%	29%*	15%*
Manufacturing	<1*	8*	51	6	36
Transportation/Communications/Utilities	<1*	12	45	6	37
Wholesale	<1	14	51	8	26
Retail	2	23	38	10	27
Finance	2	8*	32*	9	49*
Service	<1	20*	46	8	26
State/Local Government	<1	11	64*	5	19*
Health Care	1	13	52	10	24
<b>ALL FIRMS</b>	<b>&lt;1%</b>	<b>15%</b>	<b>48%</b>	<b>9%</b>	<b>29%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan type from estimate for all other firms not in the indicated size, region, or industry category ( $p < .05$ ).



EMPLOYER HEALTH BENEFITS  
2016 ANNUAL SURVEY

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Worker and  
Employer  
Contributions  
for Premiums

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SECTION

6

## WORKER AND EMPLOYER CONTRIBUTIONS FOR PREMIUMS

IN 2016, PREMIUM CONTRIBUTIONS BY COVERED WORKERS AVERAGE 18% FOR SINGLE COVERAGE AND 30% FOR FAMILY COVERAGE.<sup>1</sup> THE AVERAGE MONTHLY WORKER CONTRIBUTIONS ARE \$94 FOR SINGLE COVERAGE (\$1,129 ANNUALLY) AND \$440 FOR FAMILY COVERAGE (\$5,277 ANNUALLY).<sup>2</sup> COVERED WORKERS IN SMALL FIRMS (3-199 WORKERS) HAVE A LOWER AVERAGE CONTRIBUTION AMOUNT FOR SINGLE COVERAGE (\$1,021 VS. \$1,176), BUT A HIGHER AVERAGE CONTRIBUTION AMOUNT FOR FAMILY COVERAGE (\$6,597 VS. \$4,719) THAN COVERED WORKERS IN LARGE FIRMS (200 OR MORE EMPLOYEES).

- ▶ In 2016, covered workers on average contribute 18% of the premium for single coverage and 30% of the premium for family coverage (Exhibit 6.1). These contribution percentages have remained stable in recent years for both single and family coverage.
  - Covered workers in small firms contribute a higher percentage of the premium for family coverage (39% vs. 26%) than covered workers in large firms (Exhibit 6.23).
- ▶ On average, workers with single coverage contribute \$94 per month (\$1,129 annually), and workers with family coverage contribute \$440 per month (\$5,277 annually) towards their health insurance premiums (Exhibit 6.2), (Exhibit 6.3), and (Exhibit 6.4).
  - The average worker contribution in HDHP/SOs is lower than the overall average worker contribution for single coverage (\$943 vs. \$1,129) and family coverage (\$4,289 vs. \$5,277) (Exhibit 6.5).
- ▶ Worker contributions also differ by firm size. As in previous years, workers in small firms contribute a lower amount annually for single coverage than workers in large firms (\$1,021 vs. \$1,176). In contrast, workers in small firms with family coverage contribute significantly more annually than workers in large firms (\$6,597 vs. \$4,719) (Exhibit 6.6).
- ▶ The average worker contributions for single coverage and family coverage are similar to last year for both small firms and large firms (Exhibit 6.8) and (Exhibit 6.9).

### VARIATION IN WORKER CONTRIBUTIONS TO THE PREMIUM

- ▶ The majority of covered workers are employed by a firm that contributes at least half of the premium for single and family coverage.
  - Twelve percent of covered workers are in plans where the employer pays the entire premium for single coverage; three percent of covered workers are in plans where the employer pays the entire premium for family coverage (Exhibit 6.17).
  - Covered workers in small firms are much more likely to work for a firm that pays 100% of the premium than workers in large firms. Thirty percent of covered workers in small firms have an employer that pays the full premium for single coverage, compared to five percent of covered workers in large firms (Exhibit 6.18). For family coverage, eight percent of covered workers in small firms have an employer that pays the full premium, compared to one percent of covered workers in large firms (Exhibit 6.19).
- ▶ Fifteen percent of covered workers have a plan where they are required to contribute more than 50% of the cost of family coverage.

#### NOTE:

<sup>1</sup> Estimates for premiums, worker contributions to premiums, and employer contributions to premiums presented in Section 6 do not include contributions made by the employer to Health Savings Accounts (HSAs) or Health Reimbursement Arrangements (HRAs). See Section 8 for estimates of employer contributions to HSAs and HRAs.

<sup>2</sup> The average percent contribution is calculated as a weighted average of all a firm's plan types and may not necessarily equal the average worker contribution divided by the average premium.

- Three percent of covered workers in small firms and 1% of covered workers in large firms contribute more than 50% of the premium for single coverage (Exhibit 6.18). For family coverage, 34% of covered workers in small firms work in a firm where they must contribute more than 50% of the premium, compared to seven percent of covered workers in large firms (Exhibit 6.19).
- ▶ There is considerable variation around the distribution of the average dollar contribution amounts. Note that we changed our methods beginning in 2016: previously, the percentages were calculated excluding workers who do not make a premium contribution; now all covered workers are included (with a zero dollar contribution value for those workers where the employer pays 100% of the premium).
  - For single coverage, 34% of covered workers contribute \$1,355 or more annually (140% or more of the average worker contribution), while 41% of covered workers have an annual worker contribution of less than \$903 (less than 60% of the average worker contribution) (Exhibit 6.16).
  - For family coverage, 28% of covered workers contribute \$6,332 or more annually (140% or more of the average worker contribution), while 41% of covered workers have an annual worker contribution of less than \$4,222 (less than 60% of the average worker contribution) (Exhibit 6.16).

#### DIFFERENCES BY FIRM CHARACTERISTICS

- ▶ The percentage of the premium paid by covered workers varies by several firm characteristics.
  - Covered workers in firms with a larger share of lower-wage workers (35% or more earn \$23,000 or less annually) contribute a greater percentage of the premium for single coverage (23% v. 18%) and family coverage (35% vs. 30%) than those in firms with a smaller share of lower-wage workers (Exhibit 6.21) and (Exhibit 6.22). Covered workers in firms with a larger share of higher-wage workers (35% or more earn \$59,000 or more a year) contribute less on average for family coverage (27% vs. 33%) than those in firms with a smaller share of higher-wage workers.
  - Looking at dollar amounts, covered workers in firms with a larger share of lower-wage workers (35% or more earn \$23,000 or less annually) on average contribute \$1,322 for single coverage compared with \$1,115 for covered workers in firms with a smaller share of lower-wage workers (Exhibit 6.15).
  - Covered workers in large firms that have at least some union workers have lower average contribution percentages for family coverage than those in firms without any unionized workers (22% vs. 29%). Covered workers at firms with some union workers have a lower average contribution amount for family coverage (\$4,264 vs. \$5,800) (Exhibit 6.15) and (Exhibit 6.22).
  - Covered workers in large firms that are partially or completely self-funded have a lower average percentage contribution for family coverage than workers in large firms that are fully insured (25% vs. 30%) (Exhibit 6.22).<sup>3</sup>
  - Covered workers in public organizations have lower average premium contributions for single and family coverage than workers in private for-profit firms (Exhibit 6.21) and (Exhibit 6.22).

#### NOTE:

<sup>3</sup> For definitions of Self-Funded and Fully-Insured plans, see the introduction to Section 10.

**CONTRIBUTION APPROACHES**

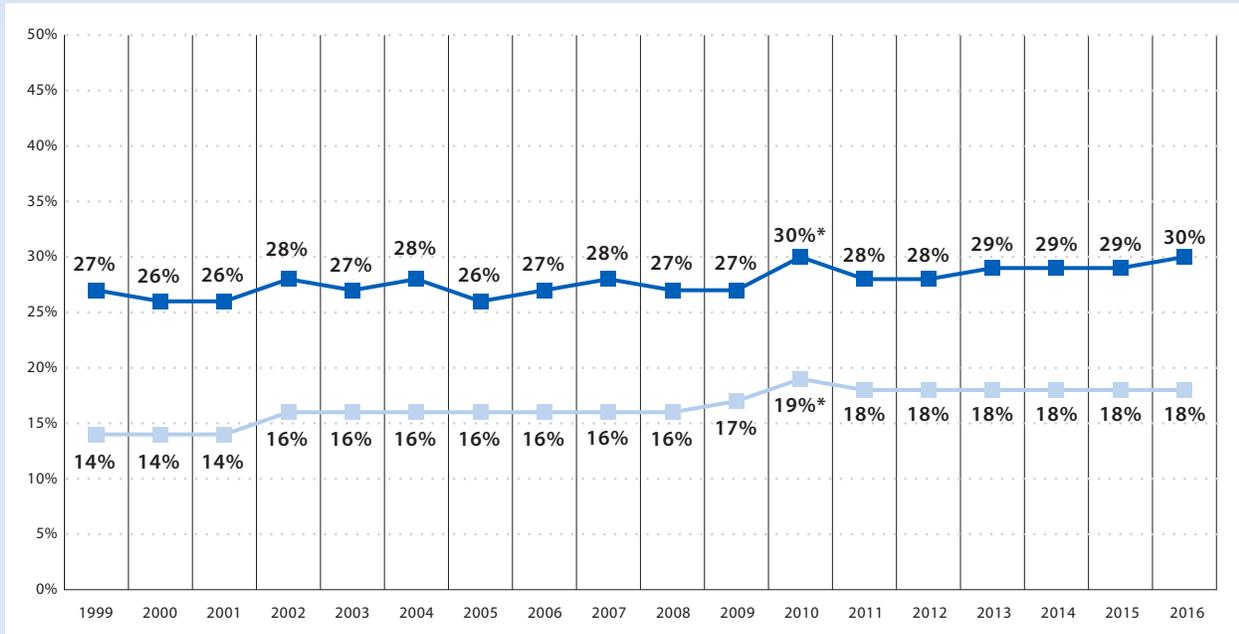
- ▶ Firms take different approaches for contributing towards family coverage. Among firms offering health benefits, 45% of small firms and 18% of large firms contribute the same dollar amount for single coverage as for family coverage, which means that the worker must pay the entire difference between the cost of single and family coverage if they wish to enroll their family members. Forty-five percent of small firms and 67% of large firms make a larger dollar contribution for family coverage than for single coverage (Exhibit 6.26).
- ▶ Among firms offering health benefits, 15% require workers who use tobacco to contribute more towards the premium or cost-sharing than those who do not use tobacco (Exhibit 6.28).

**CHANGES OVER TIME**

- ▶ The average worker contributions for single and family coverage have increased 80% and 78%, respectively, over the last 10 years, and 23% and 28%, respectively, over the last five years.
- ▶ The average premium contributions for covered workers with single and family coverage have grown at similar rates in small firms and large firms (Exhibit 6.8) and (Exhibit 6.9).

EXHIBIT 6.1

Average Percentage of Premium Paid by Covered Workers for Single and Family Coverage, 1999-2016



SOURCE:

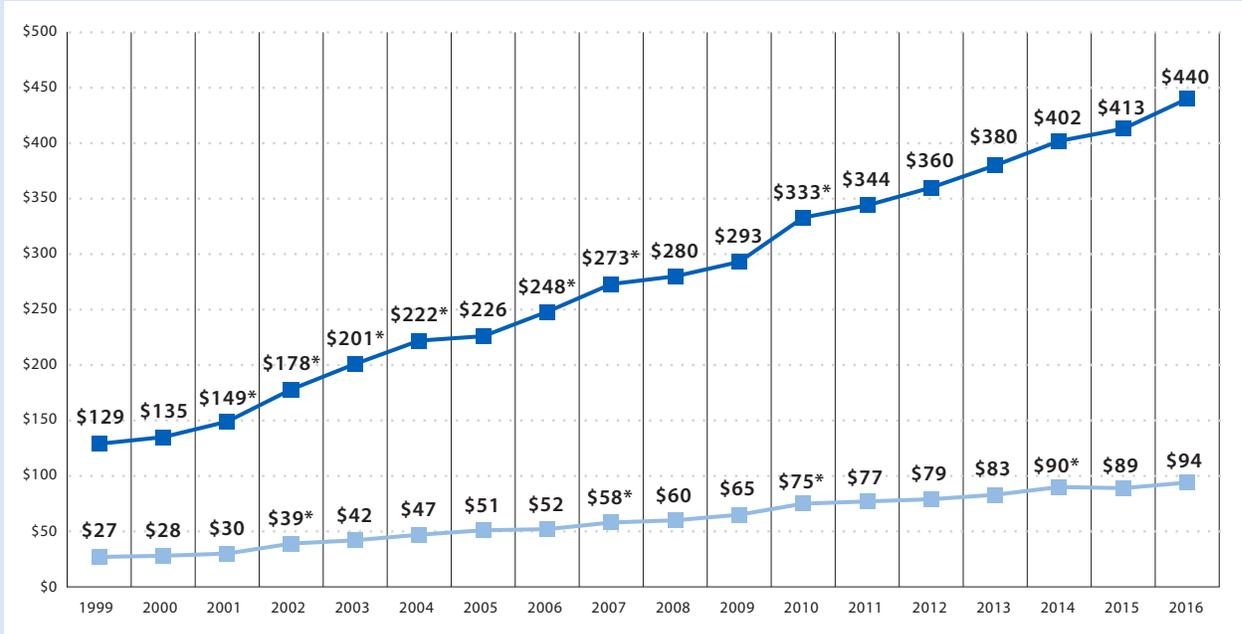
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

■ FAMILY COVERAGE  
■ SINGLE COVERAGE

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

EXHIBIT 6.2

Average Monthly Worker Premium Contributions Paid by Covered Workers for Single and Family Coverage, 1999-2016



SOURCE:

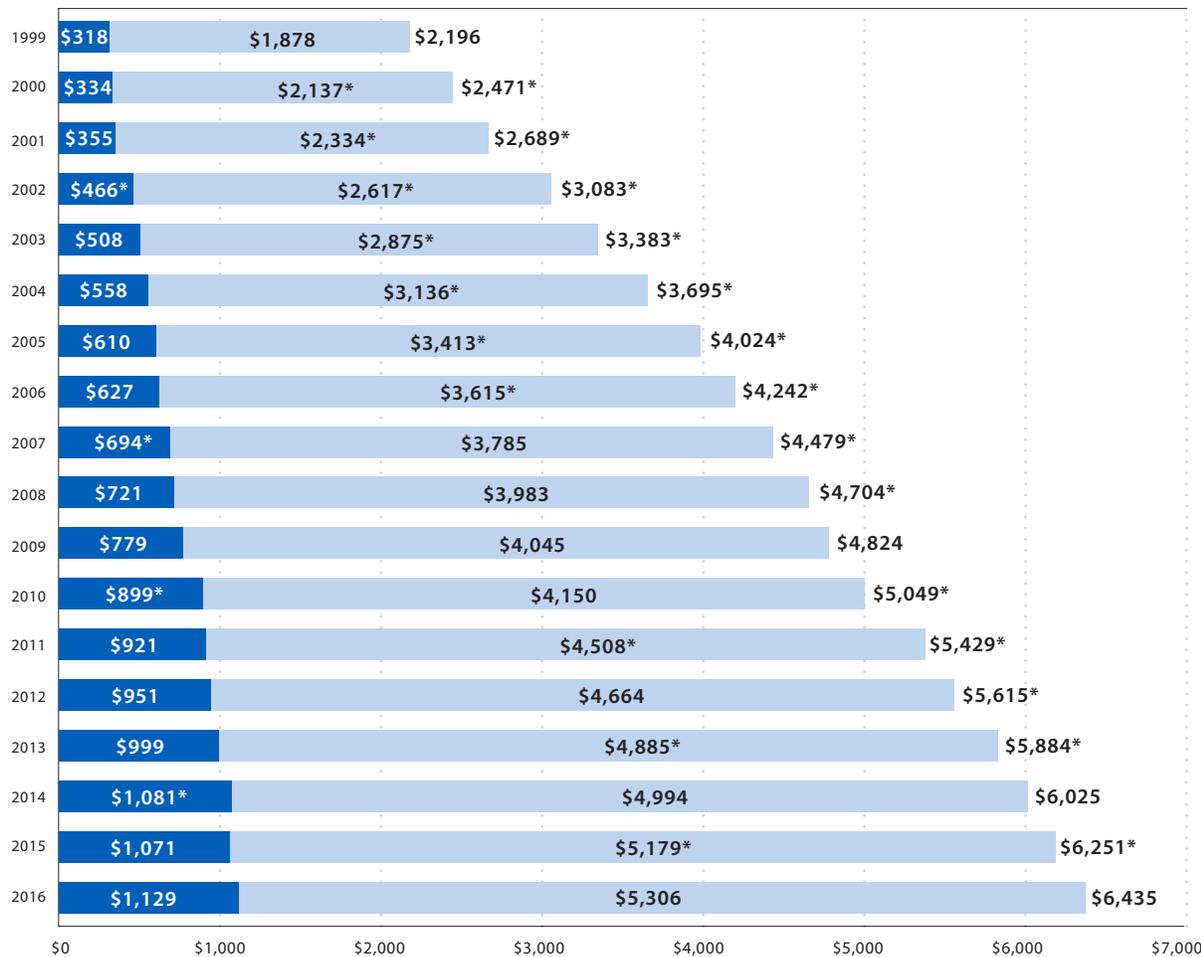
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown (p < .05).

■ FAMILY COVERAGE  
 ■ SINGLE COVERAGE

EXHIBIT 6.3

Average Annual Worker and Employer Contributions to Premiums and Total Premiums for Single Coverage, 1999-2016



SOURCE:

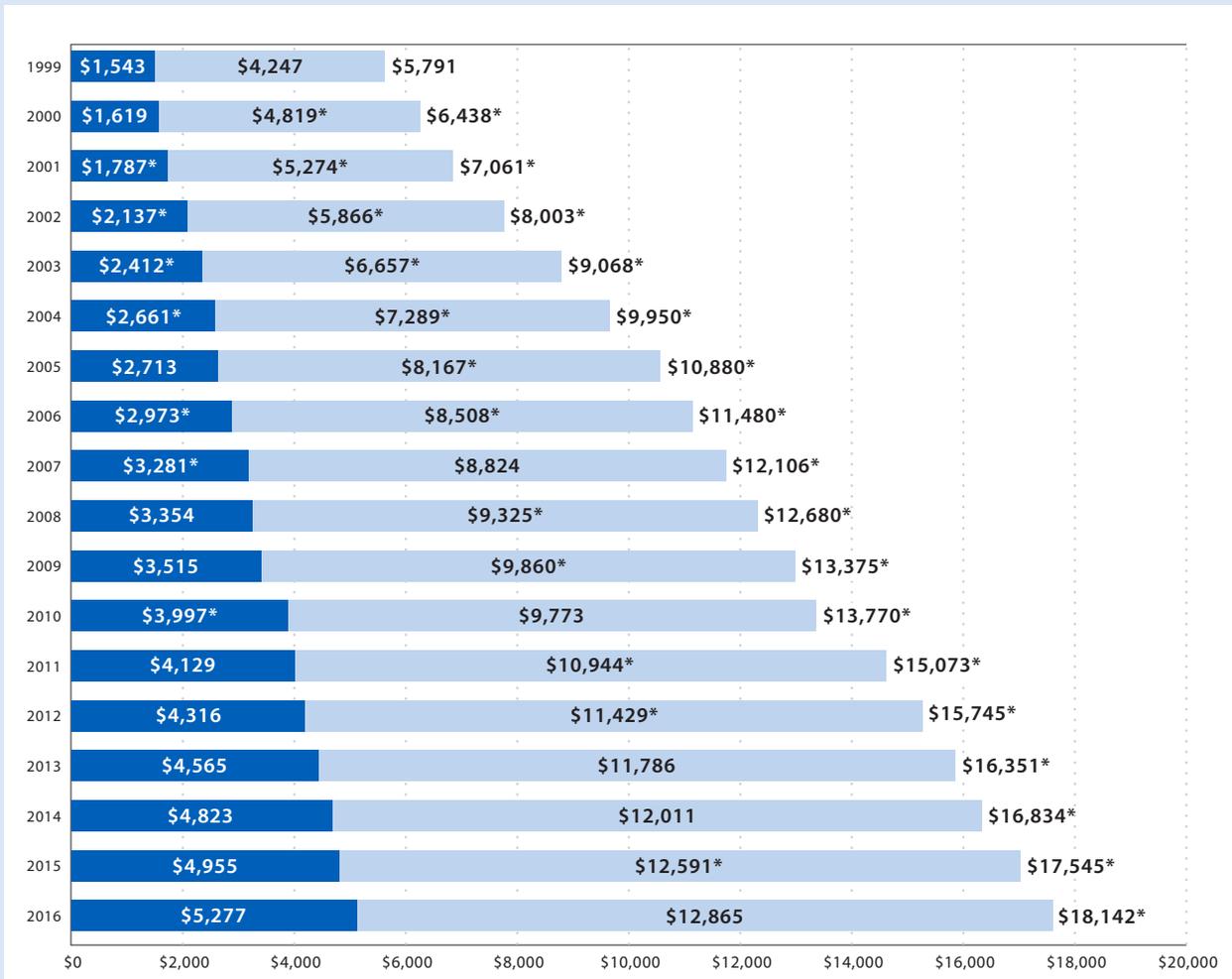
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

■ WORKER CONTRIBUTION  
■ EMPLOYER CONTRIBUTION

\* Estimate is statistically different from estimate for the previous year shown (p < .05).

EXHIBIT 6.4

Average Annual Worker and Employer Contributions to Premiums and Total Premiums for Family Coverage, 1999-2016



SOURCE:

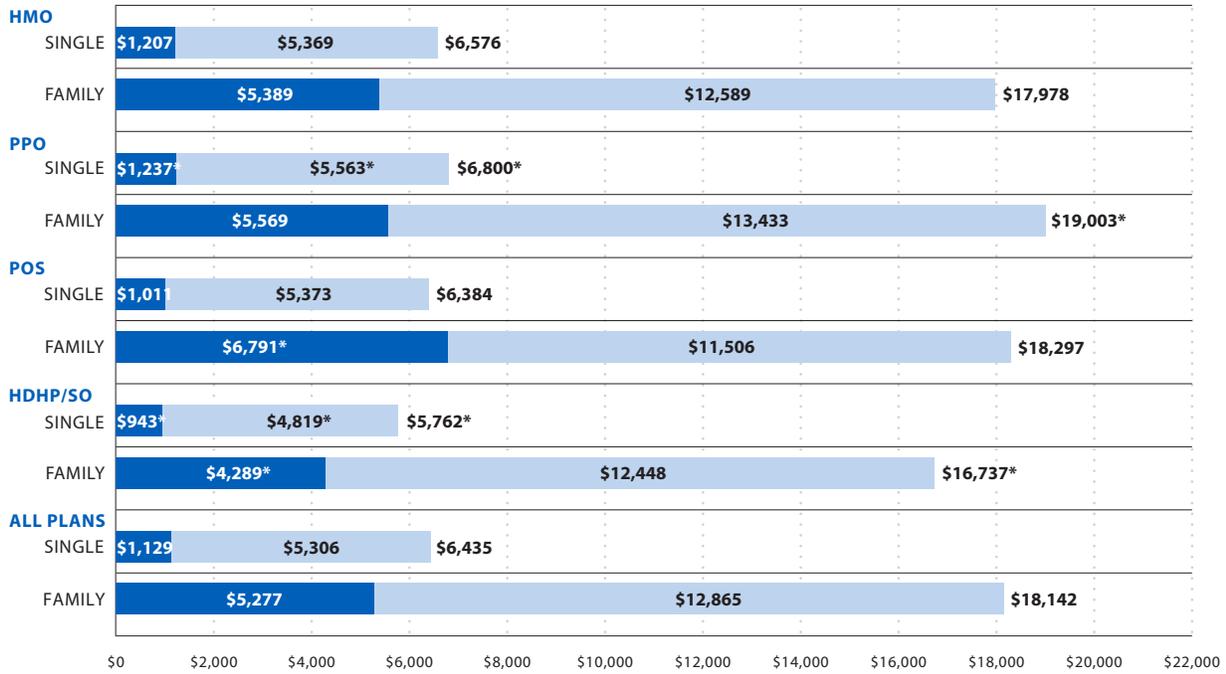
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

■ WORKER CONTRIBUTION  
■ EMPLOYER CONTRIBUTION

EXHIBIT 6.5

Average Annual Firm and Worker Premium Contributions and Total Premiums for Covered Workers for Single and Family Coverage, by Plan Type, 2016



SOURCE:

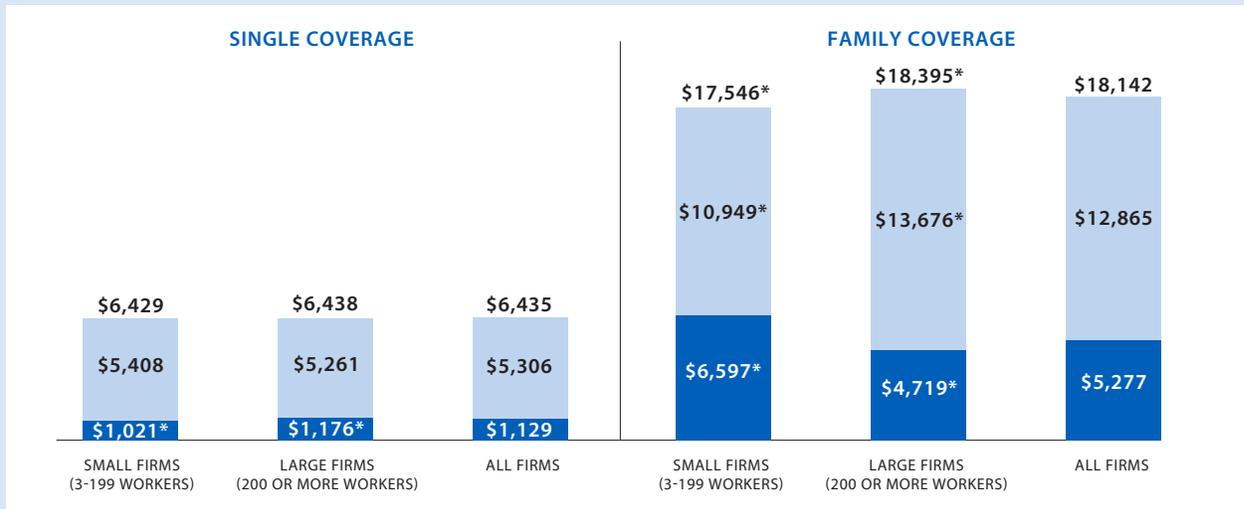
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

■ WORKER CONTRIBUTION  
■ EMPLOYER CONTRIBUTION

\* Estimate is statistically different from All Plans estimate by coverage type (p < .05).

EXHIBIT 6.6

Average Annual Worker and Employer Contributions to Premiums and Total Premiums for Single and Family Coverage, by Firm Size, 2016



SOURCE:

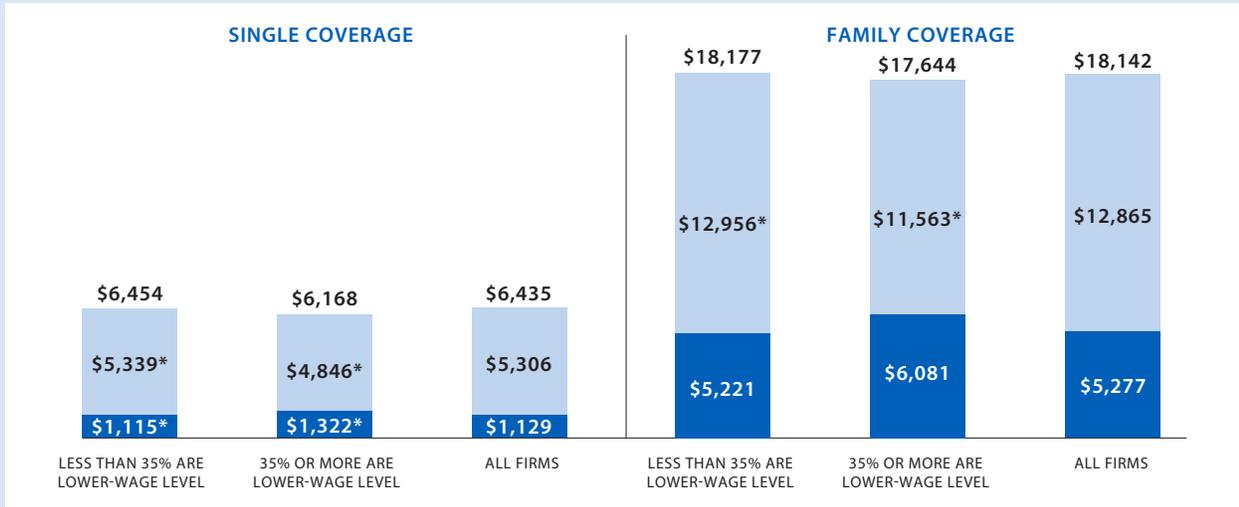
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

EMPLOYER CONTRIBUTION  
WORKER CONTRIBUTION

\* Estimate is statistically different between All Large Firms and All Small Firms estimate (p < .05).

EXHIBIT 6.7

Average Annual Worker and Employer Contributions to Premiums and Total Premiums for Single and Family Coverage, by Firm Wage Level, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

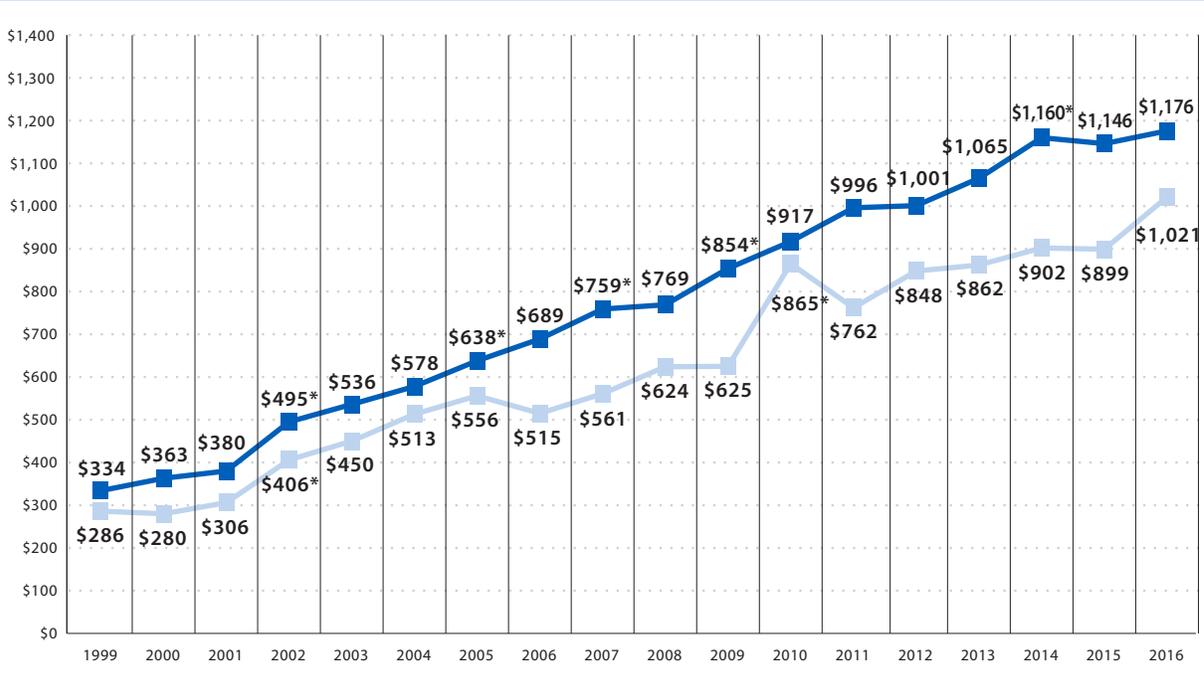
EMPLOYER CONTRIBUTION  
WORKER CONTRIBUTION

\* Estimate is statistically different between All Large Firms and All Small Firms estimate (p < .05).

NOTE: Lower wage level is \$23,000 annually or less, the 25th percentile for workers' earnings nationally.

EXHIBIT 6.8

Average Annual Worker Contributions for Covered Workers with Single Coverage, by Firm Size, 1999-2016



SOURCE:

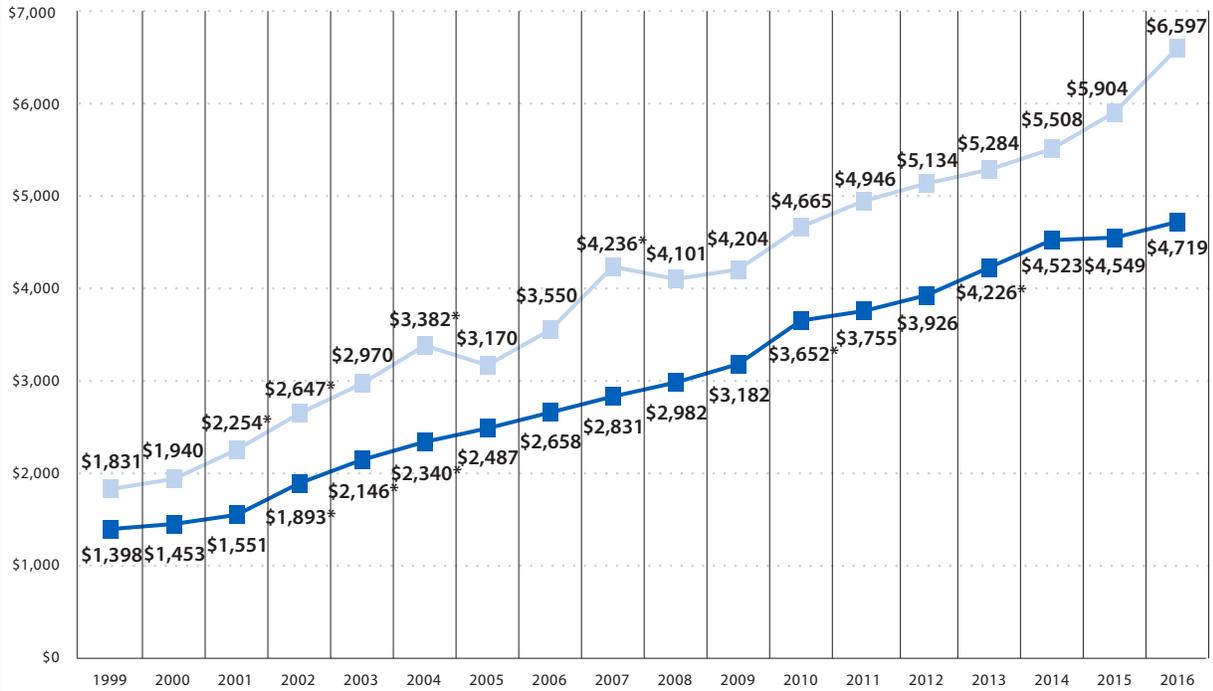
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown (p < .05).

- ALL SMALL FIRMS (3-199 WORKERS)
- ALL LARGE FIRMS (200 OR MORE WORKERS)

EXHIBIT 6.9

Average Annual Worker Contributions for Covered Workers with Family Coverage, by Firm Size, 1999-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown (p < .05).

- ALL SMALL FIRMS (3-199 WORKERS)
- ALL LARGE FIRMS (200 OR MORE WORKERS)

## EXHIBIT 6.10

## Average Annual Worker Premium Contributions Paid by Covered Workers for Single and Family Coverage, by Firm Size, 1999-2016

	Single Coverage		Family Coverage	
	All Small Firms (3-199 Workers)	All Large Firms (200 or More Workers)	All Small Firms (3-199 Workers)	All Large Firms (200 or More Workers)
1999	\$286	\$334	\$1,831*	\$1,398*
2000	\$280*	\$363*	\$1,940*	\$1,453*
2001	\$306*	\$380*	\$2,254*	\$1,551*
2002	\$406*	\$495*	\$2,647*	\$1,893*
2003	\$450	\$536	\$2,970*	\$2,146*
2004	\$513	\$578	\$3,382*	\$2,340*
2005	\$556	\$638	\$3,170*	\$2,487*
2006	\$515*	\$689*	\$3,550*	\$2,658*
2007	\$561*	\$759*	\$4,236*	\$2,831*
2008	\$624*	\$769*	\$4,101*	\$2,982*
2009	\$625*	\$854*	\$4,204*	\$3,182*
2010	\$865	\$917	\$4,665*	\$3,652*
2011	\$762*	\$996*	\$4,946*	\$3,755*
2012	\$848*	\$1,001*	\$5,134*	\$3,926*
2013	\$862*	\$1,065*	\$5,284*	\$4,226*
2014	\$902*	\$1,160*	\$5,508*	\$4,523*
2015	\$899*	\$1,146*	\$5,904*	\$4,549*
2016	\$1,021*	\$1,176*	\$6,597*	\$4,719*

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different between All Small Firms and All Large Firms within year ( $p < .05$ ).

## EXHIBIT 6.11

## Average Annual Firm and Worker Premium Contributions and Total Premiums for Covered Workers for Single Coverage, by Plan Type and Firm Size, 2016

	Worker Contribution	Employer Contribution	Total Premium
<b>HMO</b>			
All Small Firms (3-199 Workers)	\$1,391	\$5,309	\$6,700
All Large Firms (200 or More Workers)	\$1,113	\$5,400	\$6,513
<b>PPO</b>			
All Small Firms (3-199 Workers)	\$1,059*	\$5,532	\$6,590
All Large Firms (200 or More Workers)	\$1,296*	\$5,574	\$6,870
<b>POS</b>			
All Small Firms (3-199 Workers)	\$877	\$5,258	\$6,136
All Large Firms (200 or More Workers)	\$1,248	\$5,575	\$6,823
<b>HDHP/SO</b>			
All Small Firms (3-199 Workers)	\$830	\$5,386*	\$6,215*
All Large Firms (200 or More Workers)	\$986	\$4,604*	\$5,590*
<b>ALL PLANS</b>			
All Small Firms (3-199 Workers)	\$1,021*	\$5,408	\$6,429
All Large Firms (200 or More Workers)	\$1,176*	\$5,261	\$6,438

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different within plan type between All Small Firms and All Large Firms ( $p < .05$ ).

## EXHIBIT 6.12

Average Annual Firm and Worker Premium Contributions and Total Premiums for Covered Workers for Family Coverage, by Plan Type and Firm Size, 2016

	Worker Contribution	Employer Contribution	Total Premium
<b>HMO</b>			
All Small Firms (3-199 Workers)	\$7,526*	\$9,756*	\$17,282
All Large Firms (200 or More Workers)	\$4,345*	\$13,972*	\$18,318
<b>PPO</b>			
All Small Firms (3-199 Workers)	\$6,731*	\$11,406*	\$18,137
All Large Firms (200 or More Workers)	\$5,193*	\$14,090*	\$19,283
<b>POS</b>			
All Small Firms (3-199 Workers)	\$7,461	\$10,100*	\$17,561
All Large Firms (200 or More Workers)	\$5,657	\$13,886*	\$19,543
<b>HDHP/SO</b>			
All Small Firms (3-199 Workers)	\$5,249*	\$11,560	\$16,809
All Large Firms (200 or More Workers)	\$3,928*	\$12,781	\$16,709
<b>ALL PLANS</b>			
All Small Firms (3-199 Workers)	\$6,597*	\$10,949*	\$17,546*
All Large Firms (200 or More Workers)	\$4,719*	\$13,676*	\$18,395*

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different within plan type between All Small Firms and All Large Firms ( $p < .05$ ).

## EXHIBIT 6.13

Average Monthly and Annual Worker Premium Contributions Paid by Covered Workers for Single and Family Coverage, by Plan Type and Firm Size, 2016

	Monthly		Annual	
	Single Coverage	Family Coverage	Single Coverage	Family Coverage
<b>HMO</b>				
All Small Firms (3-199 Workers)	\$116	\$627*	\$1,391	\$7,526*
All Large Firms (200 or More Workers)	93	362*	1,113	4,345*
<b>ALL FIRM SIZES</b>	<b>\$101</b>	<b>\$449</b>	<b>\$1,207</b>	<b>\$5,389</b>
<b>PPO</b>				
All Small Firms (3-199 Workers)	\$88*	\$561*	\$1,059*	\$6,731*
All Large Firms (200 or More Workers)	108*	433*	1,296*	5,193*
<b>ALL FIRM SIZES</b>	<b>\$103</b>	<b>\$464</b>	<b>\$1,237</b>	<b>\$5,569</b>
<b>POS</b>				
All Small Firms (3-199 Workers)	\$73	\$622	\$877	\$7,461
All Large Firms (200 or More Workers)	104	471	1,248	5,657
<b>ALL FIRM SIZES</b>	<b>\$84</b>	<b>\$566</b>	<b>\$1,011</b>	<b>\$6,791</b>
<b>HDHP/SO</b>				
All Small Firms (3-199 Workers)	\$69	\$437*	\$830	\$5,249*
All Large Firms (200 or More Workers)	82	327*	986	3,928*
<b>ALL FIRM SIZES</b>	<b>\$79</b>	<b>\$357</b>	<b>\$943</b>	<b>\$4,289</b>
<b>ALL PLANS</b>				
All Small Firms (3-199 Workers)	\$85*	\$550*	\$1,021*	\$6,597*
All Large Firms (200 or More Workers)	98*	393*	1,176*	4,719*
<b>ALL FIRM SIZES</b>	<b>\$94</b>	<b>\$440</b>	<b>\$1,129</b>	<b>\$5,277</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different within plan and coverage types between All Small Firms and All Large Firms ( $p < .05$ ).

## EXHIBIT 6.14

Average Monthly and Annual Worker Premium Contributions Paid by Covered Workers for Single and Family Coverage, by Plan Type and Region, 2016

	Monthly		Annual	
	Single Coverage	Family Coverage	Single Coverage	Family Coverage
<b>HMO</b>				
Northeast	\$129*	\$417	\$1,544*	\$5,007
Midwest	127*	490	1,523*	5,876
South	111	473	1,335	5,672
West	76*	444	917*	5,325
<b>ALL REGIONS</b>	<b>\$101</b>	<b>\$449</b>	<b>\$1,207</b>	<b>\$5,389</b>
<b>PPO</b>				
Northeast	\$121*	\$444	\$1,455*	\$5,324
Midwest	120*	443	1,445*	5,316
South	94*	482	1,123*	5,782
West	84*	469	1,010*	5,625
<b>ALL REGIONS</b>	<b>\$103</b>	<b>\$464</b>	<b>\$1,237</b>	<b>\$5,569</b>
<b>POS</b>				
Northeast	\$100	\$507	\$1,201	\$6,078
Midwest	84	626	1,006	7,510
South	87	609	1,045	7,309
West	67	497	808	5,965
<b>ALL REGIONS</b>	<b>\$84</b>	<b>\$566</b>	<b>\$1,011</b>	<b>\$6,791</b>
<b>HDHP/SO</b>				
Northeast	\$79	\$322	\$953	\$3,862
Midwest	90	361	1,081	4,332
South	85	352	1,018	4,220
West	54*	406	654*	4,876
<b>ALL REGIONS</b>	<b>\$79</b>	<b>\$357</b>	<b>\$943</b>	<b>\$4,289</b>
<b>ALL PLANS</b>				
Northeast	\$106*	\$400*	\$1,267*	\$4,805*
Midwest	108*	439	1,300*	5,262
South	93	457	1,111	5,482
West	73*	448	871*	5,372
<b>ALL REGIONS</b>	<b>\$94</b>	<b>\$440</b>	<b>\$1,129</b>	<b>\$5,277</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan and coverage type from estimate for all other firms not in the indicated region ( $p < .05$ ).

## EXHIBIT 6.15

Average Annual Premium Contribution Paid by Covered Workers for Single and Family Coverage, by Firm Characteristics, 2016

	Single Coverage	Family Coverage
<b>Lower-Wage Level</b>		
Less Than 35% Earn \$23,000 a Year or Less	\$1,115*	\$5,221
35% or More Earn \$23,000 a Year or Less	\$1,322*	\$6,081
<b>Higher-Wage Level</b>		
Less Than 35% Earn \$59,000 a Year or More	\$1,149	\$5,788*
35% or More Earn \$59,000 a Year or More	\$1,111	\$4,824*
<b>Unions</b>		
Firm Has At Least Some Union Workers	\$1,133	\$4,264*
Firm Does Not Have Any Union Workers	\$1,127	\$5,800*
<b>Younger Workers</b>		
Less Than 35% of Workers Are Age 26 or Younger	\$1,122	\$5,224
35% or More Workers Are Age 26 or Younger	\$1,199	\$5,832
<b>Older Workers</b>		
Less Than 35% of Workers Are Age 50 or Older	\$1,118	\$5,445
35% or More Workers Are Age 50 or Older	\$1,142	\$5,077
<b>Funding Arrangement</b>		
Fully Insured	\$1,077	\$6,302*
Self-Funded	\$1,163	\$4,637*
<b>Firm Ownership</b>		
Private For-Profit	\$1,191*	\$5,389
Public	\$782*	\$4,490*
Private Not-For-Profit	\$1,218	\$5,566
<b>ALL FIRMS</b>	\$1,129	\$5,277

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different from each other within firm size category ( $p < .05$ ).

## EXHIBIT 6.16

## Distribution of Worker Premium Contributions for Single and Family Coverage Relative to the Average Annual Worker Premium Contribution, 2016

Premium Contribution Range, Relative to Average Premium Contribution	Single Coverage		Family Coverage	
	Premium Contribution Range, Dollar Amount	Percentage of Covered Workers in Range	Premium Contribution Range, Dollar Amount	Percentage of Covered Workers in Range
Less than 60%	Less than \$678	29%	Less than \$3,166	27%
60% to Less than 80%	\$678 to <\$903	12%	\$3,166 to <\$4,222	14%
80% to Less than Average	\$903 to <\$1,129	11%	\$4,222 to <\$5,277	18%
Average to Less than 120%	\$1,129 to <\$1,355	14%	\$5,277 to <\$6,332	14%
120% to Less than 140%	\$1,355 to <\$1,581	10%	\$6,332 to <\$7,388	6%
140% or More	\$1,581 or More	24%	\$7,388 or More	21%

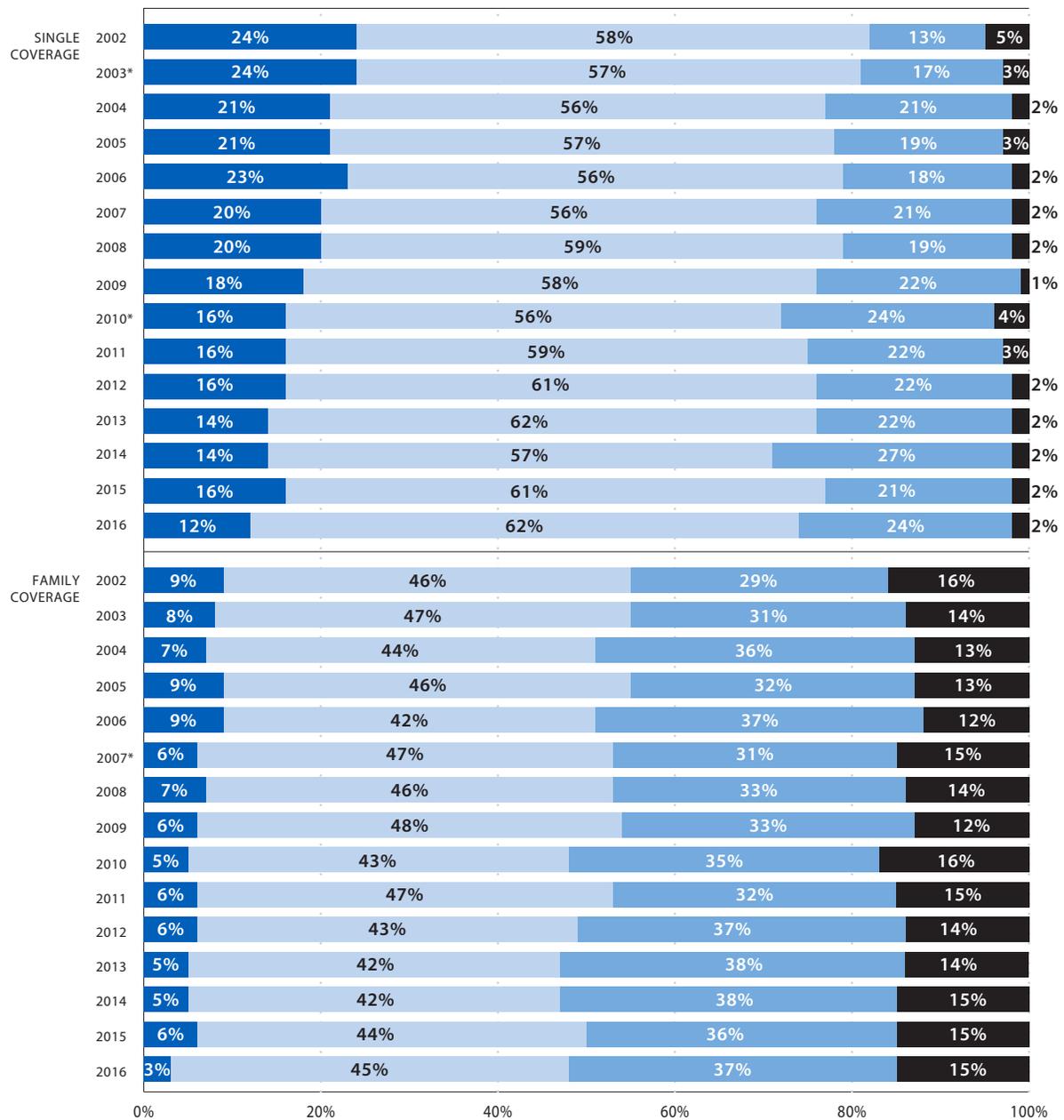
## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Note: The average annual worker contribution is \$1,129 for single coverage and \$5,277 for family coverage. The worker contribution distribution is relative to the average single or family worker contribution. For example, \$903 is 80% of the average single worker contribution and \$1,355 is 120% of the average single worker contribution. The same break points relative to the average are used for the distribution for family coverage.

