Employer Health Benefits 2014 ANNUAL SURVEY

Plan
Funding

SECTION 10


## PLAN FUNDING


#### Abstract

Federal law (the Employee Retirement Income Security Act of 1974, or ERISA) exempts Self-funded plans FROM MOST STATE INSURANCE LAWS, INCLUDING RESERVE REQUIREMENTS,MANDATED BENEFITS, PREMIUM TAXES, AND consumer protection regulations. Three in five covered workers are in a self-funded health plan. SelfFUNDING IS COMMON AMONG LARGER FIRMS BECAUSE THEY CAN SPREAD THE RISK OF COSTLY CLAIMS OVER A LARGE number of employees and dependents. Many self-funded plans use insurance, often called stoploss COVERAGE, TO LIMIT THE PLAN SPONSOR'S LIABILITY FOR VERY LARGE CLAIMS OR AN UNEXPECTED LEVEL OF EXPENSES. More than three in five covered workers in fully or partially self-funded plans are in plans with STOPLOSS PROTECTION.


- Sixty-one percent of covered workers are in a plan that is completely or partially self-funded, the same percentage reported in 2013 (Exhibit 10.1). The percentage of covered workers who are in a selffunded plan has increased over time from $49 \%$ in 2000 and $54 \%$ in 2004, but has remained steady in the last five years ( $57 \%$ in 2009).
- The percentage of covered workers in self-funded plans in small (3-199 workers) and larger firms ( $15 \%$ and $81 \%$ ) is unchanged from 2009 ( $15 \%$ and $77 \%$, respectively) (Exhibit 10.2).
- The percentage of covered workers differs by plan type: $71 \%$ of covered workers in PPOs, $60 \%$ in HDHP/SOs, $32 \%$ in HMOs, and $22 \%$ in POS plans are in a self-funded plan (Exhibit 10.3). Plan enrollment varies by firm size.
- As expected, covered workers in large firms (200 or more workers) are significantly more likely to be in a self-funded plan than covered workers in small firms (3-199 workers) (81\% vs. $15 \%$ ) (Exhibit 10.4). The percentage of covered workers in self-funded plans increases as the number of employees in a firm increases. Eighty-three percent of covered workers in firms with 1,000 to 4,999 workers and $91 \%$ of covered workers in firms with 5,000 or more workers are in self-funded plans in 2014 (Exhibit 10.4).
- The percentage of covered workers at small firms who are enrolled in a self-funded plan is similar to last year and has remained stable over the last couple of years (Exhibit 10.2).

Self-Funded Plan: An insurance arrangement in which the employer assumes direct financial responsibility for the costs of enrollees' medical claims. Employers sponsoring self-funded plans typically contract with a third-party administrator or insurer to provide administrative services for the self-funded plan. In some cases, the employer may buy stoploss coverage from an insurer to protect the employer against very large claims.

Fully Insured Plan: An insurance arrangement in which the employer contracts with a health plan that assumes financial responsibility for the costs of enrollees' medical claims.

- Sixty-five percent of workers in self-funded health plans are in plans that have stoploss insurance (Exhibit 10.10). Stoploss coverage limits the amount that a plan sponsor has to pay in claims. Stoploss coverage may limit the amount of claims that must be paid for each employee or may limit the total amount the plan sponsor must pay for all claims over the plan year.
- The percent of workers in self-funded health plans that are in plans with stoploss insurance is unchanged from 2011, when the survey first asked about stoploss insurance ( $65 \%$ in 2014 vs. $58 \%$ ).
- Ninety-two percent of covered workers in selffunded plans that have stoploss protection are in plans where the stoploss insurance limits the amount that the plan must spend on each employee (Exhibit 10.11). This includes stoploss insurance plans that limit a firm's per employee spending as well as plans that limit both a firm's overall spending and per employee spending.
- Firms with per enrollee stoploss coverage were asked for the dollar amount where the stoploss coverage would start to pay for most or all of the claim (called an attachment point). The average attachment point in firms with 3-199 workers is about $\$ 134,000$. For larger firms (200 or more workers) with a per-person limit, the average attachment point is about $\$ 328,000$ (Exhibit 10.11).


## EXHIBIT 10.1

Percentage of Covered Workers in Partially or Completely Self-Funded Plans, by Firm Size, 1999-2014

|  | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3-199 Workers | 13\% | 15\% | 17\% | 13\% | 10\% | 10\% | 13\% | 13\% | 12\% | 12\% | 15\% | 16\% | 13\% | 15\% | 16\% | 15\% |
| 200-999 Workers | 51 | 53 | 52 | 48 | 50 | 50 | 53 | 53 | 53 | 47 | 48 | 58* | 50 | 52 | 58 | 55 |
| 1,000-4,999 Workers | 62 | 69 | 66 | 67 | 71 | 78 | 78 | 77 | 76 | 76 | 80 | 80 | 79 | 78 | 79 | 83 |
| 5,000 or More Workers | 62 | 72 | 70 | 72 | 79 | 80 | 82 | 89 | 86 | 89 | 88 | 93 | 96 | 93 | 94 | 91 |
| ALL FIRMS | 44\% | 49\% | 49\% | 49\% | 52\% | 54\% | 54\% | 55\% | 55\% | 55\% | 57\% | 59\% | 60\% | 60\% | 61\% | 61\% |
| SOURCE: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2014. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

* Estimate is statistically different from estimate for the previous year shown (p<.05).

NOTE: Due to a change in the survey questionnaire, funding status was not asked of firms with conventional plans in 2006. Therefore, conventional plan funding status is not included in the averages in this exhibit for 2006. For definitions of SelfFunded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.2

Percentage of Covered Workers in Partially or Completely Self-Funded Plans, by Firm Size, 1999-2014


```
SOURCE:
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2014.
```

* Estimate is statistically different from estimate for the previous year shown ( $p<.05$ ).

NOTE: Sixty-one percent of covered workers are in a partially or completely self-funded plan in 2014.
Due to a change in the survey questionnaire, funding status was not asked of firms with conventional plans in 2006. Therefore, conventional plan funding status is not included in this exhibit for 2006.
For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.3

Percentage of Covered Workers in Partially or Completely Self-Funded Plans, by Plan Type, 1999-2014

|  | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Conventional | 65\% | 64\% | 65\% | 58\% | 49\% | 43\% | 53\% | $\wedge$ | 53\% | 47\% | 48\% | 61\% | 53\% | 38\% | $\wedge \wedge$ | $\wedge \wedge$ |
| HMO | 16 | 23* | 31* | 27 | 29 | 29 | 32 | 33 | 34 | 40 | 40 | 41 | 41 | 37 | 31\% | 32\% |
| PPO | 60 | 63 | 61 | 61 | 61 | 64 | 65 | 63 | 65 | 64 | 67 | 67 | 70 | 70 | 70 | 71 |
| POS | 42 | 45 | 42 | 40 | 44 | 46 | 36 | 32 | 34 | 29 | 25 | 32 | 26 | 29 | 31 | 22 |
| HDHP/SO | $\wedge$ | $\wedge$ | $\wedge$ | $\wedge$ | $\wedge$ | $\wedge$ | $\wedge$ | 50 | 41 | 35 | 48* | 61* | 54 | 54 | 62 | 60 |
| ALL PLANS | 44\% | 49\% | 49\% | 49\% | 52\% | 54\% | 54\% | 55\% | 55\% | 55\% | 57\% | 59\% | 60\% | 60\% | 61\% | 61\% |

```
SOURCE:
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2014.
```

* Estimate is statistically different from estimate for the previous year shown ( $\mathrm{p}<.05$ ).
^Information was not obtained for conventional plans in 2006 and HDHP/SO plans prior to 2006.
$\wedge \wedge$ Starting in 2013, information on Conventional plans was included in the PPO estimate. For more information please see the Survey Design and Methods section.
NOTE: Due to a change in the survey questionnaire, funding status was not asked of firms with conventional plans in 2006. Therefore, conventional plan funding status is not included in this exhibit for 2006. For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.Insured plans, see the introduction to Section 10.