EXHIBIT 6.17

Distribution of Percentage of Premium Paid by Covered Workers for Single and Family Coverage, 2002-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2002-2016.

\* Distribution is statistically different within coverage type from distribution for the previous year shown (p < .05).

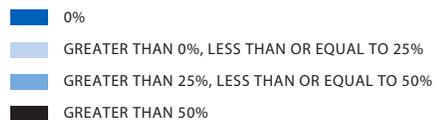
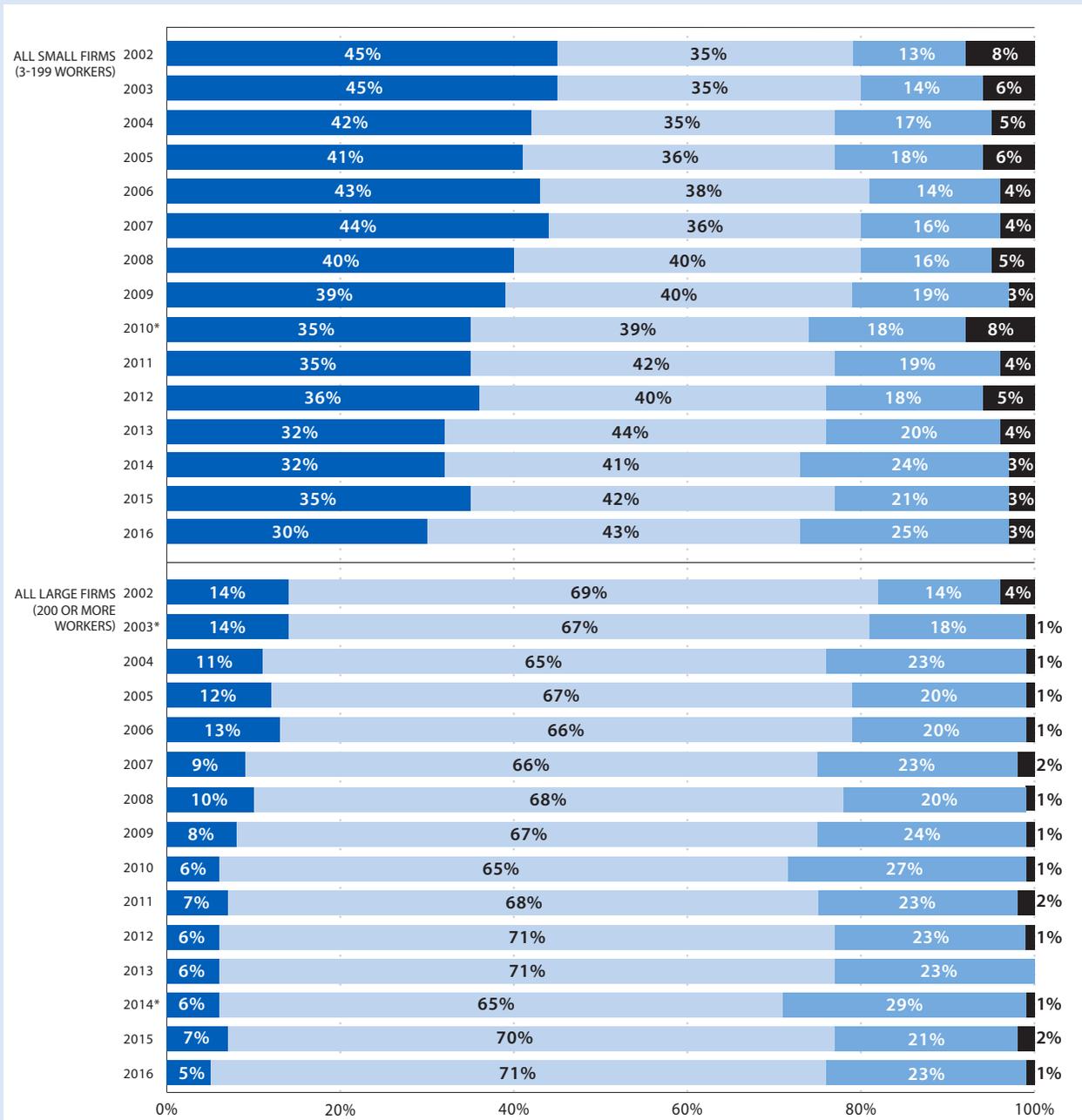


EXHIBIT 6.18

Distribution of Percentage of Premium Paid by Covered Workers for Single Coverage, by Firm Size, 2002-2016



SOURCE:

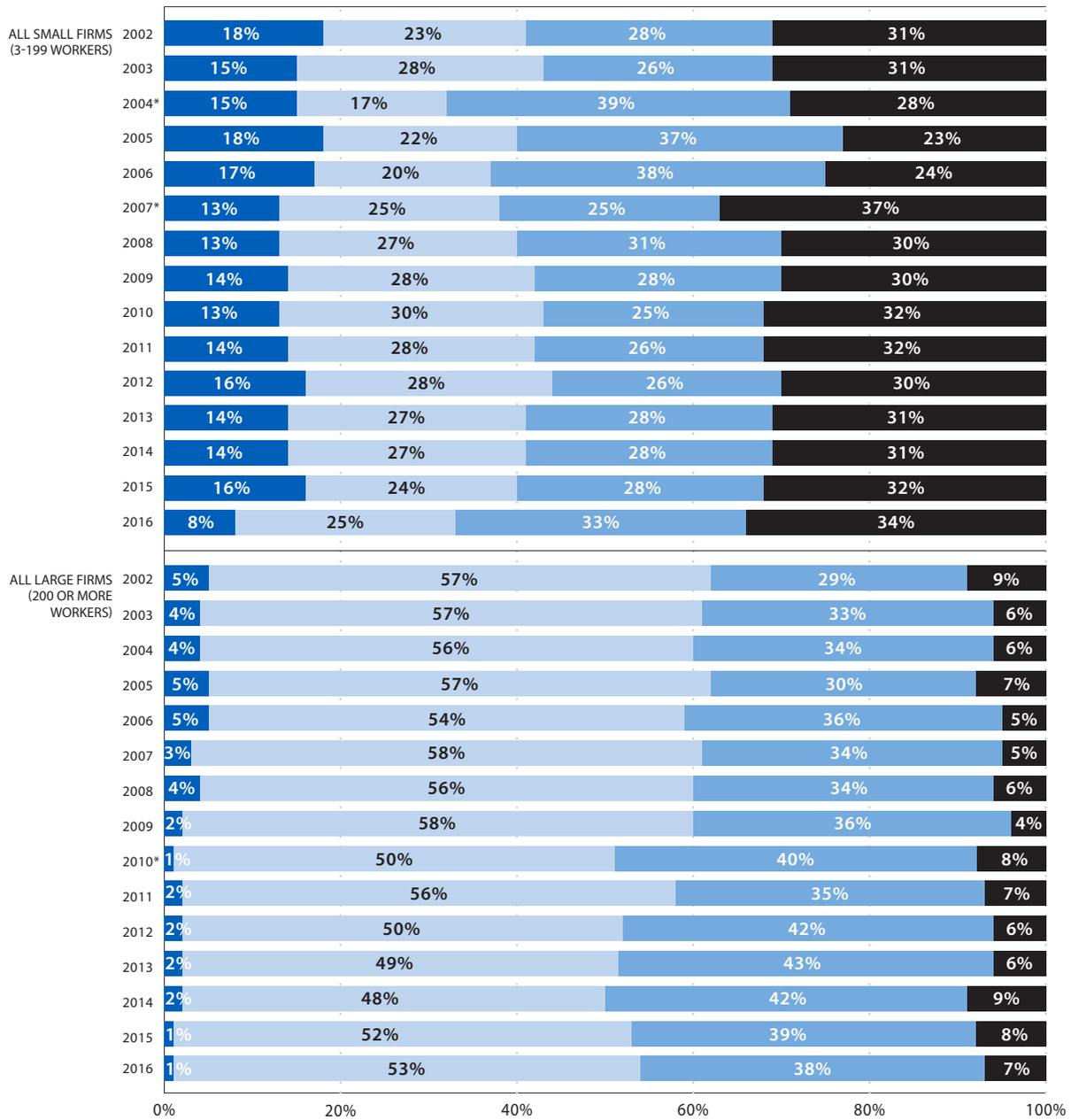
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2002-2016

\* Distribution is statistically different within firm size from distribution for the previous year shown (p < .05).

- 0%
- GREATER THAN 0%, LESS THAN OR EQUAL TO 25%
- GREATER THAN 25%, LESS THAN OR EQUAL TO 50%
- GREATER THAN 50%

EXHIBIT 6.19

Distribution of Percentage of Premium Paid by Covered Workers for Family Coverage, by Firm Size, 2002-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2002-2016.

\* Distribution is statistically different within firm size from distribution for the previous year shown (p < .05).

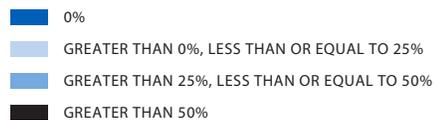
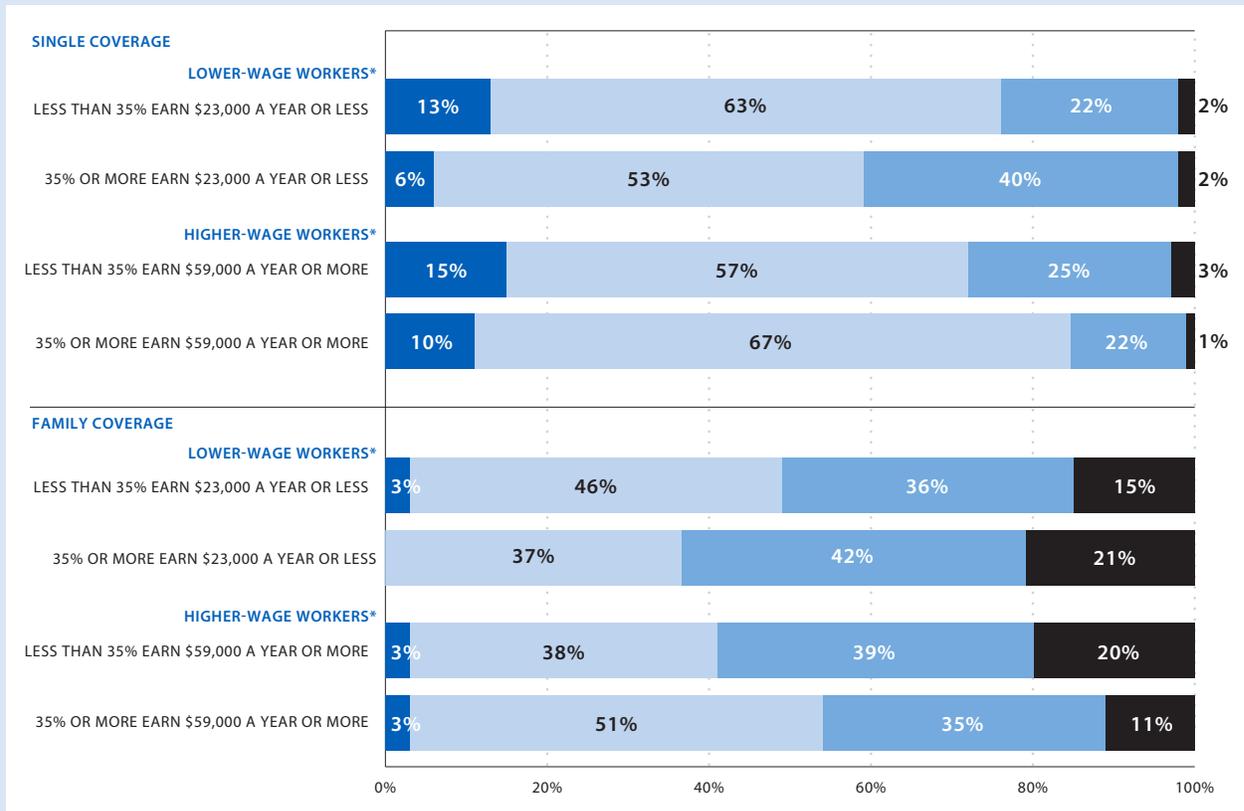


EXHIBIT 6.20

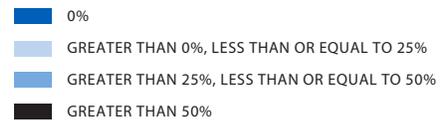
Distribution of the Percentage of Total Premium Paid by Covered Workers for Single and Family Coverage, by Firm Wage Level, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\*Distributions for higher wage and lower wage firms are statistically different within coverage type (p < .05).



## EXHIBIT 6.21

## Average Percentage of Premium Paid by Covered Workers for Single Coverage, by Firm Characteristics and Size, 2016

	All Small Firms (3-199 Workers)	All Large Firms (200 or More Workers)	All Firms
<b>Lower-Wage Level</b>			
Less Than 35% Earn \$23,000 a Year or Less	17%	18%*	18%*
35% or More Earn \$23,000 a Year or Less	21%	24%*	23%*
<b>Higher-Wage Level</b>			
Less Than 35% Earn \$59,000 a Year or More	17%	20%*	19%
35% or More Earn \$59,000 a Year or More	18%	17%*	18%
<b>Unions</b>			
Firm Has At Least Some Union Workers	16%	18%	18%
Firm Does Not Have Any Union Workers	17%	19%	18%
<b>Younger Workers</b>			
Less Than 35% of Workers Are Age 26 or Younger	17%	18%	18%
35% or More Workers Are Age 26 or Younger	17%	21%	20%
<b>Older Workers</b>			
Less Than 35% of Workers Are Age 50 or Older	18%	19%	19%
35% or More Workers Are Age 50 or Older	16%	18%	17%
<b>Funding Arrangement</b>			
Fully Insured	17%	19%	18%
Self-Funded	17%	18%	18%
<b>Firm Ownership</b>			
Private For-Profit	19%*	21%*	20%*
Public	8%*	12%*	11%*
Private Not-For-Profit	12%*	20%	18%
<b>ALL FIRMS</b>	17%	19%	18%

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different from each other within firm size category ( $p < .05$ ).

## EXHIBIT 6.22

## Average Percentage of Premium Paid by Covered Workers for Family Coverage, by Firm Characteristics and Size, 2016

	All Small Firms (3-199 Workers)	All Large Firms (200 or More Workers)	All Firms
<b>Lower-Wage Level</b>			
Less Than 35% Earn \$23,000 a Year or Less	40%	25%*	30%*
35% or More Earn \$23,000 a Year or Less	38%	33%*	35%*
<b>Higher-Wage Level</b>			
Less Than 35% Earn \$59,000 a Year or More	42%	28%*	33%*
35% or More Earn \$59,000 a Year or More	35%	24%*	27%*
<b>Unions</b>			
Firm Has At Least Some Union Workers	34%	22%*	23%*
Firm Does Not Have Any Union Workers	40%	29%*	34%*
<b>Younger Workers</b>			
Less Than 35% of Workers Are Age 26 or Younger	39%	25%*	29%*
35% or More Workers Are Age 26 or Younger	44%	31%*	34%*
<b>Older Workers</b>			
Less Than 35% of Workers Are Age 50 or Older	43%*	27%	32%*
35% or More Workers Are Age 50 or Older	35%*	24%	28%*
<b>Funding Arrangement</b>			
Fully Insured	40%	30%*	37%*
Self-Funded	35%	25%*	26%*
<b>Firm Ownership</b>			
Private For-Profit	41%	26%	31%*
Public	32%	25%	26%*
Private Not-For-Profit	37%	27%	29%
<b>ALL FIRMS</b>	<b>39%</b>	<b>26%</b>	<b>30%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different from each other within firm size category ( $p < .05$ ).

## EXHIBIT 6.23

## Average Percentage of Premium Paid by Covered Workers for Single and Family Coverage, by Plan Type and Firm Size, 2016

	Single Coverage	Family Coverage
<b>HMO</b>		
All Small Firms (3-199 Workers)	22%	46%*
All Large Firms (200 or More Workers)	18%	24%*
<b>ALL FIRM SIZES</b>	<b>19%</b>	<b>31%</b>
<b>PPO</b>		
All Small Firms (3-199 Workers)	17%	39%*
All Large Firms (200 or More Workers)	19%	27%*
<b>ALL FIRM SIZES</b>	<b>19%</b>	<b>30%</b>
<b>POS</b>		
All Small Firms (3-199 Workers)	17%	43%*
All Large Firms (200 or More Workers)	19%	31%*
<b>ALL FIRM SIZES</b>	<b>18%</b>	<b>38%</b>
<b>HDHP/SO</b>		
All Small Firms (3-199 Workers)	14%	33%*
All Large Firms (200 or More Workers)	18%	23%*
<b>ALL FIRM SIZES</b>	<b>17%</b>	<b>26%</b>
<b>ALL PLANS</b>		
All Small Firms (3-199 Workers)	17%	39%*
All Large Firms (200 or More Workers)	19%	26%*
<b>ALL FIRM SIZES</b>	<b>18%</b>	<b>30%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different within plan and coverage types between All Small Firms and All Large Firms ( $p < .05$ ).

## EXHIBIT 6.24

Average Percentage of Premium Paid by Covered Workers for Single and Family Coverage, by Plan Type and Region, 2016

	Single Coverage	Family Coverage
<b>HMO</b>		
Northeast	22%	27%
Midwest	26*	39
South	22	31
West	15*	32
<b>ALL REGIONS</b>	<b>19%</b>	<b>31%</b>
<b>PPO</b>		
Northeast	20%	26%*
Midwest	22*	28
South	18	34*
West	15*	30
<b>ALL REGIONS</b>	<b>19%</b>	<b>30%</b>
<b>POS</b>		
Northeast	20%	33%
Midwest	17	40
South	19	44
West	14	32
<b>ALL REGIONS</b>	<b>18%</b>	<b>38%</b>
<b>HDHP/SO</b>		
Northeast	18%	24%
Midwest	19	26
South	17	25
West	12*	29
<b>ALL REGIONS</b>	<b>17%</b>	<b>26%</b>
<b>ALL PLANS</b>		
Northeast	20%	26%*
Midwest	21*	29
South	18	32*
West	14*	31
<b>ALL REGIONS</b>	<b>18%</b>	<b>30%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan and coverage type from estimate for all other firms not in the indicated region ( $p < .05$ ).

## EXHIBIT 6.25

## Average Percentage of Premium Paid by Covered Workers, by Plan Type and Industry, 2016

	Single Coverage	Family Coverage
<b>HMO</b>		
Agriculture/Mining/Construction	NSD	NSD
Manufacturing	23%	40%
Transportation/Communications/Utilities	18	20*
Wholesale	NSD	NSD
Retail	12	18
Finance	18	31
Service	21	33
State/Local Government	NSD	NSD
Health Care	20	40
<b>ALL INDUSTRIES</b>	<b>19%</b>	<b>31%</b>
<b>PPO</b>		
Agriculture/Mining/Construction	22%	36%
Manufacturing	22*	27*
Transportation/Communications/Utilities	17	23*
Wholesale	22	31
Retail	21	29
Finance	16	28
Service	19	34*
State/Local Government	13*	27
Health Care	18	31
<b>ALL INDUSTRIES</b>	<b>19%</b>	<b>30%</b>
<b>POS</b>		
Agriculture/Mining/Construction	NSD	NSD
Manufacturing	NSD	NSD
Transportation/Communications/Utilities	NSD	NSD
Wholesale	NSD	NSD
Retail	NSD	NSD
Finance	NSD	NSD
Service	13%	32%
State/Local Government	NSD	NSD
Health Care	22	44
<b>ALL INDUSTRIES</b>	<b>18%</b>	<b>38%</b>

Continued on next page

EXHIBIT 6.25 *Continued from previous page*

## Average Percentage of Premium Paid by Covered Workers, by Plan Type and Industry, 2016

	Single Coverage	Family Coverage
<b>HDHP/SO</b>		
Agriculture/Mining/Construction	NSD	NSD
Manufacturing	15%	22%
Transportation/Communications/Utilities	14	19*
Wholesale	18	38
Retail	25*	33
Finance	20	24
Service	17	28
State/Local Government	6*	16*
Health Care	14	28
<b>ALL INDUSTRIES</b>	<b>17%</b>	<b>26%</b>
<b>ALL PLANS</b>		
Agriculture/Mining/Construction	21%	33%
Manufacturing	20	27
Transportation/Communications/Utilities	16	22*
Wholesale	20	36
Retail	20	31
Finance	18	27
Service	19	32
State/Local Government	11*	23*
Health Care	18	33
<b>ALL INDUSTRIES</b>	<b>18%</b>	<b>30%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan and coverage type from estimate for all other firms not in the indicated industry category ( $p < .05$ ).

NSD: Not Sufficient Data.

## EXHIBIT 6.26

Among Firms Offering Family Coverage, Percentage of Firms Using Various Approaches to Family Premium Contributions, by Firm Size, 2016

	Firm contributes the same dollar amount for family coverage as for single coverage	Firm contributes a larger dollar amount for family coverage than single coverage	Some other approach	Varies by class of employees
<b>FIRM SIZE</b>				
3-24 Workers	48%	42%	6%	4%
25-199 Workers	39	51	8	2
200-999 Workers	20*	65*	9	5
1,000-4,999 Workers	7*	78*	8	7
5,000 or More Workers	6*	75*	7	11*
<b>All Small Firms (3-199 Workers)</b>	<b>45%*</b>	<b>45%*</b>	<b>7%</b>	<b>3%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>18%*</b>	<b>67%*</b>	<b>9%</b>	<b>6%</b>
<b>ALL FIRMS</b>	<b>44%</b>	<b>46%</b>	<b>7%</b>	<b>3%</b>

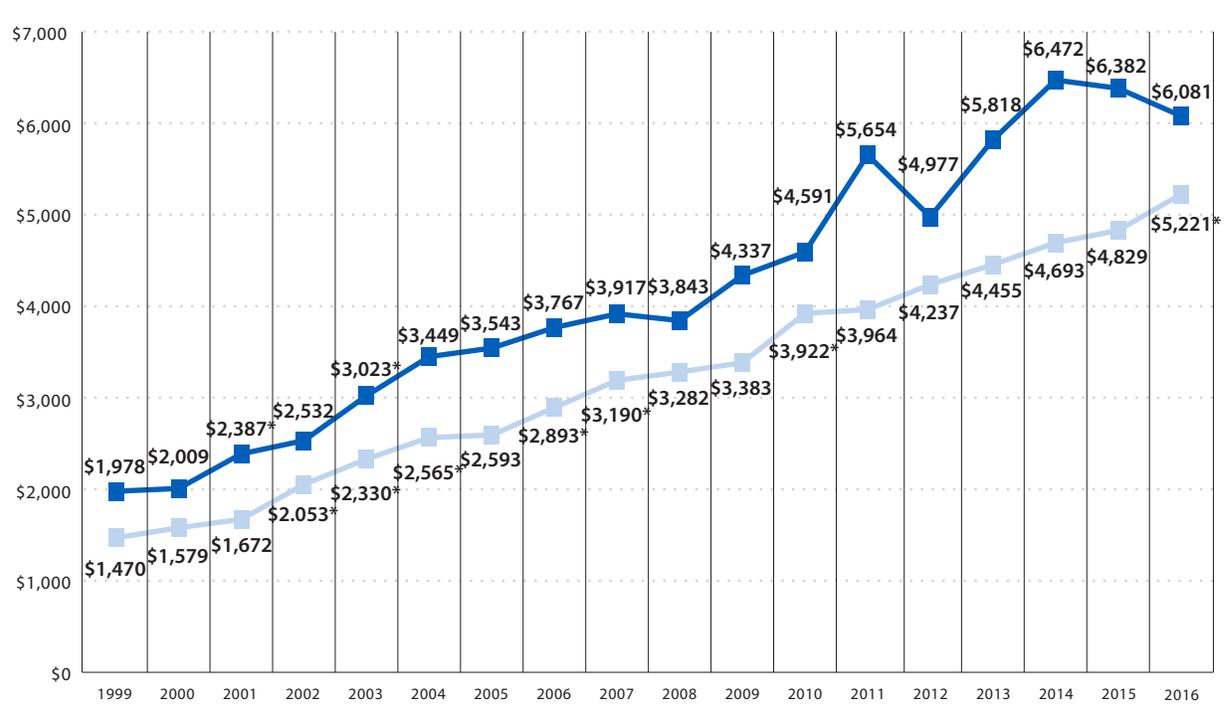
## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within response selection from all other firms not in the indicated firm size category ( $p < .05$ ).

EXHIBIT 6.27

Average Annual Worker Contributions for Covered Workers with Family Coverage, by Firm Wage Level, 1999-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\*Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: Lower wage level is defined as the 25th percentile of workers' earnings for the indicated year. Firms with many lower wage workers are those where 35% or more earn \$23,000 a year or less.

- LESS THAN 35% ARE LOWER-WAGE LEVEL
- 35% OR MORE ARE LOWER-WAGE LEVEL

## EXHIBIT 6.28

Among Firms Offering Health Benefits, Percentage of Firms That Require Employees Who Use Tobacco to Contribute More to the Premium or Cost-Sharing, by Firm Size and Region, 2016

	Tobacco Users Contribute More to Premium or Cost-Sharing
<b>FIRM SIZE</b>	
All Small Firms (3-199 Workers)	14%
All Large Firms (200 or More Workers)	16%
<b>REGION</b>	
Northeast	4%*
Midwest	24
South	16
West	12
<b>ALL FIRMS</b>	<b>15%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within response selection from all other firms not in the indicated firm size or region ( $p > .05$ ).

Note: Four percent of firms offering health benefits self-reported that not smoking is a condition of employment.



EMPLOYER HEALTH BENEFITS

2016 ANNUAL SURVEY

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Employee  
Cost Sharing

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SECTION

7

## EMPLOYEE COST SHARING

IN ADDITION TO ANY REQUIRED PREMIUM CONTRIBUTIONS, MOST COVERED WORKERS FACE COST SHARING FOR THE MEDICAL SERVICES THEY USE. COST SHARING FOR MEDICAL SERVICES CAN TAKE A VARIETY OF FORMS, INCLUDING DEDUCTIBLES (AN AMOUNT THAT MUST BE PAID BEFORE MOST SERVICES ARE COVERED BY THE PLAN), COPAYMENTS (FIXED DOLLAR AMOUNTS), AND/OR COINSURANCE (A PERCENTAGE OF THE CHARGE FOR SERVICES). THE TYPE AND LEVEL OF COST SHARING OFTEN VARY BY THE TYPE OF PLAN IN WHICH THE WORKER IS ENROLLED. COST SHARING MAY ALSO VARY BY THE TYPE OF SERVICE, SUCH AS OFFICE VISITS, HOSPITALIZATIONS, OR PRESCRIPTION DRUGS.

THE COST-SHARING AMOUNTS REPORTED HERE ARE FOR COVERED WORKERS USING SERVICES PROVIDED IN-NETWORK BY PARTICIPATING PROVIDERS. PLAN ENROLLEES RECEIVING SERVICES FROM PROVIDERS THAT DO NOT PARTICIPATE IN PLAN NETWORKS OFTEN FACE HIGHER COST SHARING AND MAY BE RESPONSIBLE FOR CHARGES THAT EXCEED PLAN ALLOWABLE AMOUNTS. THE FRAMEWORK OF THIS SURVEY DOES NOT ALLOW US TO CAPTURE ALL OF THE COMPLEX COST-SHARING REQUIREMENTS IN MODERN PLANS, PARTICULARLY FOR ANCILLARY SERVICES (SUCH AS DURABLE MEDICAL EQUIPMENT OR PHYSICAL THERAPY) OR COST-SHARING ARRANGEMENTS THAT VARY ACROSS DIFFERENT SETTINGS (SUCH AS TIERED NETWORKS). THEREFORE, WE DO NOT COLLECT INFORMATION ON ALL PLAN PROVISIONS AND LIMITS THAT AFFECT ENROLLEE OUT-OF-POCKET LIABILITY.

### GENERAL ANNUAL DEDUCTIBLES FOR WORKERS IN PLANS WITH DEDUCTIBLES

- ▶ A general annual deductible is an amount that must be paid by enrollees before most services are covered by their health plan. Non-grandfathered health plans are required to cover some services such as preventive care without cost sharing. Some plans require enrollees to meet a service-specific deductible such as on prescription drugs or hospital admissions in lieu of or in addition to a general deductible.
  - Eighty-three percent of covered workers are enrolled in a plan with a general annual deductible for single coverage, similar to 81% in 2015. Since 2011, the percentage of covered workers with a general annual deductible for single coverage has increased from 74% to 83% (Exhibit 7.2).
  - The percentage of covered workers enrolled in a plan with a general annual deductible for single coverage is similar for small firms (3-199 workers) and large firms (200 or more workers) (82% and 83%) (Exhibit 7.1).
  - The likelihood of having a deductible varies by plan type. Covered workers in HMOs are less likely to have a general annual deductible for single coverage than workers in other plan types. Fifty-four percent of workers in HMOs do not have a general annual deductible for single coverage, compared to 24% of workers in POS plans and 16% of workers in PPOs (Exhibit 7.1). The percentage of covered workers in HMO plans with a general annual deductible for single coverage has increased from 29% in 2011 to 46% in 2016 (Exhibit 7.2).
- Covered workers in plans without a general annual deductible often have other forms of cost sharing when they are hospitalized or use other medical services. For covered workers in plans without a general annual deductible with single coverage, 82% in HMOs, 64% in PPOs, and 78% in POS plans are in plans that require some cost sharing for hospital admissions. The percentages are similar for family coverage (Exhibit 7.4).
- ▶ For covered workers in a plan with a general annual deductible, the average annual deductible for single coverage is \$1,478, an increase over the average deductible (\$1,318) last year (Exhibit 7.7).
- Average deductibles vary considerably by plan type. For covered workers in plans with a general annual deductible, the average deductibles for single coverage are \$917 in HMOs, \$1,028 in PPOs, \$1,737 in POS plans, and \$2,199 for HDHP/SOs (Exhibit 7.5).

- Deductibles for single coverage are generally higher for covered workers in small firms than for covered workers in large firms across plan types. For example, for covered workers in PPOs with a general annual deductible, the average deductible amount for single coverage in small firms is more than twice as large as the average deductible amount in large firms (\$1,662 vs. \$814). Overall, for covered workers in plans with a general annual deductible, the average deductible amount for single coverage in small firms is higher than the average deductible amount in large firms (\$2,069 vs. \$1,238) (Exhibit 7.5).
- The average general annual deductible for single coverage for covered workers in plans with a deductible has increased 49% over the last five years, from \$991 in 2011 to \$1,478 in 2016 (Exhibit 7.7).
- ▶ There is considerable variation in the dollar values of general annual deductibles for covered workers at different firms. For example, 25% of covered workers enrolled in a PPO plan with a general annual deductible for single coverage have a deductible of less than \$500 while 14% have a deductible of \$2,000 or more (Exhibit 7.16).
- ▶ For family coverage, the majority of covered workers with general annual deductibles have an aggregate deductible, meaning all family members' out-of-pocket expenses count toward meeting the deductible amount. Among those with a general annual deductible for family coverage, the percentages of covered workers with an average aggregate general annual deductible are 61% for workers in HMOs, 64% for workers in PPOs, and 77% for workers in POS plans (Exhibit 7.18).
- The average deductible amounts for covered workers with an aggregate deductible for family coverage are \$2,245 for HMOs, \$2,147 for PPOs, \$3,769 for POS plans, and \$4,343 for HDHP/SOs (Exhibit 7.19). Deductible amounts for aggregate family deductibles are similar to last year for plan types other than POS plans (Exhibit 7.20).
- ▶ The other type of family deductible, a separate per-person deductible, requires each family member to meet a separate per-person deductible amount before the plan covers expenses for that member. Many plans with separate per-person family deductibles (71%) consider the deductible met for all family members if a prescribed number of family members each reaches his or her separate deductible amounts (Exhibit 7.23). Plans may also require each family member to meet a separate per-person deductible until the family's combined spending reaches a specified dollar amount.
  - For covered workers in health plans that have separate per-person general annual deductible amounts for family coverage, the average deductibles are \$632 for HMOs, \$1,052 for PPOs, \$1,180 for POS plans, and \$2,411 for HDHP/SOs (Exhibit 7.19).
  - Most covered workers in plans with a separate per-person general annual deductible for family coverage have a limit to the number of family members required to meet the separate deductible amounts (Exhibit 7.23).<sup>1</sup> Among those covered workers in plans with a limit on the number of family members, the most frequent number of family members required to meet the separate deductible amounts is two (45%) (Exhibit 7.24).
- ▶ The majority of covered workers with a general annual deductible are in plans where the deductible does not have to be met before certain services, such as physician office visits or prescription drugs, are covered.
  - Large majorities of covered workers (87% in HMOs, 72% in PPOs, and 60% in POS plans) with general annual deductibles are enrolled in plans where the deductible does not have to be met before physician office visits for primary care are covered (Exhibit 7.26).
  - Similarly, among workers with a general annual deductible, large shares of covered workers in HMOs (93%), PPOs (91%), and POS plans (89%) are enrolled in plans where the general annual deductible does not have to be met before prescription drugs are covered (Exhibit 7.26).

## NOTE:

<sup>1</sup> Some workers with separate per-person deductibles or out-of-pocket maximums for family coverage do not have a specific number of family members that are required to meet the deductible amount and instead have another type of limit, such as a per-person amount with a total dollar amount limit. These responses are included in the averages and distributions for separate family deductibles and out-of-pocket maximums.

### GENERAL ANNUAL DEDUCTIBLES AMONG ALL COVERED WORKERS

▶ As discussed above, the share of covered workers in plans with a general annual deductible has increased significantly over time: from 55% in 2006, to 74% in 2011, to 83% in 2016, as have the average deductible amounts for covered workers in plans with deductibles: from \$584 in 2006, to \$991 in 2011, to \$1,478 in 2016. Neither trend by itself captures the full impact of changes in deductibles on covered workers. We can look at the average impact of both trends together on covered workers by assigning a zero deductible value to covered workers in plans with no deductible and looking at how the resulting averages change over time. These average deductible amounts are lower in any given year but the changes over time reflect both the higher deductibles in plans with deductibles and the fact that more workers face them.

- Using this approach, the average general annual deductible for single coverage for all covered workers in 2016 is \$1,221 (Exhibit 7.9).
- The 2016 value is 63% higher than the average general annual deductible of \$747 in 2011 and 300% higher than the average general annual deductible of \$303 in 2006 (Exhibit 7.9).

▶ Another way to look at deductibles is the percentage of all covered workers who are in a plan with a deductible that exceeds certain thresholds. Fifty-one percent of covered workers are in plans with a general annual deductible of \$1,000 or more for single coverage, similar to the percentage in 2015 (46%) (Exhibit 7.10).

- Over the last five years, the percentage of covered workers with a general annual deductible of \$1,000 or more for single coverage has grown substantially, increasing from 31% to 51% (Exhibit 7.10).
- Workers in small firms are more likely to have a general annual deductible of \$1,000 or more for single coverage than workers in large firms (65% vs. 45%) (Exhibit 7.8).
- Twenty-three percent of covered workers are enrolled in a plan with a deductible of \$2,000 or more, similar to the percentage last year (19%) (Exhibit 7.12). Forty-one percent of covered workers at small firms have a general annual deductible of \$2,000 or more, in contrast to 16% in large firms (Exhibit 7.8).

▶ One of the reasons for the growth in deductible amounts has been the growth in enrollment in HDHP/SOs, which have higher deductibles than other plans. While growing deductibles in PPOs and other plan types generally increases enrollee out-of-pocket liability, the shift in enrollment to HDHP/SOs does not necessarily do so because most HDHP/SO enrollees receive an account contribution from their employers, which in essence reduces the high cost sharing in these plans.

- Fourteen percent of covered workers in an HDHP with an HRA and 7% of covered workers in an HSA-qualified HDHP receive an account contribution for single coverage at least equal to their deductible, while another 47% of covered workers in an HDHP with an HRA and 28% of covered workers in an HSA-qualified HDHP receive account contributions that, if applied to their deductible, would reduce the deductible to \$1,000 or less (Exhibit 7.14).
- If we reduce the deductibles that workers face by employer account contributions, the percentage of covered workers with a deductible liability of \$1,000 or more would be reduced from 51% to 38% (Exhibit 7.11).

### HOSPITAL AND OUTPATIENT SURGERY COST SHARING

▶ Whether or not a worker has a general annual deductible, most workers face additional types of cost sharing (such as a copayment, coinsurance, or a per diem charge) when admitted to a hospital or having outpatient surgery. The distribution of workers with cost sharing for hospital and outpatient surgery does not equal 100% as workers may face a combination of types of cost sharing. In addition, the average copayment and coinsurance rates for hospital admissions include workers who may have a combination of these types of cost sharing.

- For hospital admissions, 64% of covered workers have coinsurance and 14% have copayments. Lower percentages of workers have per day (per diem) payments (6%), a separate hospital deductible (1%), or both copayments and coinsurance (10%), while 16% have no additional cost sharing for hospital admissions after any general annual deductible has been met. For covered workers in HMO plans, copayments are more common (46%) and coinsurance (24%) is less common than in other plan types. Only 2% of covered workers in HDHP/SOs have a copayment for hospital admissions, lower than other plan types (Exhibit 7.27).

- The percentage of covered workers in a plan that requires coinsurance for hospital admissions has increased from 55% in 2011 to 64% in 2015.
- The average coinsurance rate for hospital admission is 19%; the average copayment is \$282 per hospital admission; the average per diem charge is \$281; and the average separate annual hospital deductible is \$898 (Exhibit 7.29).
- The cost-sharing provisions for outpatient surgery are similar to those for hospital admissions, as most workers have coinsurance or copayments. Sixty-six percent of covered workers have coinsurance and 17% have copayments for an outpatient surgery episode. In addition, 1% has a separate annual deductible for outpatient surgery, and 4% have both copayments and coinsurance, while 17% have no additional cost sharing after any general annual deductible has been met (Exhibit 7.28).
- For covered workers with cost sharing for outpatient surgery, the average coinsurance rate is 19% and the average copayment is \$170 (Exhibit 7.29).

#### COST SHARING FOR PHYSICIAN OFFICE VISITS

- ▶ The majority of covered workers are enrolled in health plans that require cost sharing for an in-network physician office visit, in addition to any general annual deductible.<sup>2</sup>
- The most common form of physician office visit cost sharing for in-network services is copayments. Sixty-seven percent of covered workers have a copayment for a primary care physician office visit and 25% have coinsurance. For office visits with a specialty physician, 66% of covered workers have copayments and 26% have coinsurance. Workers in HMOs, PPOs, and POS plans are much more likely to have copayments than workers in HDHP/SOs for both primary care and specialty care physician office visits. For primary care physician office

visits, 64% of covered workers in HDHP/SOs have coinsurance, 18% have no cost sharing after the general annual plan deductible is met, and 16% have copayments (Exhibit 7.30).

- Among covered workers with a copayment for in-network physician office visits, the average copayment is \$24 for primary care and \$38 for specialty physician office visits (Exhibit 7.31), similar to the amounts last year (Exhibit 7.31).
- Among workers with coinsurance for in-network physician office visits, the average coinsurance rates are 18% for a visit with a primary care physician and 19% for a visit with a specialist (Exhibit 7.31), the same rates as last year.

#### OUT-OF-POCKET MAXIMUM AMOUNTS

- ▶ Most covered workers are in a plan that partially or totally limits the cost sharing that a plan enrollee must pay in a year. These limits are generally referred to as out-of-pocket maximum amounts. The Affordable Care Act (ACA) requires that non-grandfathered health plans have an out-of-pocket maximum of \$6,850 or less for single coverage and \$13,700 for family coverage.<sup>3</sup> Many plans have complex out-of-pocket structures, which makes it difficult to accurately collect information on this element of plan design.
- In 2016, 98% percent of covered workers are in a plan with an out-of-pocket maximum for single coverage. This is a significant increase from 83% in 2011.
- For covered workers in plans with out-of-pocket maximums for single coverage, there is wide variation in spending limits.
- Fourteen percent of covered workers in plans with an out-of-pocket maximum for single coverage have an out-of-pocket maximum of less than \$2,000, while 18% have an out-of-pocket maximum of \$6,000 or more (Exhibit 7.36).

#### NOTE:

<sup>2</sup> Starting in 2010, the survey asked about the prevalence and cost of physician office visits separately for primary care and specialty care. Prior to the 2010 survey, if the respondent indicated the plan had a copayment for office visits, we assumed the plan had a copayment for both primary and specialty care visits. The survey did not allow for a respondent to report that a plan had a copayment for primary care visits and coinsurance for visits with a specialist physician. The changes made in 2010 allow for variations in the type of cost sharing for primary care and specialty care visits. The survey includes cost sharing for in-network services only.

<sup>3</sup> For those enrolled in an HDHP/HSA, the out-of-pocket maximum is \$6,550 for an individual plan and \$13,100 for a family plan.

## EXHIBIT 7.1

## Percentage of Covered Workers with No General Annual Health Plan Deductible for Single and Family Coverage, by Plan Type and Firm Size, 2016

	Single Coverage	Family Coverage
<b>HMO</b>		
200-999 Workers	61%	61%
1,000-4,999 Workers	70*	70
5,000 or More Workers	43	43
<b>All Small Firms (3-199 Workers)</b>	<b>56%</b>	<b>58%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>53%</b>	<b>53%</b>
<b>ALL FIRM SIZES</b>	<b>54%</b>	<b>55%</b>
<b>PPO</b>		
200-999 Workers	20%	20%
1,000-4,999 Workers	8*	8*
5,000 or More Workers	17	17
<b>All Small Firms (3-199 Workers)</b>	<b>15%</b>	<b>15%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>16%</b>	<b>16%</b>
<b>ALL FIRM SIZES</b>	<b>16%</b>	<b>16%</b>
<b>POS</b>		
200-999 Workers	47%*	43%
1,000-4,999 Workers	26	26
5,000 or More Workers	NSD	NSD
<b>All Small Firms (3-199 Workers)</b>	<b>19%</b>	<b>20%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>34%</b>	<b>33%</b>
<b>ALL FIRM SIZES</b>	<b>24%</b>	<b>24%</b>
<b>All Plans</b>		
200-999 Workers	23%	23%
1,000-4,999 Workers	16	16
5,000 or More Workers	15	15
<b>All Small Firms (3-199 Workers)</b>	<b>18%</b>	<b>19%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>17%</b>	<b>17%</b>
<b>ALL FIRM SIZES</b>	<b>17%</b>	<b>18%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan type from estimate for all other firms not in the indicated firm size ( $p < .05$ ).

NSD: Not Sufficient Data.

Note: HDHP/SOs are not shown because all covered workers in these plans face a minimum deductible. HDHP/SOs are included in the All Plans estimate. In HDHP/HRA plans, as defined by the survey, the minimum deductible is \$1,000 for single coverage and \$2,000 for family coverage. In HSA-qualified HDHPs, the legal minimum deductible for 2016 is \$1,300 for single coverage and \$2,600 for family coverage. Average general annual health plan deductibles for PPO and POS plans are for in-network services.

## EXHIBIT 7.2

## Percentage of Covered Workers in a Plan that Includes a General Annual Deductible for Single Coverage, By Firm Size, 2006-2016

	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>HMO</b>											
All Small Firms (3-199 Workers)	17%	14%	25%	27%	34%	38%	33%	44%	59%	46%	44%
All Large Firms (200 or More Workers)	10%	20%*	18%	12%	25%*	27%	29%	40%	28%	40%	47%
<b>ALL FIRMS</b>	<b>12%</b>	<b>18%</b>	<b>20%</b>	<b>16%</b>	<b>28%*</b>	<b>29%</b>	<b>30%</b>	<b>41%</b>	<b>37%</b>	<b>42%</b>	<b>46%</b>
<b>PPO</b>											
All Small Firms (3-199 Workers)	69%	72%	73%	74%	80%	76%	76%	78%	83%	85%	85%
All Large Firms (200 or More Workers)	69%	71%	66%	74%	76%	83%	77%	82%	85%	84%	84%
<b>ALL FIRMS</b>	<b>69%</b>	<b>71%</b>	<b>68%</b>	<b>74%</b>	<b>77%</b>	<b>81%</b>	<b>77%</b>	<b>81%</b>	<b>85%</b>	<b>85%</b>	<b>84%</b>
<b>POS</b>											
All Small Firms (3-199 Workers)	35%	53%*	59%	63%	64%	68%	58%	78%*	69%	80%	81%
All Large Firms (200 or More Workers)	28%	41%	41%	58%	70%	71%	63%	49%	72%*	61%	66%
<b>ALL FIRMS</b>	<b>32%</b>	<b>48%*</b>	<b>50%</b>	<b>62%</b>	<b>66%</b>	<b>69%</b>	<b>60%</b>	<b>66%</b>	<b>70%</b>	<b>72%</b>	<b>76%</b>
<b>ALL PLANS</b>											
All Small Firms (3-199 Workers)	56%	60%	65%	67%	73%	75%	72%	77%	82%	82%	82%
All Large Firms (200 or More Workers)	54%	59%	56%	61%	68%*	74%	73%	78%	80%	81%	83%
<b>ALL FIRMS</b>	<b>55%</b>	<b>59%*</b>	<b>59%</b>	<b>63%</b>	<b>70%*</b>	<b>74%</b>	<b>72%</b>	<b>78%*</b>	<b>80%</b>	<b>81%</b>	<b>83%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

\* Estimate is statistically different from estimate for the previous year shown by plan type and firm size ( $p < .05$ ).

Note: Average general annual health plan deductibles for PPO and POS plans are for in-network services. By definition, all HDHP/SOs have a deductible.

## EXHIBIT 7.3

Percentage of Covered Workers in a Plan that Includes a General Annual Deductible and Average Deductible for Single Coverage, By Firm Characteristics, 2016

	Percentage of Covered Workers in a Plan That Includes a General Annual Deductible	Among Covered Workers with a General Annual Health Plan Deductible for Single Coverage, Average Deductible
<b>Lower Wage Level</b>		
Less Than 35% Earn \$23,000 a Year or Less	82%	\$1,456
35% or More Earn \$23,000 a Year or Less	87%	\$1,764
<b>Higher Wage Level</b>		
Less Than 35% Earn \$59,000 a Year or More	85%	\$1,553
35% or More Earn \$59,000 a Year or More	80%	\$1,409
<b>Unions</b>		
Firm Has At Least Some Union Workers	82%	\$1,067*
Firm Does Not Have Any Union Workers	83%	\$1,688*
<b>Younger Workers</b>		
Less Than 35% of Workers Are Age 26 or Younger	82%	\$1,442*
35% or More Workers Are Age 26 or Younger	85%	\$1,835*
<b>Older Workers</b>		
Less Than 35% of Workers Are Age 50 or Older	85%	\$1,483
35% or More Workers Are Age 50 or Older	80%	\$1,471
<b>Firm Ownership</b>		
Private For-Profit	87%*	\$1,632*
Public	78%	\$922*
Private Not-For-Profit	73%*	\$1,456
<b>ALL FIRMS</b>	83%	\$1,478

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different from each other within firm characteristic ( $p < .05$ ).

## EXHIBIT 7.4

Among Covered Workers with No General Annual Health Plan Deductible for Single and Family Coverage, Percentage of Workers Who Have the Following Types of Cost Sharing, by Plan Type, 2016

	Single Coverage	Family Coverage
<b>Separate Cost Sharing for a Hospital Admission†</b>		
HMO	82%	82%
PPO	64%	64%
POS	78%	80%
<b>Separate Cost Sharing for an Outpatient Surgery Episode</b>		
HMO	86%	86%
PPO	72%	72%
POS	78%	80%

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

† Separate cost sharing for each hospital admission includes the following types: separate annual deductible, copayment, coinsurance, and/or a charge per day (per diem). Cost sharing for each outpatient surgery episode includes the following types: separate annual deductible, copayment, and/or coinsurance.

Note: HDHP/SOs are not shown because all covered workers in these plans face a deductible. In HDHP/HRA plans, as defined by the survey, the minimum deductible is \$1,000 for single coverage and \$2,000 for family coverage. In HSA-qualified HDHPs, the legal minimum deductible for 2016 is \$1,300 for single coverage and \$2,600 for family coverage. Average general annual health plan deductibles for PPO and POS plans are for in-network services.

## EXHIBIT 7.5

Among Covered Workers with a General Annual Health Plan Deductible for Single Coverage, Average Deductible, by Plan Type and Firm Size, 2016

	Single Coverage
<b>HMO</b>	
All Small Firms (3-199 Workers)	\$1,386*
All Large Firms (200 or More Workers)	\$692*
<b>ALL FIRM SIZES</b>	<b>\$917</b>
<b>PPO</b>	
All Small Firms (3-199 Workers)	\$1,662*
All Large Firms (200 or More Workers)	\$814*
<b>ALL FIRM SIZES</b>	<b>\$1,028</b>
<b>POS</b>	
All Small Firms (3-199 Workers)	\$2,087*
All Large Firms (200 or More Workers)	\$970*
<b>ALL FIRM SIZES</b>	<b>\$1,737</b>
<b>HDHP/SO</b>	
All Small Firms (3-199 Workers)	\$2,705*
All Large Firms (200 or More Workers)	\$2,007*
<b>ALL FIRM SIZES</b>	<b>\$2,199</b>
<b>ALL PLANS</b>	
All Small Firms (3-199 Workers)	\$2,069*
All Large Firms (200 or More Workers)	\$1,238*
<b>ALL FIRM SIZES</b>	<b>\$1,478</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different within plan type between All Small Firms and All Large Firms ( $p < .05$ ).

Note: Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

## EXHIBIT 7.6

Among Covered Workers with a General Annual Health Plan Deductible for Single Coverage, Average Deductible, by Plan Type and Region, 2016

	Single Coverage
<b>HMO</b>	
Northeast	\$997
Midwest	819
South	1,451*
West	598*
<b>ALL REGIONS</b>	<b>\$917</b>
<b>PPO</b>	
Northeast	\$1,067
Midwest	948
South	1,024
West	1,132
<b>ALL REGIONS</b>	<b>\$1,028</b>
<b>POS</b>	
Northeast	\$1,662
Midwest	1,524
South	1,904
West	NSD
<b>ALL REGIONS</b>	<b>\$1,737</b>
<b>HDHP/SO</b>	
Northeast	\$2,156
Midwest	2,272
South	2,071
West	2,380
<b>ALL REGIONS</b>	<b>\$2,199</b>
<b>ALL REGIONS</b>	
Northeast	\$1,569
Midwest	1,449
South	1,404
West	1,559
<b>ALL REGIONS</b>	<b>\$1,478</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan type from estimate for all other firms not in the indicated region ( $p < .05$ ).

NSD: Not Sufficient Data.

Note: Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

**EXHIBIT 7.7**

Among Covered Workers with a General Annual Health Plan Deductible for Single Coverage, Average Deductible, by Plan Type, 2006-2016

	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
HMO	\$352	\$401	\$503	\$699*	\$601	\$911	\$691	\$729	\$1,032*	\$1,025	\$917
PPO	\$473	\$461	\$560*	\$634*	\$675	\$675	\$733	\$799	\$843	\$958	\$1,028
POS	\$553	\$621	\$752	\$1,061	\$1,048	\$928	\$1,014	\$1,314	\$1,215	\$1,230	\$1,737*
HDHP/SO	\$1,715	\$1,729	\$1,812	\$1,838	\$1,903	\$1,908	\$2,086	\$2,003	\$2,215*	\$2,099	\$2,199
<b>ALL PLANS</b>	<b>\$584</b>	<b>\$616</b>	<b>\$735*</b>	<b>\$826*</b>	<b>\$917*</b>	<b>\$991</b>	<b>\$1,097*</b>	<b>\$1,135</b>	<b>\$1,217</b>	<b>\$1,318</b>	<b>\$1,478*</b>

SOURCE:

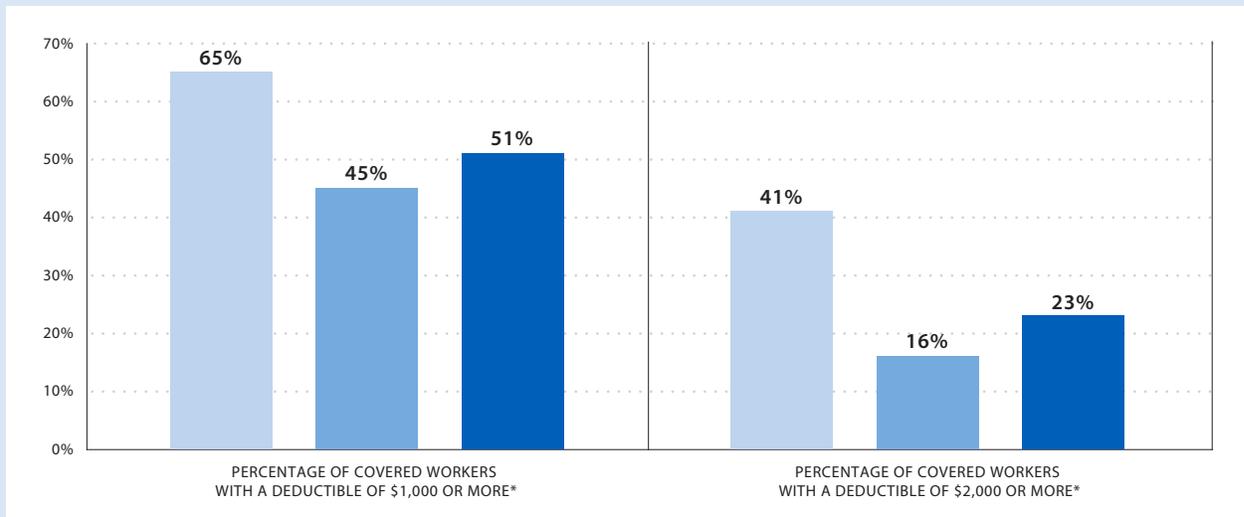
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

\* Estimate is statistically different from estimate for the previous year shown by plan type (p < .05).

Note: Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

**EXHIBIT 7.8**

Percentage of Covered Workers Enrolled in a Plan with a High General Annual Deductible for Single Coverage, by Firm Size, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different between All Small Firms and All Large Firms within category (p < .05).

NOTE: These estimates include workers enrolled in HDHP/SO and other plan types. Because we do not collect information on the attributes of conventional plans, to be conservative, we assumed that workers in conventional plans do not have a deductible of \$1,000 or more. Because of the low enrollment in conventional plans, the impact of this assumption is minimal. Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

- ALL SMALL FIRMS (3-199 WORKERS)
- ALL LARGE FIRMS (200 OR MORE WORKERS)
- ALL FIRMS

## EXHIBIT 7.9

## Prevalence and Value of Average General Annual Deductible for Single Coverage by Firm Size, 2006-2016

	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Average General Annual Deductible Among Covered Workers Who Face a Deductible for Single Coverage</b>											
All Small Firms (3-199 Workers)	\$775	\$852	\$1,124*	\$1,254	\$1,391	\$1,537	\$1,596	\$1,715	\$1,797	\$1,836	\$2,069
All Large Firms (200 or More Workers)	\$496	\$519	\$553	\$640*	\$686	\$757	\$875*	\$884	\$971	\$1,105*	\$1,238
<b>ALL FIRMS</b>	<b>\$584</b>	<b>\$616</b>	<b>\$735*</b>	<b>\$826*</b>	<b>\$917*</b>	<b>\$991</b>	<b>\$1,097*</b>	<b>\$1,135</b>	<b>\$1,217</b>	<b>\$1,318</b>	<b>\$1,478*</b>
<b>Percentage of Covered Workers Who Face a General Annual Deductible for Single Coverage</b>											
All Small Firms (3-199 Workers)	56%	60%	65%	67%	73%	75%	72%	77%	82%	82%	82%
All Large Firms (200 or More Workers)	54%	59%	56%	61%	68%*	74%	73%	78%	80%	81%	83%
<b>ALL FIRMS</b>	<b>55%</b>	<b>59%*</b>	<b>59%</b>	<b>63%</b>	<b>70%*</b>	<b>74%</b>	<b>72%</b>	<b>78%*</b>	<b>80%</b>	<b>81%</b>	<b>83%</b>
<b>Average General Annual Deductible for Single Coverage Among All Covered Workers ‡</b>											
All Small Firms (3-199 Workers)	\$431	\$494	\$727*	\$851	\$1,001	\$1,177	\$1,163	\$1,330	\$1,493	\$1,507	\$1,669
All Large Firms (200 or More Workers)	\$234	\$269	\$284	\$376*	\$456*	\$546*	\$629*	\$670	\$765*	\$890*	\$1,026
<b>ALL FIRMS</b>	<b>\$303</b>	<b>\$343</b>	<b>\$433*</b>	<b>\$533*</b>	<b>\$646*</b>	<b>\$747*</b>	<b>\$802</b>	<b>\$883</b>	<b>\$989*</b>	<b>\$1,077</b>	<b>\$1,221*</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

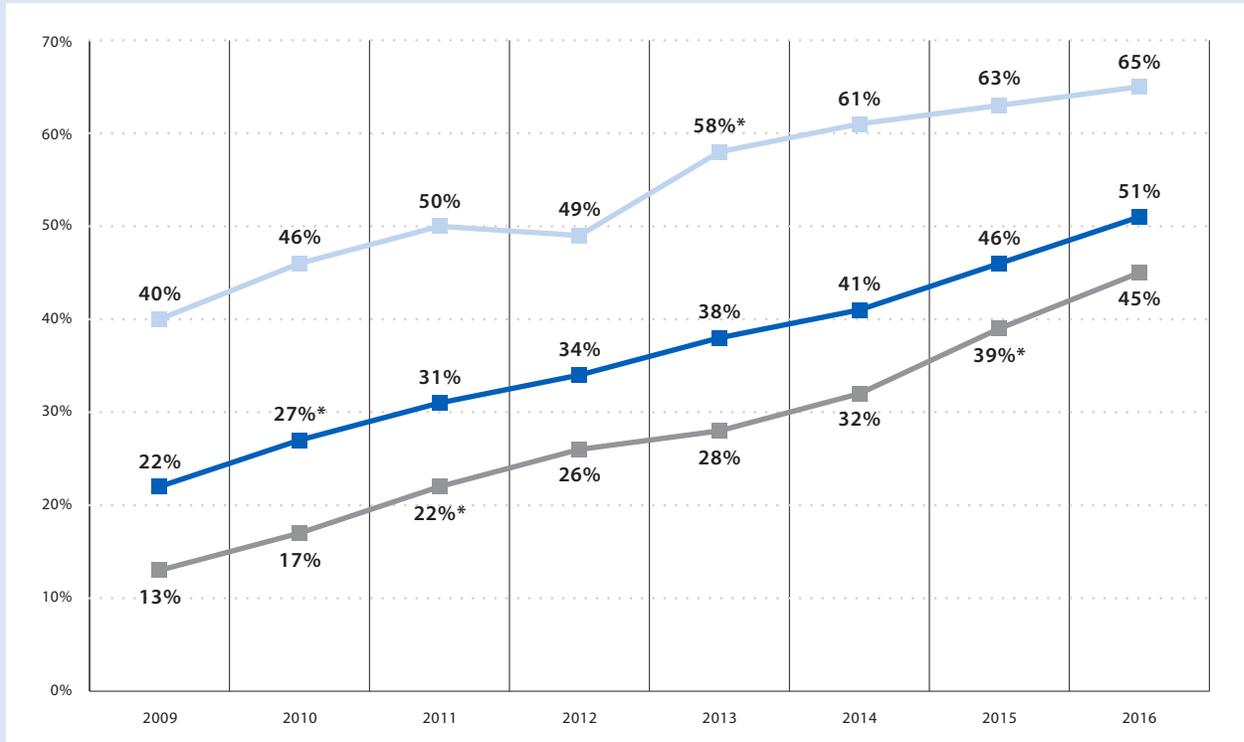
\* Estimate is statistically different from estimate for the previous year shown by firm size ( $p < .05$ ).

Note: Average general annual health plan deductibles are for in-network services.

‡ Average general annual deductible is among all covered workers. Workers in plans without a general annual deductible for in-network services are assigned a value of zero.

EXHIBIT 7.10

Percentage of Covered Workers Enrolled in a Plan with a General Annual Deductible of \$1,000 or More for Single Coverage, by Firm Size, 2009-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2009-2016.

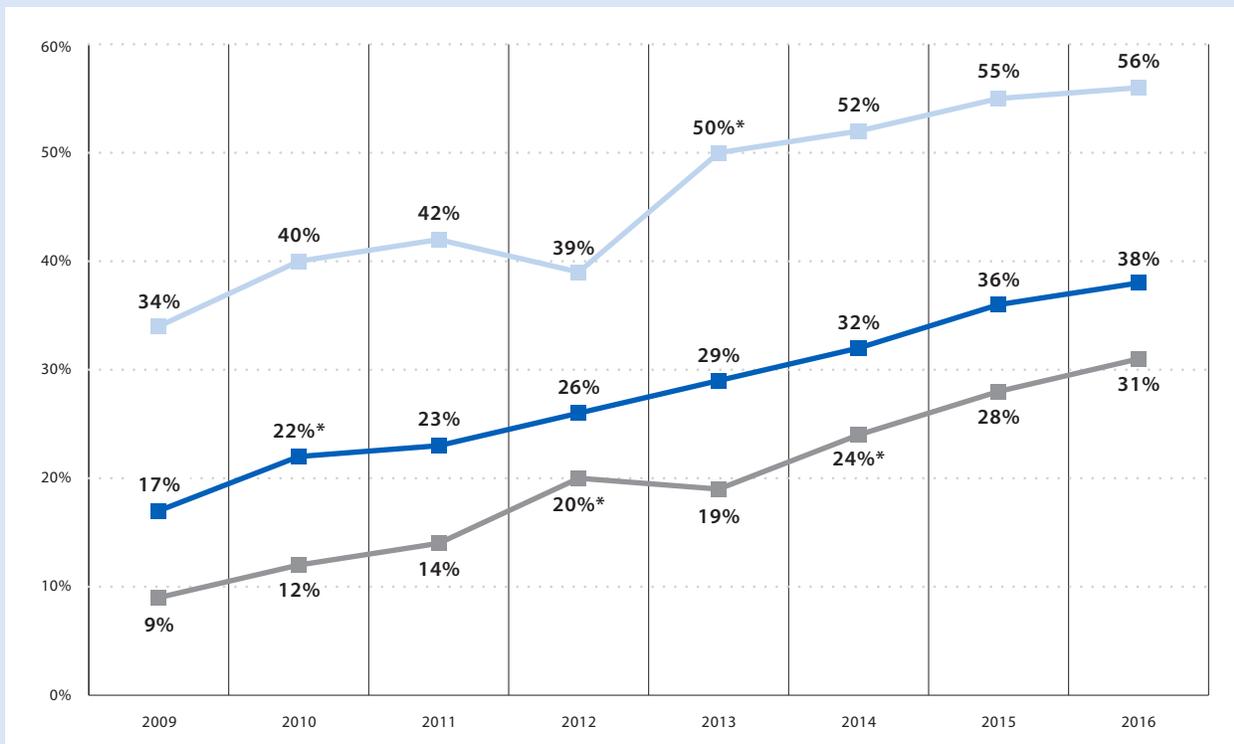
\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: These estimates include workers enrolled in HDHP/SO and other plan types. Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

- ALL SMALL FIRMS (3-199 WORKERS)
- ALL LARGE FIRMS (200 OR MORE WORKERS)
- ALL FIRMS

EXHIBIT 7.11

Percentage of Covered Workers Enrolled in a Plan with a General Annual Deductible of \$1,000 or More for Single Coverage After Any HRA/HSA Contributions, by Firm Size, 2009-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2009-2016.

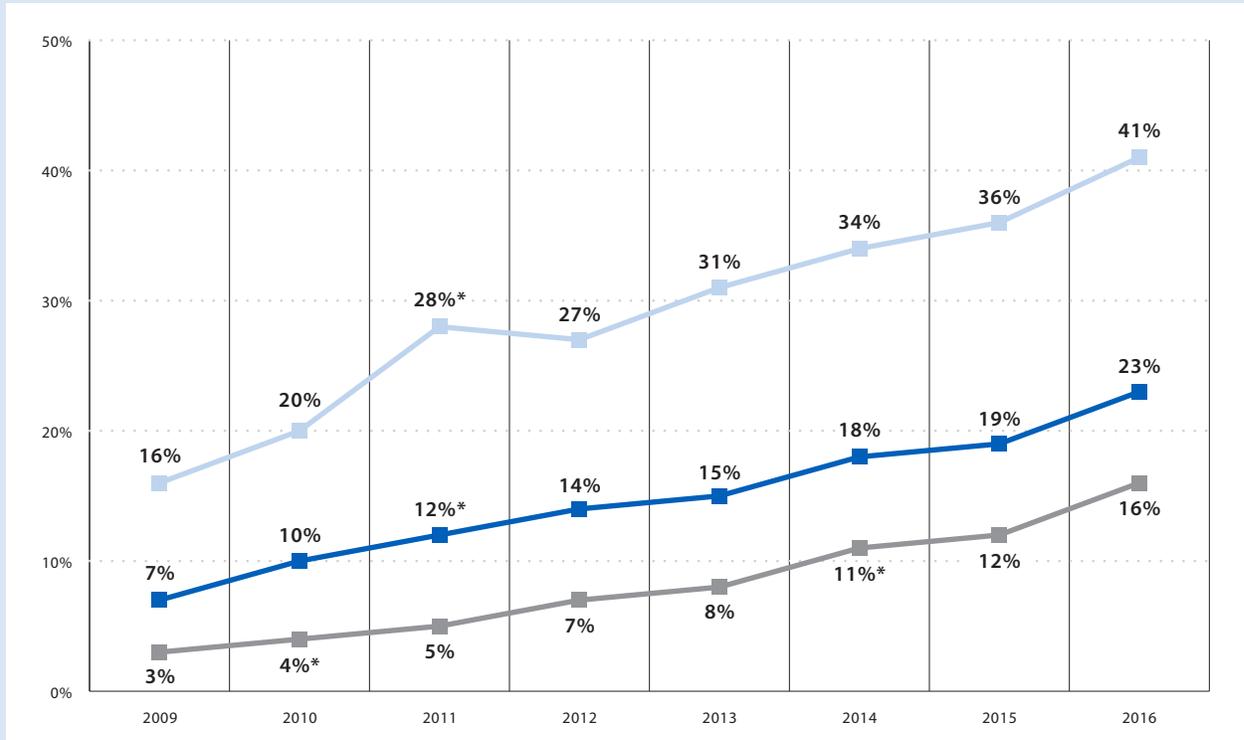
- ALL SMALL FIRMS (3-199 WORKERS)
- ALL LARGE FIRMS (200 OR MORE WORKERS)
- ALL FIRMS

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: These estimates include workers enrolled in HDHP/SO and other plan types. Account contributions include an employer's contribution to an HSA or HRA. Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

EXHIBIT 7.12

Percentage of Covered Workers Enrolled in a Plan with a General Annual Deductible of \$2,000 or More for Single Coverage, by Firm Size, 2009-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2009-2016.

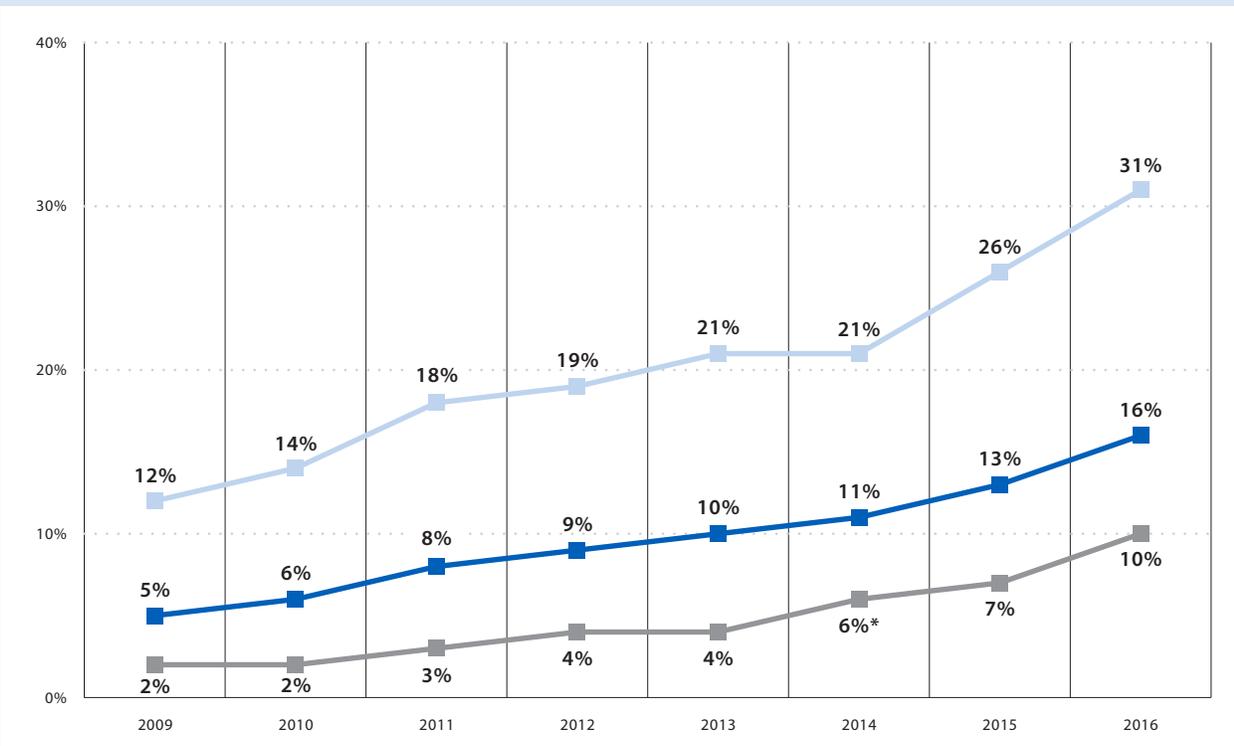
\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

Note: These estimates include workers enrolled in HDHP/SO and other plan types. Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

- ALL SMALL FIRMS (3-199 WORKERS)
- ALL LARGE FIRMS (200 OR MORE WORKERS)
- ALL FIRMS

EXHIBIT 7.13

Percentage of Covered Workers Enrolled in a Plan with a General Annual Deductible of \$2,000 or More for Single Coverage After Any HRA/HSA Contributions, by Firm Size, 2009-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2009-2016.

- ALL SMALL FIRMS (3-199 WORKERS)
- ALL LARGE FIRMS (200 OR MORE WORKERS)
- ALL FIRMS

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: These estimates include workers enrolled in HDHP/SO and other plan types. Account contributions include an employer's contribution to an HSA or HRA. Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

## EXHIBIT 7.14

Among Covered Workers Enrolled in an HDHP/SO, Average General Annual Deductibles for Single Coverage After Any HRA/HSA Contributions, by Firm Size, 2016

	Account Contribution Greater Than or Equal To Deductible	Deductible After Contribution Is \$1,000 or Less	Deductible After Contribution Is More Than \$1,000
<b>HDHP/HRA</b>			
All Small Firms (3-199 Workers)	8%	48%	45%
All Large Firms (200 or More Workers)	17	46	37
<b>ALL FIRMS</b>	<b>14%</b>	<b>47%</b>	<b>39%</b>
<b>HSA-Qualified HDHP</b>			
All Small Firms (3-199 Workers)	20%*	8%*	72%
All Large Firms (200 or More Workers)	1*	37*	62
<b>ALL FIRMS</b>	<b>7%</b>	<b>28%</b>	<b>65%</b>
<b>All HDHP/SO Plans</b>			
All Small Firms (3-199 Workers)	17%	18%*	65%
All Large Firms (200 or More Workers)	6	40*	54
<b>ALL FIRMS</b>	<b>9%</b>	<b>34%</b>	<b>57%</b>

## SOURCE:

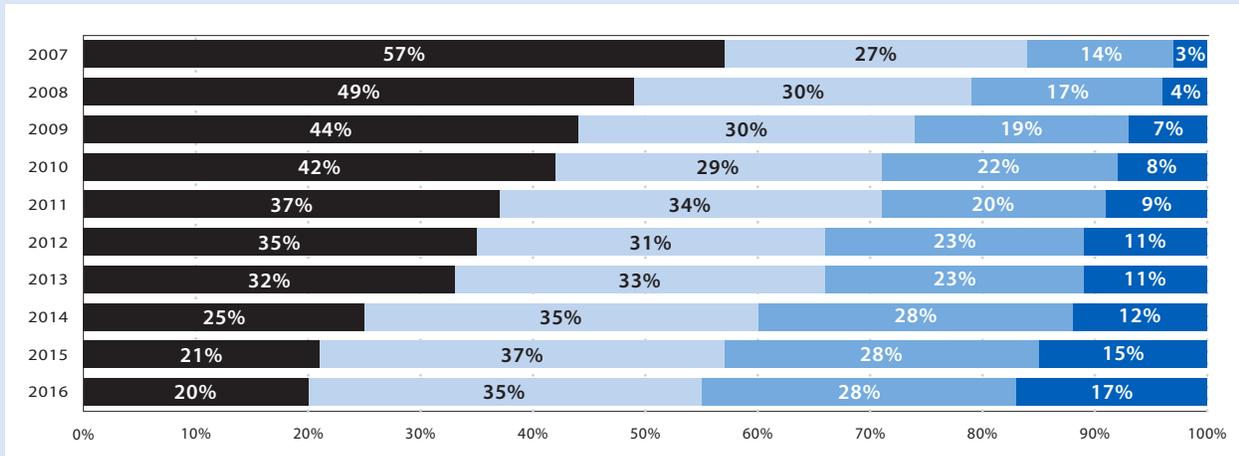
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan type and deductible amount between All Small Firms and All Large Firms ( $p < .05$ ).

Note: The net liability for covered workers enrolled in a plan with an HSA or HRA is calculated by subtracting the account contribution from the single coverage deductible. HRAs are notional accounts, and employers are not required to actually transfer funds until an employee incurs expenses. General annual deductibles are for in-network services.

EXHIBIT 7.15

Distribution of General Annual Deductibles for Single Coverage After any HRA/HSA Contributions, By Firm Size, 2007-2016



SOURCE:

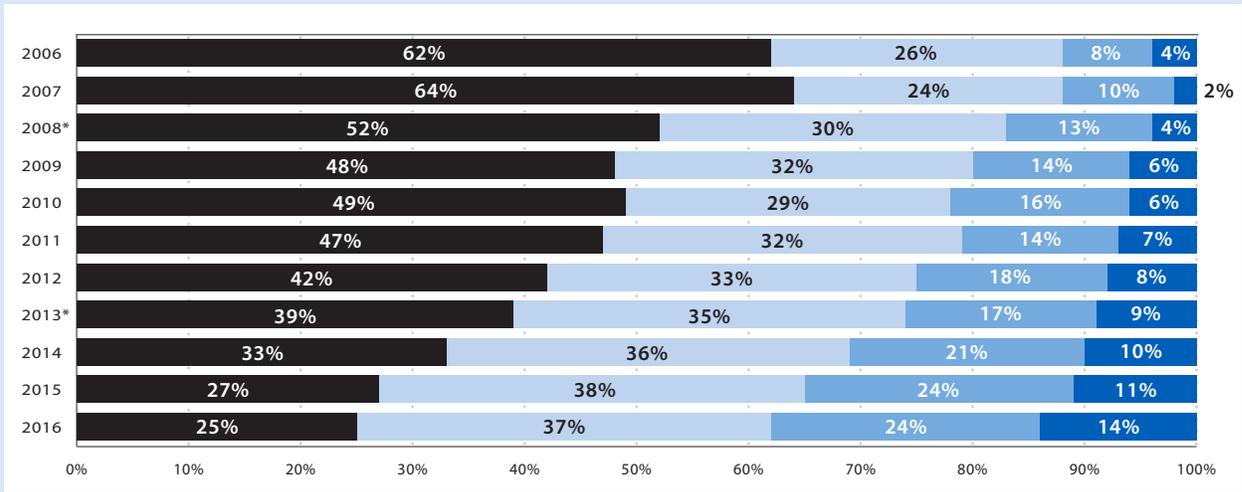
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2007-2016.



NOTES: Testing found no statistical differences from distribution for the previous year shown ( $p < .05$ ). Account contributions include an employer's contribution to an HSA or HRA. These estimates include workers enrolled in HDHP/SO and other plan types. Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

EXHIBIT 7.16

Among Covered Workers with a General Annual Health Plan Deductible for Single PPO Coverage, Distribution of Deductibles, 2006-2016



SOURCE:

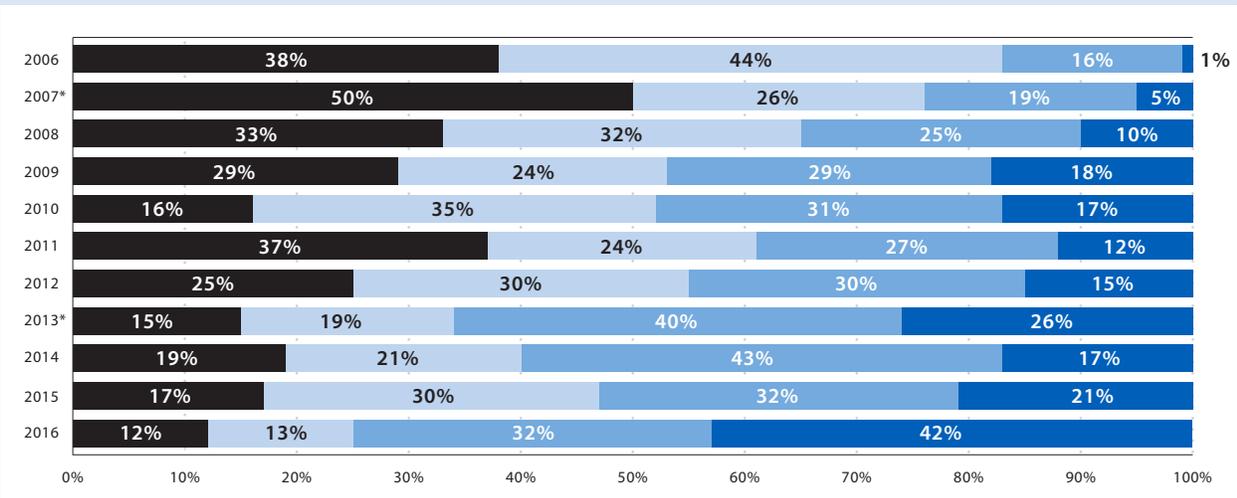
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

\* Distribution is statistically different from distribution for the previous year shown ( $p < .05$ ).  
Deductibles for PPO plans are for in-network services.



EXHIBIT 7.17

Among Covered Workers with a General Annual Health Plan Deductible for Single POS Coverage, Distribution of Deductibles, 2006-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

- \$1-\$499
- \$500-\$999
- \$1,000-\$1,999
- \$2,000 OR MORE

\* Distribution is statistically different from distribution for the previous year shown (p < .05).

NOTE: Deductibles for POS plans are for in-network services.

## EXHIBIT 7.18

## Distribution of Type of General Annual Deductible for Covered Workers with Family Coverage, by Plan Type and Firm Size, 2016

	No Deductible	Aggregate Amount	Separate Amount per Person
<b>HMO</b>			
All Small Firms (3-199 Workers)	58%	30%	11%
All Large Firms (200 or More Workers)	53	26	21
<b>ALL FIRM SIZES</b>	<b>55%</b>	<b>28%</b>	<b>18%</b>
<b>PPO</b>			
All Small Firms (3-199 Workers)	15%	52%	33%
All Large Firms (200 or More Workers)	16	54	30
<b>ALL FIRM SIZES</b>	<b>16%</b>	<b>54%</b>	<b>31%</b>
<b>POS</b>			
All Small Firms (3-199 Workers)	20%	68%*	13%
All Large Firms (200 or More Workers)	33	42*	25
<b>ALL FIRM SIZES</b>	<b>24%</b>	<b>58%</b>	<b>17%</b>
<b>HDHP/SO</b>			
All Small Firms (3-199 Workers)	NA	84%	16%
All Large Firms (200 or More Workers)	NA	84	16
<b>ALL FIRM SIZES</b>	<b>NA</b>	<b>84%</b>	<b>16%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different from within plan type between All Small Firms and All Large Firms ( $p < 0.05$ ).

NA: Not Applicable. All covered workers in HDHP/SOs face a general annual deductible. In HDHP/HRA plans, as defined by the survey, the minimum deductible is \$1,000 for single coverage and \$2,000 for family coverage. In HSA-qualified HDHPs, the legal minimum deductible for 2016 is \$1,300 for single coverage and \$2,600 for family coverage.

Note: The survey distinguishes between plans that have an aggregate deductible amount in which all family members' out-of-pocket expenses count toward the deductible, and plans that have a separate amount for each family member, typically with a limit on the number of family members required to reach that amount. Among workers with a general annual family deductible, 61% of workers in HMOs, 64% in PPOs, and 77% in POS plans have an aggregate deductible. Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

## EXHIBIT 7.19

Among Covered Workers with a General Annual Health Plan Deductible, Average Deductibles for Family Coverage, by Deductible Type, Plan Type, and Firm Size, 2016

	Aggregate Amount	Separate Amount per Person
<b>HMO</b>		
All Small Firms (3-199 Workers)	\$2,650	NSD
All Large Firms (200 or More Workers)	\$2,017	\$384
<b>ALL FIRM SIZES</b>	<b>\$2,245</b>	<b>\$632</b>
<b>PPO</b>		
All Small Firms (3-199 Workers)	\$3,148*	\$1,837*
All Large Firms (200 or More Workers)	\$1,838*	\$769*
<b>ALL FIRM SIZES</b>	<b>\$2,147</b>	<b>\$1,052</b>
<b>POS</b>		
All Small Firms (3-199 Workers)	\$4,396*	NSD
All Large Firms (200 or More Workers)	\$2,007*	NSD
<b>ALL FIRM SIZES</b>	<b>\$3,769</b>	<b>\$1,180</b>
<b>HDHP/SO</b>		
All Small Firms (3-199 Workers)	\$4,960*	\$3,426*
All Large Firms (200 or More Workers)	\$4,111*	\$2,031*
<b>ALL FIRM SIZES</b>	<b>\$4,343</b>	<b>\$2,411</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different within plan and deductible type between All Small Firms and All Large Firms ( $p < .05$ ).

NSD: Not Sufficient Data.

Note: Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services. The survey distinguishes between plans that have an aggregate deductible amount in which all family members' out-of-pocket expenses count toward the deductible, and plans that have a separate amount for each family member, typically with a limit on the number of family members required to reach that amount.

EXHIBIT 7.20

Among Covered Workers with an Aggregate General Annual Health Plan Deductible for Family Coverage, Average Deductibles, by Plan Type, 2006-2016

	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
HMO	\$751	\$759	\$1,053	\$1,524*	\$1,321	\$1,487	\$1,329	\$1,743	\$2,328	\$2,758	\$2,245
PPO	\$1,034	\$1,040	\$1,344*	\$1,488	\$1,518	\$1,521	\$1,770	\$1,854	\$1,947	\$2,012	\$2,147
POS	\$1,227	\$1,359	\$1,860	\$2,191	\$2,253	\$1,769	\$2,163	\$2,821	\$2,470	\$2,467	\$3,769*
HDHP/SO	\$3,511	\$3,596	\$3,559	\$3,626	\$3,780	\$3,666	\$3,924	\$4,079	\$4,522*	\$4,332	\$4,343

SOURCE:

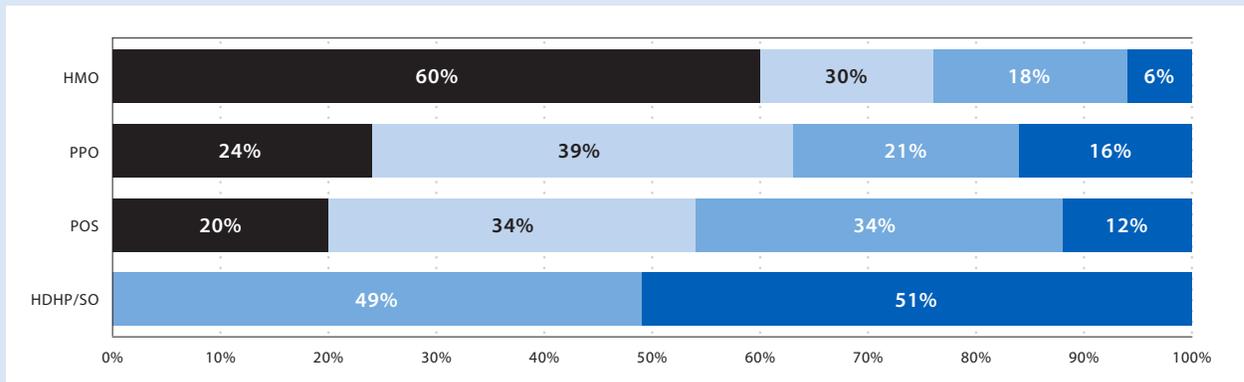
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

\* Estimate is statistically different from estimate for the previous year shown by plan type (p < .05).

Note: Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

EXHIBIT 7.21

Among Covered Workers with a Separate Per Person General Annual Health Plan Deductible for Family Coverage, Distribution of Deductibles, by Plan Type, 2016



SOURCE:

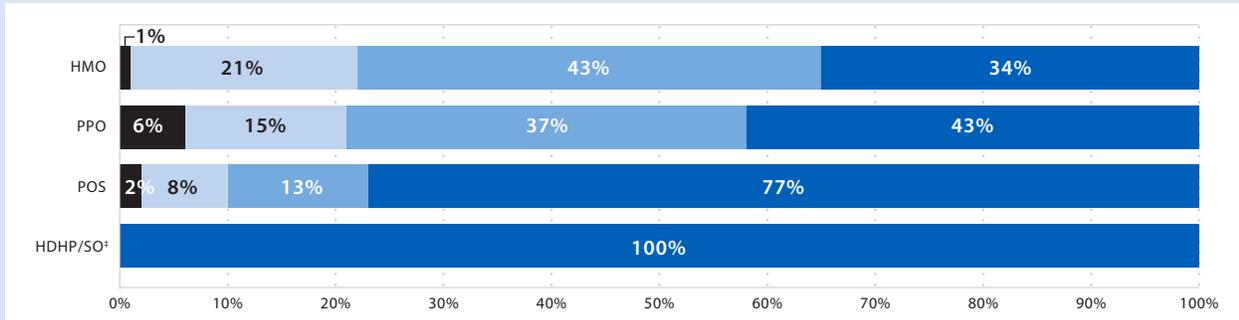
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services. The survey distinguishes between plans that have an aggregate deductible amount in which all family members' out-of-pocket expenses count toward the deductible, and plans that have a separate amount for each family member, typically with a limit on the number of family members required to reach that amount.



EXHIBIT 7.22

Among Covered Workers with an Aggregate General Annual Health Plan Deductible for Family Coverage, Distribution of Deductibles, by Plan Type, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

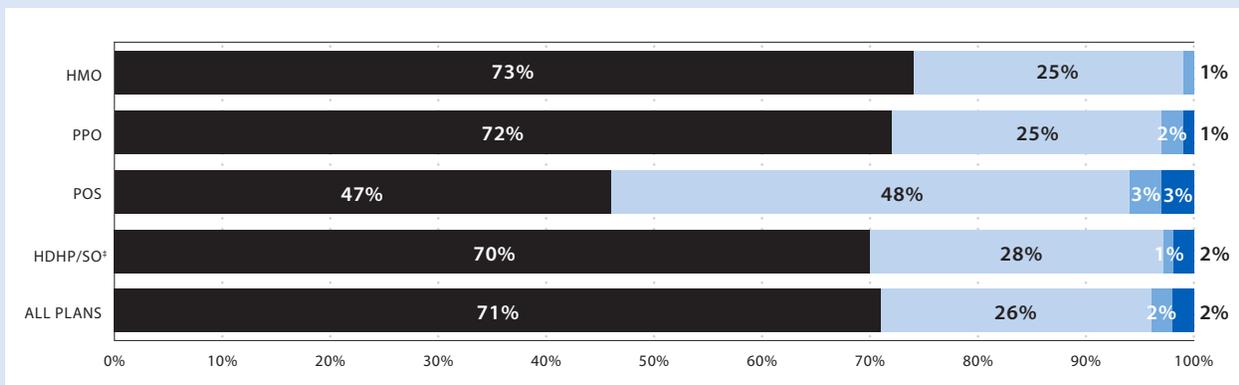


† By definition, 100% of covered workers in HDHP/SOs with an aggregate deductible have a family deductible of \$2,000 or more.

NOTE: Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services. The survey distinguishes between plans that have an aggregate deductible amount in which all family members' out-of-pocket expenses count toward the deductible, and plans that have a separate amount for each family member, typically with a limit on the number of family members required to reach that amount.

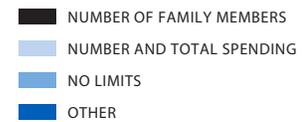
EXHIBIT 7.23

Among Covered Workers with a Separate Per Person General Annual Health Plan Deductible for Family Coverage, Structure of Deductible Limits, by Plan Type, 2016



SOURCE:

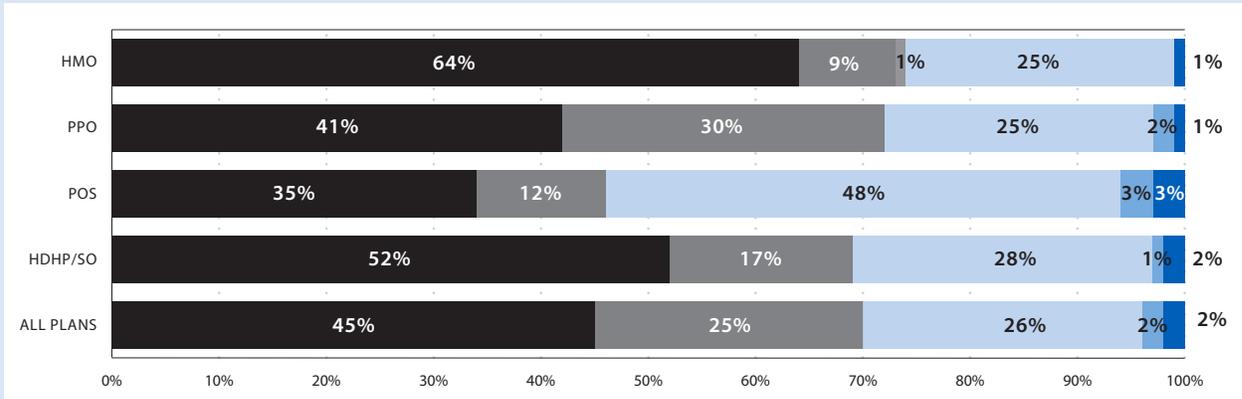
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.



NOTE: Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services. The survey distinguishes between plans that have an aggregate family deductible that applies to spending by any covered person in the family or a separate family deductible that applies to spending by each family member or a limited number of family members. Firms who selected a separate family deductible were asked if they had a combined limit or if the limit was considered met when a specified number of family members reached their separate per-person limit. The "other" category refers to workers that have another type of limit on per-person deductibles, such as a per-person amount with a total dollar cap.

EXHIBIT 7.24

Among Covered Workers with a Separate Per Person General Annual Health Plan Deductible for Family Coverage and a Per Person Limit, Distribution of Maximum Number of Family Members Required to Meet the Deductible, by Plan Type, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services. The survey distinguishes between plans that have an aggregate family deductible that applies to spending by any covered person in the family or a separate family deductible that applies to spending by each family member or a limited number of family members. Firms who selected a separate family deductible were asked if they had a combined limit or if the limit was considered met when a specified number of family members reached their separate per-person limit. The "other" category refers to workers that have another type of limit on per-person deductibles, such as a per-person amount with a total dollar cap.

- TWO PEOPLE
- THREE PEOPLE
- FOUR OR MORE PEOPLE (WITH SPECIFIED LIMIT)
- TOTAL FAMILY SPENDING
- NO LIMIT
- OTHER

## EXHIBIT 7.25

Among Covered Workers with an Aggregate General Annual Health Plan Deductible for Family Coverage, Distribution of Aggregate Deductibles, by Plan Type, 2006-2016

	\$1-\$499	\$500-\$999	\$1,000-\$1,999	\$2,000 or More
<b>HMO</b>				
2006	27%	42%	23%	7%
2007	22	48	23	8
2008	31	26	20	23
2009	7	22	33	38
2010	28	9	36	27
2011	35	14	28	23
2012	18	35	25	22
2013*	11	21	27	41
2014	7	14	33	46
2015	1	16	33	50
2016	1	21	43	34
<b>PPO</b>				
2006	20%	42%	27%	12%
2007	14	49	25	12
2008*	11	38	32	19
2009	12	30	35	23
2010	7	33	35	24
2011	12	28	36	24
2012	10	27	31	33
2013*	13	25	33	29
2014	8	21	36	34
2015	3	20	39	39
2016	6	15	37	43
<b>POS</b>				
2006	12%	26%	45%	18%
2007	32	13	29	25
2008	23	14	24	39
2009	3	18	30	49
2010	7	9	21	63
2011	6	26	36	33
2012	11	10	36	42
2013*	5	9	21	65
2014	8	8	22	63
2015	5	15	24	56
2016	2	8	13	77

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

\* Distribution is statistically different from distribution for the previous year shown within plan type ( $p < .05$ ).

Note: By definition, 100% of covered workers in HDHP/SOs with an aggregate deductible have a family deductible of \$2,000 or more. Average general annual health plan deductibles for PPOs and POS plans are for in-network services. The survey distinguishes between plans that have an aggregate deductible amount in which all family members' out-of-pocket expenses count toward the deductible, and plans that have a separate amount for each family member, typically with a limit on the number of family members required to reach that amount.

## EXHIBIT 7.26

Among Covered Workers with a General Annual Health Plan Deductible, Percentage of Workers with Coverage for the Following Services Without Having to First Meet the Deductible, by Plan Type, 2016

	HMO	PPO	POS	HDHP/HRA <sup>§</sup>
Physician Office Visits For Primary Care	87%	72%	60%	61%
Prescription Drugs	93%	91%	89%	84%

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

<sup>§</sup> HSA-qualified HDHPs are required by law to apply the plan deductible to nearly all services.

Note: These questions are asked of firms with a deductible for single or family coverage. Average general annual health plan deductibles for PPOs, POS plans, and HDHP/SOs are for in-network services.

## EXHIBIT 7.27

Distribution of Covered Workers with Separate Cost Sharing for a Hospital Admission in Addition to Any General Annual Deductible, by Plan Type, 2016

Separate Cost Sharing for a Hospital Admission	HMO	PPO	POS	HDHP/SO <sup>§</sup>	ALL PLANS
Separate Annual Deductible for Hospitalizations	3%	2%	3%	0%*	1%
Copayment and/or Coinsurance					
Copayment	46*	10	21	2*	14
Coinsurance	24*	69	46*	76*	64
Both Copayment and Coinsurance <sup>‡</sup>	11	14	15	2*	10
Charge Per Day	16*	5	NSD	1*	6
None	15	14	20	21	16

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from All Plans estimate ( $p < .05$ ).