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## EXHIBIT 10.4

Percentage of Covered Workers in Partially or Completely Self-Funded Plans, by Firm Size, Region, and Industry, 2014

|  | Self-Funded (Employer Bears Some or All of Financial Risk) |
| :---: | :---: |
| FIRM SIZE |  |
| 200-999 Workers | 55\% |
| 1,000-4,999 Workers | 83* |
| 5,000 or More Workers | 91* |
| All Small Firms (3-199 Workers) | 15\%* |
| All Large Firms (200 or More Workers) | 81\%* |
| REGION |  |
| Northeast | 60\% |
| Midwest | 65 |
| South | 64 |
| West | 51* |
| INDUSTRY |  |
| Agriculture/Mining/Construction | 48\% |
| Manufacturing | 69* |
| Transportation/Communications/Utilities | 70 |
| Wholesale | 51 |
| Retail | 68 |
| Finance | 65 |
| Service | 51* |
| State/Local Government | 69 |
| Health Care | 67 |
| ALL FIRMS | 61\% |

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2014.

* Estimate is statistically different from estimate for all other firms not in the indicated size, region, or industry category (p<.05).

NOTE: For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.5

Percentage of Covered Workers in Partially or Completely Self-Funded Plans, by Plan Type and Firm Size, 2014

|  | HMO | PPO | POS | HDHP/SO |
| :---: | :---: | :---: | :---: | :---: |
| 3-199 Workers | 1\%* | 21\%* | 7\%* | 15\%* |
| 200-999 Workers | 22 | 67 | 34 | 49 |
| 1,000-4,999 Workers | 59* | 86* | 74* | 85* |
| 5,000 or More Workers | 47* | 96* | NSD | 97* |
| ALL FIRMS | 32\% | 71\% | 22\% | 60\% |


| S O U RCE : |
| :--- |
| Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2014. |

* Estimate is statistically different from estimate for all other firms not in the indicated size category within plan type ( $\mathrm{p}<.05$ ).

NSD: Not Sufficient Data.
NOTE: For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.6

Percentage of Covered Workers in Partially or Completely Self-Funded HMO Plans, by Firm Size, 1999-2014

|  | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 200-999 Workers | 14\% | 13\% | 23\% | 16\% | 21\% | 18\% | 17\% | 29\% | 19\% | 22\% | 26\% | 23\% | 16\% | 14\% | 12\% | 22 |
| 1,000-4,999 Workers | 22 | 27 | 32 | 31 | 37 | 49 | 50 | 54 | 44 | 48 | 50 | 59 | 54 | 45 | 50 | 59 |
| 5,000 or More Workers | 19 | 35* | 40 | 38 | 44 | 40 | 44 | 47 | 58 | 66 | 61 | 65 | 67 | 60 | 52 | 47 |
| ALL HMO PLANS | 16\% | 23\%* | 31\%* | 27\% | 29\% | 29\% | 32\% | 33\% | 34\% | 40\% | 40\% | 41\% | 41\% | 37\% | 31\% | 32\% |

SOURCE:
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2014.

* Estimate is statistically different from estimate for the previous year shown ( $\mathrm{p}<.05$ ).