NSD: Not Sufficient Data.

<sup>‡</sup> This includes enrollees who are required to pay the higher amount of either the copayment or coinsurance under the plan.

<sup>§</sup> Information on separate deductibles for hospital admissions was collected only for HDHP/HRAs because federal regulations for HSA-qualified HDHPs make it unlikely these plans would have a separate deductible for specific services.

Note: We collect information on the cost-sharing provisions for hospital admissions that are in addition to any general annual plan deductible. The distribution of workers with types of cost sharing does not equal 100% as workers may face

## EXHIBIT 7.28

## Distribution of Covered Workers with Separate Cost Sharing for an Outpatient Surgery Episode in Addition to Any General Annual Deductible, by Plan Type, 2016

Separate Cost Sharing for an Outpatient Surgery Episode	HMO	PPO	POS	HDHP/SO <sup>§</sup>	ALL PLANS
Separate Annual Deductible for Outpatient Surgery	1%	1%	4%	0%*	1%
Copayment and/or Coinsurance					
Copayment	55*	12	29*	1*	17
Coinsurance	29*	73*	44*	77*	66
Both Copayment and Coinsurance <sup>‡</sup>	NSD	6	NSD	0*	4
None	16	14	25	22	17

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from All Plans estimate ( $p < .05$ ).

NSD: Not Sufficient Data.

<sup>‡</sup> This includes enrollees who are required to pay the higher amount of either the copayment or coinsurance under the plan.<sup>§</sup> Information on separate deductibles for outpatient surgery was collected only for HDHP/HRAs because federal regulations for HSA-qualified HDHPs make it unlikely these plans would have a separate deductible for specific services.

Note: We collect information on the cost-sharing provisions for outpatient surgery that are in addition to any general annual plan deductible. The distribution of workers with types of cost sharing does not equal 100% as workers may face a combination

## EXHIBIT 7.29

Among Covered Workers with Separate Cost Sharing for a Hospital Admission or Outpatient Surgery Episode in Addition to Any General Annual Deductible, Average Cost Sharing, by Plan Type, 2016

	Average Copayment	Average Coinsurance	Charge Per Day
<b>Separate Cost Sharing for a Hospital Admission</b>			
HMO	\$279	16%	\$352
PPO	276	19	225
POS	333	23*	NSD
HDHP/SO	239	19	NSD
<b>ALL PLANS</b>	<b>\$282</b>	<b>19%</b>	<b>\$281</b>
<b>Separate Cost Sharing for an Outpatient Surgery Episode</b>			
HMO	\$172	16%	NA
PPO	162	19	NA
POS	187	21*	NA
HDHP/SO	NSD	18	NA
<b>ALL PLANS</b>	<b>\$170</b>	<b>19%</b>	<b>NA</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from All Plans estimate ( $p < .05$ ).

NSD: Not Sufficient Data.

NA: Not Applicable. The survey did not offer "Charge Per Day" (per diem) as a response option for questions about separate cost sharing for each outpatient surgery episode.

Note: The average separate annual deductible for hospital admission is \$898. There are too few observations to report the average separate annual deductible for outpatient surgery. In most cases, there were too few observations to present the average estimates by plan type. The average amounts include workers who may have a combination of types of cost sharing. The All Plans estimates are weighted by workers in firms that reported cost sharing. See the Survey Design and Methods section for more information on weighting.

## EXHIBIT 7.30

In Addition to Any General Annual Plan Deductible, Percentage of Covered Workers with the Following Types of Cost Sharing for Physician Office Visits, by Plan Type, 2016

	Copay Only	Coinsurance Only	No Cost Sharing	Other Type of Cost Sharing
<b>Primary Care</b>				
HMO	93%*	2%*	4%	1%
PPO	81*	13*	4	2
POS	86*	8*	4	2
HDHP/SO	16*	64*	18*	2
<b>ALL PLANS</b>	<b>67%</b>	<b>25%</b>	<b>7%</b>	<b>2%</b>
<b>Specialty Care</b>				
HMO	96%*	2%*	1%*	1%
PPO	81*	15*	1*	2
POS	86*	7*	5	3
HDHP/SO	14*	66*	19*	1
<b>ALL PLANS</b>	<b>66%</b>	<b>26%</b>	<b>6%</b>	<b>2%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from All Plans estimate ( $p < .05$ ).

Note: The survey includes questions on cost sharing for in-network services only.

## EXHIBIT 7.31

Among Covered Workers with Copayments and/or Coinsurance for In-Network Physician Office Visits, Average Copayments and Coinsurance, by Plan Type, 2016

	HMO	PPO	POS	HDHP/SO	ALL PLANS
<b>Primary Care Office Visit</b>					
Average Copay	\$24	\$24	\$26	\$25	\$24
Average Coinsurance	NSD	19%	NSD	18%	18%
<b>Specialty Care Office Visit</b>					
Average Copay	\$36	\$39	\$39	\$41	\$38
Average Coinsurance	NSD	20%	NSD	18%	19%

## SOURCE:

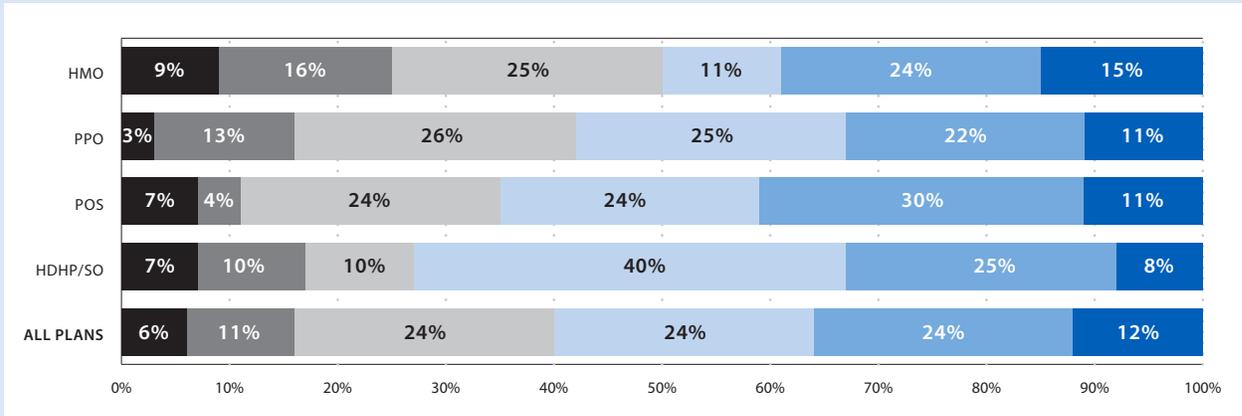
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Testing found no statistical differences from plan types to the All Plans estimates ( $p < .05$ ).

NSD: Not Sufficient Data.

EXHIBIT 7.32

Among Covered Workers with Copayments for a Primary Care Physician Office Visit, Distribution of Copayments, by Plan Type, 2016



SOURCE:

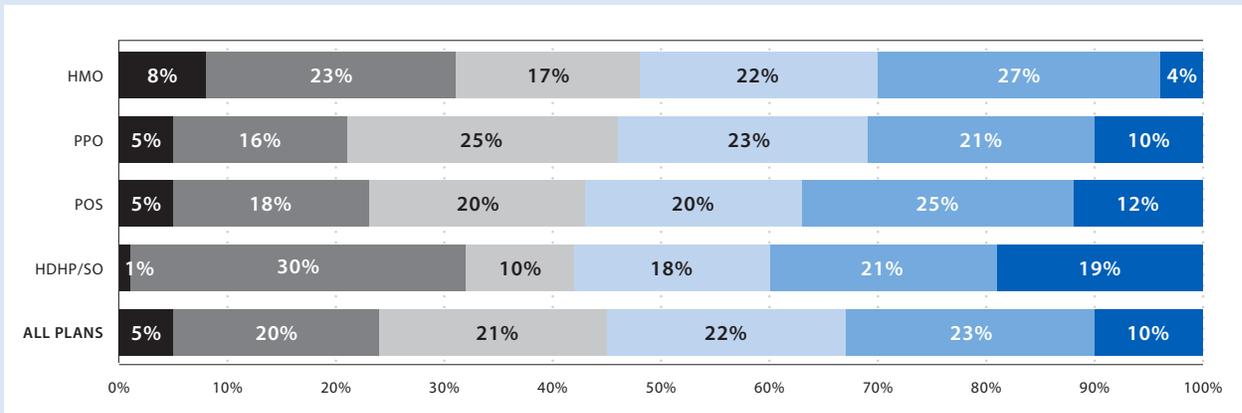
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: Copayments for PPOs, POS plans, and HDHP/SOs are for in-network providers.



EXHIBIT 7.33

Among Covered Workers with Copayments for a Specialist Physician Office Visit, Distribution of Copayments, by Plan Type, 2016



SOURCE:

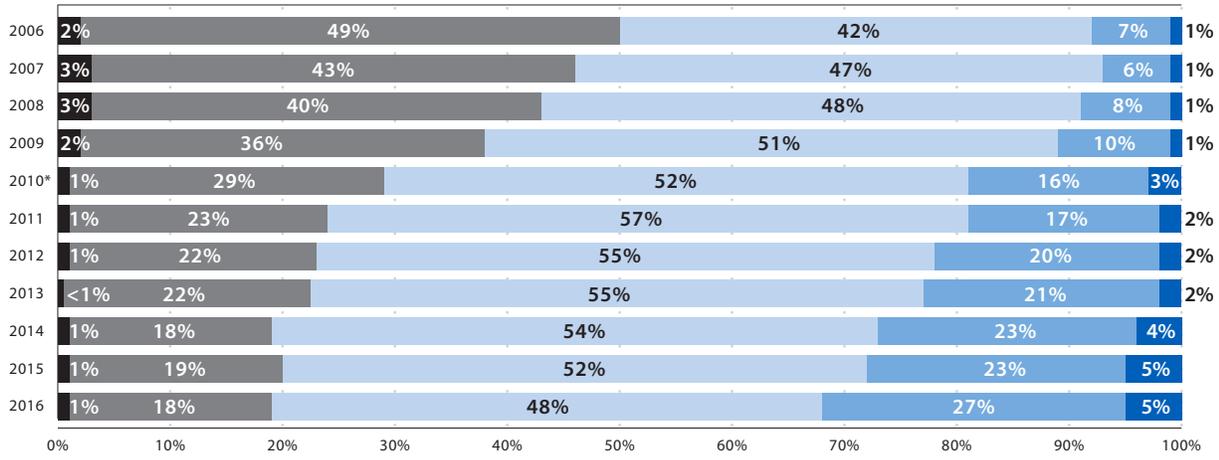
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: Copayments for PPOs, POS plans, and HDHP/SOs are for in-network providers.



EXHIBIT 7.34

Among Covered Workers with Copayments for a Primary Care Physician Office Visit, Distribution of Copayments, 2006-2016



SOURCE:

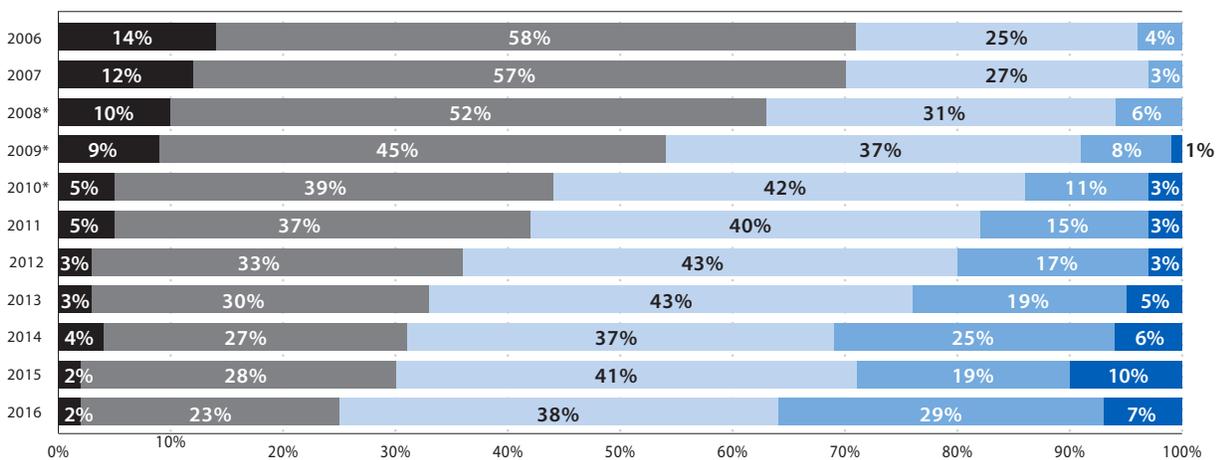
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

\* Distribution is statistically different from distribution for the previous year shown (p < .05).



EXHIBIT 7.35

Among Covered Workers with Copayments for a Specialist Physician Office Visit, Distribution of Copayments, 2006-2016



SOURCE:

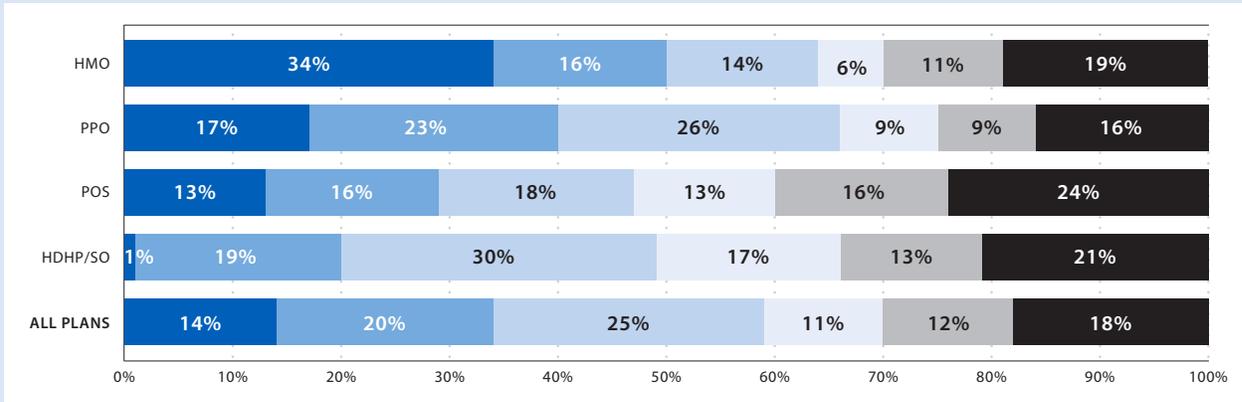
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

\* Distribution is statistically different from distribution for the previous year shown (p < .05).



EXHIBIT 7.36

Among Covered Workers with an Out-of-Pocket Maximum for Single Coverage, Distribution of Out-of-Pocket Maximums, by Plan Type, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.



## EXHIBIT 7.37

Among Covered Workers with an Out-of-Pocket Maximum for Single Coverage, Percentage of Workers Whose Plan Has Any Cost Sharing for In-Network Covered Benefits That Do Not Count Toward the Out-of-Pocket Maximum, by Firm Size and Plan Type, 2016

	Covered Workers in Plans with Cost-Sharing That Does Not Count Towards Out-of-Pocket Maximum
<b>HMO</b>	
All Small Firms (3-199 Workers)	3%*
All Large Firms (200 or More Workers)	9%*
<b>ALL FIRMS</b>	<b>7%</b>
<b>PPO</b>	
All Small Firms (3-199 Workers)	12%
All Large Firms (200 or More Workers)	15%
<b>ALL FIRMS</b>	<b>14%</b>
<b>POS</b>	
All Small Firms (3-199 Workers)	7%
All Large Firms (200 or More Workers)	3%
<b>ALL FIRMS</b>	<b>5%</b>
<b>HDHP/SO</b>	
All Small Firms (3-199 Workers)	2%
All Large Firms (200 or More Workers)	11%
<b>ALL FIRMS</b>	<b>8%</b>
<b>ALL PLANS</b>	
All Small Firms (3-199 Workers)	7%*
All Large Firms (200 or More Workers)	12%*
<b>ALL FIRMS</b>	<b>11%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different within plan type between All Small Firms and All Large Firms ( $p < .05$ ).

Note: Responses to the open-ended question about what does not count toward the out-of-pocket maximum included copayments, emergency room visits, and prescription drugs among others.



EMPLOYER HEALTH BENEFITS  
2016 ANNUAL SURVEY

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High-Deductible  
Health Plans  
with Savings  
Option

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SECTION

8

## HIGH-Deductible Health Plans with Savings Option

TO HELP COVER OUT-OF-POCKET EXPENSES NOT COVERED BY A HEALTH PLAN, SOME EMPLOYERS OFFER HIGH DEDUCTIBLE PLANS THAT ARE PAIRED WITH AN ACCOUNT THAT ALLOWS ENROLLEES TO USE TAX-PREFERRED SAVINGS TO PAY PLAN COST SHARING AND OTHER OUT-OF-POCKET MEDICAL EXPENSES. THE TWO MOST COMMON ARE HEALTH REIMBURSEMENT ARRANGEMENTS (HRAs) AND HEALTH SAVINGS ACCOUNTS (HSAs). HRAs AND HSAs ARE FINANCIAL ACCOUNTS THAT WORKERS OR THEIR FAMILY MEMBERS CAN USE TO PAY FOR HEALTH CARE SERVICES. THESE SAVINGS ARRANGEMENTS ARE OFTEN (OR, IN THE CASE OF HSAs, ALWAYS) PAIRED WITH HEALTH PLANS WITH HIGH DEDUCTIBLES. THE SURVEY TREATS HIGH-Deductible PLANS PAIRED WITH A SAVINGS OPTION AS A DISTINCT PLAN TYPE—HIGH-Deductible Health Plan with Savings Option (HDHP/SO)—EVEN IF THE PLAN WOULD OTHERWISE BE CONSIDERED A PPO, HMO, POS PLAN, OR CONVENTIONAL HEALTH PLAN. SPECIFICALLY FOR THE SURVEY, HDHP/SOs ARE DEFINED AS (1) HEALTH PLANS WITH A DEDUCTIBLE OF AT LEAST \$1,000 FOR SINGLE COVERAGE AND \$2,000 FOR FAMILY COVERAGE<sup>1</sup> OFFERED WITH AN HRA (REFERRED TO AS HDHP/HRAs); OR (2) HIGH-Deductible Health Plans THAT MEET THE FEDERAL LEGAL REQUIREMENTS TO PERMIT AN ENROLLEE TO ESTABLISH AND CONTRIBUTE TO AN HSA (REFERRED TO AS HSA-QUALIFIED HDHPs).<sup>2</sup>

### PERCENTAGE OF FIRMS OFFERING HDHP/HRAs AND HSA-QUALIFIED HDHPs, AND ENROLLMENT

- ▶ Twenty-eight percent of firms offering health benefits offer an HDHP/HRA, an HSA-qualified HDHP, or both. Among firms offering health benefits, 5% offer an HDHP/HRA and 24% offer an HSA-qualified HDHP (Exhibit 8.1). The percentage of firms offering an HDHP/SO is similar to last year but has increased since 2006 (7%).
  - Large firms (200 or more workers) are more likely than small firms (3-199 workers) to offer an HDHP/SO (51% vs. 27%). (Exhibit 8.2).
- ▶ Enrollment in HDHP/SO plans has increased over time from 17% of covered workers in 2011 to 29% in 2016.
  - Nine percent of covered workers are enrolled in HDHP/HRAs in 2016, similar to last year (9%). The percentage of covered workers enrolled in

HSA-qualified HDHPs increased from 15% in 2015 to 19% in 2016 (Exhibit 8.5).

- A similar percentage of covered workers at small firms (3-199 workers) and large firms are enrolled in HDHP/SOs (Exhibit 8.5)

### PLAN DEDUCTIBLES

- ▶ As expected, workers enrolled in HDHP/SOs have higher deductibles than workers enrolled in HMOs, PPOs, or POS plans.
  - The average general annual deductible for single coverage is \$2,031 for HDHP/HRAs and \$2,295 for HSA-qualified HDHPs (Exhibit 8.7). These averages are similar to the amounts reported in recent years. There is wide variation around these averages: 17% of covered workers enrolled in an HDHP/SO are in a plan with a deductible of \$1,000 to \$1,499 while 21% are in a plan with a deductible of \$3,000 or more (Exhibit 8.9).

#### NOTES:

1 There is no legal requirement for the minimum deductible in a plan offered with an HRA. The survey defines a high-deductible HRA plan as a plan with a deductible of at least \$1,000 for single coverage and \$2,000 for family coverage. Federal law requires a deductible of at least \$1,300 for single coverage and \$2,600 for family coverage for HSA-qualified HDHPs in 2016. See the Text Box for more information on HDHP/HRAs and HSA-qualified HDHPs.

2 The definitions of HDHP/SOs do not include other consumer-driven plan options, such as arrangements that combine an HRA with a lower-deductible health plan or arrangements in which an insurer (rather than the employer as in the case of HRAs or the enrollee as in the case of HSAs) establishes an account for each enrollee. Other arrangements may be included in future surveys as the market evolves.

**Health Reimbursement Arrangements (HRAs)**

are medical care reimbursement plans established by employers that can be used by employees to pay for health care. HRAs are funded solely by employers. Employers may commit to make a specified amount of money available in the HRA for premiums and medical expenses incurred by employees or their dependents. HRAs are accounting devices, and employers are not required to expend funds until an employee incurs expenses that would be covered by the HRA. Unspent funds in the HRA usually can be carried over to the next year (sometimes with a limit). Employees cannot take their HRA balances with them if they leave their job, although an employer can choose to make the remaining balance available to former employees to pay for health care.

HRAs often are offered along with a high-deductible health plan (HDHP). In such cases, the employee pays for health care first from his or her HRA and then out-of-pocket until the health plan deductible is met. Sometimes certain preventive services or other services such as prescription drugs are paid for by the plan before the employee meets the deductible.

**Health Savings Accounts (HSAs)** are savings accounts created by individuals to pay for health care. An individual may establish an HSA if he or she is covered by a “qualified health plan” --a

plan with a high deductible (i.e., a deductible of at least \$1,300 for single coverage and \$2,600 for family coverage in 2016) that also meets other requirements. Employers can encourage their employees to create HSAs by offering an HDHP that meets the federal requirements. Employers in some cases also may assist their employees by identifying HSA options, facilitating applications, or negotiating favorable fees from HSA vendors.

Both employers and employees can contribute to an HSA, up to the statutory cap of \$3,350 for single coverage and \$6,750 for family coverage in 2016. Employee contributions to the HSA are made on a pre-income tax basis, and some employers arrange for their employees to fund their HSAs through payroll deductions. Employers are not required to contribute to HSAs established by their employees but if they elect to do so, their contributions are not taxable to the employee. Interest and other earnings on amounts in an HSA are not taxable. Withdrawals from the HSA by the account owner to pay for qualified health care expenses are not taxed. The savings account is owned by the individual who creates the account, so employees retain their HSA balances if they leave their job.

<sup>1</sup> See U.S. Department of the Treasury, Health Savings Accounts, available at <http://www.irs.gov/pub/irs-drop/rp-14-30.pdf>

- ▶ The survey asks employers whether the family deductible amount is (1) an aggregate amount (i.e., the out-of-pocket expenses of all family members are counted until the deductible is satisfied), or (2) a per-person amount that applies to each family member (typically with a limit on the number of family members that would be required to meet the deductible amount) (for more information see Section 7).
  - The average aggregate deductibles for workers with family coverage are \$4,321 for HDHP/HRAs and \$4,364 for HSA-qualified HDHPs (Exhibit 8.7). As with single coverage, there is wide variation around these averages for family coverage: 15% of covered workers enrolled in HDHP/SOs with an aggregate family deductible have a deductible of \$2,000 to \$2,999 while 19% have a deductible of \$6,000 dollars or more (Exhibit 8.11).

**OUT-OF-POCKET MAXIMUM AMOUNTS**

- ▶ HSA-qualified HDHPs are legally required to have a maximum annual out-of-pocket liability of no more than \$6,550 for single coverage and \$13,100 for family coverage in 2016. Non-grandfathered HDHP/HRA plans starting in 2016 are required to have out-of-pocket maximums of no more than \$6,850 for single coverage and \$13,700 for family coverage. Virtually all HDHP/HRA plans have an out of pocket maximum for single coverage in 2016.
  - The average annual out-of-pocket maximum for single coverage is \$4,264 for HDHP/HRAs and \$4,083 for HSA-qualified HDHPs (Exhibit 8.7).

**PREMIUMS**

- ▶ The average annual premiums in 2016 for covered workers in HDHP/HRAs are \$5,860 for single coverage and \$17,734 for family coverage. The average single premium for covered workers in HDHP/HRAs is lower than the average single premium for covered workers in non-HDHP/SO plans (Exhibit 8.8).
- ▶ The average annual premium for workers in HSA-qualified HDHPs is \$5,719 for single coverage and \$16,246 for family coverage. These amounts are significantly less than the average single and family premium for covered workers in plans that are not HDHP/SOs (Exhibit 8.8).
- ▶ The average single and family coverage premiums for HSA-qualified HDHPs are similar to the premiums for covered workers enrolled in HDHP/HRAs.

**WORKER CONTRIBUTIONS TO PREMIUMS**

- ▶ The average annual worker contributions to premiums for workers enrolled in HDHP/HRAs are \$1,143 for single coverage and \$5,105 for family coverage (Exhibit 8.8).
- ▶ The average annual worker contributions to premiums for workers in HSA-qualified HDHPs are \$849 for single coverage and \$3,930 for family coverage. The average contributions for single and family coverage for covered workers in HSA-qualified HDHPs are significantly less than the average premium contribution made by covered workers in plans that are not HDHP/SOs (Exhibit 8.8).

**EMPLOYER CONTRIBUTIONS TO PREMIUMS AND SAVINGS OPTIONS**

- ▶ Employers contribute to HDHP/SOs in two ways: through their contributions toward the premium for the health plan and through their contributions (if any, in the case of HSAs) to the savings account option (i.e., the HRAs or HSAs themselves).

- Looking at only the annual employer contributions to premiums, covered workers in HDHP/HRAs on average receive employer contributions of \$4,717 for single coverage and \$12,628 for family coverage. The average employer contribution for covered workers in HDHP/HRAs for single coverage is lower than the average contribution for covered workers in plans that are not HDHP/SOs (Exhibit 8.8).
- The average annual employer contributions to premiums for workers in HSA-qualified HDHPs are \$4,870 for single coverage and \$12,316 for family coverage. The average employer contribution for covered workers in HSA-qualified HDHPs for single coverage is lower than the average contribution for covered workers in plans that are not HDHP/SOs (Exhibit 8.8).
- ▶ When looking at employer contributions to the savings option, covered workers enrolled in HDHP/HRAs on average receive an annual employer contribution to their HRA of \$1,059 for single coverage and \$1,867 for family coverage (Exhibit 8.8).
  - HRAs are generally structured in such a way that employers may not actually spend the whole amount that they make available to their employees' HRAs<sup>3</sup>. Amounts committed to an employee's HRA that are not used by the employee generally roll over and can be used in future years, but any balance may revert back to the employer if the employee leaves his or her job. Thus, the employer contribution amounts to HRAs that we capture in the survey may exceed the amount that employers will actually spend.
- ▶ Covered workers enrolled in HSA-qualified HDHPs on average receive an annual employer contribution to their HSA of \$686 for single coverage and \$1,208 for family coverage (Exhibit 8.8). These amounts do not include the 1% of covered workers in HSA-qualified HDHPs whose employers say they vary account contributions based on certain factors, such as participation in a wellness program or job classification.

**NOTES:**

<sup>3</sup> The survey asks "Up to what dollar amount does your firm promise to contribute each year to an employee's HRA or health reimbursement arrangement for single coverage?" We refer to the amount that the employer commits to make available to an HRA as a contribution for ease of discussion. As discussed, HRAs are notional accounts, and employers are not required to actually transfer funds until an employee incurs expenses. Thus, employers may not expend the entire amount that they commit to make available to their employees through an HRA. Some employers may make their HRA contribution contingent on other factors, such as completing wellness programs.

- In many cases, employers that sponsor HSA-qualified HDHP/SOs do not make contributions to HSAs established by their employees. Fifty-two percent of employers offering single coverage and 55% offering family coverage through HSA-qualified HDHPs do not make contributions towards the HSAs that their workers establish. Twenty-five percent of workers with single coverage and 25% percent of workers with family coverage in an HSA-qualified HDHP do not receive an account contribution from their employer (see notes in (Exhibit 8.14) and (Exhibit 8.15)).
  - The average HSA contributions reported above include the portion of covered workers whose employer contribution to the HSA is zero. When those firms that do not contribute to the HSA are excluded from the calculation, the average employer contribution for covered workers is \$916 for single coverage and \$1,617 for family coverage.
  - The percentage of covered workers enrolled in a plan where the employer makes no HSA contribution for single coverage (25%) is similar to the percentage in recent years.
- ▶ Employer contributions to savings account options (i.e., the HRAs and HSAs themselves) for their employees can be added to their health plan premium contributions to calculate total employer contributions toward HDHP/SOs.

We note that HRAs are a promise by an employer to pay up to a specified amount and that many employees will not receive the full amount of their HRA in a year, so adding the employer premium contribution amount and the HRA contribution represents an upper bound for employer liability that overstates the amount that is actually expended. Since employer contributions to employee HSA accounts immediately transfer the full amount to the employee, adding employer premium and HSA contributions is a good way to look at their total liability under these plans.

- For HDHP/HRAs, the average annual total employer contribution for covered workers is \$5,776 for single coverage and \$14,495 for family coverage. The average total employer contribution amounts for covered workers for family coverage in HDHP/HRAs are higher than the average amount that employers contribute towards family coverage in health plans that are not HDHP/SOs (Exhibit 8.8).
- For HSA-qualified HDHPs, the average total annual firm contribution for covered workers is \$5,561 for single coverage and \$13,528 for workers with family coverage. The average total firm contribution amounts for single and family coverage in HSA-qualified HDHPs are similar to the average firm contributions towards single and family coverage in health plans that are not HDHP/SOs (Exhibit 8.8).

#### VARIATION IN EMPLOYER CONTRIBUTIONS TO SAVINGS OPTIONS

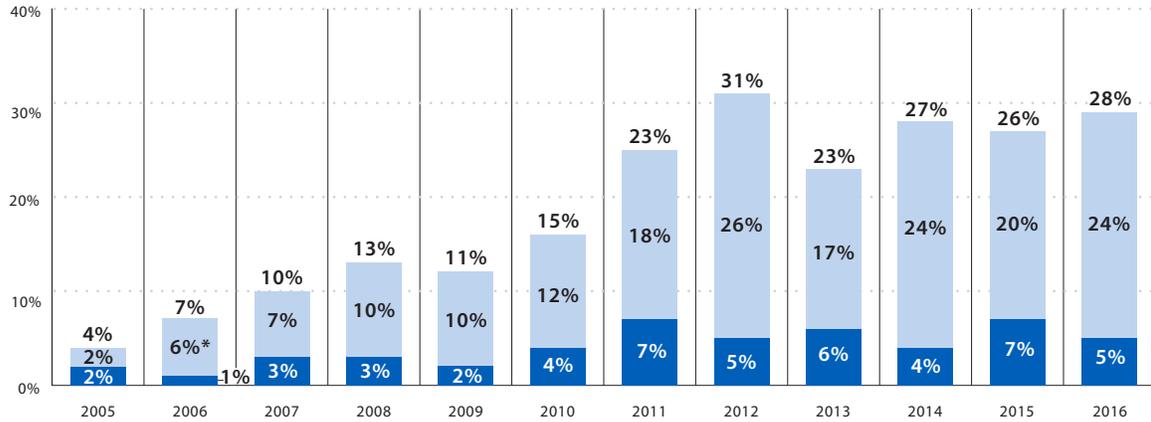
- ▶ There is considerable variation in the amount that employers contribute to savings accounts.
- Looking at how contributions vary around the average, 30% of covered workers in HDHP/HRAs have an HRA contribution for single coverage of less than \$635 (60% of the average), while 21% have an account contribution of \$1,482 (140% of the average) or more (Exhibit 8.16).
  - Thirty-eight percent of covered workers in HSA-qualified HDHPs have an annual HSA contribution for single coverage of less than \$411 (60% of the average) while 29% have an account contribution of \$960 (140% of the average) or more (Exhibit 8.17).

#### COST SHARING FOR OFFICE VISITS, OUTPATIENT SURGERY AND HOSPITAL SURGERY

- ▶ The cost-sharing pattern for primary care office visits differs for workers enrolled in HDHP/SOs. Thirty-three percent of covered workers in HDHP/HRAs have a copayment for primary care physician office visits compared to 8% enrolled in an HSA-qualified HDHP (Exhibit 8.19). Workers in other plan types are much more likely to face copayments than coinsurance for physician office visits (see Section 7 for more information).

EXHIBIT 8.1

Among Firms Offering Health Benefits, Percentage of Firms that Offer an HDHP/HRA and/or an HSA-Qualified HDHP, 2005-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2005-2016.

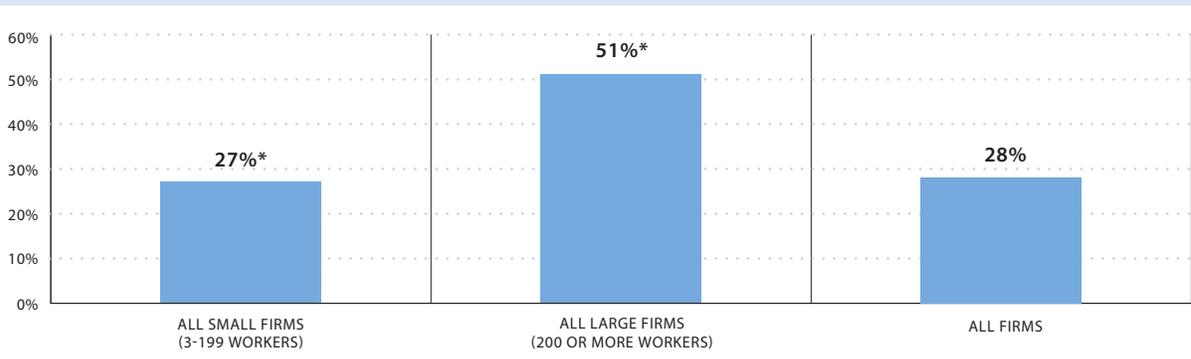
■ HSA-QUALIFIED HDHP  
■ HDHP/HRA

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: Either HDHP/HRA or HSA-Qualified HDHP includes 1.3% of all firms offering health benefits that offer both an HDHP/HRA and an HSA-qualified HDHP. The comparable percentages for previous years are: 2005 [0.3%], 2006 [0.4%], 2007 [0.2%], 2008 [0.3%], 2009 [ $<0.1\%$ ], 2010 [0.3%], 2011 [1.8%], 2012 [0.6%], 2013 [1.0%], 2014 [0.6%], and 2015 [1.3%]. Adding the percentage of firms offering HDHP/HRA and HSA-Qualified HDHPs may not sum to the percentage of firms offering HDHP/SOs because some firms offer both.

EXHIBIT 8.2

Among Firms Offering Health Benefits, Percentage of Firms that Offer an HDHP/SO, by Firm Size, 2016



SOURCE:

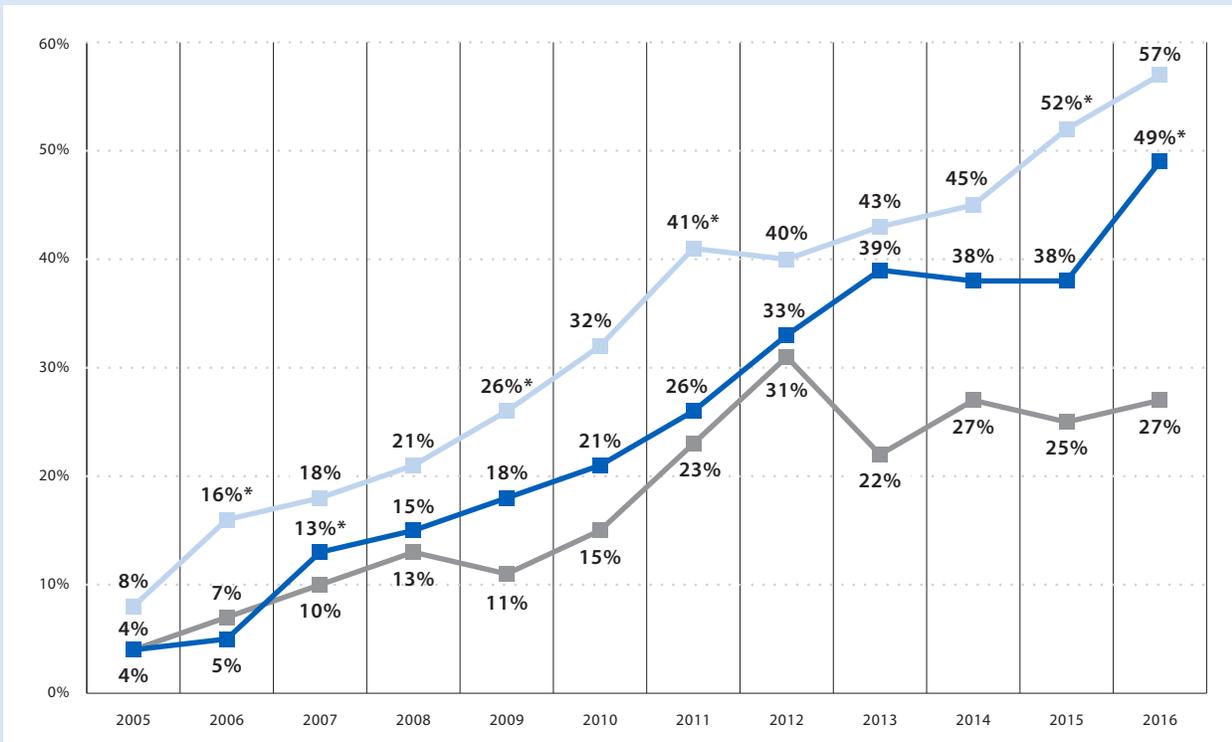
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different from all other firms not in the indicated size category ( $p < .05$ ).

NOTE: The 2016 estimate includes 1.3% of all firms offering health benefits that offer both an HDHP/HRA and an HSA-qualified HDHP.

EXHIBIT 8.3

Among Firms Offering Health Benefits, Percentage of Firms That Offer an HDHP/SO, by Firm Size, 2005-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2005-2016.

- 3-199 WORKERS
- 200-299 WORKERS
- 1,000 OR MORE WORKERS

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: The 2016 estimate includes 1.3% of all firms offering health benefits that offer both an HDHP/HRA and an HSA-qualified HDHP. The comparable percentages for previous years are: 2005 [0.3%], 2006 [0.4%], 2007 [0.2%], 2008 [0.3%], 2009 [ $<0.1\%$ ], 2010 [0.3%], 2011 [1.8%], 2012 [0.6%], 2013 [1.0%], 2014 [0.6%], and 2015 [1.3%].

EXHIBIT 8.4

Percentage of Covered Workers Enrolled in an HDHP/SO, by Firm Size, 2006-2016

	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>FIRM SIZE</b>											
3-24 Workers	6%	6%	11%	9%	16%	24%	25%	23%	23%	20%	17%
25-199 Workers	4	9*	14	15	16	23	23	20	24	27	30
200-999 Workers	2	4*	5	7	10	14	19	18	19	18	24
1,000-4,999 Workers	3	5	5	8	10	14	14	17	16	19	23
5,000 or More Workers	4	4	4	5	13*	16	17	20	20	28	35
<b>All Small Firms (3-199 Workers)</b>	<b>5%</b>	<b>8%</b>	<b>13%*</b>	<b>13%</b>	<b>16%</b>	<b>23%*</b>	<b>24%</b>	<b>21%</b>	<b>24%</b>	<b>24%</b>	<b>26%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>3%</b>	<b>4%</b>	<b>5%</b>	<b>6%</b>	<b>12%*</b>	<b>15%</b>	<b>17%</b>	<b>19%</b>	<b>19%</b>	<b>24%</b>	<b>30%</b>
<b>ALL FIRMS</b>	<b>4%</b>	<b>5%</b>	<b>8%*</b>	<b>8%</b>	<b>13%*</b>	<b>17%*</b>	<b>19%</b>	<b>20%</b>	<b>20%</b>	<b>24%</b>	<b>29%</b>

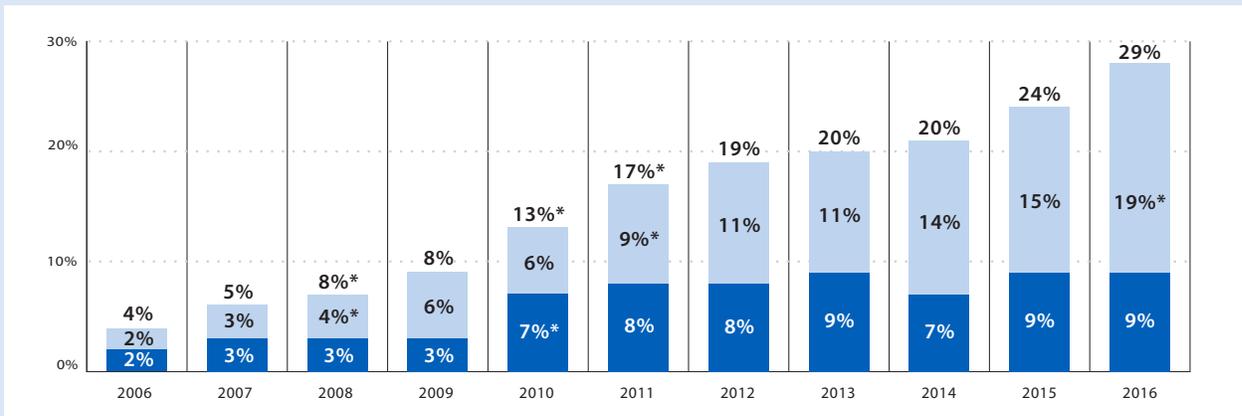
SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

\* Estimate is statistically different from estimate for the previous year shown (p < .05).

EXHIBIT 8.5

Percentage of Covered Workers Enrolled in an HDHP/HRA or an HSA-Qualified HDHP, 2006-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

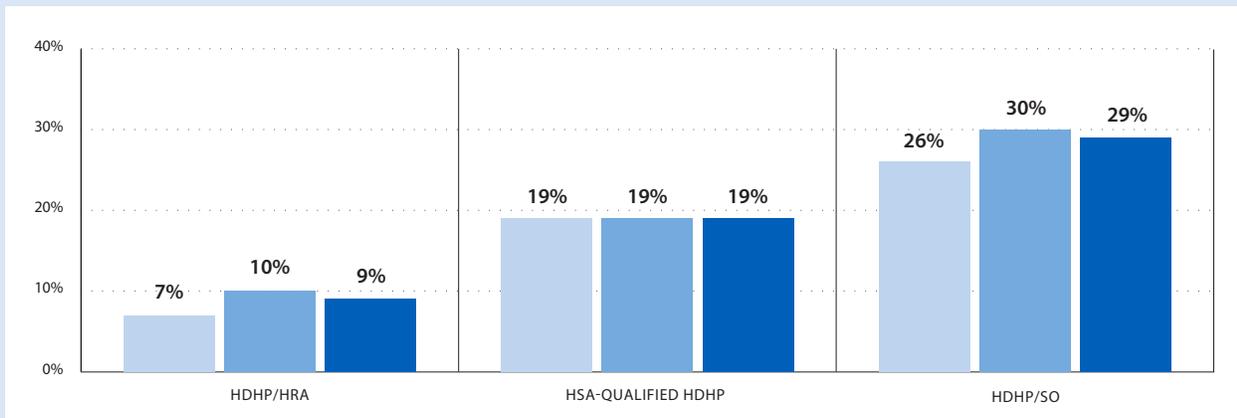
\* Estimate is statistically different from estimate for the previous year shown (p < .05).

NOTE: Covered Workers enrolled in an HDHP/SO are enrolled in either an HDHP/HRA or a HSA-Qualified HDHP. For more information, see the Survey Methodology Section. The percentages of covered workers enrolled in an HDHP/SO may not equal the sum of HDHP/HRA and HSA-Qualified HDHP enrollment estimates due to rounding.

■ HSA-QUALIFIED HDHP  
■ HDHP/HRA

## EXHIBIT 8.6

## Percentage of Covered Workers Enrolled in an HDHP/HRA or HSA-Qualified HDHP, by Firm Size, 2016



## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Note: Tests found no statistical differences between All Small Firms and All Large Firms within each category ( $p < .05$ ).

ALL SMALL FIRMS (3-199 WORKERS)  
ALL LARGE FIRMS (200 OR MORE WORKERS)  
ALL FIRMS

## EXHIBIT 8.7

## HDHP/HRA and HSA-Qualified HDHP Features for Covered Workers, 2016

Annual Plan Averages for:	HDHP/HRA		HSA-Qualified HDHP	
	Single	Family	Single	Family
Premium	\$5,860	\$17,734	\$5,719	\$16,246
Worker Contribution to Premium	\$1,143	\$5,105	\$849	\$3,930
General Annual Deductible <sup>‡</sup>	\$2,031	\$4,321	\$2,295	\$4,364
Out-of-Pocket Maximum Liability <sup>‡</sup>	\$4,264	NA	\$4,083	NA
Firm Contribution to the HRA or HSA <sup>§</sup>	\$1,059	\$1,867	\$686	\$1,208

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NA: Not Applicable

Note: Firms were not asked about family coverage out-of-pocket maximums in 2016.

<sup>‡</sup>The deductible averages shown for both HDHP/HRAs and HSA-qualified HDHPs for family coverage are for covered workers whose firms report that they face an aggregate amount. Twenty-four percent of covered workers enrolled in HDHP/HRA plans and 11% of covered workers in HSA-qualified HDHPs are in plans whose family deductible is a separate per person amount.

<sup>§</sup>When those firms that do not contribute to the HSA (52% for single coverage and 55% for family) are excluded from the calculation, the average firm contribution to the HSA for covered workers is \$916 for single coverage and \$1,617 for family coverage. For HDHP/HRAs, we refer to the amount that the employer commits to make available to an HRA as a contribution for ease of discussion. HRAs are notional accounts, and employers are not required to actually transfer funds until an employee incurs expenses. Thus, employers may not expend the entire amount that they commit to make available to their employees through an HRA; therefore, the employer contribution amounts to HRAs that we capture in the survey may exceed the amount that employers will actually spend.

## EXHIBIT 8.8

## Average Annual Premiums and Contributions to Savings Accounts for Covered Workers in HDHP/HRAs or HSA-Qualified HDHPs, Compared to All Non-HDHP/SO Plans, 2016

	HDHP/HRA		HSA-Qualified HDHP		Non-HDHP/SO Plans <sup>§</sup>	
	Single	Family	Single	Family	Single	Family
<b>Total Annual Premium</b>	\$5,860*	\$17,734	\$5,719*	\$16,246*	6,704	18,710
Worker Contribution to Premium	\$1,143	\$5,105	\$849*	\$3,930*	1,204	5,676
Firm Contribution to Premium	\$4,717*	\$12,628	\$4,870*	\$12,316	5,501	13,034
<b>Annual Firm Contribution to the HRA or HSA<sup>‡</sup></b>	\$1,059	\$1,867	\$686	\$1,208	NA	NA
<b>Total Annual Firm Contribution</b> (Firm Share of Premium Plus Firm Contribution to HRA or HSA)	\$5,776	\$14,495*	\$5,561	\$13,528	5,501	13,034
<b>Total Annual Cost</b> (Total Premium Plus Firm Contribution to HRA or HSA, if Applicable)	<b>\$6,919</b>	<b>\$19,600</b>	<b>\$6,404</b>	<b>\$17,429*</b>	<b>6,704</b>	<b>18,710</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for All Non-HDHP/SO Plans ( $p < .05$ ).

<sup>‡</sup> When those firms that do not contribute to the HSA (52% for single coverage and 55% for family) are excluded from the calculation, the average firm contribution to the HSA for covered workers is \$916 for single coverage and \$1,617 for family coverage. For HDHP/HRAs, we refer to the amount that the employer commits to make available to an HRA as a contribution for ease of discussion. HRAs are notional accounts, and employers are not required to actually transfer funds until an employee incurs expenses. Thus, employers may not expend the entire amount that they commit to make available to their employees through an HRA; therefore, the employer contribution amounts to HRAs that we capture in the survey may exceed the amount that employers will actually spend. One percent of covered workers are enrolled in a plan where the firm matches any employee contribution to an HSA account. These covered workers are not included in the average firm contribution to the HSA.

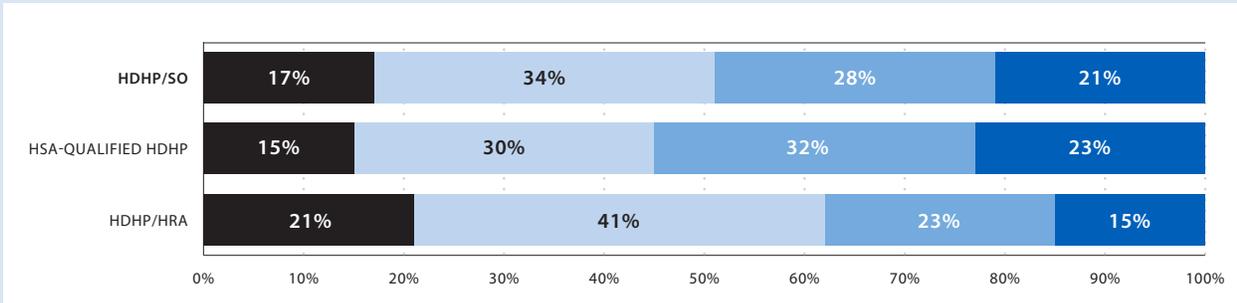
<sup>§</sup> In order to compare costs for HDHP/SOs to all other plans that are not HDHP/SOs, we created composite variables excluding HDHP/SO data.

NA: Not Applicable

Note: Values shown in the table may not equal the sum of their component parts. The averages presented in the table are aggregated at the firm level and then averaged, which is methodologically more appropriate than adding the averages. This is relevant for Total Annual Premium, Total Annual Firm Contribution, and Total Annual Cost.

**EXHIBIT 8.9**

Distribution of Covered Workers with the Following General Annual Deductible Amounts for Single Coverage, HSA-Qualified HDHPs and HDHP/HRAs, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: In HSA-qualified HDHPs, the legal minimum deductible for 2016 is \$1,300 for single coverage and \$2,600 for family coverage. Therefore, the distribution for HSA-qualified HDHPs starts at \$1,300.



**EXHIBIT 8.10**

Among Covered Workers, Distribution of Type of General Annual Deductible for Family Coverage, HDHP/HRAs and HSA-Qualified HDHPs, 2016

	Aggregate Amount	Separate Amount Per Person
HDHP/HRA	76%	24%
HSA-Qualified HDHP	89	11
<b>HDHP/SO</b>	<b>84%</b>	<b>16%</b>

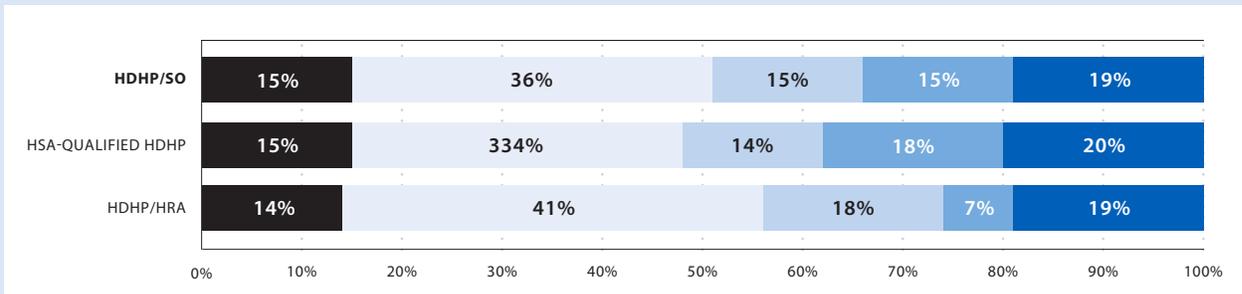
SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Note: The survey distinguishes between plans that have an aggregate deductible amount in which all family members' out-of-pocket expenses count toward the deductible, and plans that have a separate amount for each family member, typically with a limit on the number of family members required to reach that amount.

**EXHIBIT 8.11**

**Distribution of Covered Workers with the Following Aggregate Family Deductible Amounts, HDHP/HRAs and HSA-Qualified HDHPs, 2016**



**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: The survey distinguishes between family deductibles that are an aggregate amount in which all family members' out-of-pocket expenses count toward the deductible, and plans that have a separate amount for each family member, typically with a limit on the number of family members required to reach that amount. In HSA-qualified HDHPs, the legal minimum deductible for 2016 is \$1,300 for single coverage and \$2,600 for family coverage. Therefore, the distribution for HSA-qualified HDHPs starts at \$2,600.



**EXHIBIT 8.12**

**General Annual Deductible for Workers with Single Coverage in an HDHP/SO Plan After Any Employer Account Contributions, by Firm Size, 2007-2016**

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
All Small Firms (3-199 Workers)	\$1,182	\$892	\$1,091	\$1,332	\$1,335	\$1,387	\$1,374	\$1,417	\$1,578	\$1,701
All Large Firms (200 or More Workers)	\$943	\$956	\$1,050	\$1,062	\$1,088	\$1,334*	\$1,178	\$1,260	\$1,285	\$1,326
<b>ALL FIRMS</b>	<b>\$1,061</b>	<b>\$918</b>	<b>\$1,070</b>	<b>\$1,175</b>	<b>\$1,193</b>	<b>\$1,355</b>	<b>\$1,246</b>	<b>\$1,316</b>	<b>\$1,374</b>	<b>\$1,430</b>

**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2007-2016.

\* Estimate is statistically different from estimate for the previous year shown by firm size (p < .05).

Note: The net liability for covered workers enrolled in a plan with an HSA or HRA is calculated by subtracting the account contribution from the single coverage deductible. HRAs are notional accounts, and employers are not required to actually transfer funds until an employee incurs expenses. General annual deductibles are for in-network services.

**EXHIBIT 8.13**

Percentage of Covered Workers with Coverage for the Following Services Without Having to First Meet the Deductible, HDHP/HRAs, by Firm Size, 2016

	Primary Care Physician Office Visits	Prescription Drugs
All Small Firms (3-199 Workers)	59%	80%
All Large Firms (200 or More Workers)	61%	86%
<b>ALL FIRMS</b>	<b>61%</b>	<b>84%</b>

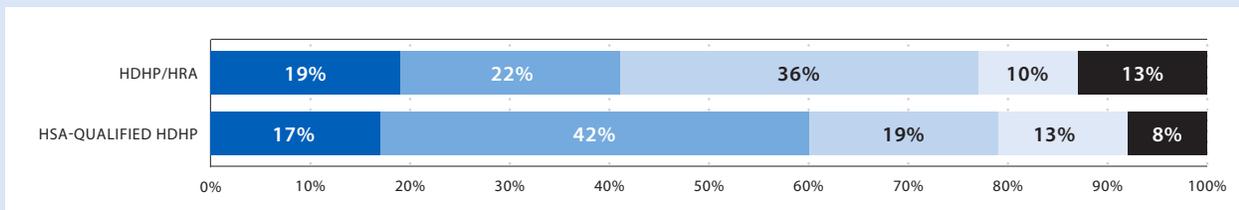
**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Note: Only firms with HDHP/HRAs were asked about physician office visits for primary care or prescription drugs. HSA-qualified HDHPs are required by law to apply the plan deductible to nearly all services.

**EXHIBIT 8.14**

Distribution of Covered Workers with the Following Annual Employer Contributions to Their HRA or HSA, for Single Coverage, 2016



**SOURCE:**

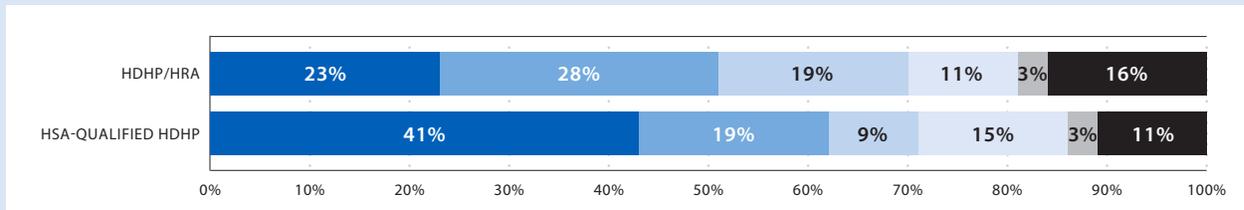
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: For single coverage, 52% of employers offering HSA-qualified HDHPs (covering 25% of workers enrolled in these plans) do not make contributions towards the HSAs that their workers establish. One percent of covered workers are enrolled in a plan where the firm matches employee contributions.



**EXHIBIT 8.15**

Distribution of Covered Workers with the Following Annual Employer Contributions to Their HRA or HSA, for Family Coverage, 2016



**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: For family coverage, 55% of employers offering HSA-qualified HDHPs (covering 25% of workers enrolled in these plans) do not make contributions towards the HSAs that their workers establish. One percent of covered workers are enrolled in a plan where the firm matches employee contributions.



**EXHIBIT 8.16**

Distribution of Firm Contributions to the HRA for Single and Family Coverage Relative to the Average Annual Firm Contribution to the HRA, 2016

Contribution Range, Relative to Average HRA Contribution	Single Coverage		Family Coverage	
	Contribution Range, Dollar Amount	Percentage of Covered Workers in Range	Contribution Range, Dollar Amount	Percentage of Covered Workers in Range
Less Than 60%	Less than \$635	30%	Less than \$1,120	33%
60% to Less Than 80%	\$635 to <\$847	12%	\$1,120 to <\$1,493	18%
80% to Less Than Average	\$847 to <\$1,059	33%	\$1,493 to <\$1,867	18%
Average to Less Than 120%	\$1,059 to <\$1,270	3%	\$1,867 to <\$2,240	12%
120% to Less Than 140%	\$1,270 to <\$1,482	0%	\$2,240 to <\$2,613	3%
140% or More	\$1,482 or More	21%	\$2,613 or More	16%

**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Note: The average annual firm contribution to the HRA is \$1,059 for single coverage and \$1,867 for family coverage. The HRA account contribution distribution is relative to the average single or family account contribution. For example, \$847 is 80% of the average single HRA account contribution and \$1,270 is 120% of the average single HRA account contribution. The same break points relative to the average are used for the distribution for family coverage.

## EXHIBIT 8.17

## Distribution of Firm Contributions to the HSA for Single and Family Coverage Relative to the Average Annual Firm Contribution to the HSA, 2016

Contribution Range, Relative to Average HSA Contribution	Single Coverage		Family Coverage	
	Contribution Range, Dollar Amount	Percentage of Covered Workers in Range	Contribution Range, Dollar Amount	Percentage of Covered Workers in Range
Less Than 60%	Less than \$411	38%	Less than \$725	38%
60% to Less Than 80%	\$411 to <\$549	15%	\$725 to <\$966	5%
80% to Less Than Average	\$549 to <\$686	6%	\$966 to <\$1,208	20%
Average to Less Than 120%	\$686 to <\$823	12%	\$1,208 to <\$1,449	8%
120% to Less Than 140%	\$823 to <\$960	2%	\$1,449 to <\$1,691	5%
140% or More	\$960 or More	29%	\$1,691 or More	24%

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

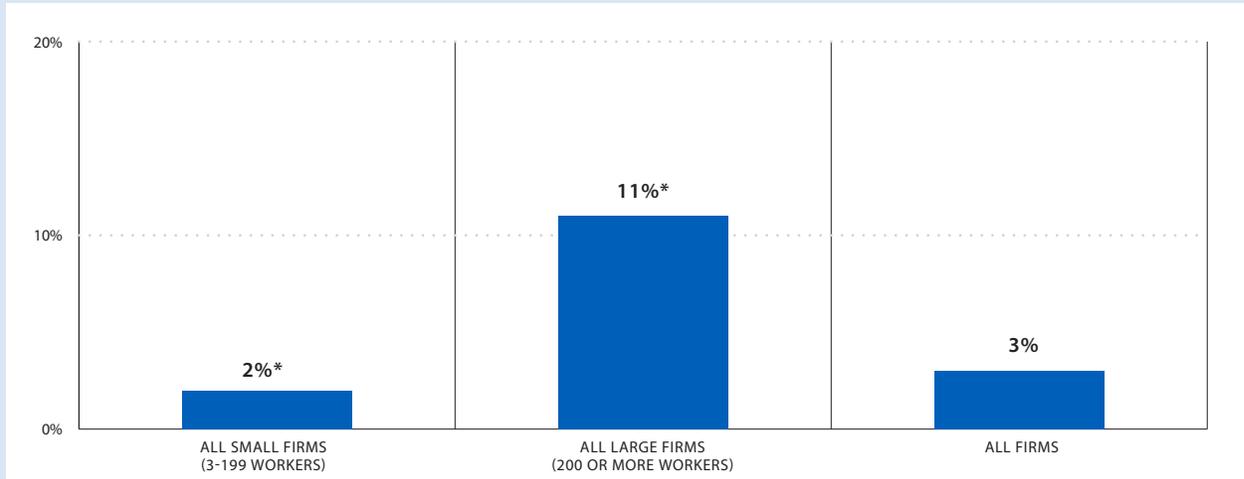
Notes: The average annual firm contribution to the HSA is \$686 for single coverage and \$1,208 for family coverage. The distribution includes workers in firms who do not make any contribution. The HSA account contribution distribution is relative to the average single or family account contribution. For example, \$549 is 80% of the average single HSA account contribution and \$823 is 120% of the average single HSA account contribution. The same break points relative to the average are used for the distribution for family coverage.

The average annual firm contribution to an HSA for covered workers at firms who make a contribution is \$916 for single coverage and \$1,617 for family coverage.

Percentages may not sum to 100% due to rounding.

**EXHIBIT 8.18**

Among Firms Offering Family Coverage and an HSA-Qualified HDHP, Percentage of Firms that Vary Their HSA Contribution for Family Coverage on Anything Other Than Number of Dependents, by Firm Size, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within plan type from estimate for all other firms not in the indicated size category ( $p < .05$ ).

NOTE: Includes firms who vary contributions based on participation in a wellness program, employee contributions, or job classification.

**EXHIBIT 8.19**

Distribution of Covered Workers in HDHP/HRAs and HSA-Qualified HDHPs with the Following Types of Cost Sharing in Addition to the General Annual Deductible, 2016

	HDHP/HRA	HSA-Qualified HDHP	HDHP/SO <sup>‡</sup>
<b>Separate Cost Sharing for Primary Care Physician Office Visits</b>			
Copayment	33%	8%	16%
Coinsurance	58	66	64
None	9	23	18
Other	0	2	2
<b>Separate Cost Sharing for Specialty Care Physician Office Visits</b>			
Copayment	27%	8%	14%
Coinsurance	62	67	66
None	11	23	19
Other	<1	1	1

SOURCE:

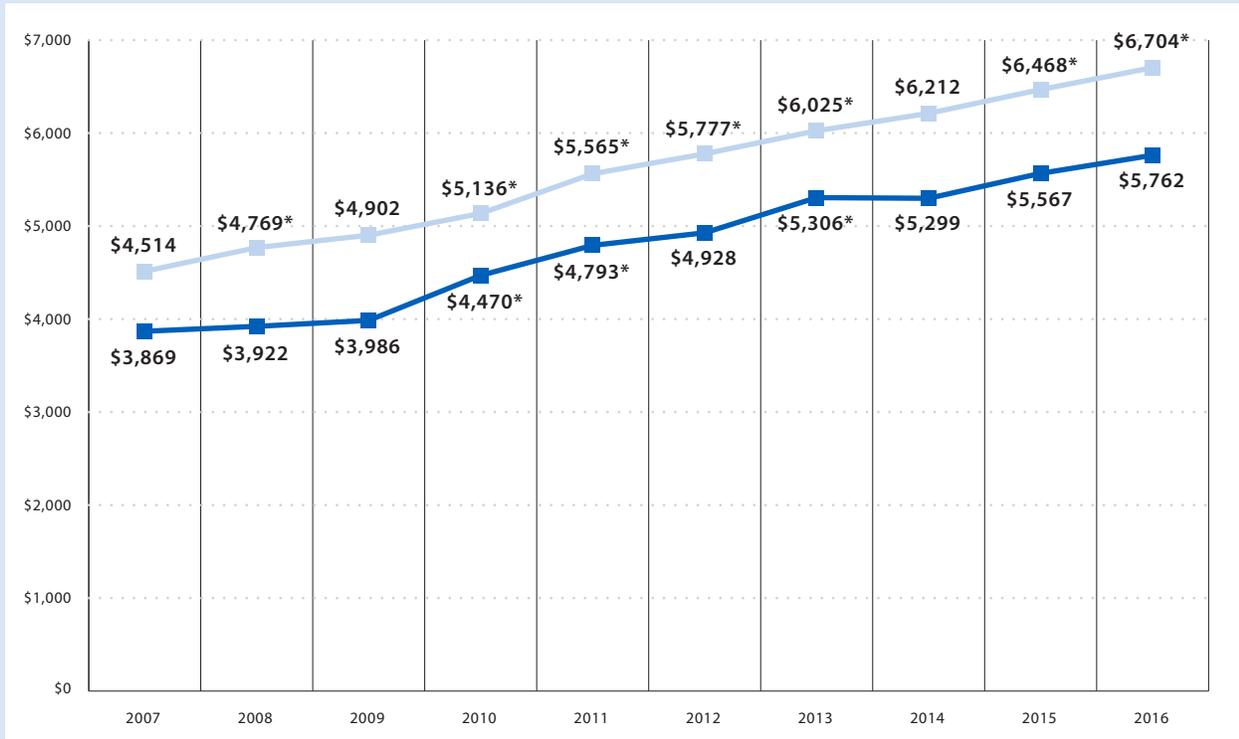
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Note: The survey asks firms about the characteristics of either their largest HRA or HSA-Qualified HDHP.

<sup>‡</sup> The HDHP/SO category is the aggregate of both the HRA and HSA plans. For more information, see the Methods Section.

EXHIBIT 8.20

Average Annual Premiums for Covered Workers with Single Coverage, by Plan Type, 2007-2016



SOURCE:

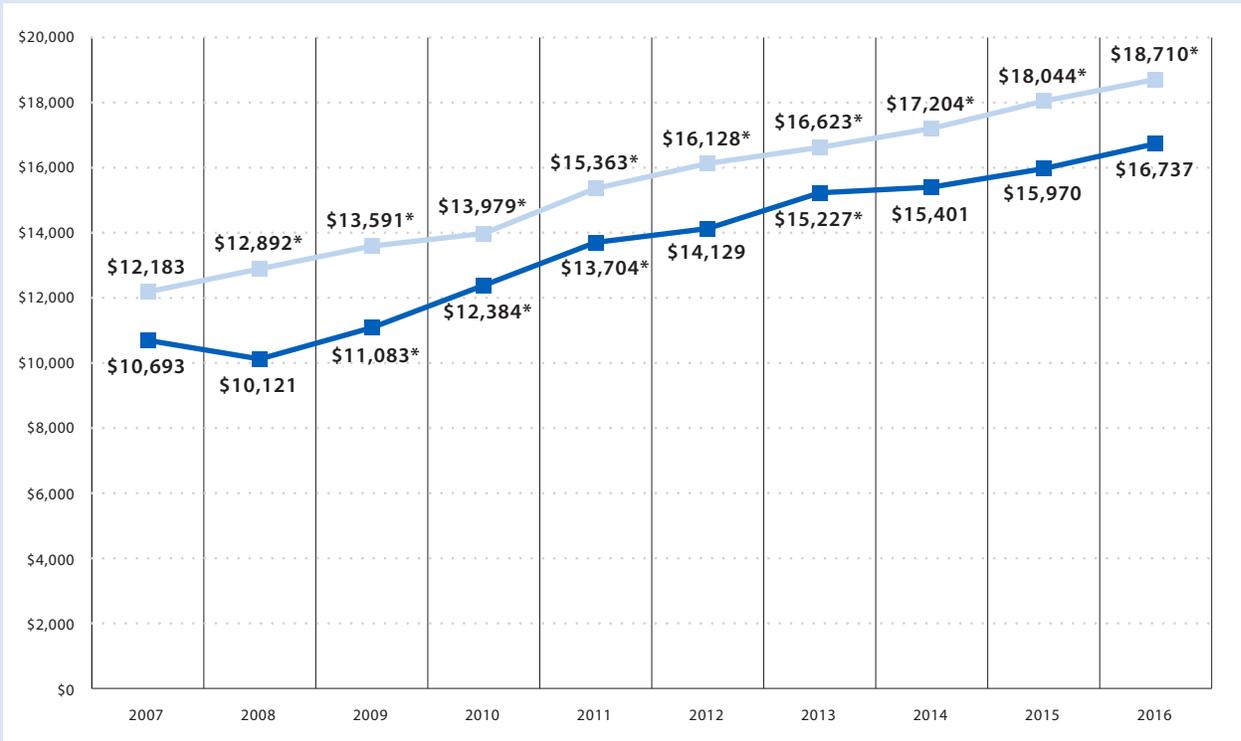
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2007-2016.

— NON-HDHP/SO  
— HDHP/SO

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

EXHIBIT 8.21

Average Annual Premiums for Covered Workers with Family Coverage, by Plan Type, 2007-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2007-2016.

NON-HDHP/SO  
HDHP/SO

\* Estimate is statistically different from estimate for the previous year shown (p < .05).

EMPLOYER HEALTH BENEFITS

2016 ANNUAL SURVEY

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Prescription  
Drug Benefits

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SECTION

9

## PRESCRIPTION DRUG BENEFITS

ALMOST ALL COVERED WORKERS HAVE COVERAGE FOR PRESCRIPTION DRUGS. FOR 2016, TO REDUCE BURDEN ON RESPONDENTS, WE REVISED THE SURVEY TO ASK RESPONDENTS ABOUT THE ATTRIBUTES OF PRESCRIPTION DRUG COVERAGE ONLY IN THEIR LARGEST HEALTH PLAN; PREVIOUSLY, WE ASKED ABOUT PRESCRIPTION COVERAGE IN THEIR LARGEST PLAN FOR EACH OF THE PLAN TYPES THAT THEY OFFERED. IN ADDITION, WE BEGAN ASKING EMPLOYERS ABOUT THEIR COST SHARING FOR TIERS THAT COVER SPECIALTY DRUGS EXCLUSIVELY. IN CASES IN WHICH A TIER COVERS ONLY SPECIALTY DRUGS, WE REPORT THE PLAN ATTRIBUTES UNDER THE SPECIALTY BANNER, RATHER THAN AS ONE OF THE FOUR STANDARD TIERS. THEREFORE, THE NUMBER OF TIERS A FIRM REPORTS MAY NOT CORRESPOND WITH THE NUMBER OF TIERS FOR WHICH WE HAVE COST-SHARING INFORMATION. FOR MORE INFORMATION, SEE THE SURVEY DESIGN AND METHODS SECTION. WHILE THIS NEW APPROACH PRODUCES ESTIMATES THAT ARE QUITE SIMILAR TO THOSE OBTAINED BY THE PRIOR METHOD, WE DO NOT DO STATISTICAL COMPARISONS WITH 2016 ESTIMATES AND THOSE FROM PRIOR YEARS.<sup>1</sup>

- ▶ Nearly all (more than 99%) covered workers work at a firm that provides prescription drug coverage in their largest health plan.
- ▶ A large share of covered workers (89%) work at a firm whose largest health plan has a tiered cost-sharing formula for prescription drugs (Exhibit 9.1). Cost-sharing tiers generally refer to a health plan placing a drug on a formulary or preferred drug list that classifies drugs into categories that are subject to different cost sharing or management. It is common for there to be different tiers for generic, preferred and non-preferred drugs. In recent years, plans have created additional tiers which, for example, may be used for lifestyle drugs or expensive biologics. Some plans may have multiple tiers for different categories; for example, a plan may have preferred and non-preferred specialty tiers. The survey obtains information about the cost-sharing structure for up to five tiers.
- ▶ Eighty-four percent of covered workers work at a firm that has three, four, or more tiers of cost sharing for prescription drugs in their largest health plan (Exhibit 9.1).
  - Covered workers at large firms (200 or more workers) whose largest health plan is an HDHP/SO have a different cost-sharing pattern for prescription drugs than covered workers with other plan types: they are more likely to be in a plan with the same

**Generic drugs:** Drugs product that are no longer covered by patent protection and thus may be produced and/or distributed by multiple drug companies.

**Preferred drugs:** Drugs included on a formulary or preferred drug list; for example, a brand-name drug without a generic substitute.

**Non-preferred drugs:** Drugs not included on a formulary or preferred drug list; for example, a brand-name drug with a generic substitute.

**Fourth-tier drugs:** New types of cost-sharing arrangements that typically build additional layers of higher copayments or coinsurance for specifically identified types of drugs, such as lifestyle drugs or biologics.

cost sharing regardless of drug type (17% vs. 3%) or in a plan that has no cost sharing for prescriptions once the plan deductible is met (8% vs. < 1%) (Exhibit 9.2).

### THREE OR MORE TIERS

- ▶ Thirty-two percent of covered workers work at a firm whose largest health plan has four or more tiers of cost sharing for prescription drugs (Exhibit 9.1).

#### NOTE:

<sup>1</sup> See the Methods Section for more information. In cases in which a firm indicated that one of their tiers was exclusively for specialty drugs, we reported the cost-sharing structure and any copay or coinsurance information under the specialty drug banner. Therefore, a firm that has three tiers of cost sharing may only have plan attributes for the generic and preferred tier.

- ▶ For covered workers at firms whose largest plan has three or more tiers of cost sharing for prescription drugs, copayments are the most common form of cost sharing in the first three tiers and coinsurance is the next most common. Among those with a fourth tier, 46% have a coinsurance requirement and 41% have a copayment (difference not significant) (Exhibit 9.3).
  - Among covered workers at firms whose largest health plan has three or more tiers of cost sharing for prescription drugs, the average copayments are \$11 for first-tier drugs, \$33 second-tier drugs, \$57 third-tier drugs, and \$102 for fourth-tier drugs (Exhibit 9.4).
  - Among covered workers at firms whose largest health plan has three or more tiers of cost sharing for prescription drugs, the average coinsurance rates are 17% for first-tier drugs, 25% second-tier drugs, 37% third-tier drugs, and 29% for fourth-tier drugs (Exhibit 9.4).
- ▶ These coinsurance minimum and maximum amounts vary across the tiers. Among covered workers at firms whose largest health plan has coinsurance for the first cost-sharing tier, 20% have only a maximum dollar amount attached to the coinsurance rate, 4% have only a minimum dollar amount, 26% have both, and 50% have neither. For those with coinsurance for the fourth cost-sharing tier, 76% have a maximum dollar amount, 3% have a minimum dollar amount, and 21% have neither (Exhibit 9.12).

#### SPECIALTY DRUGS

- ▶ Specialty drugs such as biologics may be used to treat chronic conditions and often require special handling and administration. We revised the questions in the 2016 survey regarding specialty drugs, and are reporting results only among large firms because a large share of small firms were unsure whether their largest plan covered these drugs.
  - Ninety-eight percent of covered workers at large firms work for employers whose largest health plan provides coverage for specialty drugs (Exhibit 9.13). Among these workers, 43% work at firms whose largest plan has a cost-sharing tier just for specialty drugs (Exhibit 9.14).
  - Among covered workers at large firms whose largest plan has a separate tier for specialty drugs, 43% have a copayment for specialty drugs and 46% have a coinsurance requirement (Exhibit 9.15). The average copayment is \$89 and the average coinsurance rate is 26% (Exhibit 9.16). Seventy-eight percent of those with a coinsurance requirement have a maximum dollar limit on the amount of coinsurance they must pay.
- ▶ Specialty drugs are typically high cost; firms use a variety of strategies to contain these costs. Among covered workers at large firms whose largest health plan provides coverage for specialty drugs, 38% use a different pharmacy benefit manager for specialty drugs; 28% have a dispensing program with incentives to encourage enrollees to receive specialty drugs in an alternative setting; 68% use a step therapy approach where enrollees must try alternatives before specialty drugs are covered; 61% use tight limits on the number of units administered at a single time; 70% use utilization management programs to review discharges, care settings and effectiveness; 82% require prior authorization; and 89% have a mail order option for specialty drugs (Exhibit 9.17).

#### SINGLE AND TWO TIERS

- ▶ Five percent of covered workers work at firms whose largest health plan has two tiers for prescription drug cost sharing (Exhibit 9.1). For these workers, copayments are more common than coinsurance for both first-tier and second-tier drugs. The average copayment for the first tier is \$12 and the average copayment for the second tier is \$29 (Exhibit 9.7).
- ▶ Seven percent of covered workers at firms whose largest health plan covers prescription drugs have the same cost sharing regardless of the type of drug (Exhibit 9.1).
  - Among these workers, 19% have copayments and 81% have coinsurance (Exhibit 9.8). The average coinsurance rate is 22% and the average copayment is \$12 (Exhibit 9.9).
  - Thirteen percent of these workers are at firms whose largest health plan limits coverage for prescriptions to generic drugs (Exhibit 9.10).

#### LIMITS ON COINSURANCE

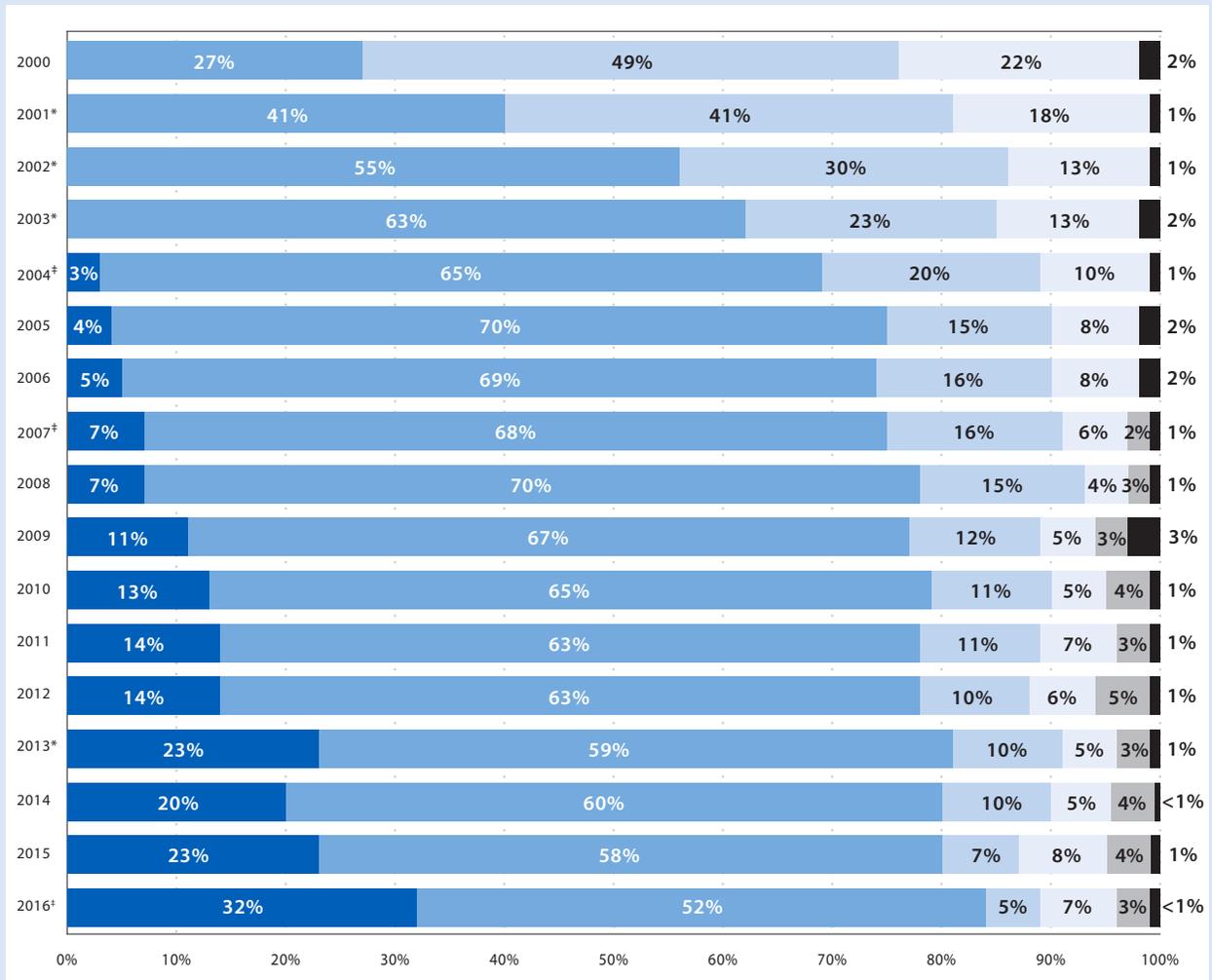
- ▶ Coinsurance rates for prescription drugs often have maximum and/or minimum dollar amounts associated with the coinsurance rate. Depending on the plan design, coinsurance maximums may significantly limit an enrollee's out-of-pocket spending on higher cost drugs.

#### NOTE:

<sup>2</sup> See the Methods Section for changes in these questions and responses as compared to 2015.

EXHIBIT 9.1

Distribution of Covered Workers Facing Different Cost-Sharing Formulas for Prescription Drug Benefits, 2000-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2000-2016.

\* Distribution is statistically different from distribution for the previous year shown ( $p < .05$ ).

‡ No statistical tests are conducted due to revisions to the questionnaire.

NOTE: Fourth-tier drug cost sharing information was not obtained prior to 2004.

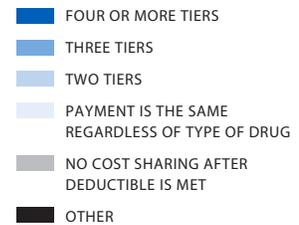
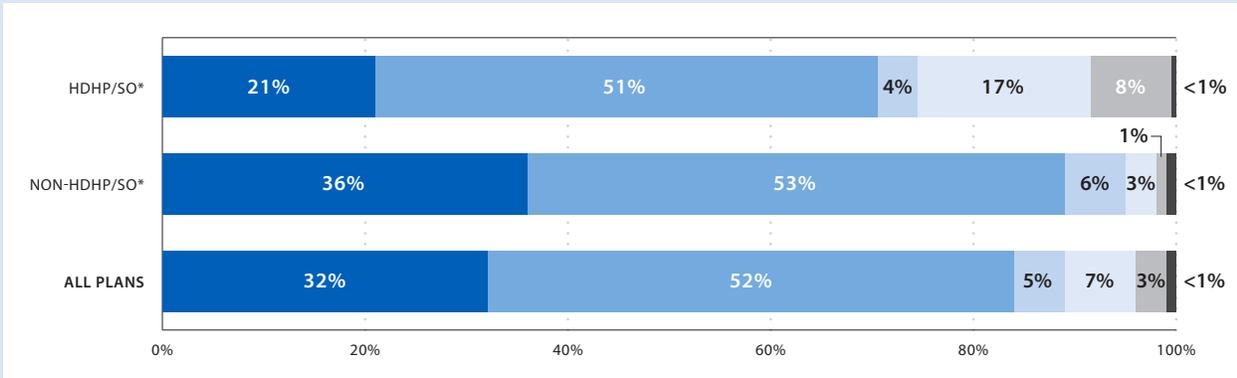


EXHIBIT 9.2

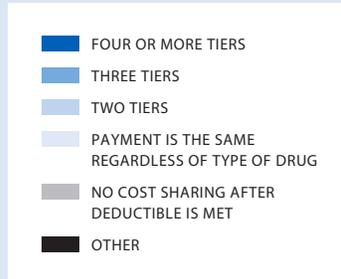
Distribution of Covered Workers Facing Different Cost-Sharing Formulas for Prescription Drug Benefits, by Plan Type, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Distribution is statistically different from All Plans distribution ( $p < .05$ ).



## EXHIBIT 9.3

Among Covered Workers with Three, Four, or More Tiers of Cost Sharing, Distribution of Covered Workers with the Following Types of Cost Sharing for Prescription Drugs, by Drug Tier and Firm Size, 2016

	Copay	Coinsurance	Plan Pays Entire Cost After Any Deductibles Are Met	Some Other Amount
<b>First-Tier Drugs, Often Called Generic Drugs</b>				
All Small Firms (3-199 Workers)*	92%	6%	1%	1%
All Large Firms (200 or More Workers)*	81	16	3	<1
<b>ALL FIRMS</b>	<b>84%</b>	<b>13%</b>	<b>2%</b>	<b>1%</b>
<b>Second-Tier Drugs, Often Called Preferred Drugs</b>				
			Copay or Coinsurance Plus Any Difference <sup>§</sup>	
All Small Firms (3-199 Workers)*	89%	9%	0%	2%
All Large Firms (200 or More Workers)*	64	35	<1	1
<b>ALL FIRMS</b>	<b>71%</b>	<b>28%</b>	<b>&lt;1%</b>	<b>1%</b>
<b>Third-Tier Drugs, Often Called Non-Preferred Drugs</b>				
All Small Firms (3-199 Workers)*	83%	14%	0%	3%
All Large Firms (200 or More Workers)*	60	39	<1	1
<b>ALL FIRMS</b>	<b>66%</b>	<b>32%</b>	<b>&lt;1%</b>	<b>2%</b>
<b>Fourth-Tier Drugs</b>				
All Small Firms (3-199 Workers)	51%	37%	0%	12%
All Large Firms (200 or More Workers)	27	59	14	0
<b>ALL FIRMS</b>	<b>41%</b>	<b>46%</b>	<b>6%</b>	<b>7%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Distribution is statistically different from the All Firms distribution ( $p < .05$ ).

<sup>§</sup> Category includes workers who pay a copayment or coinsurance plus the difference between the cost of the prescription and the cost of a comparable generic drug.

## EXHIBIT 9.4

Among Covered Workers with Three, Four, or More Tiers of Prescription Cost Sharing, Average Copayments and Average Coinsurance, 2000-2016

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Average Copayments</b>																	
First-Tier Drugs, Often Called Generic	\$8	\$8	\$9	\$9*	\$10*	\$10	\$11*	\$11	\$10	\$10	\$11	\$10	\$10	\$10	\$11*	\$11	\$11
Second-Tier Drugs, Often Called Preferred	\$15	\$16*	\$18*	\$20*	\$22*	\$23*	\$25*	\$25	\$26	\$27	\$28*	\$29	\$29	\$29	\$31	\$31	\$33
Third-Tier Drugs, Often Called Non-Preferred	\$29	\$28	\$32*	\$35*	\$38*	\$40*	\$43*	\$43	\$46*	\$46	\$49*	\$49	\$51	\$52	\$53	\$54	\$57
Fourth-Tier Drugs	^	^	^	^	\$59	\$74	\$59	\$71*	\$75	\$85	\$89	\$91	\$79	\$80	\$83	\$93	\$102
<b>Average Coinsurance</b>																	
First-Tier Drugs, Often Called Generic	18%	18%	18%	18%	18%	19%	19%	21%	21%	20%	17%	18%	20%*	16%*	19%	17%	17%
Second-Tier Drugs, Often Called Preferred	NSD	23%	24%	23%	25%	27%	26%	26%	25%	26%	25%	25%	26%	25%	24%	27%*	25%
Third-Tier Drugs, Often Called Non-Preferred	28%	33%	40%	34%*	34%	38%	38%	40%	38%	37%	38%	39%	39%	38%	37%	43%*	37%
Fourth-Tier Drugs	^	^	^	^	30%	43%*	42%	36%	28%	31%	36%	29%	32%	32%	29%	32%	29%

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2000-2016.

^ Fourth-tier drug copayment or coinsurance information was not obtained prior to 2004.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

Due to a change in methods, no statistical testing was conducted between the 2015 and 2016.

NSD: Not Sufficient Data.

## EXHIBIT 9.5

Among Covered Workers with Three, Four, or More Tiers of Prescription Cost Sharing, Distribution of Covered Workers with the Following Types of Cost Sharing for Prescription Drugs, by Largest Plan Type, 2016

First-Tier Drugs, Often Called Generic Drugs	Copay	Coinsurance	Plan Pays Entire Cost After Any Deductibles Are Met	Some Other Amount
Largest Plan HDHP/SO*	69%	23%	8%	<1%
Not an HDHP/SO*	88	11	1	1
<b>ALL FIRMS</b>	<b>84%</b>	<b>13%</b>	<b>2%</b>	<b>1%</b>
Second-Tier Drugs, Often Called Preferred Drugs	Copay or Coinsurance Plus Any Differences <sup>§</sup>			
Largest Plan HDHP/SO*	48%	51%	0%	1%
Not an HDHP/SO*	77	21	<1	1
<b>ALL FIRMS</b>	<b>71%</b>	<b>28%</b>	<b>&lt;1%</b>	<b>1%</b>
Third-Tier Drugs, Often Called Non-Preferred Drugs				
Largest Plan HDHP/SO*	43%	56%	0%	1%
Not an HDHP/SO*	72	26	<1	2
<b>ALL FIRMS</b>	<b>66%</b>	<b>32%</b>	<b>&lt;1%</b>	<b>1%</b>
Fourth-Tier Drugs				
Largest Plan HDHP/SO	NSD	NSD	NSD	NSD
Not an HDHP/SO	39	46	7	8
<b>ALL FIRMS</b>	<b>41%</b>	<b>46%</b>	<b>6%</b>	<b>7%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Distribution is statistically different from All Firms distribution ( $p < .05$ ).

<sup>§</sup> Category includes workers who pay a copayment or coinsurance plus the difference between the cost of the prescription and the cost of a comparable generic drug.

NSD: Not Sufficient Data.

## EXHIBIT 9.6

Among Covered Workers with Two Tiers of Cost Sharing for Prescription Drugs, Distribution of Covered Workers with the Following Types of Cost Sharing for Prescription Drugs, by Drug Tier and Firm Size, 2016

	Copay	Coinsurance	Plan Pays Entire Cost After Any Deductibles Are Met	Some Other Amount
<b>First-Tier Drugs, Often Called Generic Drugs</b>				
All Small Firms (3-199 Workers)*	91%	8%	1%	0%
All Large Firms (200 or More Workers)*	54	24	17	5
<b>ALL FIRMS</b>	<b>69%</b>	<b>17%</b>	<b>10%</b>	<b>3%</b>
			Copay or Coinsurance Plus Any Differences <sup>§</sup>	
<b>Second-Tier Drugs, Often Called Preferred Drugs</b>				
All Small Firms (3-199 Workers)	NSD	NSD	NSD	NSD
All Large Firms (200 or More Workers)	55	41	0	4
<b>ALL FIRMS</b>	<b>65%</b>	<b>33%</b>	<b>0%</b>	<b>2%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Distribution is statistically different from the All Firms distribution ( $p < .05$ ).

<sup>§</sup> Category includes workers who pay a copayment or coinsurance plus the difference between the cost of the prescription and the cost of a comparable generic drug.

NSD: Not Sufficient Data.

**EXHIBIT 9.7**

Among Covered Workers with Two Tiers of Prescription Drug Cost Sharing, Average Copayments and Average Coinsurance, by Drug Type, 2000-2016

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Average Copayments</b>																	
First-Tier Drugs, Often Called Generic	\$7	\$8*	\$9*	\$9	\$10	\$10	\$11	\$11	\$11	\$10	\$10	\$11	\$11	\$11	\$11	\$12	\$12
Second-Tier Drugs, Often Called Preferred	\$14	\$15*	\$18*	\$20*	\$22*	\$22	\$23	\$31	\$24*	\$26	\$28	\$28	\$29	\$31	\$30	\$31	\$29
<b>Average Coinsurance</b>																	
First-Tier Drugs, Often Called Generic	19%	17%	20%	21%	17%	16%	22%	17%	19%	NSD							
Second-Tier Drugs, Often Called Preferred	28%	25%	25%	28%	25%	24%	27%	27%	32%	28%	27%	30%	27%	30%	27%	28%	NSD

SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2000-2016.

\* Estimate is statistically different from estimate for the previous year shown (p < .05).  
 Due to a change in methods, no statistical testing was conducted between the 2015 and 2016.  
 NSD: Not Sufficient Data.

**EXHIBIT 9.8**

Among Covered Workers with the Same Cost Sharing Regardless of Drug Type, Distribution of Covered Workers with the Following Types of Cost Sharing for Prescription Drugs, by Firm Size, 2016

	Copay	Coinsurance	Some Other Amount
All Small Firms (3-199 Workers)	NSD	NSD	NSD
All Large Firms (200 or More Workers)	7	92	<1
<b>ALL FIRMS</b>	<b>19%</b>	<b>81%</b>	<b>&lt;1%</b>

SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NSD: Not Sufficient Data.

## EXHIBIT 9.9

Among Covered Workers with the Same Cost Sharing Regardless of Type of Drug, Average Copayments and Average Coinsurance, 2000-2016

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Average Copayments</b>	\$8	\$10*	\$10	\$10	\$14*	\$10*	\$13*	\$13	\$15	\$15	\$13	\$14	\$13	\$12	\$15	\$12	\$12
<b>Average Coinsurance</b>	22%	20%	23%	22%	25%	23%	23%	22%	24%	22%	24%	23%	22%	22%	22%	22%	22%

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2000-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).  
Due to a change in methods, no statistical testing was conducted between the 2015 and 2016.

## EXHIBIT 9.10

Among Covered Workers with Cost-Sharing for Prescription Drug Coverage, Percentage of Covered Workers Enrolled in a Plan Where the Firm's Prescription Drug Benefits Cover Only Generic Drugs, by Drug Tier, 2016

	Firm's Prescription Drug Benefits Cover Only Generic Drugs
Firms with Same Cost Sharing Regardless of Type of Drug	<b>13%</b>
	First Tier of the Firm's Prescription Drug Benefits Cover Only Generic Drugs
Firms with Two or More Tiers of Cost Sharing	<b>76%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Note: Three percent of covered workers with prescription drug coverage are enrolled in a plan with no cost sharing after any deductibles are met.

**EXHIBIT 9.11**

Among Covered Workers with a Separate Tier for Generic Drugs, Average Copay and Coinsurance, by Firm Size, 2016

FIRM SIZE	Average Copay	Average Coinsurance
All Small Firms (3-199 Workers)	\$12*	NSD
All Large Firms (200 or More Workers)	\$10*	17%
<b>ALL Firms</b>	<b>\$11</b>	<b>17%</b>

**SOURCE:**

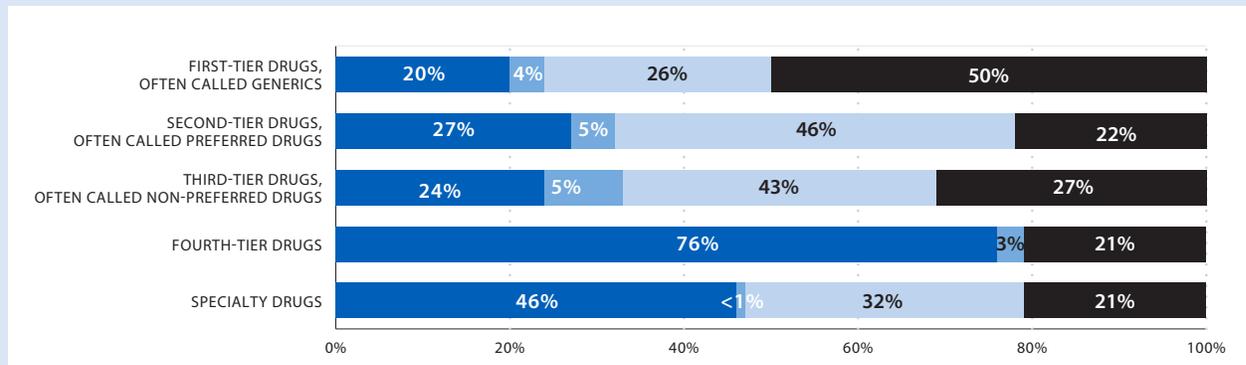
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically significantly different from all other firm size categories ( $p < .05$ ).

Note: Seventy-two percent of covered workers enrolled in a plan with cost-sharing after the deductible are in a plan where the first tier covers only generic drugs.