NOTE: Estimates for All Small Firms (3-199 Workers) are not shown due to high relative standard errors. For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.7

Percentage of Covered Workers in Partially or Completely Self-Funded PPO Plans, by Firm Size, 1999-2014

|  | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3-199 Workers | 19\% | 23\% | 23\% | 15\% | 13\% | 13\% | 18\% | 19\% | 17\% | 15\% | 21\% | 18\% | 19\% | 20\% | 18\% | 21\% |
| 200-999 Workers | 69 | 72 | 66 | 63 | 60 | 63 | 67 | 61 | 65 | 55 | 55 | 69* | 65 | 63 | 69 | 67 |
| 1,000-4,999 Workers | 84 | 89 | 87 | 83 | 85 | 88 | 88 | 85 | 87 | 85 | 87 | 85 | 84 | 84 | 87 | 86 |
| 5,000 or More Workers | 87 | 88 | 87 | 93 | 93 | 93 | 95 | 97 | 90* | 94 | 93 | 96 | 98 | 97 | 98 | 96 |
| ALL PPO PLANS | 60\% | 63\% | 61\% | 61 | 61 | 64\% | 65\% | 63 | 65 | 64 | 67\% | 67\% | 70 | 70\% | 70\% | 1\% |

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2014.

* Estimate is statistically different from estimate for the previous year shown (p<.05).

NOTE: For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.8

Percentage of Covered Workers in Partially or Completely Self-Funded POS Plans, by Firm Size, 1999-2014

|  | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All Small Firms (3-199 Workers) | 10\% | 10\% | 10\% | 10\% | 8\% | 9\% | 9\% | 6\% | 14\% | 9\% | 5\% | 9\% | 6\% | 7\% | 10\% | 7\% |
| All Large Firms (200 or More Workers) | 64\% | 68\% | 66\% | 57\% | 66\% | 69\% | 61\% | 64\% | 60\% | 48\% | 58\% | 72\% | 54\% | 71\% | 61\% | 46\% |
| ALL POS PLANS | 42\% | 45\% | 42\% | 40\% | 44\% | 46\% | 36\% | 32\% | 34\% | 29\% | 25\% | 32\% | 26\% | 29\% | 31\% | 22\% |

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2014.

NSD: Not Sufficient Data.
NOTE: Tests found no statistical difference from estimate for the previous year shown ( $\mathrm{p}<.05$ ). For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

## EXHIBIT 10.9

Percentage of Covered Workers in Partially or Completely Self-Funded HDHP/SOs, by Firm Size, 2006-2014

|  | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3-199 Workers | 7\% | 4\% | 7\% | 18\% | 24\% | 11\% | 14\% | 17\% | 15\% |
| 200-999 Workers | 57 | 27 | 48 | 36 | 53 | 45 | 39 | 57 | 49 |
| 1,000-4,999 Workers | 81 | 86 | 72 | 81 | 88 | 89 | 85 | 83 | 85 |
| 5,000 or More Workers | 100 | 97 | 91 | 96 | 99 | 98 | 98 | 97 | 97 |
| ALL HDHP/SOs | 50\% | 41\% | 35\% | 48\%* | 61\%* | 54\% | 54\% | 62\% | 60\% |

## SOURCE:

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2006-2014.

* Estimate is statistically different from estimate for the previous year shown ( $p<.05$ ).

NOTE: Information on funding status for HDHP/SOs was not collected prior to 2006. For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.

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## EXHIBIT 10.10

Percentage of Covered Workers Enrolled in a Partially or Completely Self-Funded Plan Covered by Stoploss Insurance, by Firm Size, Region, and Industry, 2014

|  | Percentage of Covered Workers in a Self-Funded Plan Covered by Stoploss Insurance |
| :---: | :---: |
| FIRM SIZE |  |
| 50-199 Workers | 79\% |
| 200-999 Workers | 90* |
| 1,000-4,999 Workers | 91* |
| 5,000 or More Workers | 48* |
| All Small Firms (3-199 Workers) | 75\% |
| All Large Firms (200 or More Workers) | 64\% |
| REGION |  |
| Northeast | 56\% |
| Midwest | 67 |
| South | 66 |
| West | 70 |
| INDUSTRY |  |
| Agriculture/Mining/Construction | 82\%* |
| Manufacturing | 68 |
| Transportation/Communications/Utilities | 40* |
| Wholesale | 67 |
| Retail | 58 |
| Finance | 80* |
| Service | 65 |
| State/Local Government | 39* |
| Health Care | 81* |
| ALL SELF-FUNDED FIRMS | 65\% |

```
SOURCE:
```

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2014.