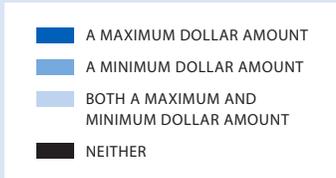
**EXHIBIT 9.12**

Distribution of Coinsurance Structures for Covered Workers Facing a Coinsurance for Prescription Drugs, by Drug Tier, 2016



**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.



## EXHIBIT 9.13

Percentage of Covered Workers at Large Firms Whose Plan with the Largest Enrollment Includes Coverage for Specialty Drugs, by Firm Size, Region, and Industry, 2016

	Percentage of Covered Workers at Large Firms Whose Plan with the Largest Enrollment Includes Coverage for Specialty Drugs
<b>FIRM SIZE</b>	
200-999 Workers	97%
1,000-4,999 Workers	96
5,000 or More Workers	99
<b>REGION</b>	
Northeast	98%
Midwest	99*
South	97
West	97
<b>INDUSTRY</b>	
Agriculture/Mining/Construction	99%
Manufacturing	96
Transportation/Communications/Utilities	99
Wholesale	97
Retail	97
Finance	100*
Service	97
State/Local Government	100*
Health Care	98
<b>All Large Firms (200 or More Workers)</b>	<b>98%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size, region, or industry category ( $p < .05$ ).

## EXHIBIT 9.14

Among Large Firms Whose Prescription Drug Coverage Includes Specialty Drugs, Percentage of Covered Workers Enrolled in a Plan That Has a Separate Tier for Specialty Drugs, by Firm Size, 2016

	Percentage of Covered Workers Enrolled in a Plan That Has a Separate Tier for Specialty Drugs
<b>FIRM SIZE</b>	
200-999 Workers	32%*
1,000-4,999 Workers	44
5,000 or More Workers	48
<b>All Large Firms (200 or More Workers)</b>	<b>43%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size category ( $p < .05$ ).

## EXHIBIT 9.15

Among Firms Whose Plan with the Largest Enrollment Covers Specialty Drugs, Percentage of Firms Which Use the Following Strategies to Contain Specialty Drug Cost, by Firm Size, 2016

	Copay	Coinsurance	Plan Pays Entire Cost After Any Deductibles Are Met	Some Other Amount
<b>FIRM SIZE</b>				
200-999 Workers	57%	36%	3%	4%
1,000-4,999 Workers	60	31	1	8
5,000 or More Workers	33	53	0	14
<b>All Large Firms (200 or More Workers)</b>	<b>43%</b>	<b>46%</b>	<b>1%</b>	<b>11%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

**EXHIBIT 9.16**

Among Covered Workers at Large Firms Enrolled in a Plan with a Specific Tier for Specialty Drugs, Average Copayments and Average Coinsurance, by Firm Size, 2016

FIRM SIZE	Average Copayment	Average Coinsurance
200-999 Workers	\$88	24%
1,000-4,999 Workers	100	26
5,000 or More Workers	83	26
<b>All Large Firms (200 or More Workers)</b>	<b>\$89</b>	<b>26%</b>

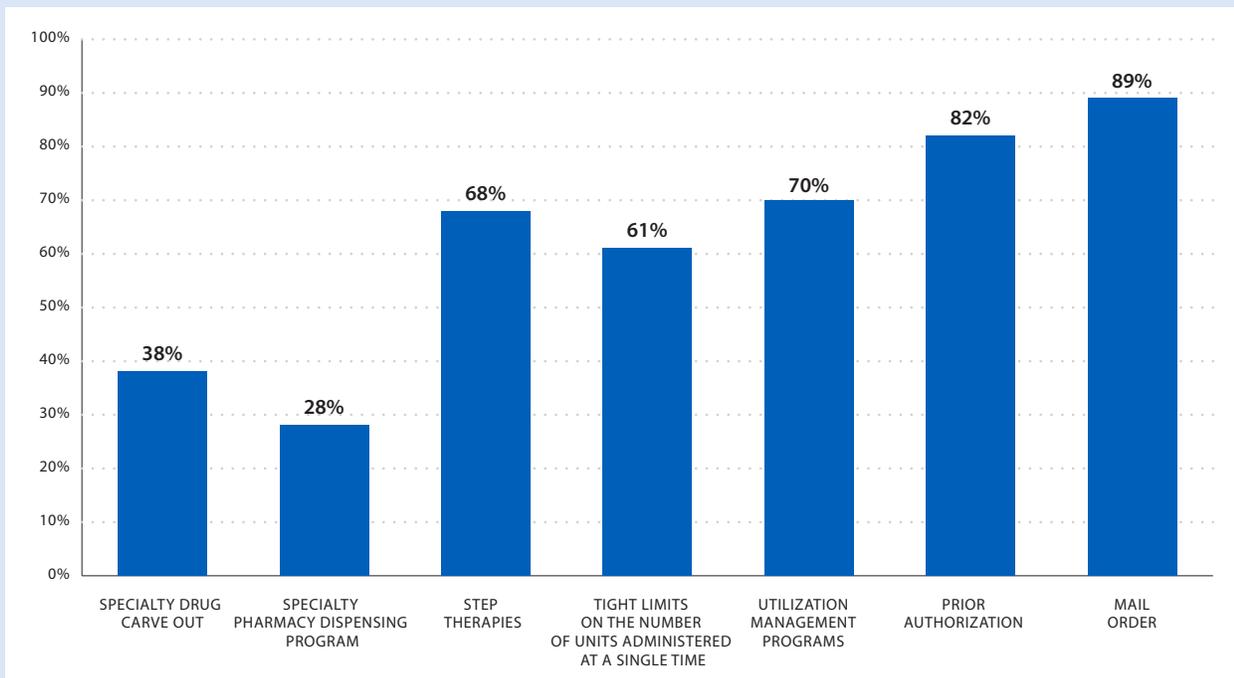
**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Note: Tests found no statistical difference from estimate for all other firms not in the indicated size category (p < .05).

**EXHIBIT 9.17**

Among Large Firms Whose Plan with the Largest Enrollment Covers Specialty Drugs, Percentage of Firms that Use the Following Strategies to Contain Specialty Drug Costs, 2016



**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

ALL LARGE FIRMS (200 OR MORE WORKERS)

NOTES: Specialty drug carve out refers to an arrangement where a different pharmacy benefit manager administers specialty drugs benefits. Step therapies require enrollees to try alternatives before specialty drugs are covered. Utilization management programs review the discharges, care settings, and effectiveness of drugs.



EMPLOYER HEALTH BENEFITS  
2016 ANNUAL SURVEY

Plan  
Funding

SECTION

10

## PLAN FUNDING

FEDERAL LAW (THE EMPLOYEE RETIREMENT INCOME SECURITY ACT OF 1974, OR ERISA) EXEMPTS SELF-FUNDED PLANS FROM MOST STATE INSURANCE LAWS, INCLUDING RESERVE REQUIREMENTS, MANDATED BENEFITS, PREMIUM TAXES, AND CONSUMER PROTECTION REGULATIONS. SIXTY-ONE PERCENT OF COVERED WORKERS ARE IN A SELF-FUNDED HEALTH PLAN. SELF-FUNDING IS COMMON AMONG LARGER FIRMS BECAUSE THEY CAN SPREAD THE RISK OF COSTLY CLAIMS OVER A LARGE NUMBER OF EMPLOYEES AND DEPENDENTS. MANY SELF-FUNDED PLANS USE INSURANCE, OFTEN CALLED STOPLOSS COVERAGE, TO LIMIT THE PLAN SPONSOR'S LIABILITY FOR VERY LARGE CLAIMS OR AN UNEXPECTED LEVEL OF EXPENSES. NEARLY THREE IN FIVE COVERED WORKERS IN FULLY OR PARTIALLY SELF-FUNDED PLANS ARE IN PLANS WITH STOPLOSS PROTECTION.

- ▶ Sixty-one percent of covered workers are in a plan that is completely or partially self-funded, similar to last year. The percentage of covered workers who are in a self-funded plan has increased over time from 49% in 2000 and 54% in 2005. In recent years, the percentage of covered workers enrolled in a self-funded plan has remained steady: 60% of covered workers were in such an arrangement in 2011; similar to 61% in 2016 (Exhibit 10.1).
  - The percentage of covered workers enrolled in self-funded plans has been stable in recent years in both small firms (3-199 workers) and large firms (200 or more workers) (Exhibit 10.2).
  - The percentage of covered workers in self-funded plans differs by plan type: 69% of covered workers in PPOs, 67% in HDHP/SOs, 37% in HMOs, and 24% in POS plans are in a self-funded plan (Exhibit 10.3).
  - As expected, covered workers in large firms are significantly more likely to be in a self-funded plan than covered workers in small firms (82% vs. 13%). The percentage of covered workers in self-funded plans increases as the number of employees in a firm increases. Eighty-three percent of covered workers in firms with 1,000 to 4,999 workers and 94% of covered workers in firms with 5,000 or more workers are in self-funded plans in 2016 (Exhibit 10.4).

**Self-Funded Plan:** An insurance arrangement in which the employer assumes direct financial responsibility for the costs of enrollees' medical claims. Employers sponsoring self-funded plans typically contract with a third-party administrator or insurer to provide administrative services for the self-funded plan. In some cases, the employer may buy stoploss coverage from an insurer to protect the employer against very large claims.

**Fully Insured Plan:** An insurance arrangement in which the employer contracts with a health plan that assumes financial responsibility for the costs of enrollees' medical claims.

### STOPLOSS COVERAGE AND ATTACHMENT POINTS

- ▶ Fifty-seven percent of workers in self-funded health plans are in plans that have stoploss insurance (Exhibit 10.10). Stoploss coverage may limit the amount of claims that must be paid for each employee or may limit the total amount the plan sponsor must pay for all claims over the plan year.
  - The percentage of workers in self-funded health plans with stoploss insurance is unchanged from 2011, when the survey first asked about stoploss insurance (58% in 2011 and 57% in 2016).

- Ninety-one percent of covered workers in self-funded plans that have stoploss protection are in plans where the stoploss insurance limits the amount that the plan must spend on each employee (Exhibit 10.11). This includes stoploss insurance plans that limit a firm's per-employee spending and plans that limit both a firm's overall spending and per-employee spending.
- Firms with per-enrollee stoploss coverage were asked for the dollar amount where the stoploss coverage would start to pay for most or all of the claim (called an attachment point). The average attachment point in small firms is \$160,000. For large firms with a per-person limit, the average attachment point is \$330,000 (Exhibit 10.11).
- ▶ Among firms that purchase insurance underwritten by an insurer, 1% plan to self-insure because of ACA provisions (Exhibit 10.14).

EXHIBIT 10.1

Percentage of Covered Workers in Partially or Completely Self-Funded Plans, by Firm Size, 1999-2016

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
3-199 Workers	13%	15%	17%	13%	10%	10%	13%	13%	12%	12%	15%	16%	13%	15%	16%	15%	17%	13%
200-999 Workers	51	53	52	48	50	50	56	53	53	47	48	58*	50	52	58	55	56	50
1,000-4,999 Workers	62	69	66	67	71	78	78	77	76	76	80	80	79	78	79	83	82	83
5,000 or More Workers	62	72	70	72	79	79	82	89	86	89	88	93	96	93	94	91	94	94
<b>ALL FIRMS</b>	<b>44%</b>	<b>49%</b>	<b>49%</b>	<b>49%</b>	<b>52%</b>	<b>54%</b>	<b>54%</b>	<b>55%</b>	<b>55%</b>	<b>55%</b>	<b>57%</b>	<b>59%</b>	<b>60%</b>	<b>60%</b>	<b>61%</b>	<b>61%</b>	<b>63%</b>	<b>61%</b>

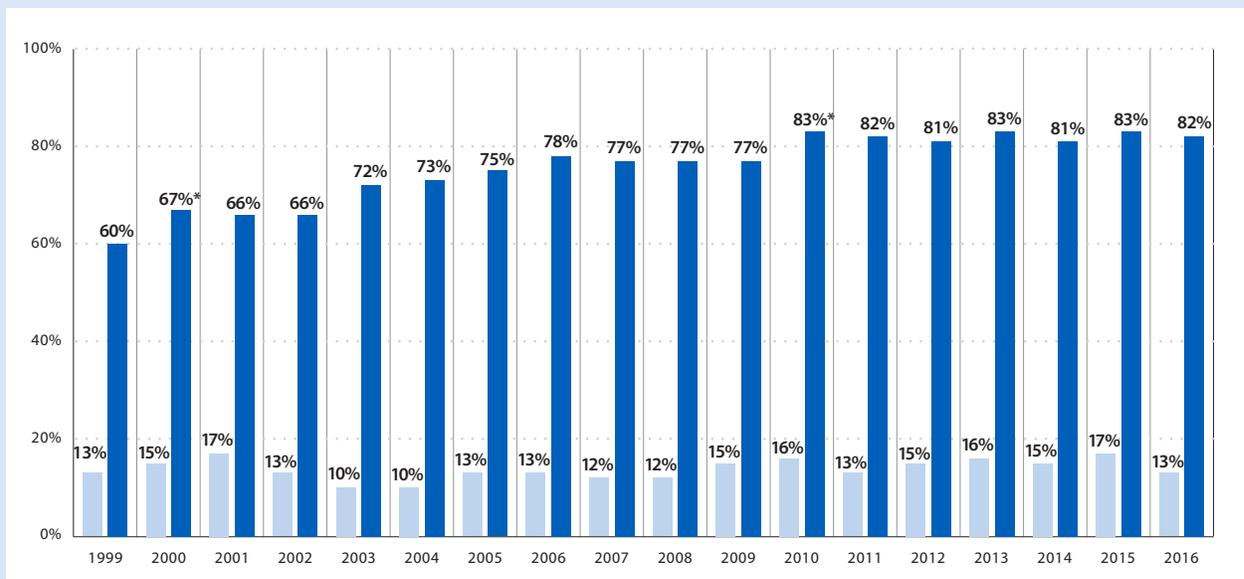
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

Note: Due to a change in the survey questionnaire, funding status was not asked of firms with conventional plans in 2006. Therefore, conventional plan funding status is not included in the averages in this exhibit for 2006. For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

EXHIBIT 10.2

Percentage of Covered Workers in Partially or Completely Self-Funded Plans, by Firm Size, 1999-2016



Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: Sixty-one percent of covered workers are in a partially or completely self-funded plan in 2016. Due to a change in the survey questionnaire, funding status was not asked of firms with conventional plans in 2006. Therefore, conventional plan funding status is not included in the averages in this exhibit for 2006. For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

ALL SMALL FIRMS (3-199 WORKERS)  
ALL LARGE FIRMS (200 OR MORE WORKERS)

## EXHIBIT 10.3

## Percentage of Covered Workers in Partially or Completely Self-Funded Plans, by Plan Type, 1999-2016

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Conventional	65%	64%	65%	58%	49%	43%	53%	^	53%	47%	48%	61%	53%	38%	^^	^^	^^	^^
HMO	16	23*	31*	27	29	29	32	33	34	40	40	41	41	37	31	32	38	37
PPO	60	63	61	61	61	64	65	63	65	64	67	67	70	70	70	71	70	69
POS	42	45	42	40	44	46	36	32	34	29	25	32	26	29	31	22	36*	24
HDHP/SO	^	^	^	^	^	^	^	50	41	35	48*	61*	54	54	62	60	68*	67
<b>ALL PLANS</b>	<b>44%</b>	<b>49%</b>	<b>49%</b>	<b>49%</b>	<b>52%</b>	<b>54%</b>	<b>54%</b>	<b>55%</b>	<b>55%</b>	<b>55%</b>	<b>57%</b>	<b>59%</b>	<b>60%</b>	<b>60%</b>	<b>61%</b>	<b>61%</b>	<b>63%</b>	<b>61%</b>

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

^ Information was not obtained for conventional plans in 2006 and HDHP/SO plans prior to 2006.

^^ Starting in 2013, information on conventional plans is included in the PPO estimate. For more information, see the Survey Design and Methods section.

Note: Due to a change in the survey questionnaire, funding status was not asked of firms with conventional plans in 2006. Therefore, conventional plan funding status is not included in this exhibit for 2006. For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.4

Percentage of Covered Workers in Partially or Completely Self-Funded Plans, by Firm Size, Region, and Industry, 2016

	Self-Funded (Employer Bears Some or All of Financial Risk)
<b>FIRM SIZE</b>	
200-999 Workers	50%*
1,000-4,999 Workers	83*
5,000 or More Workers	94*
<b>All Small Firms (3-199 Workers)</b>	<b>13%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>82%*</b>
<b>REGION</b>	
Northeast	61%
Midwest	68*
South	66
West	46*
<b>INDUSTRY</b>	
Agriculture/Mining/Construction	53%
Manufacturing	61
Transportation/Communications/Utilities	85*
Wholesale	46*
Retail	72
Finance	66
Service	47*
State/Local Government	80
Health Care	70*
<b>ALL FIRMS</b>	<b>61%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size, region, or industry category ( $p < .05$ ).

Note: For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.5

## Percentage of Covered Workers in Partially or Completely Self-Funded Plans, by Plan Type and Firm Size, 2016

	HMO	PPO	POS	HDHP/SO
200-999 Workers	23%	61%	37%	38%*
1,000-4,999 Workers	44	91*	68*	87*
5,000 or More Workers	70*	95*	NSD	98*
<b>ALL FIRMS</b>	<b>37%</b>	<b>69%</b>	<b>24%</b>	<b>67%</b>

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size category within plan type ( $p < .05$ ).

Note: For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.6

## Percentage of Covered Workers in Partially or Completely Self-Funded HMO Plans, by Firm Size, 1999-2016

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
200-999 Workers	14%	13%	23%	16%	21%	18%	17%	29%	19%	22%	26%	23%	16%	14%	12%	22%	15%	23%
1,000-4,999 Workers	22	27	32	31	37	49	50	54	44	48	50	59	54	45	50	59	41	44
5,000 or More Workers	19	35*	40	38	44	40	44	47	48	66	61	65	67	60	52	47	66	70
<b>ALL HMO PLANS</b>	<b>16%</b>	<b>23%*</b>	<b>31%*</b>	<b>27%</b>	<b>29%</b>	<b>29%</b>	<b>32%</b>	<b>33%</b>	<b>34%</b>	<b>40%</b>	<b>40%</b>	<b>41%</b>	<b>41%</b>	<b>37%</b>	<b>31%</b>	<b>32%</b>	<b>38%</b>	<b>37%</b>

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

Note: Estimates for All Small Firms (3-199 Workers) are not shown due to high relative standard errors. For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.7

## Percentage of Covered Workers in Partially or Completely Self-Funded PPO Plans, by Firm Size, 1999-2016

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
3-199 Workers	19%	23%	23%	15%	13%	13%	18%	19%	17%	15%	21%	18%	19%	20%	18%	21%	21%	17%
200-999 Workers	69	72	66	63	60	63	67	61	65	55	55	69*	65	63	69	67	63	61
1,000-4,999 Workers	84	89	87	83	85	88	88	85	87	85	87	85	84	84	87	86	89	91
5,000 or More Workers	87	88	87	93	93	93	95	97	90*	94	93	96	98	97	98	96	94	95
<b>ALL PPO PLANS</b>	<b>60%</b>	<b>63%</b>	<b>61%</b>	<b>61%</b>	<b>61%</b>	<b>64%</b>	<b>65%</b>	<b>63%</b>	<b>65%</b>	<b>64%</b>	<b>67%</b>	<b>67%</b>	<b>70%</b>	<b>70%</b>	<b>70%</b>	<b>71%</b>	<b>70%</b>	<b>69%</b>

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

Note: For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.8

## Percentage of Covered Workers in Partially or Completely Self-Funded POS Plans, by Firm Size, 1999-2016

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
All Large Firms (200 or More Workers)	64%	68%	66%	57%	66%	69%	61%	64%	60%	48%	58%	72%	54%	71%	61%	46%	69%	58%
<b>ALL POS PLANS</b>	<b>42%</b>	<b>45%</b>	<b>42%</b>	<b>40%</b>	<b>44%</b>	<b>46%</b>	<b>36%</b>	<b>32%</b>	<b>34%</b>	<b>29%</b>	<b>25%</b>	<b>32%</b>	<b>26%</b>	<b>29%</b>	<b>31%</b>	<b>22%</b>	<b>36%*</b>	<b>24%</b>

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016.

Notes: Tests found no statistical difference from estimate for the previous year shown ( $p < .05$ ). Estimates for All Small Firms (3-199 Workers) are not shown due to high relative standard errors. For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.9

## Percentage of Covered Workers in Partially or Completely Self-Funded HDHP/SOs, by Firm Size, 2006-2016

	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
3-199 Workers	7%	4%	7%	18%	24%	11%	14%	17%	15%	18%	20%
200-999 Workers	57	27	48	36	53	45	39	57	49	59	38*
1,000-4,999 Workers	81	86	72	81	88	89	85	83	85	89	87
5,000 or More Workers	100	97	91	96	99	98	98	97	97	99	98
<b>ALL HDHP/SOs</b>	<b>50%</b>	<b>41%</b>	<b>35%</b>	<b>48%*</b>	<b>61%*</b>	<b>54%</b>	<b>54%</b>	<b>62%</b>	<b>60%</b>	<b>68%*</b>	<b>67%</b>

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

Note: Information on funding status for HDHP/SOs was not collected prior to 2006.  
For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.10

Percentage of Covered Workers Enrolled in a Partially or Completely Self-Funded Plan Covered by Stoploss Insurance, by Firm Size, Region, and Industry, 2016

	Percentage of Covered Workers in a Self-Funded Plan Covered by Stoploss Insurance
<b>FIRM SIZE</b>	
50-199	76%*
200-999 Workers	88*
1,000-4,999 Workers	91*
5,000 or More Workers	36*
<b>All Small Firms (3-199 Workers)</b>	<b>72%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>56%*</b>
<b>REGION</b>	
Northeast	51%
Midwest	59
South	59
West	56
<b>INDUSTRY</b>	
Agriculture/Mining/Construction	80%
Manufacturing	74*
Transportation/Communications/Utilities	23*
Wholesale	88*
Retail	51
Finance	46
Service	66
State/Local Government	40
Health Care	58
<b>ALL SELF-FUNDED FIRMS</b>	<b>57%</b>

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size, region, or industry category ( $p < .05$ ).

Note: For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.11

## Prevalence and Average Attachment Points of Stoploss Insurance, by Firm Size and Region, 2016

	Percentage of Covered Workers in Partially or Completely Self-Funded Plans	Percentage of Covered Workers Enrolled in a Self-Funded Plan that Purchased Stoploss Insurance	Percentage of Covered Workers Enrolled in a Self-Funded Plan that Purchases Stoploss Insurance that Includes a Limit on Per-Employee Spending <sup>‡</sup>	Average Per-Employee Claims Cost at which Stoploss Insurance Pays Benefit (Attachment Point) <sup>‡</sup>
<b>FIRM SIZE</b>				
50-199 Workers	22%*	76%*	97%	\$80,000*
200-999 Workers	50*	88*	90	150,000*
1,000-4,999 Workers	83*	91*	90	270,000*
5,000 or More Workers	94*	36*	90	480,000*
<b>All Small Firms (3-199 Workers)</b>	<b>13%*</b>	<b>72%*</b>	<b>95%</b>	<b>\$160,000*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>82%*</b>	<b>56%*</b>	<b>90%</b>	<b>\$330,000*</b>
<b>REGION</b>				
Northeast	61%*	51%	89%	\$300,000
Midwest	68*	59	89	320,000
South	66	59	93	330,000
West	46*	56	90	330,000
<b>ALL FIRMS</b>	<b>61%</b>	<b>57%</b>	<b>91%</b>	<b>\$310,000</b>

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016

\* Estimate is statistically different from estimate for all other firms not in the indicated size or region category ( $p < .05$ ).

<sup>‡</sup> This includes stoploss insurance plans that limit a firm's per-employee spending as well as plans that limit both a firm's overall spending and per-employee spending.

Note: There was insufficient data to report estimates for firms with 3 to 49 employees. For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10. Attachment points refer to the dollar amount at which stoploss coverage begins to pay for most or all of a claim.

## EXHIBIT 10.12

Percentage of Covered Workers Enrolled in Partially or Completely Self-Insured Plans That Purchase Different Types of Stoploss Insurance, by Firm Size, 2016

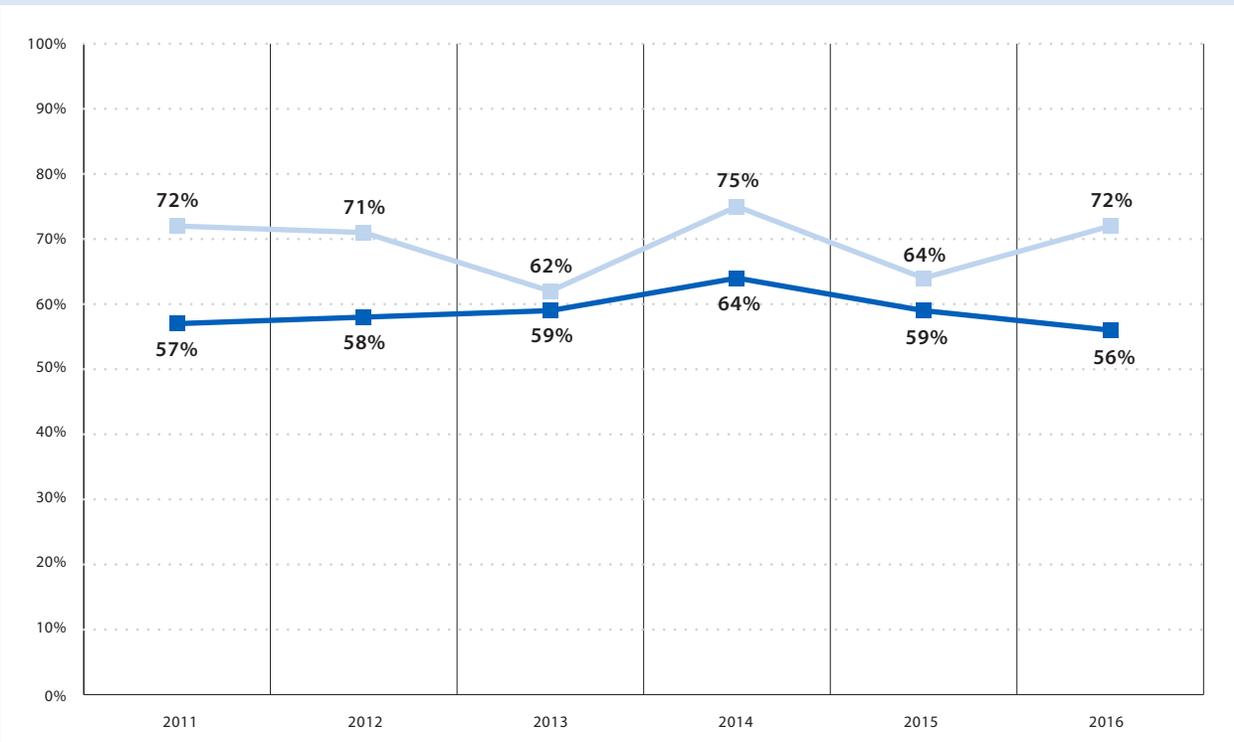
FIRM SIZE	Stoploss Insurance Limits Per-Employee Spending	Stoploss Insurance Limits Total Spending	Stoploss Insurance Limits both Per-Employee and Total Spending	Other
50-199 Workers	74%	0%	23%	3%
200-999 Workers	62	5	28	4
1,000-4,999 Workers	69	2	21	8
5,000 or More Workers	75	3	16	7
<b>All Small Firms (3-199 Workers)</b>	<b>75%</b>	<b>1%</b>	<b>20%</b>	<b>3%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>70%</b>	<b>3%</b>	<b>20%</b>	<b>7%</b>
<b>ALL FIRMS</b>	<b>70%</b>	<b>3%</b>	<b>20%</b>	<b>7%</b>

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Note: There was insufficient data to report estimates for firms with 3-49 employees.

EXHIBIT 10.13

Percentage of Covered Workers Enrolled in a Partially or Completely Self-Funded Plan Covered by Stop Loss Insurance, by Firm Size, 2011-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2011-2016.

- ALL SMALL FIRMS (3-199 WORKERS)
- ALL LARGE FIRMS (200 OR MORE WORKERS)

NOTE: Tests found no statistical difference from estimate for the previous year shown ( $p < .05$ ).

## EXHIBIT 10.14

Among Firms That Purchase Insurance Underwritten by an Insurer, Percentage of Firms That Plan to Self-Insure Because of Any Provisions of the Affordable Care Act, by Firm Size and Region, 2016

	Yes	No	Don't Know
<b>FIRM SIZE</b>			
3- 24 Workers	0%*	95%	5%
25-49 Workers	4	91	5
50-199 Workers	2	88	9
200-999 Workers	11*	85	4
1,000-4,999 Workers	2	93	5
5,000 or More Workers	3	89	8
<b>All Small Firms (3-199 Workers)</b>	<b>1%*</b>	<b>94%</b>	<b>6%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>10%*</b>	<b>86%</b>	<b>4%</b>
<b>REGION</b>			
Northeast	2%	95%	3%
Midwest	1	98	1
South	< 1	91	9
West	1	92	7
<b>ALL FIRMS</b>	<b>1%</b>	<b>93%</b>	<b>6%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate within response option for all other firms not in the indicated size or region category ( $p < .05$ ).

Note: In 2013, a similar percentage of firms that purchase insurance underwritten by an insurer planned to self-insure because of the any provision of the ACA (6%).

EMPLOYER HEALTH BENEFITS

2016 ANNUAL SURVEY

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Retiree Health  
Benefits

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SECTION

11

## RETIREE HEALTH BENEFITS

RETIREE HEALTH BENEFITS ARE AN IMPORTANT CONSIDERATION FOR OLDER WORKERS MAKING DECISIONS ABOUT THEIR RETIREMENT. HEALTH BENEFITS FOR RETIREES PROVIDE AN IMPORTANT SUPPLEMENT TO MEDICARE FOR RETIREES AGE 65 OR OLDER. OVER TIME, THE PERCENTAGE OF FIRMS OFFERING RETIREE COVERAGE HAS DECREASED.

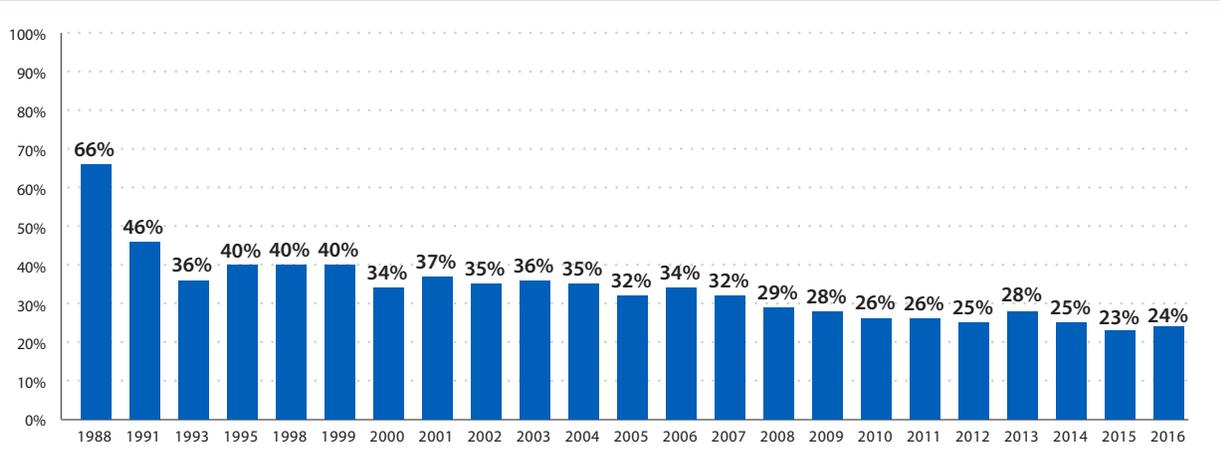
- ▶ Twenty-four percent of large firms (200 or more workers) that offer health benefits to their employees offer retiree coverage in 2016, similar to recent years. There has been a downward trend in the percentage of firms offering retirees coverage, from 34% in 2006 and 40% in 1999 (Exhibit 11.1).
- ▶ The offering of retiree health benefits varies considerably by firm characteristics.
  - Among large firms offering health benefits, the likelihood that a firm will offer retiree health benefits increases with size: from 21% of firms with 200-999 workers, to 36% of firms with 1,000-4,999 workers, to 46% of firms with 5,000 or more workers (Exhibit 11.2).
  - The share of large firms offering retiree health benefits varies considerably by industry. State and local governments (72%), firms in transportation/utilities/communication (55%) and firms in finance (46%) have particularly high rates of offer while retail firms (2%) have a particularly low rate (Exhibit 11.2).
  - Among large firms offering health benefits, those with a larger share of older workers (35% or more of workers are age 50 or older) are more likely to offer retiree health benefits than large firms with a smaller share of older workers (32% vs. 18%) (Exhibit 11.3).
  - Among large firms offering health benefits, those with a larger share of higher-wage workers (35% or more earn at least \$59,000 per year) are more likely to offer retiree health benefits than those with a smaller share of higher-wage workers (30% vs. 20%) (Exhibit 11.3).
  - Among large firms offering health benefits, the share of public firms offering retiree benefits (58%) is higher than the shares of private for-profit firms (14%) or private not-for-profit firms (21%) offering retiree benefits (Exhibit 11.3).
  - Large firms with at least some union workers are more likely to offer retiree health benefits than large firms without any union workers (43% vs. 17%) (Exhibit 11.3).
- ▶ Among all large firms offering retiree health benefits, most firms offer to early retirees under the age of 65 (92%). A lower percentage (72%) of large firms offering retiree health benefits offer to Medicare-age retirees. These percentages are similar to those in recent years (Exhibit 11.4).
- ▶ Among all large firms offering retiree health benefits, 64% offer health benefits to both early and Medicare-age retirees.

### PRIVATE EXCHANGES AND PUBLIC EXCHANGES

- ▶ Private exchanges have received considerable attention over the last several years. They are typically created by a consulting company, broker, or insurer, and are different than the public exchanges created under the Affordable Care Act (ACA). Private exchanges allow employees or retirees to choose from several health benefit options offered on the exchange. Six percent of large firms (200 or more workers) offering retiree health benefits report they offer benefits through a private exchange, similar to the percentage last year (7%) (Exhibit 11.7). For more information on the use of private exchanges for active employees, please see section 14.
- ▶ Since 2014, households with an income between 100% and 400% of the federal poverty level and without an offer of employer coverage may be eligible for subsidized health insurance on federal and state exchanges. Some current retirees may be eligible for premium tax credits for coverage provided through these marketplaces.
- Seventeen percent of large firms offering retiree health coverage report they are considering changes in the way they offer retiree health benefits because of the new marketplaces, lower than the percentage last year (26%) (Exhibit 11.9).

EXHIBIT 11.1

Among Large Firms Offering Health Benefits to Active Workers, Percentage of Firms Offering Retiree Health Benefits, 1988-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2016; KPMG Survey of Employer-Sponsored Health Benefits, 1991, 1993, 1995, 1998; The Health Insurance Association of America (HIAA), 1988.

LARGE FIRMS (200 OR MORE WORKERS)

NOTE: Tests found no statistical difference from estimate for the previous year shown ( $p < .05$ ). No statistical tests are conducted for years prior to 1999.

## EXHIBIT 11.2

Among Large Firms Offering Health Benefits to Active Workers, Percentage of Firms Offering Retiree Health Benefits, by Firm Size, Region, and Industry, 2016

	Percentage of Large Firms Offering Retiree Health Benefits
<b>FIRM SIZE</b>	
200-999 Workers	21%*
1,000-4,999 Workers	36*
5,000 or More Workers	46*
<b>REGION</b>	
Northeast	19%
Midwest	29
South	29
West	18
<b>INDUSTRY</b>	
Agriculture/Mining/Construction	9%*
Manufacturing	11*
Transportation/Communications/Utilities	55*
Wholesale	16
Retail	2*
Finance	46*
Service	20
State/Local Government	72*
Health Care	15*
<b>ALL LARGE FIRMS (200 or More Workers)</b>	<b>24%</b>

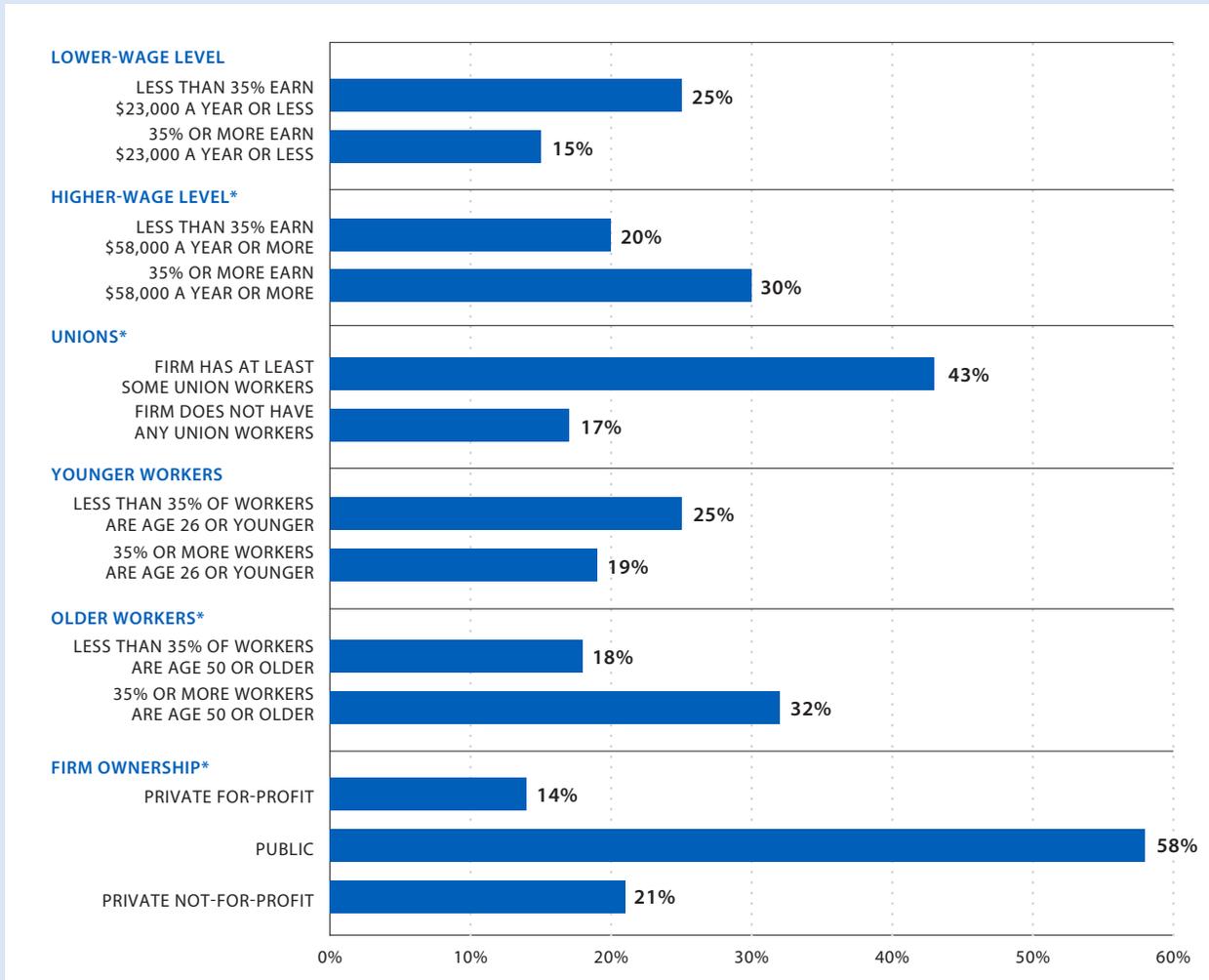
## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other large firms not in the indicated size, region, or industry category ( $p < .05$ ).

EXHIBIT 11.3

Among Large Firms (200 or More Workers) Offering Health Benefits to Active Workers, Percentage of Firms Offering Retiree Health Benefits, by Firm Characteristics, 2016



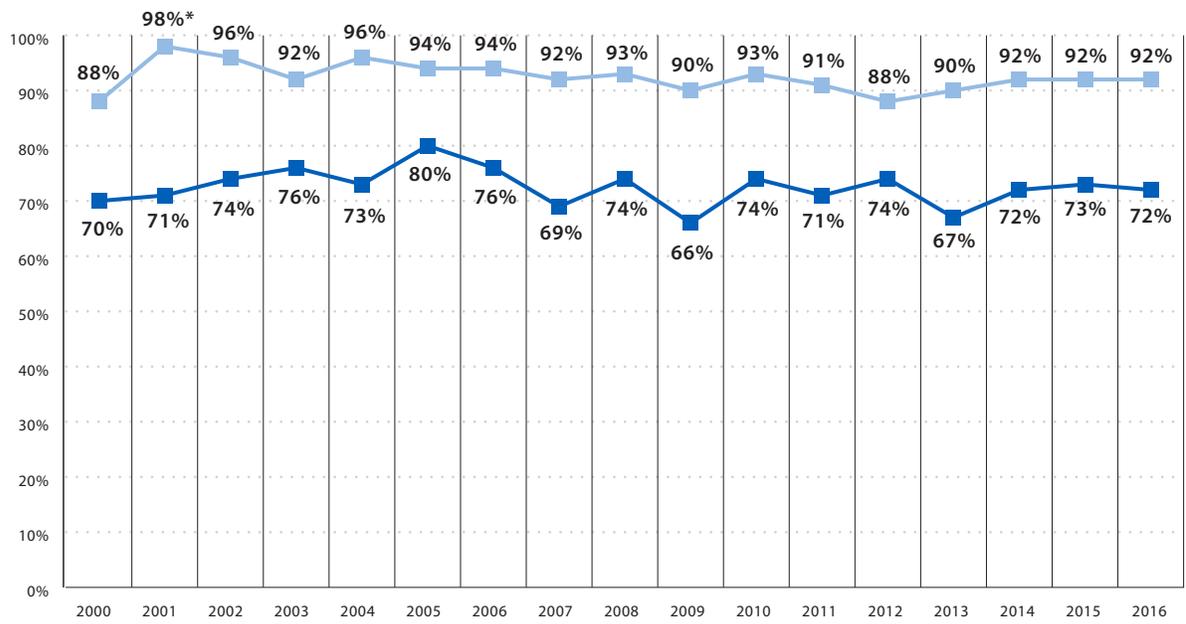
SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimates are statistically different from each other within category (p < .05).

EXHIBIT 11.4

Among Large Firms (200 or More Workers) Offering Health Benefits to Active Workers and Offering Retiree Coverage, Percentage of Firms Offering Health Benefits to Early and Medicare-Age Retirees, 2000-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2000-2016.

\*Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: Early retirees are those who retire before the age of 65. Among all large firms offering health benefits to active workers and offering retiree coverage, 64% offer health benefits to both early and Medicare-age retirees.

- OFFER HEALTH BENEFITS TO EARLY RETIREES
- OFFER HEALTH BENEFITS TO MEDICARE-AGE RETIREES

## EXHIBIT 11.5

Among Large Firms Offering Health Benefits to Active Workers and Offering Retiree Coverage, Percentage of Firms Offering Retiree Health Benefits to Early and Medicare-Age Retirees, by Firm Size and Region, 2016

	Percentage of Large Firms Offering Retiree Health Benefits to Early Retirees	Percentage of Large Firms Offering Retiree Health Benefits to Medicare-Age Retirees
<b>FIRM SIZE</b>		
200-999 Workers	92%	69%
1,000-4,999 Workers	94	77
5,000 or More Workers	93	80
<b>REGION</b>		
Northeast	92%	72%
Midwest	91	68
South	93	69
West	94	84
<b>ALL LARGE FIRMS (200 or More Workers)</b>	<b>92%</b>	<b>72%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other large firms not in the indicated size or region category ( $p < .05$ ).

Note: Early retirees are those who retire before age 65. Among all large firms offering health benefits to active workers and offering retiree coverage, 64% offer health benefits to both early and Medicare-age retirees.

## EXHIBIT 11.6

Among Large Firms Offering Health Benefits to Active Workers and Retirees, Percentage of Firms that Offer Retiree Coverage Through a Private Exchange, by Firm Size and Region, 2016

	Percentage of Large Firms Offering Retiree Health Benefits Through a Private Exchange
<b>FIRM SIZE</b>	
200-999 Workers	2%*
1,000-4,999 Workers	11
5,000 or More Workers	20*
<b>REGION</b>	
Northeast	7%
Midwest	1*
South	8
West	8
<b>ALL LARGE FIRMS (200 or More Workers)</b>	<b>6%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other large firms not in the indicated size or region category ( $p < .05$ ).

## EXHIBIT 11.7

Among Large Firms Offering Health Benefits to Active Workers and Retirees, Percentage of Firms that Offer Retiree Coverage Through a Private Exchange, by Firm Size, 2014-2016

	2014	2015	2016
<b>FIRM SIZE</b>			
200-999 Workers	2%	7%	2%
1,000-4,999 Workers	6	7	11
5,000 or More Workers	8	12	20
<b>ALL LARGE FIRMS (200 or More Workers)</b>	<b>4%</b>	<b>7%</b>	<b>6%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2014-2016.

Note: Testing found no difference from estimates for the previous year shown within size category ( $p < .05$ ).

## EXHIBIT 11.8

Among Large Firms Offering Health Benefits to Active Workers and Retirees, Percentage of Firms Considering Changing the Way They Offer Retiree Coverage Because of Healthcare Exchanges Established Under the ACA, by Firm Size and Region, 2016

	Considering Changing	Not Considering Changing	Don't Know
<b>FIRM SIZE</b>			
200-999 Workers	10%*	88%*	2%
1,000-4,999 Workers	31*	64*	5
5,000 or More Workers	45*	52*	3
<b>REGION</b>			
Northeast	25%	73%	2%
Midwest	16	84	<1*
South	16	80	3
West	14	78	7
<b>ALL LARGE FIRMS (200 or More Workers)</b>	<b>17%</b>	<b>80%</b>	<b>3%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate within response option for all other firms not in the indicated size or region category ( $p < .05$ ).

## EXHIBIT 11.9

Among Large Firms Offering Health Benefits to Active Workers and Retirees, Percentage of Firms Considering Changing the Way They Offer Retiree Coverage Because of Healthcare Exchanges Established Under the ACA, by Firm Size, 2014-2016

	2014	2015	2016
<b>FIRM SIZE</b>			
200-999 Workers	20%	18%	10%
1,000-4,999 Workers	34	41	31
5,000 or More Workers	49	50	45
<b>ALL LARGE FIRMS (200 or More Workers)</b>	<b>25%</b>	<b>26%</b>	<b>17%*</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2014-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

Notes: In 2016, 3% of firms indicated "Don't Know." For more information, see Exhibit 11.8.

EMPLOYER HEALTH BENEFITS

2016 ANNUAL SURVEY

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Health Risk  
Assessment,  
Biometrics Screening  
and Wellness  
Programs

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SECTION

12

## HEALTH RISK ASSESSMENT, BIOMETRICS SCREENING AND WELLNESS PROGRAMS

EMPLOYERS CONTINUE TO SHOW CONSIDERABLE INTEREST IN PROGRAMS THAT HELP EMPLOYEES IDENTIFY HEALTH ISSUES AND MANAGE CHRONIC CONDITIONS. MANY EMPLOYERS BELIEVE THAT IMPROVING THE HEALTH OF THEIR WORKERS AND THEIR FAMILY MEMBERS CAN IMPROVE MORALE, PRODUCTIVITY AND REDUCE HEALTH CARE COSTS.

IN ADDITION TO OFFERING WELLNESS PROGRAMS, A MAJORITY OF LARGE EMPLOYERS NOW OFFER HEALTH SCREENING PROGRAMS INCLUDING HEALTH RISK ASSESSMENTS, WHICH ARE QUESTIONNAIRES ASKING EMPLOYEES ABOUT LIFESTYLE, STRESS OR PHYSICAL HEALTH, AND BIOMETRIC SCREENING, WHICH WE DEFINE AS IN-PERSON HEALTH EXAMINATIONS CONDUCTED BY A MEDICAL PROFESSIONAL. EMPLOYERS AND INSURERS MAY USE THE HEALTH INFORMATION COLLECTED DURING SCREENINGS TO TARGET WELLNESS OFFERINGS OR OTHER HEALTH SERVICES TO EMPLOYEES WITH RISK CONDITIONS OR BEHAVIORS THAT POSE A RISK FOR THEIR HEALTH. SOME EMPLOYERS HAVE INCENTIVE PROGRAMS THAT REWARD OR PENALIZE EMPLOYEES FOR DIFFERENT ACTIVITIES, INCLUDING PARTICIPATING IN WELLNESS PROGRAMS OR COMPLETING HEALTH SCREENINGS.

IN 2015 WE REVISED THE SURVEY TO BETTER CAPTURE EMPLOYERS' EVOLVING APPROACHES TO WELLNESS PROGRAMS AND HEALTH SCREENING, INCLUDING COLLECTING INFORMATION ON EMPLOYERS' USE OF INCENTIVE PROGRAMS, SO IN MOST CASES, STATISTICS REPORTED IN 2015 AND 2016 ARE NOT COMPARABLE TO PREVIOUS YEARS' FINDINGS BECAUSE OF THESE CHANGES. ONLY FIRMS OFFERING HEALTH BENEFITS WERE ASKED ABOUT THEIR WELLNESS AND HEALTH PROMOTION PROGRAMS. INFORMATION ABOUT INCENTIVES IS REPORTED ONLY FOR LARGE FIRMS (200 OR MORE EMPLOYEES) BECAUSE LARGE SHARES OF SMALL FIRMS (3-199 WORKERS) DID NOT KNOW THIS INFORMATION ABOUT THEIR PROGRAMS.

IN 2016, OF LARGE FIRMS OFFERING HEALTH BENEFITS, 59% OFFER EMPLOYEES THE OPPORTUNITY TO COMPLETE HEALTH RISK ASSESSMENTS, 53% OFFER EMPLOYEES THE OPPORTUNITY TO COMPLETE BIOMETRIC SCREENING, AND 83% OFFER EMPLOYEES WELLNESS PROGRAMS SUCH AS PROGRAMS TO HELP EMPLOYEES STOP SMOKING, PROGRAMS TO HELP EMPLOYEES LOSE WEIGHT, OR OTHER LIFESTYLE AND BEHAVIORAL COACHING. SUBSTANTIAL SHARES OF THESE LARGE FIRMS PROVIDE FINANCIAL INCENTIVES FOR EMPLOYEES TO PARTICIPATE IN OR COMPLETE THE PROGRAMS.

### HEALTH RISK ASSESSMENTS

Some firms provide their employees the opportunity to complete a health risk assessment to identify potential health issues. Health risk assessments generally include questions about medical history, health status, and lifestyle.

- ▶ Among firms offering health benefits, 32% of small firms and 59% of large firms provide employees the opportunity to complete a health risk assessment (Exhibit 12.1). Each of these is higher than the corresponding percentage for 2015 (18% for small firms and 50% for large firms) (Exhibit 12.2).
- Seventy-four percent of firms offering health benefits with 5,000 or more employees provide employees the opportunity to complete a health risk assessment, similar to the percentage last year (72%) (Exhibit 12.1).
- ▶ Some firms offer financial incentives to encourage employees to complete health risk assessments.
- Among large firms that have a health risk assessment, 54% offer an incentive to employees to complete the assessment (Exhibit 12.4). Some firms offer more than one type of incentive to employees.

- Among large firms offering incentives for employees to complete a health risk assessment, 51% lower premium contributions or reduce cost sharing; 60% offer cash, gift cards, merchandise or contributions to HSAs or HRAs; 44% require completion of a health risk assessment to be eligible for incentives under wellness or health promotion programs; and 5% offer additional paid time off (Exhibit 12.5).
- ▶ Forty-one percent of covered workers in large firms providing the opportunity to complete a health risk assessment complete the assessment, similar to the percentage in 2015 (45%).
  - There is considerable variation in the percentage of workers who complete the assessment. Nineteen percent of large firms providing employees the opportunity to complete a health risk assessment report that more than 75% of their employees complete the assessment, while 41% report no more than 25% of employees complete the assessment (Exhibit 12.3).
- Among large firms with an incentive for employees to complete biometric screening, 52% lower premium contributions or reduce cost sharing; 56% offer cash, gift cards, merchandise or contributions to HSAs or HRAs; 32% require completion of the screening to be eligible for incentives under wellness or health promotion programs; and 7% offer additional paid time off (Exhibit 12.11).
- ▶ Among large firms with biometric screening programs, 14% have rewards or penalties for workers based on achieving specified biometric outcomes (e.g., meeting target BMI) (Exhibit 12.10).
  - There is considerable variation in the size of the incentives that employers offer for meeting biometric outcomes. Among large firms offering a reward or penalty for meeting biometric outcomes, the maximum reward is valued at a \$150 dollars or less for 10% percent of firms and \$1,000 or more for 21% of firms (Exhibit 12.13). Twenty-two percent of these firms combine the reward with incentives for other programs.

#### BIOMETRIC SCREENING

Biometric screening is a health examination that measures an employee's risk factors for certain medical issues such as cholesterol, blood pressure, stress, and nutrition. Biometric outcomes may include meeting a target body mass index (BMI) or cholesterol level. As defined by this survey, goals related to smoking are not included.

- ▶ Among firms offering health benefits, 20% of small firms and 53% of large firms provide employees the opportunity to complete biometric screenings (Exhibit 12.7). These percentages are similar to last year (13% and 50%) (Exhibit 12.8).
  - Sixty-two percent of firms offering health benefits with 5,000 or more workers have biometric screening programs (Exhibit 12.7).
- ▶ Firms that provide employees the opportunity to complete biometric screenings may include additional incentives for those employees who do so.
  - Among large firms with biometric screening programs, 59% offer an incentive for employees to complete the screening (Exhibit 12.10). Firms with 5,000 or more employees with biometric screening programs are more likely to have an incentive to complete the screening (70%) than firms in other size categories. Some firms report having more than one type of incentive.

#### WELLNESS AND HEALTH PROMOTION PROGRAMS

Many employers and health plans offer programs to help employees engage in healthy lifestyles and reduce health risks. Wellness and health promotion programs may include exercise programs, health education classes, and stress-management counseling. These programs may be offered directly by the firm, an insurer, or a third-party contractor.

- ▶ Among firms offering health benefits, 37% of small firms and 74% of large firms offer programs to help employees stop smoking, 33% of small firms and 68% of large firms offer programs to help employees lose weight, and 36% of small firms and 73% of large firms offer some other lifestyle or behavioral coaching program. Forty-six percent of small firms and 83% of large firms offering health benefits offer at least one of these three programs (Exhibit 12.15).
- ▶ To encourage participation in wellness programs, firms may offer financial incentives to employees who participate in or complete wellness programs.

- Forty-two percent of large firms offering one of these wellness or health promotion programs offer an incentive to encourage employees to participate in or complete the programs (Exhibit 12.16). Fifty-two percent of firms with more than 5,000 employees offering one of these wellness or health promotion programs offer an incentive to participate in or complete the programs.
- Among large firms offering incentives to employees to participate in or complete wellness or health promotion programs, 34% lower premium contributions or reduce cost sharing; 76% offer cash, gift cards, merchandise or contributions to HSAs or HRAs; and 14% have some other type of incentive (Exhibit 12.17).
- ▶ Firms with incentives for health risk assessment, biometric screening, or wellness or health promotion programs were asked to report the maximum reward or penalty an employee could earn for all of the firm's health promotion activities combined. Some employers do not offer incentives for individual activities, but offer rewards to employees who complete a variety of activities. Among large firms offering incentives for any of these programs, the maximum value for all wellness-related incentives is \$150 or less in 26% of firms and more than \$1,000 in 16% of firms (Exhibit 12.18).
- ▶ Firms with incentives for health risk assessment, biometric screening, or wellness or health promotion programs were also asked how effective they believed incentives were for encouraging participation. Thirty-one percent of large firms offering incentives for any one of these programs say the incentives are "very effective" at encouraging employees to participate, 56% say that the incentives are somewhat effect, while 10% say the incentives are not effective (Exhibit 12.19).
- ▶ Among firms offering health benefits, 3% of small firms and 16% of large firms collect information from employees' wearable devices, such as a Fitbit or Apple Watch, as part of their wellness or health promotion program (Exhibit 12.21).

## EXHIBIT 12.1

Among Firms Offering Health Benefits, Percentage of Firms That Offer Employees an Opportunity to Complete a Health Risk Assessment, by Firm Size, 2016

FIRM SIZE	Percentage of Offering Firms That Offer a Health Risk Assessment
3-24 Workers	33%
25-199 Workers	30
200-999 Workers	57*
1,000-4,999 Workers	65*
5,000 or More Workers	74*
<b>All Small Firms (3-199 Workers)</b>	<b>32%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>59%*</b>
<b>ALL FIRMS</b>	<b>33%</b>

## SOURCE:

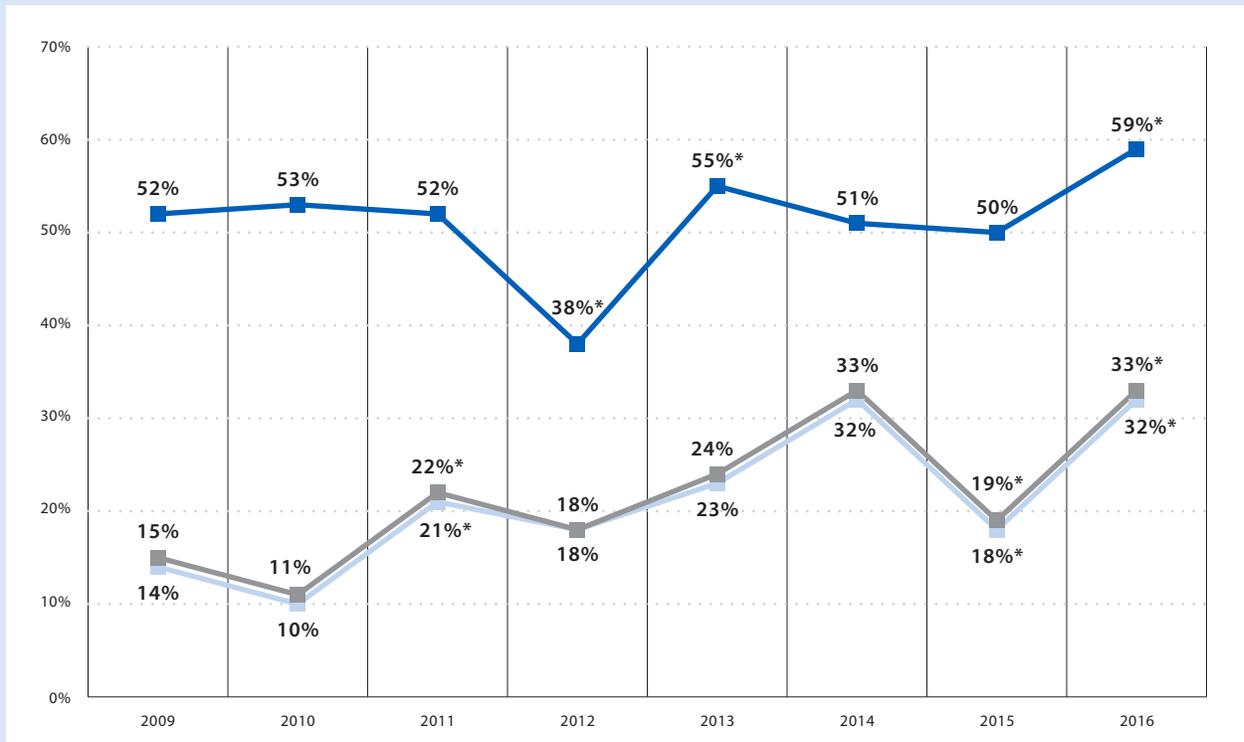
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from all firms not in the indicated size ( $p < .05$ ).

Note: A health risk assessment or appraisal includes questions on medical history, health status, and lifestyle and is designed to identify the health risks of the person being assessed.

EXHIBIT 12.2

Among Firms Offering Health Benefits, Percentage of Firms that Offer Employees an Opportunity to Complete a Health Risk Assessment, by Firm Size, 2009-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2009-2016.

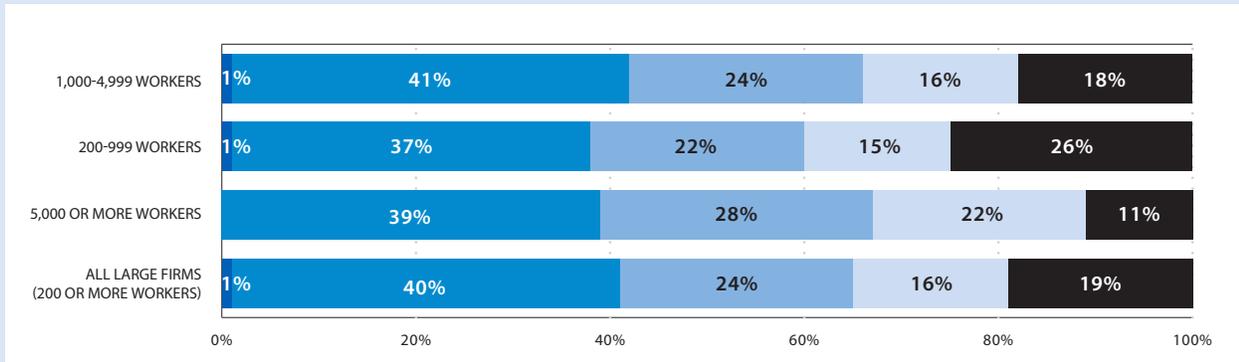
\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

NOTE: A health risk assessment or appraisal includes questions on medical history, health status, and lifestyle and is designed to identify the health risks of the person being assessed.

- ALL SMALL FIRMS (3-199 WORKERS)
- ALL LARGE FIRMS (200 OR MORE WORKERS)
- ALL FIRMS

**EXHIBIT 12.3**

Among Large Firms Offering Health Benefits and Offering Employees an Opportunity to Complete a Health Risk Assessment, Percentage of Employees Who Complete the Assessment, by Firm Size, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

PERCENTAGE OF EMPLOYEES WHO COMPLETED THE ASSESSMENT

- 0%
- 1% TO 25%
- 26% TO 50%
- 51% TO 75%
- 76% TO 100%

**EXHIBIT 12.4**

Among Large Firms Offering Health Benefits and Offering Employees an Opportunity to Complete a Health Risk Assessment, Percentage of Firms That Offer Employees Incentives to Complete the Assessment, by Firm Size, 2016

FIRM SIZE	Percentage of Offering Firms That Offer Incentives to Complete the Health Risk Assessment
200-999 Workers	50%*
1,000-4,999 Workers	68*
5,000 or More Workers	67*
<b>All Large Firms (200 or More Workers)</b>	<b>54%</b>

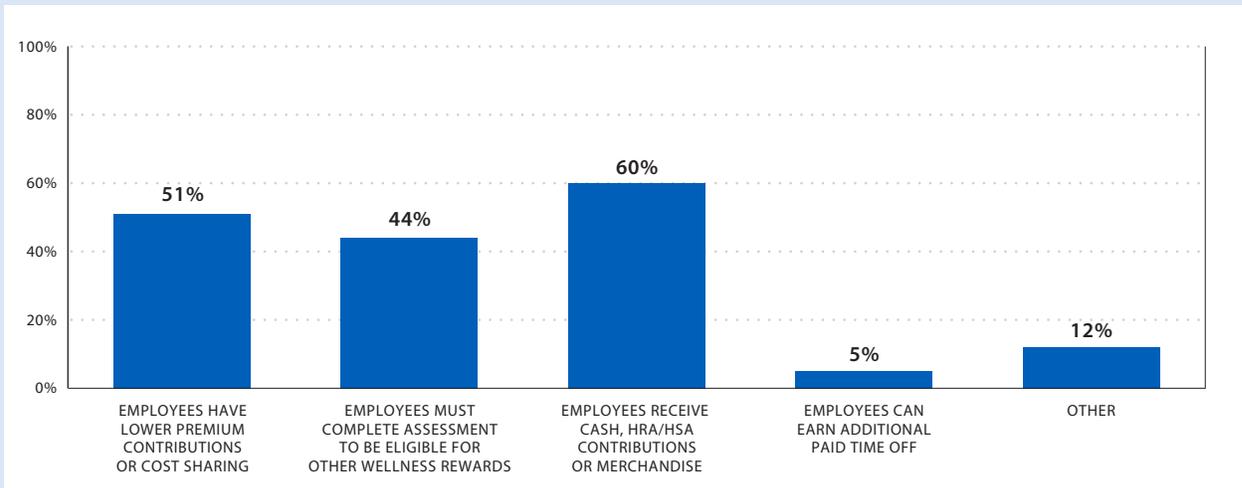
SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size (p < .05).

EXHIBIT 12.5

Among Large Firms Offering Employees an Incentive to Complete a Health Risk Assessment, Percentage of Firms Using Different Types of Incentives, by Firm Size, 2016



SOURCE:

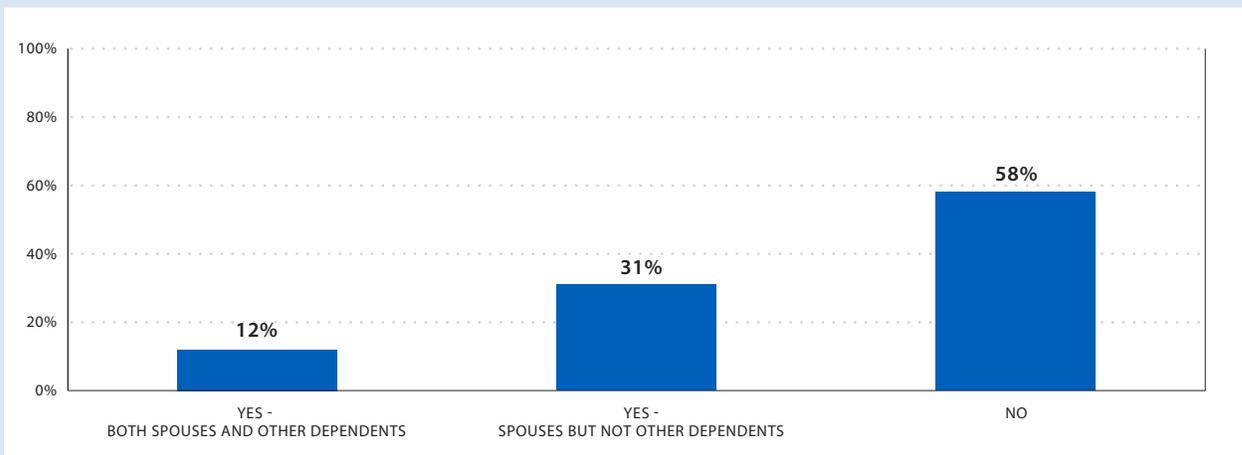
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

ALL LARGE FIRMS (200 OR MORE WORKERS)

NOTE: HRA is a health reimbursement arrangement and HSA is a health savings account. For more information, see Section 8.

EXHIBIT 12.6

Among Large Firms Offering Family Coverage and Offering Employees an Incentive to Complete a Health Risk Assessment, Percentage of Firms Where Dependents and/or Spouses are Eligible for the Incentives, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

ALL LARGE FIRMS (200 OR MORE WORKERS)

## EXHIBIT 12.7

Among Firms Offering Health Benefits, Percentage of Firms that Offer Employees an Opportunity to Complete a Biometric Screening, by Firm Size, 2016

	Percentage of Offering Firms That Offer Biometric Screening
<b>FIRM SIZE</b>	
3-24 Workers	17%*
25-199 Workers	29
200-999 Workers	51*
1,000-4,999 Workers	61*
5,000 or More Workers	62*
<b>All Small Firms (3-199 Workers)</b>	<b>20%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>53%*</b>
<b>ALL FIRMS</b>	<b>22%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

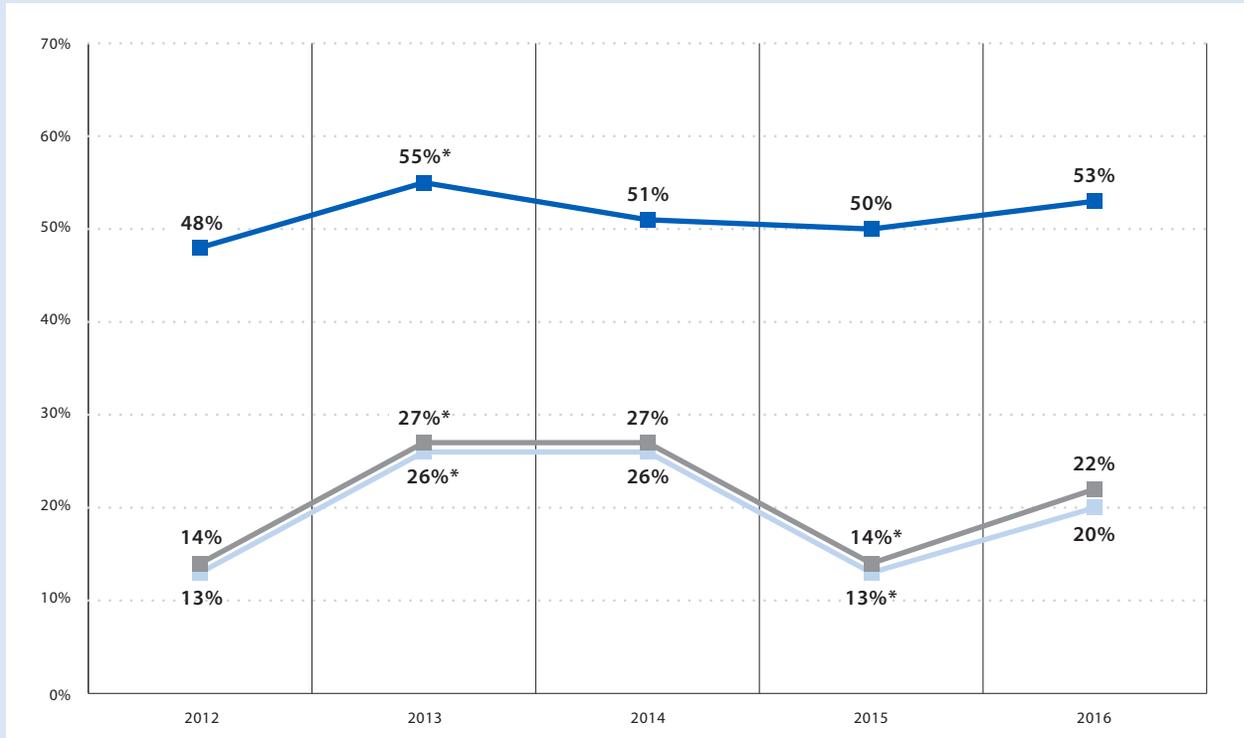
\* Estimate is statistically different from all firms not in the indicated size ( $p < .05$ ).

Note: Biometric screening is a health examination that measures a person's risk factors for certain medical issues.

Biometric outcomes could include meeting a target body mass index (BMI) or cholesterol level, but not goals related to smoking.

EXHIBIT 12.8

Among Firms Offering Health Benefits, Percentage of Firms that Offer Employees an Opportunity to Complete a Biometric Screening, by Firm Size, 2012-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2012-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

Note: Biometric screening is a health examination that measures a person's risk factors for certain medical issues. Biometric outcomes could include meeting a target body mass index (BMI) or cholesterol level, but not goals related to smoking.

- ALL SMALL FIRMS (3-199 WORKERS)
- ALL LARGE FIRMS (200 OR MORE WORKERS)
- ALL FIRMS

## EXHIBIT 12.9

Among Large Firms Offering Health Benefits, Percentage of Firms That Offer Employees the Opportunity to Complete Either a Health Risk Assessment or a Biometric Screening, by Region and Industry, 2016

	Health Risk Assessment	Biometric Screening
<b>REGION</b>		
Northeast	62%	45%
Midwest	65	55
South	54	55
West	54	54
<b>INDUSTRY</b>		
Agriculture/Mining/Construction	40%	55%
Manufacturing	59	51
Transportation/Communications/Utilities	55	57
Wholesale	62	47
Retail	32*	29*
Finance	85*	85*
Service	62	52
State/Local Government	75*	77*
Health Care	56	46
<b>All Large Firms (200 or More Workers)</b>	<b>59%</b>	<b>53%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within type of program from estimate for all other firms not in the indicated region or industry category ( $p < .05$ ).

EXHIBIT 12.10

Among Large Firms Offering Health Benefits and Offering Employees an Opportunity to Complete a Biometric Screening, Percentage of Firms that Offer Employees Incentives Related to Biometric Screening, by Firm Size, 2016

FIRM SIZE	Percentage of Offering Firms That Offer Incentives to Complete Biometric Screening	Percentage of Offering Firms That Offer Incentives to Achieve Biometric Outcomes
200-999 Workers	57%	12%*
1,000-4,999 Workers	65	20
5,000 or More Workers	70*	21
<b>All Large Firms (200 or More Workers)</b>	<b>59%</b>	<b>14%</b>

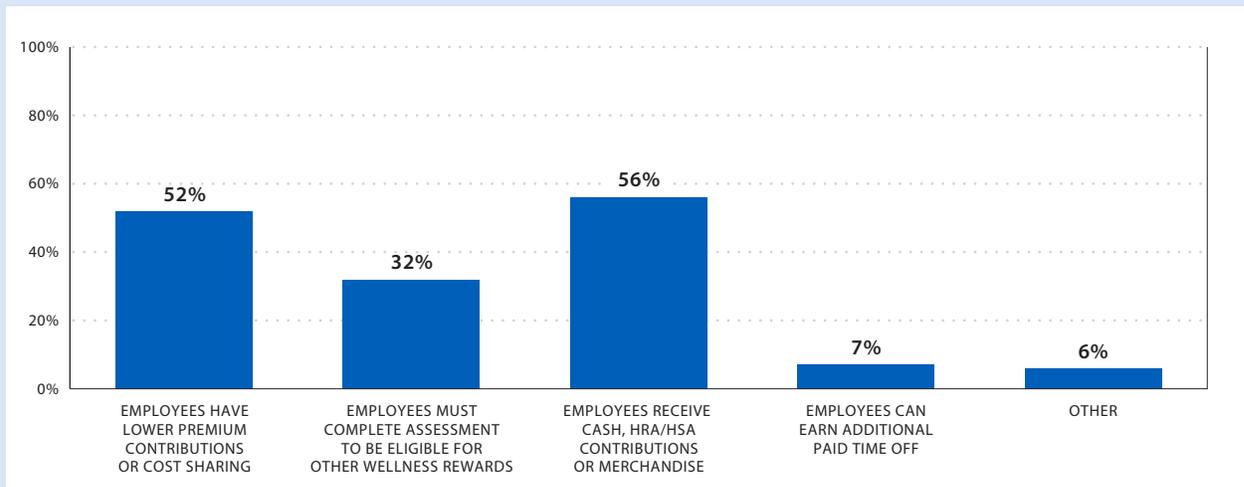
SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within type of program from estimate for all other firms not in the indicated size category (p < .05).

EXHIBIT 12.11

Among Large Firms Offering Employees an Incentive to Complete a Biometric Screening, Percentage of Firms Using Different Types of Incentives, by Firm Size, 2016



SOURCE:

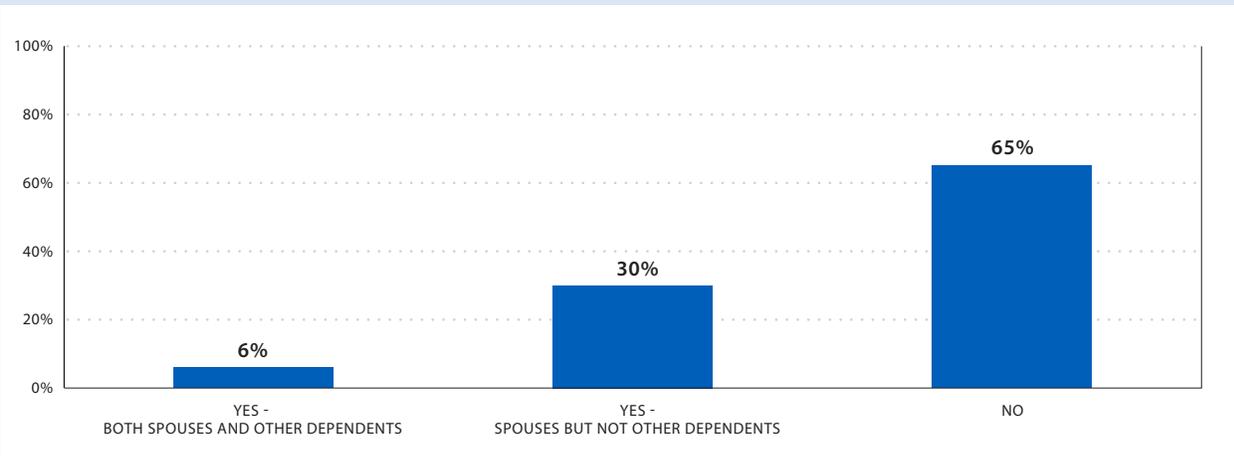
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

ALL LARGE FIRMS (200 OR MORE WORKERS)

NOTE: HRA is a health reimbursement arrangement and HSA is a health savings account. For more information, see Section 8.

**EXHIBIT 12.12**

Among Large Firms Offering Family Coverage and Offering Employees an Incentive to Complete a Biometric Screening, Percentage of Firms Where Dependents and/or Spouses are Eligible for the Incentives, 2016



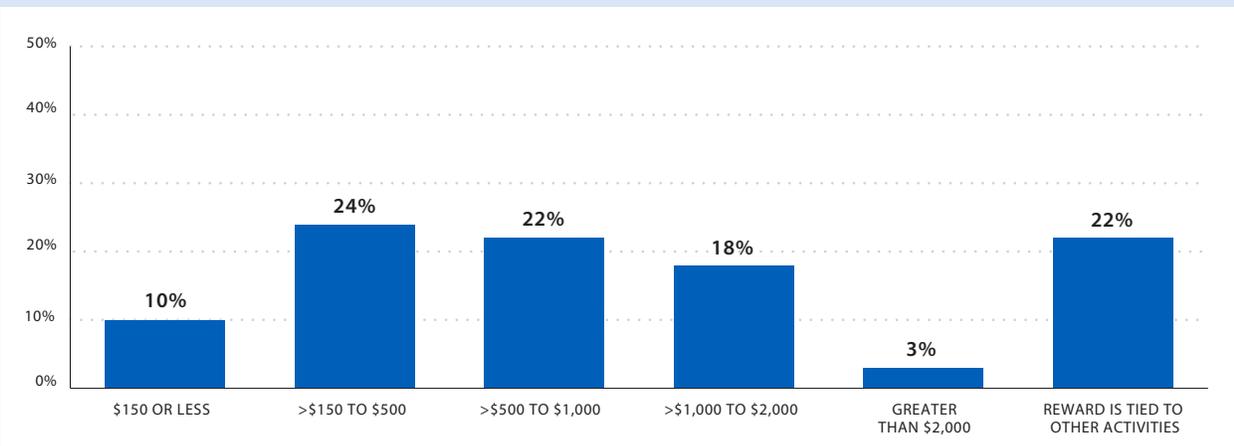
**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

ALL LARGE FIRMS  
(200 OR MORE WORKERS)

**EXHIBIT 12.13**

Among Large Firms that Offer Employees an Incentive Based on Whether They Achieve Biometric Outcomes, Maximum Financial Incentive an Employee Can Receive for Achieving Outcomes, 2016



**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

ALL LARGE FIRMS  
(200 OR MORE WORKERS)

## EXHIBIT 12.14

Among Firms Offering Health Benefits, Percentage of Firms Offering a Specific Wellness Program to Their Employees, by Firm Size, Region, and Industry, 2016

	Programs to Help Employees Stop Smoking	Programs to Help Employees Lose Weight	Other Lifestyle or Behavioral Coaching	Any of These Programs
<b>FIRM SIZE</b>				
3-49 Workers	34%*	30%*	34%*	42%*
50-199 Workers	58*	56*	56*	70*
200-999 Workers	72*	66*	71*	82*
1,000-4,999 Workers	82*	74*	80*	91*
5,000 or More Workers	89*	80*	84*	93*
<b>All Small Firms (3-199 Workers)</b>	<b>37%*</b>	<b>33%*</b>	<b>36%*</b>	<b>46%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>74%*</b>	<b>68%*</b>	<b>73%*</b>	<b>83%*</b>
<b>REGION</b>				
Northeast	52%	52%	51%	58%
Midwest	34	26	32	48
South	26	19*	24*	32*
West	46	50	51	57
<b>INDUSTRY</b>				
Agriculture/Mining/Construction/ Manufacturing/Transportation/ Communications/Utilities	33	40	40	48
Wholesale/Retail/Finance	31	20*	22*	33
Service	36	34	38	48
State/Local Government/Health Care	59	52	56	63
<b>ALL FIRMS</b>	<b>38%</b>	<b>35%</b>	<b>38%</b>	<b>47%</b>

## SOURCE:

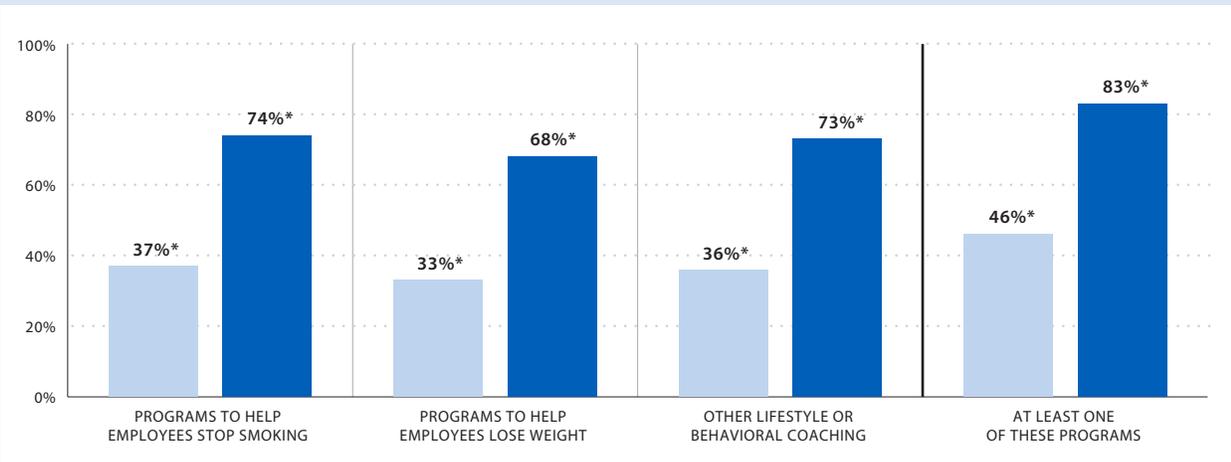
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within type of wellness program from estimate for all other firms not in the indicated size, region, or industry category ( $p < .05$ ).

Note: "Other Lifestyle or Behavioral Coaching" can include health education classes, stress management, or substance abuse counseling.

**EXHIBIT 12.15**

Among Firms Offering Health Benefits, Percentage of Firms Offering a Specific Wellness Program to Their Employees, by Firm Size, 2016



**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different between All Small Firms and All Large Firms (p < .05).

NOTE: "Other Lifestyle or Behavioral Coaching" can include health education classes, stress management, or substance abuse counseling.

■ ALL SMALL FIRMS (3-199 WORKERS)  
■ ALL LARGE FIRMS (200 OR MORE WORKERS)

**EXHIBIT 12.16**

Among Firms Offering Specific Wellness Programs, Percentage of Firms that Offer Employees Incentives to Participate In or Complete Wellness Programs, by Firm Size, 2016

FIRM SIZE	Percentage of Offering Firms That Offer Employees Incentives to Participate In or Complete Wellness Programs
3-199 Workers	14%*
200-999 Workers	39*
1,000-4,999 Workers	54*
5,000 or More Workers	52*
<b>All Small Firms (3-199 Workers)</b>	<b>14%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>42%*</b>
<b>ALL FIRMS</b>	<b>16%</b>

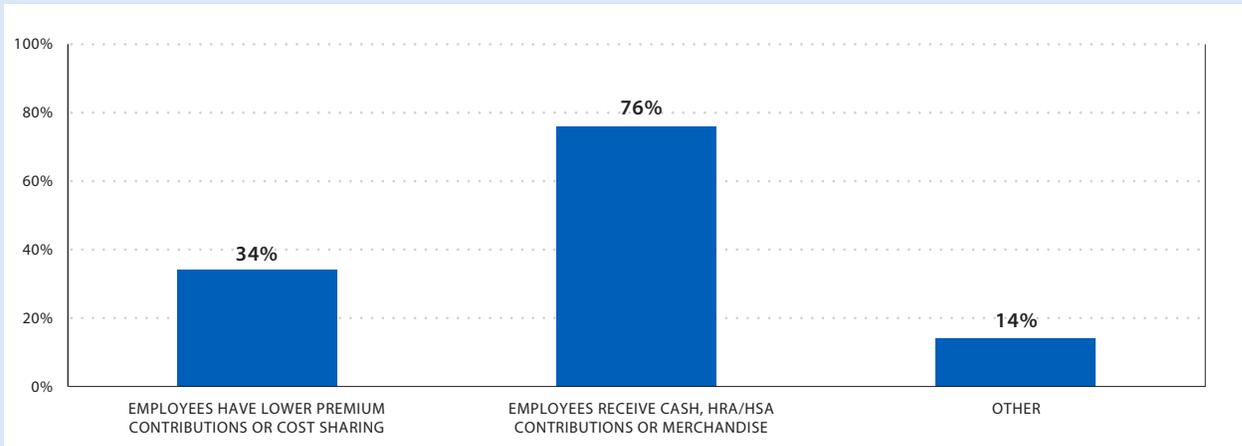
**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size (p < .05).

EXHIBIT 12.17

Among Large Firms Offering Employees an Incentive to Participate in or Complete Wellness Programs, Percentage of Firms Using Different Types of Incentives, by Firm Size, 2016



SOURCE:

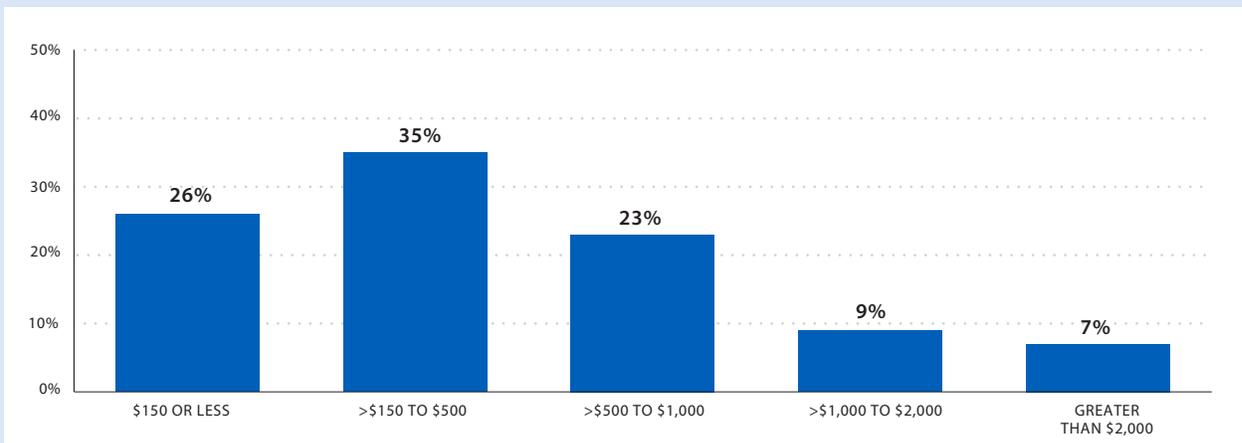
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

ALL LARGE FIRMS (200 OR MORE WORKERS)

NOTE: HRA is a health reimbursement arrangement and HSA is a health savings account. For more information, see Section 8.

EXHIBIT 12.18

Among Large Firms that Offer Employees an Incentive to Participate in or Complete Any Health Promotion Programs, Maximum Annual Value of the Incentive for All Programs Combined<sup>‡</sup>, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

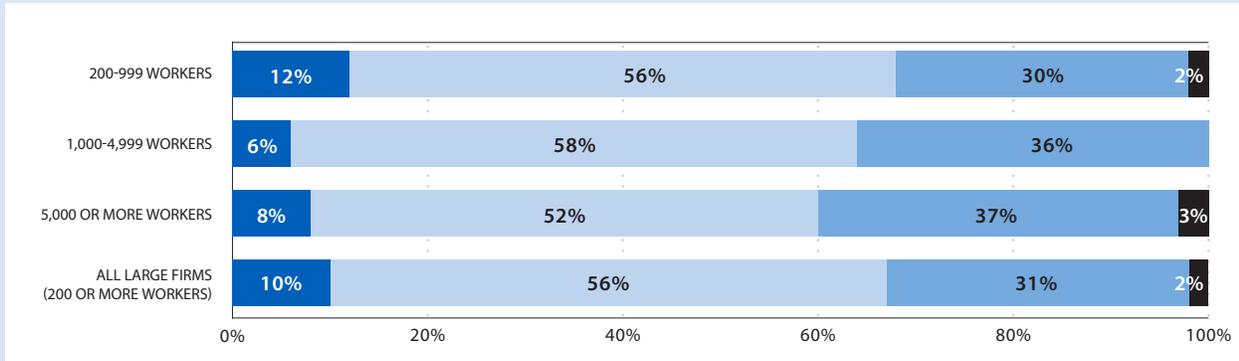
ALL LARGE FIRMS (200 OR MORE WORKERS)

<sup>‡</sup> Includes incentives for health risk assessments, biometric screenings, and wellness programs.

NOTE: Firms with at least one of the listed health promotion programs were asked to report the maximum incentive an employee and his/her dependents could receive for all of the firm's health promotion programs combined.

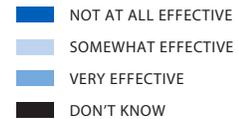
**EXHIBIT 12.19**

Among Large Firms that Offer Employees an Incentive to Participate in or Complete Any Health Promotion Programs, Firms' Opinions on How Effective Incentives are for Employee Participation, by Firm Size, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.



**EXHIBIT 12.20**

Among Large Firms Offering Health Benefits, Percentage of Firms Offering Incentives for Various Health and Wellness Promotion Activities, by Firm Size, 2016

FIRM SIZE	Health Risk Assessment	Incentive to Complete Health Risk Assessment	Biometric Screening	Incentive to Complete Biometric Screening	Incentive to Achieve Biometric Outcome	Wellness Program‡	Incentive to Participate In or Complete Wellness Program
200-999 Workers	57%*	28%*	51%*	29%*	6%*	82%*	32%*
1,000-4,999 Workers	65*	44*	61*	40*	12*	91*	49*
5,000 or More Workers	74*	50*	62*	44*	13*	93*	48*
<b>All Large Firms (200 or More Workers)</b>	<b>59%</b>	<b>32%</b>	<b>53%</b>	<b>31%</b>	<b>8%</b>	<b>83%</b>	<b>35%</b>

SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within type of health promotion activity from estimate for all other firms not in the indicated size (p < .05).

‡ Firms that offer either "Programs to Help Employees Stop Smoking", "Programs to Help Employees Lose Weight", or "Other Lifestyle or Behavioral Coaching".

## EXHIBIT 12.21

Among Firms Offering Health Benefits, Percentage of Firms Whose Wellness Program Collects Information from Employees' Mobile Apps or Wearable Technologies<sup>‡</sup>, by Firm Size, 2016

FIRM SIZE	Percentage of Offering Firms Collecting Information from Employees' Mobile Apps or Wearable Technologies
3-24 Workers	2%*
25-199 Workers	7*
200-999 Workers	14*
1,000-4,999 Workers	23*
5,000 or More Workers	35*
<b>All Small Firms (3-199 Workers)</b>	<b>3%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>16%*</b>
<b>ALL FIRMS</b>	<b>4%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from all firms not in the indicated size ( $p < .05$ ).

<sup>‡</sup> Such as a Fitbit or Apple Watch.

EMPLOYER HEALTH BENEFITS

2016 ANNUAL SURVEY

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Grandfathered  
Health Plans

---

SECTION

13

## GRANDFATHERED HEALTH PLANS

THE AFFORDABLE CARE ACT (ACA) EXEMPTS CERTAIN HEALTH PLANS THAT WERE IN EFFECT WHEN THE LAW WAS PASSED, REFERRED TO AS GRANDFATHERED PLANS, FROM SOME STANDARDS IN THE LAW, INCLUDING THE REQUIREMENT TO COVER PREVENTIVE BENEFITS WITHOUT COST SHARING, HAVE AN EXTERNAL APPEALS PROCESS, OR COMPLY WITH THE NEW BENEFIT AND RATING PROVISIONS IN THE SMALL GROUP MARKET. IN 2016, 23% OF FIRMS OFFERING HEALTH BENEFITS OFFER AT LEAST ONE GRANDFATHERED HEALTH PLAN, AND 23% OF COVERED WORKERS ARE ENROLLED IN A GRANDFATHERED PLAN.

In responding to the 2016 survey, some employers found it difficult to distinguish between the grandfathering provisions in the ACA and the guidance (sometimes called “grandmothering”) issued by HHS. We would note that smaller firms in particular appear to have some confusion about whether or not they are grandfathered. Many smaller firms, even those offering a health plan in effect in March 2010 (when the ACA was enacted), were unsure about whether their plan was grandfathered.

- ▶ Twenty-three percent of offering firms report having at least one grandfathered plan in 2016, down from 35% in 2015 (Exhibit 13.1).
- ▶ Twenty-three percent of covered workers are enrolled in a grandfathered health plan in 2016 (Exhibit 13.2).
  - The percentage of covered workers enrolled in a grandfathered plan is similar to 2015 (25%), but down from 36% in 2013, 48% in 2012, and 56% in 2011 (Exhibit 13.4).

**Grandfathered Plans:** In the employer-sponsored market, health plans that were in place when the ACA was enacted (March 2010) can be grandfathered health plans. Department of Health and Human Services (HHS) rules stipulate that firms cannot significantly change cost sharing, benefits, employer contributions, or access to coverage in grandfathered plans. New employees can enroll in a grandfathered plan as long as the firm has maintained consecutive enrollment in the plan. Grandfathered plans are exempted from many, but not all, of the ACA’s consumer protection provisions.

- Covered workers in the south are more likely to be enrolled in a grandfathered plan and covered workers in the Midwest are less likely to be enrolled in a grandfathered plan than covered workers in other regions (Exhibit 13.2).

## EXHIBIT 13.1

## Percentage of Firms With at Least One Plan Grandfathered Under the ACA, by Size and Region, 2016

	Percentage of Firms With at Least One Grandfathered Plan
<b>FIRM SIZE</b>	
3-24 Workers	20%
25-49 Workers	30
50-199 Workers	30
200-999 Workers	29
1,000-4,999 Workers	23
5,000 or More Workers	26
<b>All Small Firms (3-199 Workers)</b>	<b>23%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>28%</b>
<b>REGION</b>	
Northeast	19%
Midwest	22
South	30
West	17
<b>ALL FIRMS</b>	<b>23%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Notes: Testing found no statistical differences between firms not in the indicated size or region category ( $p < .05$ ).  
For definitions of grandfathered health plans, see the introduction to Section 13.

## EXHIBIT 13.2

Percentage of Covered Workers Enrolled in Plans Grandfathered Under the ACA, by Size, Region, and Industry, 2016

	Percentage of Covered Workers in a Grandfathered Health Plan
<b>FIRM SIZE</b>	
3-24 Workers	20%
25-49 Workers	24
50-199 Workers	26
200-999 Workers	29
1,000-4,999 Workers	17*
5,000 or More Workers	22
<b>All Small Firms (3-199 Workers)</b>	<b>24%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>22%</b>
<b>REGION</b>	
Northeast	21%
Midwest	16*
South	30*
West	20
<b>INDUSTRY</b>	
Agriculture/Mining/Construction	22%
Manufacturing	19
Transportation/Communications/Utilities	29
Wholesale	23
Retail	17
Finance	14*
Service	22
State/Local Government	34
Health Care	25
<b>ALL FIRMS</b>	<b>23%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size, region, or industry category ( $p < .05$ ).

Note: For definitions of grandfathered health plans, see the introduction to Section 13.