* Estimate is statistically different from estimate for all other firms not in the indicated size, region, or industry category (p<.05). NOTE: For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10.


## EXHIBIT 10.11

Prevalence and Average Attachment Points of Stoploss Insurance, by Firm Size and Region, 2014

|  | Percentage of Covered Workers in Partially <br> or Completely Self-Funded Plans | Percentage of Covered Workers Enrolled in a Self-Funded Plan that Purchased Stoploss Insurance | Percentage of Covered Workers Enrolled in <br> a Self-Funded Plan that Purchases Stoploss <br> Insurance which Includes a Limit on Per Employee Spending $\ddagger$ | Average Per Employee Claims Cost at which Stoploss Insurance Pays Benefit (Attachment Point) $\ddagger$ |
| :---: | :---: | :---: | :---: | :---: |
| FIRM SIZE |  |  |  |  |
| 50-199 Workers | 25\%* | 79\% | 87\% | \$137,000* |
| 200-999 Workers | 55 | 90* | 95 | 148,000* |
| 1,000-4,999 Workers | 83* | 91* | 93 | 262,000* |
| 5,000 or More Workers | 91* | 48* | 92 | 463,000* |
| All Small Firms (3-199 Workers) | 15\%* | 75\% | 89\% | \$134,000* |
| All Large Firms (200 or More Workers) | 81\%* | 64\% | 93\% | \$328,000* |
| REGION |  |  |  |  |
| Northeast | 60\% | 56\% | 92\% | \$287,000 |
| Midwest | 65 | 67 | 93 | 348,000 |
| South | 64 | 66 | 94 | 333,000 |
| West | 51* | 70 | 89 | 233,000* |
| ALL FIRMS | 61\% | 65\% | 92\% | \$312,000 |

```
    SOURCE:
```

Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2014.

* Estimate is statistically different from estimate for all other firms not in the indicated size or region category ( $\mathrm{p}<.05$ ).
${ }^{\ddagger}$ This includes stoploss insurance plans that limit a firm's per employee spending as well as plans that limit both a firm's overall spending and per employee spending.
NOTE: There was insufficient data to report estimates for firms with 3 to 50 employees. For definitions of Self-Funded and Fully Insured plans, see the introduction to Section 10. Attachment points refer to the dollar amount at which stoploss coverage begins to pay for most or all of a claim.

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## EXHIBIT 10.12

Percentage of Covered Workers Enrolled in Partially or Completely Self-Insured Plans which Purchase Different Types of Stoploss Insurance, by Firm Size, 2014

|  | Stoploss Insurance Limits Per Employee Spending | Stoploss Insurance Limits Total Spending | Stoploss Insurance Limits both Per Employee and Total Spending | Other |
| :---: | :---: | :---: | :---: | :---: |
| 50-199 Workers | 53\% | 8\% | 34\% | 6\% |
| 200-999 Workers | 57 | 3 | 38 | 3 |
| 1,000-4,999 Workers | 68 | 2 | 25 | 5 |
| 5,000 or More Workers | 76 | 4 | 15 | 4 |
| All Small Firms (3-199 Workers) | 63\% | 6\% | 27\% | 5\% |
| All Large Firms (200 or More Workers) | 69\% | 3\% | 23\% | 4\% |
| ALL FIRMS | 69\% | 3\% | 24\% | 4\% |

SOURCE:
Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 2014.

NOTE: There was insufficient data to report estimates for firms with 3 to 50 employees.