## EXHIBIT 13.3

## Percentage of Covered Workers Enrolled in Plans Grandfathered Under the ACA, by Firm Size, 2011-2016

	2011	2012	2013	2014	2015	2016
<b>FIRM SIZE</b>						
3-24 Workers	69%	57%	53%	36%*	39%	20%*
25-49 Workers	52	45	52	40	42	24*
50-199 Workers	63	55	44	31*	26	26
200-999 Workers	61	60	42*	33	26	29
1,000-4,999 Workers	54	41*	34	21*	20	17
5,000 or More Workers	49	42	23*	18	20	22
<b>All Small Firms (3-199 Workers)</b>	<b>63%</b>	<b>54%*</b>	<b>49%</b>	<b>35%*</b>	<b>34%</b>	<b>24%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>53%</b>	<b>46%</b>	<b>30%*</b>	<b>22%*</b>	<b>22%</b>	<b>22%</b>
<b>ALL FIRMS</b>	<b>56%</b>	<b>48%*</b>	<b>36%*</b>	<b>26%*</b>	<b>25%</b>	<b>23%</b>

## SOURCE:

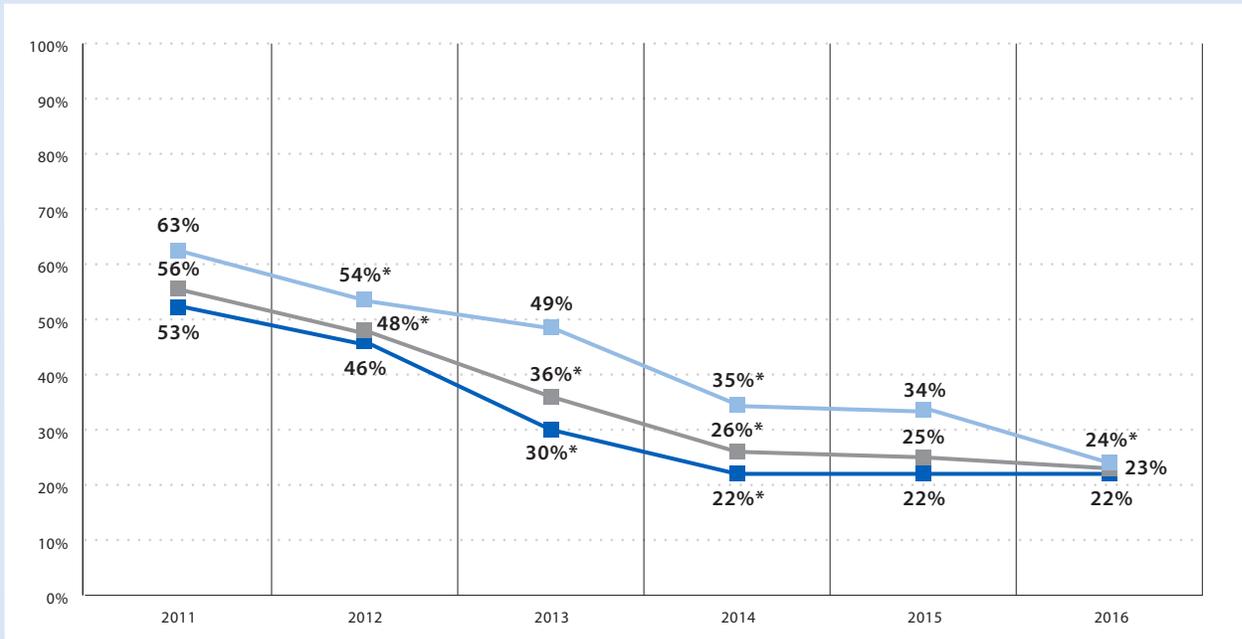
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2011-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

Note: For definitions of grandfathered health plans, see the introduction to Section 13.

EXHIBIT 13.4

Percentage of Covered Workers Enrolled in Plans Grandfathered Under the ACA, by Firm Size, 2011-2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2011-2016.

\* Estimate is statistically different from estimate for the previous year shown (p < .05).

- ALL SMALL FIRMS (3-199 WORKERS)
- ALL LARGE FIRMS (200 OR MORE WORKERS)
- ALL FIRMS

EMPLOYER HEALTH BENEFITS

2016 ANNUAL SURVEY

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Employer  
Opinions and  
Health Plan  
Practices

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SECTION

14

## EMPLOYER OPINIONS AND HEALTH PLAN PRACTICES

EMPLOYERS PLAY A SIGNIFICANT ROLE IN HEALTH INSURANCE COVERAGE—SO THEIR OPINIONS AND EXPERIENCES ARE IMPORTANT FACTORS IN HEALTH POLICY DISCUSSIONS. EMPLOYER PRACTICES CONTINUE TO EVOLVE, PARTIALLY IN RESPONSE TO AFFORDABLE CARE ACT PROVISIONS, INCLUDING THE EMPLOYER SHARED RESPONSIBILITY PROVISIONS, WHICH REQUIRE LARGE EMPLOYERS OFFER COVERAGE OR PAY A FEE, AND THE IMPENDING EXCISE TAX ON HIGH-COST PLANS.

Employers continue to innovate as to how they offer, structure, and deliver their benefits. A considerable number of employers have developed strategies to reduce costs or improve quality through changes to their plan's provider networks.

### SHOPPING FOR HEALTH COVERAGE

Fifty-one percent of firms offering health benefits reported shopping for a new health plan or a new insurance carrier in the past year, similar to the percentages in recent years (Exhibit 14.1)

- ▶ Among firms that offer health benefits and who shopped for a new plan or carrier, 21% changed insurance carriers (Exhibit 14.2).

### COBRA PREMIUMS

- ▶ Sixteen percent of small firms (3-199 workers) and 1% of large firms (200 or more workers) say they adjust the COBRA premium for former employees based on their age (Exhibit 14.24).

### NETWORKS AND DELIVERY OF CARE

Many employers and health plans are delivering services through alternative sites of care.

- ▶ Sixty-one percent of firms that offer health benefits cover services provided in retail health clinics, such as those located in pharmacies, supermarkets and retail stores (Exhibit 14.9). These percentages are similar to those reported in 2014 when this question was last asked.
  - Large firms are more likely to cover services received at retail health clinics than small firms (73% vs. 60%) (Exhibit 14.9).
  - Six percent of firms that cover services received at retail clinics have a financial incentive for enrollees to visit a retail clinic instead of visiting a physician's office (Exhibit 14.9). Large firms are more likely to have such a financial incentive than small firms (10% vs. 6%).

- ▶ Thirty-nine percent of large firms offering health benefits cover the provision of some health care services through telecommunication in their largest health plan (Exhibit 14.7). The question in the survey was revised in 2016 to clarify that we were asking about payment for services and not just the electronic exchange of information.
  - Among these firms, 33% report that workers have a financial incentive to receive services through telemedicine rather than visiting a physician's office (Exhibit 14.7).

- ▶ Among firms with at least 50 employees offering health benefits, 5% provide health services to employees through an on-site health clinic at one of their major locations (Exhibit 14.11).

- Eighty-six percent of these firms allow employees to receive treatment for non-work-related services at the on-site clinic (Exhibit 14.11).
- Firms with at least 1,000 workers were more likely to have an on-site health clinic than smaller firms (25% vs. 4%).

A tiered or high-performance network groups providers in the network together based on quality, cost, and/or the efficiency of the care they deliver. These networks encourage patients to visit preferred doctors by either restricting networks to efficient providers, or by having different cost sharing requirements based on the provider's tier.

- ▶ Fourteen percent of large firms that offer health benefits include a high-performance or tiered provider network in their health plan with the largest enrollment, down from 24% in 2015. The largest firms (those with 1,000 or more employees) are more likely to incorporate a high-performance or tiered network into their largest plan (Exhibit 14.6).

Firms offering health benefits were asked whether they offered a plan that they considered to be a narrow network. Narrow networks are plans that limit the number of providers who can participate in order to reduce costs. Narrow network plans are generally more restrictive than standard HMO networks.

- ▶ Six percent of offering firms with 50 or more employees indicated that they offer a plan they considered to be a narrow network plan, similar to the percentages reported in the last few years (Exhibit 14.4).

Six percent of firms offering health benefits said that either they or their insurer eliminated a hospital or health system from a provider network in order to reduce the plan's cost (Exhibit 14.3).

#### PRIVATE EXCHANGES

There has been considerable interest in private exchanges recently. An exchange is a marketplace for health insurance. Private exchanges allow employees to choose from several health benefit options offered on the exchange. Private exchanges generally are created by consulting firms, insurers, or brokers, and are different than the public exchanges that have been created by states or the federal government. There is considerable variation in the types of exchanges currently offered; some exchanges allow workers to choose between multiple plans offered by the same carrier while in other cases multiple carriers participate. The exchange operator may establish strict standards for the plans offered or allow the insurers more flexibility in determining their plan offerings.

- ▶ Four percent of firms offering health benefits with 50 or more employees offer coverage through a private exchange. Looking at worker enrollment, private exchanges cover 2% of covered workers at firms with 50 or more employees (Exhibit 14.15). These percentages are similar to those in 2015.
- ▶ Firms offering health benefits with 50 or more employees and who do not already offer health benefits through a private exchange were asked whether they were considering private exchanges in the future. Eighteen percent of these firms are considering offering benefits through a private exchange, similar to the percentage last year (Exhibit 14.14).

Private exchanges may or may not include a defined contribution for premiums. A defined contribution is a set dollar amount offered to the employee by the employer. Employees may then select one of several plans, paying the difference between the defined contribution and the cost of their chosen health insurance plan. This permits an employer to offer a larger variety of health plans to employees and to structure contributions or other rules to encourage employees to choose more efficient plans.

- ▶ Firms offering health benefits with 50 or more employees and who do not already offer health benefits through a private exchange were asked whether they were considering a defined contribution approach. Twenty-one percent of these firms were considering such an approach (Exhibit 14.14).

#### EMPLOYER SHARED RESPONSIBILITY

The Affordable Care Act (ACA) provision requiring employers with at least 50 full-time equivalent employees (FTEs) to offer health benefits that meet minimum standards for value and affordability to their full-time workers or pay a penalty took full effect in 2016.

- ▶ Among firms offering health benefits with at least 50 FTEs, 97% report that they offer a health plan to at least 95% of their employees who worked on average 30 hours per week or more, and 96% report that they offer at least one health plan that meets the ACA standards for affordability and minimum value (Exhibit 14.22).
- ▶ Firms made changes to their employment practices in response to the employer shared responsibility requirement:
  - Two percent of firms offering health benefits say they changed or planned to change the job classifications of some employees from full-time to part-time so that they would not be eligible for health benefits, while 7% said they changed or planned to change job classifications of some employees from part-time to full-time so that they would become eligible for health benefits (Exhibit 14.23).

- Two percent of firms offering health benefit say they increased or were planning to increase the waiting period before new employees become eligible for benefits (Exhibit 14.23).
  - Twelve percent of firms offering health benefits say they extended or were planning to extend eligibility for health benefits to workers who were not previously eligible, and 2% reported extending or planning to extend eligibility for more comprehensive benefits to employees previously eligible only for limited benefits (Exhibit 14.23). Four percent of these firms reported that they reduced the number of employees they intended to hire because of the cost of providing health benefits (Exhibit 14.23).
- ▶ Among firms offering health benefits, 15% of small firms and 64% of large firms say that they have conducted an analysis to determine if one of their plans will be subject to the tax when it takes effect (Exhibit 14.19).
    - Among firms who have conducted an analysis, 29% report their plan with the largest enrollment will exceed the thresholds in 2020 (Exhibit 14.20).
  - ▶ Some employers have already taken action to mitigate the anticipated impacts of the high-cost plan excise tax.
    - Three percent of small firms and 9% of large firms say they have switched to a lower cost plan or eliminated a plan option (Exhibit 14.19).
    - Four percent of small firms and 15% of large firms say they have increased cost sharing (Exhibit 14.19).
    - Four percent of small firms and 2% of large firms say they selected a plan with a smaller network of providers (Exhibit 14.19).
    - Three percent of small firms and 8% of large firms say they moved benefit options to an account-based plan such as an HRA or HSA (Exhibit 14.19).

#### EXCISE TAX ON HIGH COST HEALTH PLANS

Under the ACA, employer health plans in 2020 will be subject to an excise tax of 40% on the amount by which their cost exceeds specified thresholds.<sup>1</sup> The tax was scheduled to take effect in 2018, but its effective date was delayed two years. The tax is calculated with respect to each employee based on the combinations of health benefits received by that employee, including the employer and employee share of health plan premiums (or premium equivalents for self-funded plans), Flexible Spending Account (FSA) contributions, and employer contributions to health savings accounts and health reimbursement arrangement contributions. In anticipation of the high-cost plan tax (sometimes referred to as the “Cadillac plan tax”), some employers have begun making changes to their health benefits.

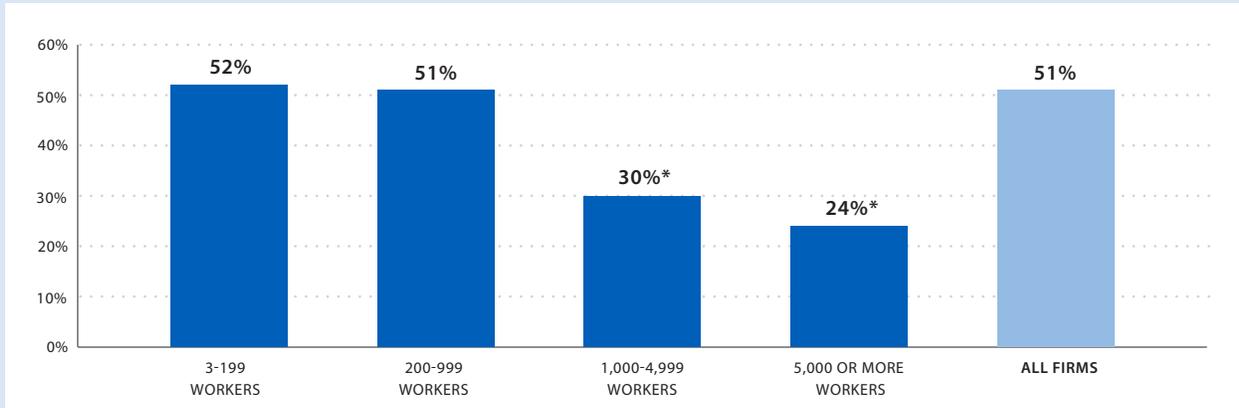
- ▶ Thirty-one percent of employers who conducted an analysis of the anticipated impact of the high-cost plan excise tax say that the delay in the implementation date from 2018 to 2020 caused them to reconsider or postpone changes that they had planned to make (Exhibit 14.21).

#### NOTE:

<sup>1</sup> Internal Revenue Service. Section 4980I—Excise Tax on High Cost Employer-Sponsored Health Coverage: Notice 2015-16. <https://www.irs.gov/pub/irs-drop/n-15-16.pdf>

**EXHIBIT 14.1**

Percentage of Firms Offering Health Benefits That Shopped for a New Plan or Health Insurance Carrier in the Past Year, by Firm Size, 2016



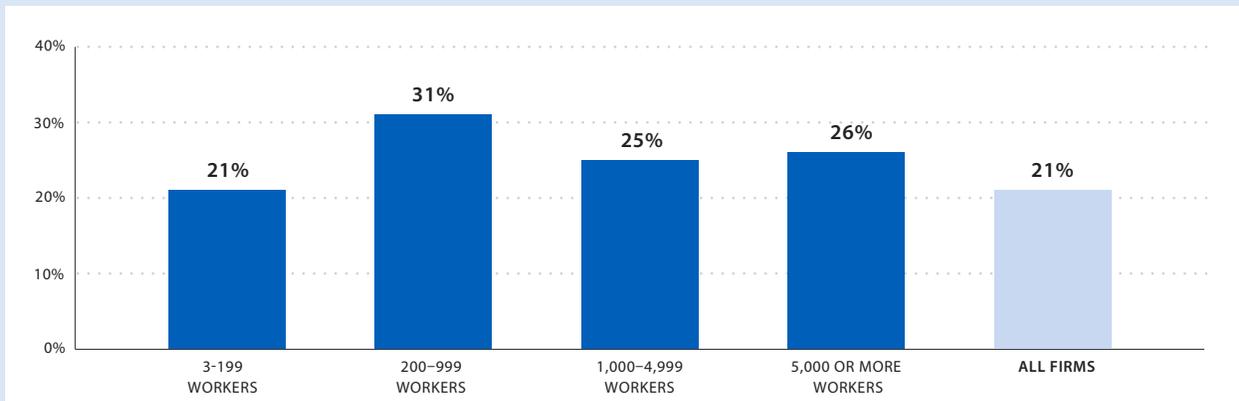
**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within size category from estimate for firms not in the indicated size category ( $p < .05$ ).

**EXHIBIT 14.2**

Among Firms Offering Health Benefits That Shopped for a New Plan or Insurance Carrier, Percentage of Firms That Changed Insurance Carriers in the Past Year, by Firm Size, 2016



**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: Testing found no statistical difference between size categories ( $p < .05$ ).

## EXHIBIT 14.3

Among Firms Offering Health Benefits, Percentage of Firms Who Offer a Narrow Network Plan or Have Eliminated a Hospital or Health System, by Firm Size, 2016

FIRM SIZE	Firm/Insurer Eliminated a Hospital or Health System from Network to Reduce Cost		Firm Offers a Plan Considered a Narrow Network Plan	
	2014	2015	2014	2015
3-49 Workers	6%	4%	8%	6%
50-199 Workers	4%	4%	6%	6%
200-999 Workers	6%	6%	5%	5%
1,000-4,999 Workers	3%	3%	9%	9%
5,000 or More Workers	7%	7%	18*	18*
<b>All Small Firms (3-199 Workers)</b>	<b>6%</b>	<b>4%</b>	<b>7%</b>	<b>6%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>5%</b>	<b>6%</b>	<b>6%</b>	<b>6%</b>
<b>ALL FIRMS</b>	<b>6%</b>	<b>5%</b>	<b>7%</b>	<b>6%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size category ( $p < .05$ ).

## EXHIBIT 14.4

Among Firms with 50 or More Employees Offering Health Benefits, Percentage of Firms Who Offer a Narrow Network Plan or Have Eliminated a Hospital or Health System, by Firm Size, 2014-2016

FIRM SIZE	Firm/Insurer Eliminated a Hospital or Health System from Network to Reduce Cost			Firm Offers a Plan Considered a Narrow Network Plan		
	2014	2015	2016	2014	2015	2016
All Small Firms (50-199 Workers)	6%	4%	4%	8%	6%	6%
All Large Firms (200 or More Workers)	6%	6%	5%	8%	5%	6%
<b>ALL FIRMS (50 or More Employees)</b>	<b>6%</b>	<b>5%</b>	<b>4%</b>	<b>8%</b>	<b>6%</b>	<b>6%</b>

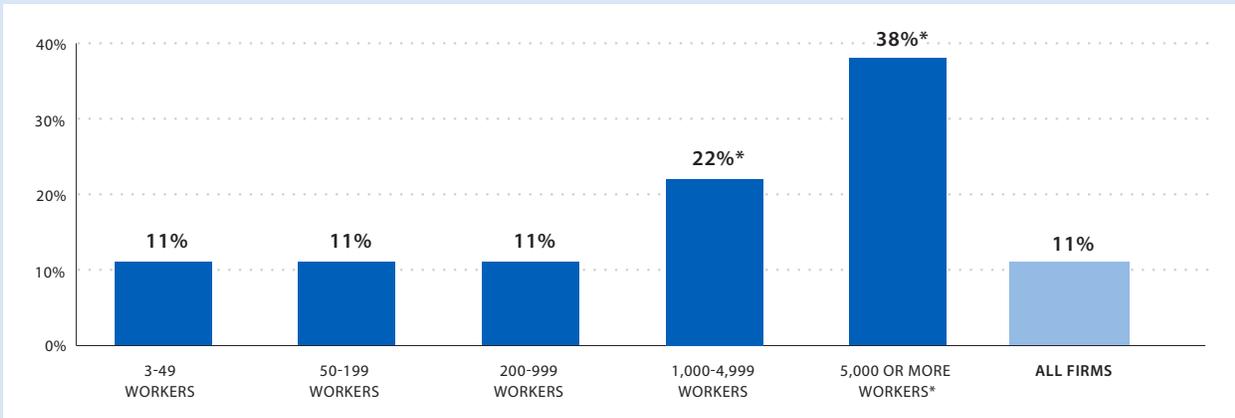
## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2014-2016.

Notes: Testing found no statistical significance between the previous year shown ( $p < .05$ ). This question was asked of offering firms with 50 or more employees in 2014, and all offering firms in 2015 and 2016. In 2016, 6% of all offering firms eliminated a hospital or health system from their network and 7% of all offering firms offer a plan which could be considered a narrow network plan.

## EXHIBIT 14.5

Among Firms Offering Health Benefits, Percentage of Firms Whose Largest Plan Includes a High-Performance or Tiered Provider Network, by Firm Size, 2016



## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within size category from estimate for firms not in the indicated size category ( $p < .05$ ).

NOTE: A high-performance network is one that groups providers within the network based on quality, cost, and/or the efficiency of care they deliver.

## EXHIBIT 14.6

Among Firms Offering Health Benefits, Percentage of Firms Whose Largest Plan Includes a High-Performance or Tiered Provider Network, by Firm Size, 2007-2016

	2007	2010	2011	2013	2014	2015	2016
<b>FIRM SIZE</b>							
200-999 Workers	9%	16%*	17%	22%	17%	22%	11%*
1,000-4,999 Workers	13	21*	19	32*	20*	33*	22*
5,000 or More Workers	16	30*	24	33	23*	32*	38
<b>All Small Firms (3-199 Workers)</b>	<b>15%</b>	<b>16%</b>	<b>20%</b>	<b>23%</b>	<b>19%</b>	<b>17%</b>	<b>11%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>10%</b>	<b>17%*</b>	<b>18%</b>	<b>24%*</b>	<b>18%*</b>	<b>24%*</b>	<b>14%*</b>
<b>ALL FIRMS</b>	<b>15%</b>	<b>16%</b>	<b>20%</b>	<b>23%</b>	<b>19%</b>	<b>17%</b>	<b>11%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2007-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

Note: A high-performance network is one that groups providers within the network based on quality, cost, and/or efficiency of care they deliver.

**EXHIBIT 14.7**

Among Large Firms Offering Health Benefits, Percentage of Firms Whose Plan with the Largest Enrollment Covers Telemedicine and That Have an Incentive for Using Telemedicine, by Firm Size, 2016

FIRM SIZE	Percentage of Firms That Cover Telemedicine	Percentage of Firms That Cover Telemedicine That Have an Incentive for Workers to Use Telemedicine Instead of Visiting a Physician's Office In-Person
200-999 Workers	38%	31%
1,000-4,999 Workers	42	42
5,000 or More Workers	57*	41
<b>All Large Firms (200 or more Workers)</b>	<b>39%</b>	<b>33%</b>

**SOURCE:**

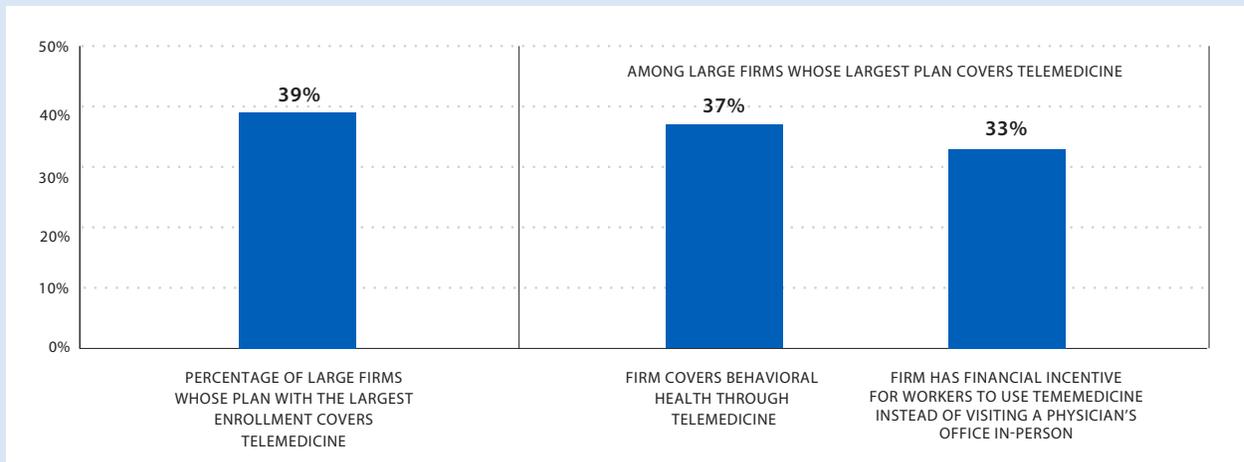
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size category (p < .05).

Note: Telemedicine is the delivery of health care services through telecommunications to a patient from a provider who is at a remote location, including video chat and remote monitoring. In 2016, we modified our questions about telemedicine to clarify that we were interested in the provision of health care services, and not merely the exchange of information, through telecommunication.

**EXHIBIT 14.8**

Among Large Firms (200 or more Workers) Offering Health Benefits, Percentage of Firms Whose Plan With the Largest Enrollment Includes the Delivery of Services Through Telemedicine, 2016



**SOURCE:**

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: Telemedicine is the delivery of health care services through telecommunications to a patient from a provider who is at a remote location, including video chat and remote monitoring. In 2016, we modified our questions about telemedicine to clarify that we were interested in the provision of health care services, and not merely the exchange of information, through telecommunication.

## EXHIBIT 14.9

Among Firms Offering Health Benefits, Percentage of Firms Whose Plan with the Largest Enrollment Covers Care at Retail Clinics and That Have an Incentive to Visit Retail Clinics, by Firm Size, 2016

	Percentage of Firms That Cover Care Received at Retail Clinics	Among Firms That Cover Care Received at Retail Clinics, Percentage That Offer Financial Incentives to Visit a Retail Clinic Instead of a Traditional Physician's Office
<b>FIRM SIZE</b>		
3-24 Workers	56%*	5%
25-199 Workers	71	8
200-999 Workers	73*	10
1,000-4,999 Workers	72	12*
5,000 or More Workers	78*	13*
<b>All Small Firms (3-199 Workers)</b>	<b>60%*</b>	<b>6%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>73%*</b>	<b>10%*</b>
<b>ALL FIRMS</b>	<b>61%</b>	<b>6%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size category ( $p < .05$ ).

Note: A retail clinic is a health care clinic located in retail stores, supermarkets and pharmacies that treats minor illnesses and provides preventive health care services, such as flu shots.

## EXHIBIT 14.10

Among Firms Offering Health Benefits, Percentage of Firms Whose Plan with the Largest Enrollment Covers Care at Retail Clinics and That Have an Incentive to Visit Retail Clinics, by Firm Size, 2010-2016

	Percentage of Firms That Cover Care Received at Retail Clinics				Among Firms That Cover Care Received at Retail Clinics, Percentage That Offer Financial Incentives to Visit a Retail Clinic Instead of a Traditional Physician's Office			
	2010	2013	2014	2016	2010	2013	2014	2016
All Small Firms (3-199 Workers)	43%	56%*	56%	60%	4%	17%*	8%	6%
All Large Firms (200 or More Workers)	47%	61%*	67%	73%	16%	13%	14%	10%
<b>ALL FIRMS</b>	<b>43%</b>	<b>56%*</b>	<b>57%</b>	<b>61%</b>	<b>5%</b>	<b>17%*</b>	<b>8%</b>	<b>6%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2010-2016.

\* Estimate is statistically different from estimate for the previous year shown ( $p < .05$ ).

Note: A retail clinic is a health care clinic located in retail stores, supermarkets and pharmacies that treats minor illnesses and provides preventive health care services, such as flu shots.

**EXHIBIT 14.11**

Among Firms with 50 or More Employees Offering Health Benefits, Percentage of Firms That Have an On-Site Health Clinic at Any of Their Major Locations and That Allow Employees to Receive Treatment for Non-Work Related Illnesses, by Firm Size, 2016

FIRM SIZE	Percentage of Firms with an On-Site Health Clinic at Any of Their Locations	Among Firms with an On-Site Clinic, Percentage That Allow Employees to Receive Treatment for Non-Work Related Illnesses
50-199 Workers	3%*	NSD
200-999 Workers	9*	85
1,000-4,999 Workers	23*	93
5,000 or More Workers	32*	93
<b>All Small Firms (50-199 Workers)</b>	<b>3%*</b>	<b>NSD</b>
<b>All Large Firms (200 or More Workers)</b>	<b>12%*</b>	<b>88%</b>
<b>ALL FIRMS (50 or More Workers)</b>	<b>5%</b>	<b>86%</b>

SOURCE:

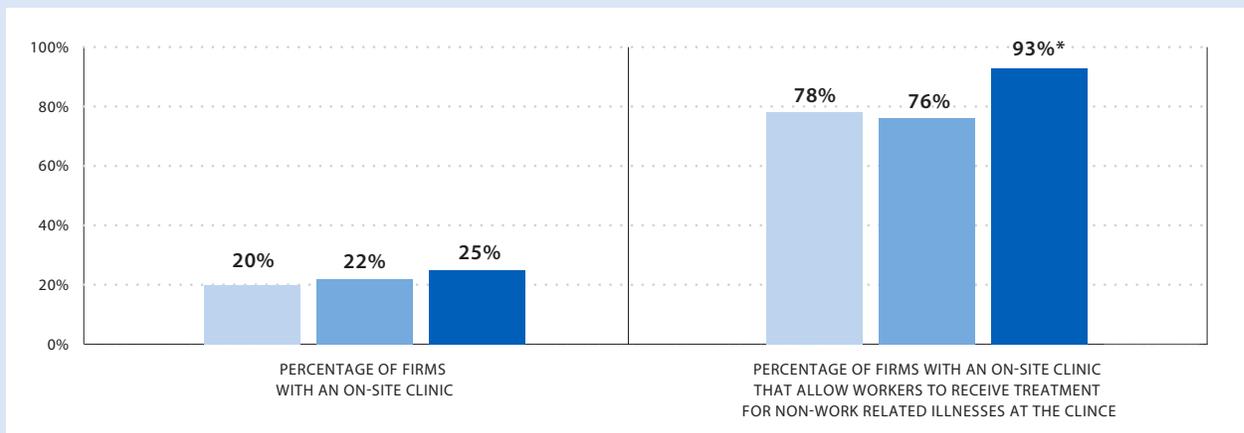
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size category (p < .05).

NSD: Not Sufficient Data.

**EXHIBIT 14.12**

Among Firms Offering Health Benefits with Over 1,000 Employees, Percentage of Firms That Have an On-Site Health Clinic at Any of Their Major Locations, 2009-2016



SOURCE:

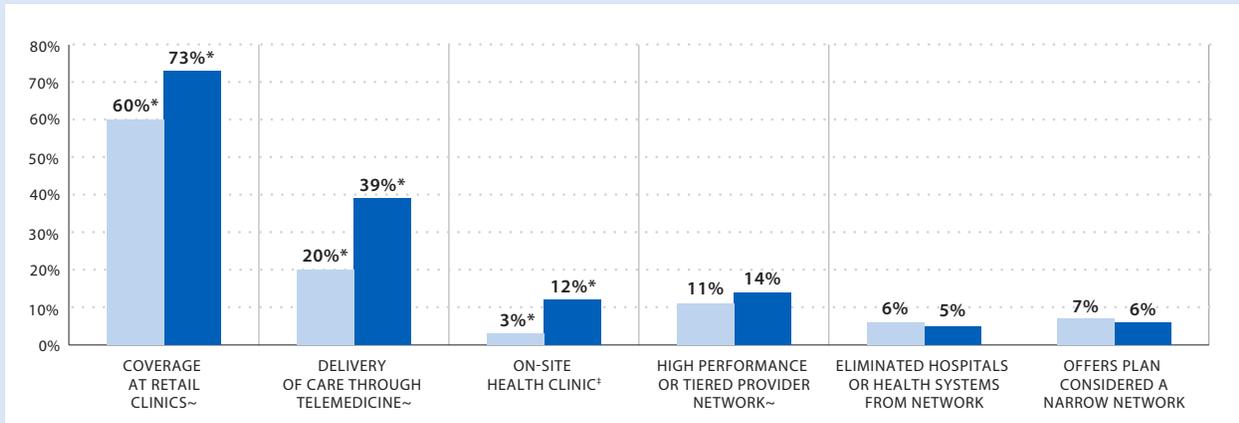
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2009-2016.

\* Estimate is statistically different from estimate for the previous year shown (p < .05).



EXHIBIT 14.13

Among Firms Offering Health Benefits, Percentage of Firms Whose Plans Include Various Features, by Firm Size, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size category ( $p < .05$ ).

~ Firms were asked if their plan with the largest enrollment had these features.

† Among firms with 50 or more employees. Twenty-five percent of offering firms with 1,000 or more employees have an on-site clinic.

ALL SMALL FIRMS (3-199 WORKERS)  
ALL LARGE FIRMS (200 OR MORE WORKERS)

## EXHIBIT 14.14

Among Offering Firms with 50 or More Employees, Percentage of Firms Considering Offering Benefits Through a Private Exchange, by Firm Size, Region, and Industry, 2016<sup>‡</sup>

	Considering Offering Benefits Through a Private Exchange	Not Considering Offering Benefits Through a Private Exchange	Don't Know	Considering a Defined Contribution	Not Considering a Defined Contribution	Don't Know
<b>FIRM SIZE</b>						
50-199 Workers	17%	81%	2%	21%	77%	2%
200-999 Workers	19	79	3	22	74	4
1,000-4,999 Workers	19	79	2	18	78	5
5,000 or More Workers	28*	71*	2	27	72	2
<b>All Small Firms (50-199 Workers)</b>	<b>17%</b>	<b>81%</b>	<b>2%</b>	<b>21%</b>	<b>77%</b>	<b>2%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>19%</b>	<b>78%</b>	<b>2%</b>	<b>21%</b>	<b>75%</b>	<b>4%</b>
<b>REGION</b>						
Northeast	24%	74%	2%	20%	78%	2%
Midwest	18	81	1	23	76	1
South	9	88*	3	16	81	3
West	23	72	4	28	68	4
<b>INDUSTRY</b>						
Agriculture/Mining/Construction/ Manufacturing/Transportation/ Communications/Utilities	32%*	67%	1%	21%	77%	2%
Wholesale/Retail/Finance	11	87	2	23	77	< 1*
Service	16	80	3	22	74	4
State/Local Government/Health Care	9*	89*	2	17	80	3
<b>ALL FIRMS (50 or More Employees)</b>	<b>18%</b>	<b>80%</b>	<b>2%</b>	<b>21%</b>	<b>77%</b>	<b>2%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

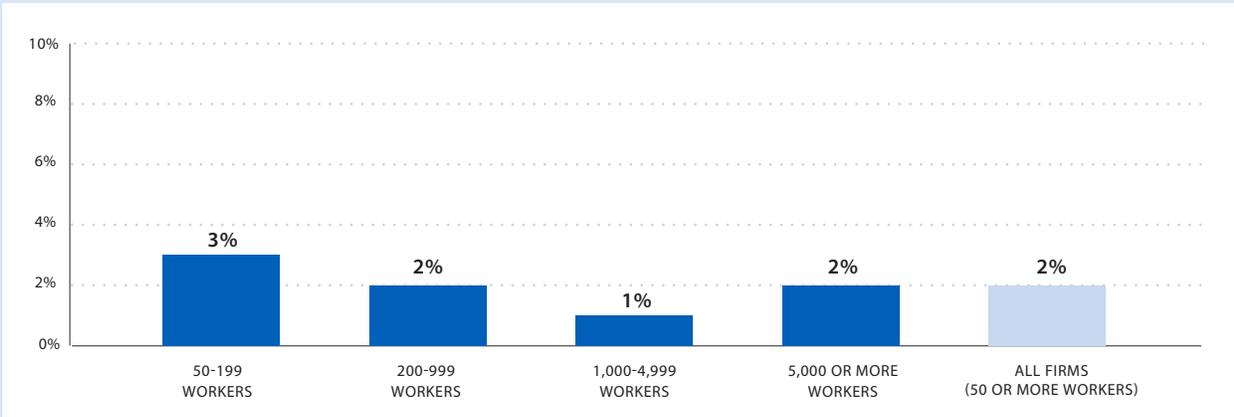
\* Estimate is statistically different from estimate within response option for all other firms not in the indicated size, region or industry category ( $p < .05$ ).

<sup>‡</sup> These questions were not asked of firms that already offer health benefits through a private exchange. In 2016, 4% of offering firms with 50 or more employees offered coverage through a private exchange.

Notes: A private exchange is one created by a consulting company; not by a state or federal government. Private exchanges allow employees to choose from several health benefit options offered on the exchange. A defined premium contribution is a set dollar amount offered to the employee. Employees may then select one of several plans and the employee pays the difference between the defined contribution and the cost of the health insurance option they choose.

## EXHIBIT 14.15

Among Firms Offering Health Benefits with 50 or More Employees, Percentage of Covered Workers Enrolled at a Firm That Offers Benefits Through a Private or Corporate Exchange, by Firm Size, 2016



## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

NOTE: A private exchange is one created by a consulting company; not by a federal or state government. Private exchanges allow employees to choose from several health benefit options offered on the exchange. In 2016, 4% of offering firms with 50 or more employees offered coverage through a private exchange.

## EXHIBIT 14.16

## Among Firms Offering and Not Offering Health Benefits, Percentage of Firms Offering Flexible Spending Accounts, by Firm Size, 2016

	Percentage of Firms Offering Flexible Spending Accounts	Among Firms Offering Health Benefits, Percentage of Firms Offering Flexible Spending Accounts
<b>FIRM SIZE</b>		
3-24 Workers	8%*	18%*
25-199 Workers	37*	45*
200-999 Workers	73*	74*
1,000-4,999 Workers	85*	85*
5,000 or More Workers	93*	93*
<b>All Small Firms (3-199 Workers)</b>	<b>12%*</b>	<b>25%*</b>
<b>All Large Firms (200 or More Workers)</b>	<b>75%*</b>	<b>76%*</b>
<b>ALL FIRMS</b>	<b>13%</b>	<b>27%*</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size category ( $p < .05$ ).

Note: Section 125 of the Internal Revenue Code permits employees to pay for health insurance premiums with pre-tax dollars. Section 125 also allows the establishment of flexible spending accounts (FSAs). An FSA allows employees to set aside funds on a pre-tax basis to pay for medical expenses not covered by health insurance. Typically, employees decide at the beginning of the year how much to set aside in an FSA, and their employer deducts that amount from the employee's paycheck over the year. Funds set aside in an FSA must be used by the end of the year or are forfeited by the employee. FSAs are different from HRAs and HSAs.

## EXHIBIT 14.17

## Among Firms Offering and Not Offering Health Benefits, Percentage of Firms Offering Flexible Spending Accounts, by Firm Size, 2007-2016

	Percentage of Firms Offering Flexible Spending Accounts				
	2007	2010	2012	2015	2016
All Small Firms (3-199 Workers)	13%	12%	17%	17%	12%
All Large Firms (200 or More Workers)	70%	74%	76%	74%	75%
<b>ALL FIRMS</b>	<b>14%</b>	<b>13%</b>	<b>18%</b>	<b>18%</b>	<b>13%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2007-2016.

Notes: Section 125 of the Internal Revenue Code permits employees to pay for health insurance premiums with pre-tax dollars. Section 125 also allows the establishment of flexible spending accounts (FSAs). An FSA allows employees to set aside funds on a pre-tax basis to pay for medical expenses not covered by health insurance. Typically, employees decide at the beginning of the year how much to set aside in an FSA, and their employer deducts that amount from the employee's paycheck over the year. Funds set aside in an FSA must be used by the end of the year or are forfeited by the employee. FSAs are different from HRAs and HSAs.

Testing found no statistical difference between estimate from the previous year shown ( $p < .05$ ).

## EXHIBIT 14.18

Among Firms Offering a Flexible Spending Account, Average Maximum Contribution That an Employee Can Make to the FSA Each Year, by Firm Size, 2016

	Average Maximum FSA Employee Contribution
All Small Firms (3-199 Workers)	\$2,357
All Large Firms (200 or More Workers)	\$2,441
<b>ALL FIRMS</b>	<b>\$2,365</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Note: Testing found no statistical difference between estimate between firms not in the indicated size category ( $p < .05$ ).

## EXHIBIT 14.19

Among Firms Offering Health Benefits, Percentage of Firms That Have Taken Various Actions in Anticipation of the Excise Tax on High Cost Plans, by Firm Size, 2016

FIRM SIZE	Conducted an Analysis to Determine if Plans Will Exceed Limits	Switched to a Lower Cost Plan or Eliminated a Plan Option	Eliminated FSA	Increased Cost Sharing	Reduced the Scope of Covered Services	Moved Benefit Options to Account-Based Plan Such as an HRA or HSA	Selected a Plan with a Smaller Network of Providers	Began Offering Health Insurance through a Private Exchange	Other
50-199 Workers	15%*	3%*	<1%	4%*	2%	3%*	4%	2%	2%
200-999 Workers	60*	8*	1	13*	<1	7	2	1	2
1,000-4,999 Workers	78*	13*	1	21*	<1	10*	2	1	4
5,000 or More Workers	88*	18*	1	28*	2	14*	4	2	6*
<b>All Small Firms (3-199 Workers)</b>	<b>15%*</b>	<b>3%*</b>	<b>&lt;1%</b>	<b>4%*</b>	<b>2%</b>	<b>3%*</b>	<b>4%</b>	<b>2%</b>	<b>2%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>64%*</b>	<b>9%*</b>	<b>1%</b>	<b>15%*</b>	<b>&lt;1%</b>	<b>8%*</b>	<b>2%</b>	<b>1%</b>	<b>2%</b>
<b>ALL FIRMS</b>	<b>17%</b>	<b>3%</b>	<b>&lt;1%</b>	<b>5%</b>	<b>2%</b>	<b>3%</b>	<b>3%</b>	<b>2%</b>	<b>2%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different within response selection from all other firms not in the indicated firm size category ( $p < .05$ ).

## EXHIBIT 14.20

Among Firms Who Have Conducted an Analysis to Determine Their Liability Under the High Cost Excise Tax, Percentage of Firms That Believe That Their Plan with the Largest Enrollment Will Exceed the Thresholds in 2018 and 2020, by Firm Size, 2016

	Yes, plan will exceed limits in 2018	No, plan will not exceed limits in 2018	Don't Know	Yes, plan will exceed limits in 2020	No, plan will not exceed limits in 2020	Don't Know
<b>FIRM SIZE</b>						
3-199 Workers	28%	70%	2%	29%	59%	12%
200-999 Workers	26	66	8	27	58	15
1,000-4,999 Workers	25	69	5	27	56	17
5,000 or More Workers	22	75	4	29	54	17
<b>All Small Firms (3-199 Workers)</b>	<b>28%</b>	<b>70%</b>	<b>2%</b>	<b>29%</b>	<b>59%</b>	<b>12%</b>
<b>All Large Firms (200 or More Workers)</b>	<b>26%</b>	<b>67%</b>	<b>7%</b>	<b>27%</b>	<b>58%</b>	<b>15%</b>
<b>ALL FIRMS</b>	<b>28%</b>	<b>69%</b>	<b>3%</b>	<b>29%</b>	<b>59%</b>	<b>12%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

## EXHIBIT 14.21

Among Firms That Have Conducted an Analysis to Determine Their Liability Under the High Cost Excise, Percentage of Firms That Reconsidered or Are Postponing Changes Because of the Delay From 2018 to 2020, 2016

	Yes, the delay is changing or postponing plans	No, the delay is not changing or postponing plans	Don't Know
All Small Firms (3-199 Workers)	31%	65%	4%
All Large Firms (200 or More Workers)	31%	65%	5%
<b>ALL FIRMS</b>	<b>31%</b>	<b>65%</b>	<b>4%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

## EXHIBIT 14.22

Among Firms Offering Health Benefits with 50 or More Full-Time Equivalents<sup>‡</sup>, Percentage of Firms That Offer Health Benefits to At Least 95% of Their Full-Time Employees and That Would Meet Affordability and Minimum Value Requirements, by Firm Size, 2016

	Firm Offers Health Benefits to At Least 95% of Full-Time Employees	Firm Offers At Least One Health Plan That Would Meet Affordability and Minimum Value Requirements
All Small Firms (50-199 Workers)	97%	95%
All Large Firms (200 or More Workers)	99%	99%
<b>ALL FIRMS (50 or More FTEs)</b>	<b>97%</b>	<b>96%</b>

## SOURCE:

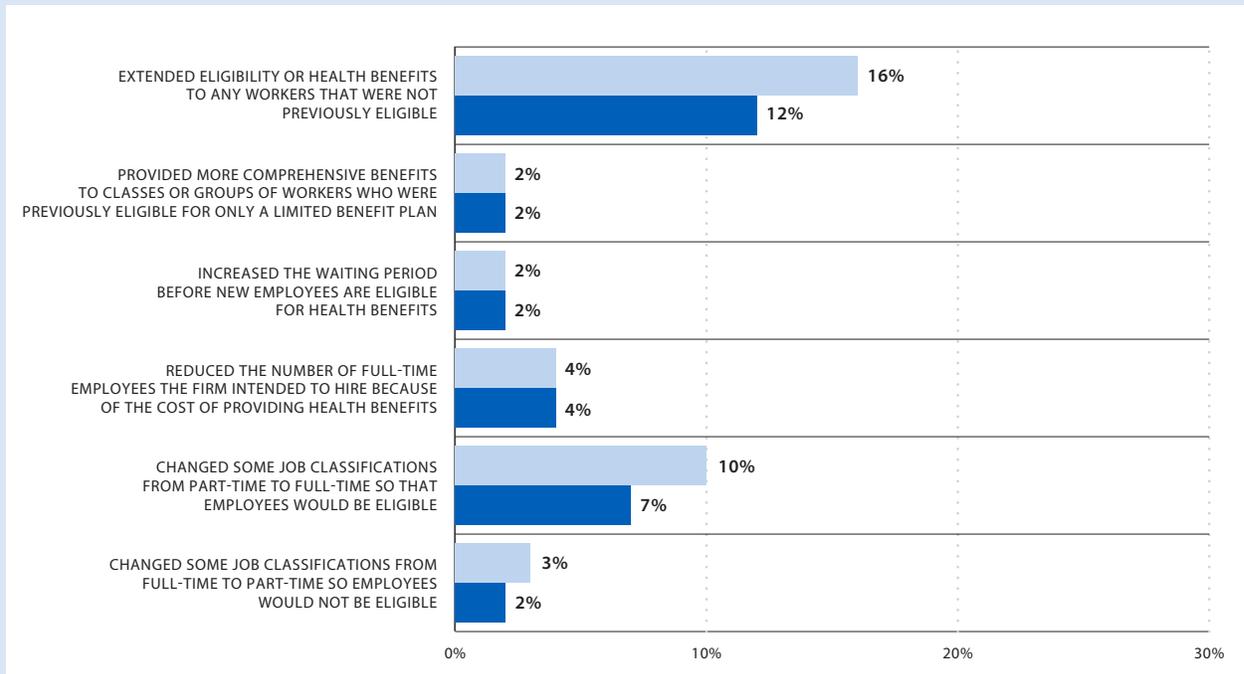
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

Note: Testing found no statistical difference between estimates by firm size.

<sup>‡</sup> Full-time equivalents are the average number of employees who work full-time. Firms with 50 or more full-time equivalents were asked these questions.

EXHIBIT 14.23

Among Offering Firms with 50 or More Full-Time Equivalents<sup>‡</sup>, Percentage of Firms That Took Various Actions in Response to the Employer Shared Responsibility Provision of the ACA, by Firm Size, 2016



SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

<sup>‡</sup> Firms were asked if they took that particular action in response to the Employer-Shared Responsibility Provisions. Firms with 50 or more full-time equivalents were asked these questions.

■ ALL LARGE FIRMS (200 OR MORE WORKERS)<sup>‡</sup>  
■ ALL FIRMS (50 OR MORE FTES)<sup>‡</sup>

## EXHIBIT 14.24

Among Firms Offering Health Benefits, Percentage of Firms That Adjust the COBRA Premium for Qualified Former Employees Based on the Age of Enrollees, by Firm Size, 2016

	Percentage of Firms That Adjust COBRA Premiums Based on Age of Enrollees
<b>FIRM SIZE</b>	
3-199 Workers	16%*
200-999 Workers	2*
1,000-4,999 Workers	<1*
5,000 or More Workers	<1*
<b>All Large Firms (200 or More Workers)</b>	<b>1%*</b>
<b>ALL FIRMS</b>	<b>15%</b>

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2016.

\* Estimate is statistically different from estimate for all other firms not in the indicated size category ( $p < .05$ ).

Note: Ten percent of small firms offering health benefits and 3% of large firms indicated "Don't Know".







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